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**PAKISTAN
SERVICES
LIMITED**

OWNERS AND OPERATORS OF PEARL-CONTINENTAL HOTELS

CA/PSL/17-18/ 0800
October 04, 2018

The General Manager
Pakistan Stock Exchange Limited
Stock Exchange Building
Stock Exchange Road
Karachi.

Subject: TRANSMISSION OF AUDITED FINANCIAL STATEMENT OF THE
COMPANY FOR THE YEAR ENDED ON JUNE 30, 2018
ELECTRONICALLY THROUGH PUCARS

Dear Sir,

Further to our letter No. CA/ PSL/18-19/0721 dated September 24, 2018 and pursuant to Notice No. PSX/N-4952 dated August 29, 2018, please find attached herewith scanned copy of Financial Statements of the Company for the year ended June 30, 2018, for distribution amongst your members.

Yours faithfully
For **PAKISTAN SERVICES LIMITED**

Mansoor Khan
Company Secretary



Pearl-Continental
HOTELS & RESORTS

| | | | | | |
|---|--|--|--|--|--|
| Karachi Tel: 021-111-505-505 Fax: 021-35681835-35682655 | Lahore 042-111-505-505 042-36362760-36364362 | Rawalpindi 051-111-505-505 051-5563927-5566008 | Peshawar 091-111-505-505 091-5276465 | Bhurban 051-3355700-34 051-3355577-3355574 | Muzaffarabad 05822-438000-26 05822-438046-51 |
|---|--|--|--|--|--|



PAKISTAN SERVICES LTD.



Pearl-Continental
HOTELS & RESORTS

2018

ANNUAL
REPORT

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Vision Statement

We are committed to dynamic growth and service excellence built upon our heritage of traditional hospitality. We strive to consistently meet and surpass guests', employees' and other stakeholders' expectations. We feel pride in making efforts to position Pakistan in the forefront of the international arena.

Mission Statement

Secrets to our sustained leadership in hospitality are Excellence and Dynamism through offering competitive and innovative high quality value added services to our guests and business partners.

To meet the challenges of modern business, we constantly upgrade our operations and services in line with the latest technological facilities.

As a responsible corporate citizen, maintaining the highest level of governance, ethical standards and prudence.

Keeping close-watch at socio-political environment to make use of all available growth opportunities through aggressive and proactive approach.

Believe in strong and professional workforce by providing challenging and rewarding environment and equal respect to all through creating the sense of participation towards the success of our vision.



Corporate Information

Pearl Continental Hotels, a chain owned, operated and franchised by Pakistan Services Limited, sets the international standards for quality hotel accommodation across Pakistan and AJ&K and manages 6 luxury hotels in Karachi, Lahore, Rawalpindi, Peshawar, Bhurban and Muzaffarabad; comprising 1,526 rooms. It also owns and manages another small hotel with 32 rooms in Lahore city.

BOARD OF DIRECTORS

| | |
|-------------------------------|----------|
| Mr. Sadruddin Hashwani | Chairman |
| Mr. Murtaza Hashwani | CEO |
| Mr. M. A. Bawany | |
| Mr. Mansoor Akbar Ali | |
| Syed Sajid Ali | |
| Mr. Shakir Abu Bakar | |
| Syed Haseeb Amjad Gardezi | |
| Syed Asad Ali Shah | |
| Mr. M. Ahmed Ghazali Marghoob | |

AUDIT COMMITTEE

| | |
|-------------------------------|----------|
| Mr. M. Ahmed Ghazali Marghoob | Chairman |
| Mr. Mansoor Akbar Ali | |
| Syed Sajid Ali | |
| Mr. Shakir Abu Bakar | |

HUMAN RESOURCE & REMUNERATION COMMITTEE

| | |
|----------------------|----------|
| Mr. M.A. Bawany | Chairman |
| Syed Sajid Ali | |
| Mr. Shakir Abu Bakar | |

CHIEF FINANCIAL OFFICER

Mr. Abdul Qadeer Khan

COMPANY SECRETARY

Mr. Mansoor Khan

AUDITORS

M/s KPMG Taseer Hadi & Co.
Chartered Accountants
6th Floor, State Life Building No. 5 Jinnah
Avenue, Blue Area Islamabad.

LEGAL ADVISOR

M/s Liaquat Merchant & Associates

BANKERS

National Bank of Pakistan
The Bank of Punjab
Habib Bank Limited
Soneri Bank Limited
United Bank Limited
Askari Bank Limited
JS Bank Limited
NIB Bank Limited
Silk Bank Limited
Faysal Bank Limited
Standard Chartered Bank (Pakistan) Limited
Industrial and Commercial Bank of China
Dubai Islamic Bank [Pakistan] Limited

REGISTERED OFFICE

1st Floor, NESPAK House,
Sector G-5/2, Islamabad.
Tel: +92 51-2272890-8
Fax: +92 51-2878636
<http://www.psl.com.pk>
<http://www.pchotels.com>
<http://www.hashoogroup.com>

SHARE REGISTRAR

M/s THK Associates (Private) Limited
1st Floor, 40-C, Block-6, P.E.C.H.S, Karachi.

Vine Cafe



Corporate Objective

Code of Conduct

The smooth and successful flow of processes and operations cannot be achieved without the active participation and concerned efforts of all the employees of the Company. Discipline and professional working environment largely depends on behavior and attitude of the employees. Hence the Company has established its own standards of:

- Confidentiality
- Attendance and punctuality
- Working relationships
- Discussion topics
- Behavior and Attitude-in-General

Core Values

- Growth and development for all
- Competence and contribution as the only basis for job security
- Promotion from within
- Learning environment and opportunities
- Provision for world-class education and training
- Aligning people with the latest technological trends

Recognition and Reward

- Achievement orientation
- Appreciation
- Setting ever-rising standards of performance
- Performance-based evaluation
- Incentives

Innovation

- Listening and two-way interaction
- Encouragement
- Enterprise
- Participation
- Motivation
- Initiative

Trust

- Cooperation
- Integrity
- Dignity
- Respect
- Candidness
- Support
- Teamwork
- Sense of ownership
- Empowerment

Strategic Objectives

- Sustain potential market share through managed average daily rate
- Ensure successful completion of all expansion projects
- Seek improvement in employees' competencies and enhancing performance goals
- Continue achieving sales growth to support long term plan
- Reinforce all areas of security risks to Company's assets and guests



Key Perpetua
Always Perpetua
Landscape in Color
A Book of
Photography
and Art
by
Key Perpetua

Board of Directors



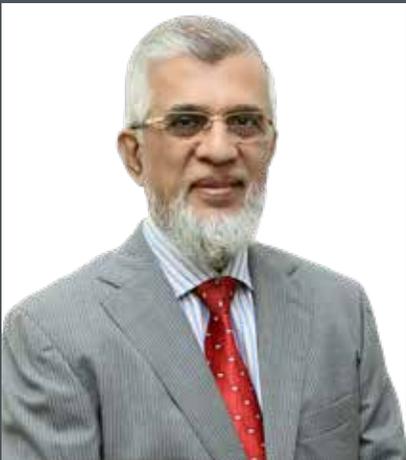
Mr. Sadruddin Hashwani



Mr. Murtaza Hashwani



Mr. M. A. Bawany



Mr. Mansoor Akbar Ali



Syed Sajid Ali



Mr. Shakir Abu Bakar



Syed Haseeb Amjad Gardezi



Syed Asad Ali Shah



Mr. M. Ahmed Ghazali Marghoob

Statutory Officers



Mr. Abdul Qadeer Khan
Chief Financial Officer



Mr. Mansoor Khan
Company Secretary



Syed Nehal Ahmed Zaidi
Head of Internal Audit

SUCCESS WITH PEOPLE



Our people always remain at the core of our business as they are the most important asset in making Hashoo Group the leading brand in Hospitality in Pakistan. We have a firm belief that our continued success and growth is because of our people who go the extra mile in fulfilling customer needs and building their trust in our Group.

We operate in a fast-paced world which is constantly changing and being challenged by technological advancements, diverse workforce, and increased competition. With an average age of 38 years, our workforce consists of more than 50% of millennials and we are re-thinking our HR strategies which will address this new workforce's changing attitude towards work environment on one hand and give them ample opportunities to learn, grow and compete on the other.



To address these challenges and to keep Hashoo Group a synonym for Hospitality in Pakistan, we realigned our HR strategy with the vision of *“being a progressive HR team, enabling the line of business and energising the Hashoo Team to boost company performance”*.

To achieve this vision, we are primarily focusing on three things; employee engagement, organisational agility, and performance-based culture.

Employee Engagement

We conducted Hashoo Group’s first employee engagement survey through an independent consultant. The survey results showed that 83% of our employees are happy and engaged. Results were shared with employees; and to empower them and enhance ownership, they were made part of action planning. We continue to offer development and

career opportunities to our people and build a talent pipeline ready for future challenges.

We are progressing towards building an inclusive organisation that celebrates differences and diversity. Besides, providing our employees enabling a working environment, we recently revised our policies on employee wellbeing and we are constantly evaluating various other support programmes.

Organisational Agility

We are moving towards building an agile organisation which will be backed by technology, digitisation and lean processes. With the vision to go paperless, we are automating our existing processes by introducing new HRIS with the aim to achieve excellence in internal service delivery, increased efficiency and effectiveness, and accurate and sophisticated data management.

Building Performance-Based Culture

We have made significant changes in the performance management system to enhance ownership, accountability, and collaboration. Employees are now better trained and equipped on how to set, align and cascade targets. The objective is to create a more supportive and shared performance-based culture where open feedback is encouraged continuously aiming towards development.

Through this HR transformational journey, we are confident of making our HR a robust, dynamic and key strategic player to the business which will create a collaborative and purposeful culture, enabling employees to deliver our vision.

Notice of Annual General Meeting

NOTICE OF 59TH ANNUAL GENERAL MEETING

Notice is hereby given that the 59th Annual General Meeting of Pakistan Services Limited will be held on Thursday, October 25, 2018 at 11:00 a.m. at Islamabad Marriott Hotel to transact the following business:

1. To confirm the minutes of the Annual General Meeting held on October 25, 2017.
2. To receive, consider and adopt the Audited Financial Statements together with the Directors' and the Auditors' Reports thereon for the year ended June 30, 2018.
3. To approve cash dividend of Rs. 10 per share i.e. 100 % already paid by the Company as interim dividend for the year ended June 30, 2018.
4. To appoint Auditors for the year 2018-19 and fix their remuneration.

SPECIAL BUSINESS:

5. To consider and approve the transactions with related parties in abundant caution pursuant to the provisions of Section-208 of the Companies Act, 2017, already approved by the Board of Directors during the financial year 2017-18.
6. To consider any other business with the permission of the Chair.

The Statement under Section 134(3) of the Companies Act, 2017 setting forth all material facts regarding special business given in Agenda item no. 5 is annexed to the notice being sent to all the Shareholders.

By Order of the Board



Mansoor Khan
Company Secretary
Islamabad: September 24, 2018

Notes:

A). Any member of the Company entitled to attend and vote at the Annual General Meeting may appoint another member as his/her proxy to attend and vote instead of him/her except in case of a corporate entity which may appoint a proxy who may not be a member. Proxies must be received at the Registered Office of the Company not less than 48 hours before the time of holding the Meeting.

B). The Share Transfer Books of the Company will remain closed

from October 19, 2018 to October 25, 2018 [both days inclusive].
C). Shareholders are requested to notify the Company's Share Registrar, M/s. THK Associates (Pvt) Limited, 1st Floor, 40-C, Block-6, P.E.C.H.S., Karachi, of any change in their address.

D). CDC Account Holders will further have to follow the under-mentioned guidelines as laid down in Circular 01 dated January 26, 2000 issued by the Securities and Exchange Commission of Pakistan.

a. For Attending the Meeting:

- i) In case of individuals, the account holders or sub-account holders whose registration details are uploaded as per the CDC Regulations, shall authenticate their identity by showing their original Computerized National Identity Card (CNIC) or original passport at the time of attending the meeting.
- ii) In case of corporate entity, the Board of Directors' Resolution / Power of Attorney with specimen signature of the nominee shall be produced [unless it has been provided earlier] at the time of the meeting.

b. For Appointing Proxies:

- i) In case of individuals, the account holders or sub-account holders whose registration details are uploaded as per the CDC Regulations, shall submit the proxy form as per the above requirement.
- ii) The Proxy Form shall be witnessed by two persons whose names, addresses and CNIC numbers shall be mentioned on the form.
- iii) Attested copies of CNIC or the passport of the beneficial owners and the proxy shall be furnished with the Proxy Form.
- iv) The proxy shall produce his original CNIC or original passport at the time of the meeting.
- v) In case of corporate entity, the Board of Directors' Resolution / Power of Attorney with specimen signature shall be submitted [unless it has been provided earlier] along with Proxy Form to the Company.

E). As per the provisions of Section-242 of the Companies Act, 2017 and Companies (Distribution of Dividends) Regulations, 2017, it is mandatory for a listed company to pay cash dividends

to its shareholders only through electronic mode directly in the bank accounts of the shareholders. Therefore, the Shareholders are requested to provide copies of their valid CNICs and Electronic Dividend Mandate including Name, Bank Account Number, Bank and Respective Branch addresses to the Company in order to enable the Company to pay cash dividend electronically.

Electronic Dividend Mandate Form is attached with Printed annual report and also placed on Company's website www.psl.com.pk.

In case of shares held in CDC, E-Dividend Mandate Form must be submitted with shareholder's broker/participant/CDC account services.

F). In order to transfer the amount of dividend directly into bank account, shareholders are requested to provide detail of bank account [CDC account holders to their respective members and physical shareholders to the Company or our share registrar.]

G). Pursuant to the provision of Finance Act, 2018, effective July 01, 2018, applicable rates on payment of dividend have been amended and the rates of deduction of income tax under Section 150 of the income Tax Ordinance, 2001 have been revised as follows:

- (i). For filers of Income Tax return 15 %
- (ii). For non-filers of Income Tax return 20 %

To enable the Company to make tax deductions on the amount of cash dividend @ 15% instead of 20%, all shareholders whose names are not entered into the active tax payer list [ATL] provided on the website of FBR, despite the fact that they are filers, are advised to make sure that their names are entered into ATL otherwise tax on their cash dividends will be deducted @ 20 % instead of 15 %. All shareholders who hold shares jointly are requested to provide shareholding proportions of principal shareholder and joint shareholder[s] in respect of shares held by them to our Share Registrar immediately on the format as given below:

| Name of Principal Shareholder / Joint Shareholder[s] | Folio Number | Shareholding Pattern | CNIC No. | Signature |
|--|--------------|----------------------|----------|-----------|
| | | | | |

For any query / problem / information, the investors may contact the Company and / or the Share Registrar on the following phone numbers and e-mail addresses:

Pakistan Services Limited

1st Floor, NESPAK House, G-5/2, Islamabad.
Phone:051-2272890-98,E-mail:mansoorkhan@hashoogroup.com

Share Registrar

M/s. THK Associates [Pvt] Limited,
1st Floor, 40-C, Block-6, P.E.C.H.S., Karachi
Phone: 021-111-000-322 E-mail: sfc@thk.com.pk

H). The Corporate shareholders having CDC accounts are required to have their National Tax Number [NTN] updated with their participants, whereas corporate physical shareholders should send a copy of their NTN certificates to the Company or our share registrar i.e. M/s. THK Associates [Pvt] Limited. The shareholders while sending NTN or NTN certificates, as the case may be must quote company name and their respective folio numbers.

I). The SECP vide SRO 787 [1]/2014 dated September 08, 2014 has provided an option for shareholders to receive audited financial statements along with notice of annual general meeting electronically through email. Hence, members who are interested in receiving the annual reports and notice of annual general meeting electronically, are requested to send their email addresses on the consent form placed on the Company's website www.psl.com.pk, to the Company's Share Registrar. The Company shall, however additionally provide hard copies of the annual report to such members, on request, free of cost.

STATEMENT UNDER SECTION 134(3) OF THE COMPANIES ACT, 2017

This Statement sets out the material facts concerning the special business given in Agenda item no. 5 of the Notice of Annual General Meeting.

RELATED PARTY TRANSACTION

The Company entered into various transactions with its related parties during the financial year 2017-18 which were recommended by the Audit Committee and approved by the Board of Directors. There is no transaction where majority of the directors were interested and needs approval of the members in general meeting pursuant to the provisions of Section-208 of the Companies Act, 2017. However, the Company in abundant caution, has decided to get approval of the members for all the transactions with the related parties during the financial year 2017-18.



Chairman's Review

Dear Members

I am pleased to present 59th annual report of Pakistan Services Limited comprising of unconsolidated and consolidated audited financial statements for the year ended on 30 June 2018 and the auditors' report thereon.

The Global Economic Environment

The world economy generally performed well during the first half of 2018. A handful of emerging markets struggled, but their problems were at least partially of their own making. The major markets, in aggregate, met expectations.

Global growth is projected to reach 3.9 percent in 2018 and 2019, but the expansion is becoming less even and risks to the outlook are mounting. The rate of expansion appears to have peaked in some major economies and growth has become less synchronized. In the United States, near-term momentum is strengthening in line with the expectation and the US dollar has appreciated by around 5 percent among world currencies. Growth projections have been revised down for the euro area, Japan and the United Kingdom, reflecting negative surprises in early 2018.

Short-term prospects for the world economy have generally improved over the last six months marking an upward revision compared to forecasts. This is also the fastest rate of growth since 2011 and reflects upward revisions to forecasts for roughly 40% of the world's economies. Underpinning, this is a stronger outlook for developed economies, reflecting rising wages, favourable investment conditions and the short-term impact of fiscal stimulus measures in the United States. Many commodity-exporting countries are also benefitting from higher prices of energy and metals. Trade wars between USA and China by imposing duties on each other products may have its own impact on the world economy.

Policies and reforms should aim at sustaining activity, raising medium-term growth and enhancing its inclusiveness. But with reduced slack and downside risks mounting, many countries need to rebuild fiscal buffers to create policy space for the next downturn and strengthen financial resilience to an environment of possibly higher market volatility.

Pakistan

Pakistan has made great strides in improving its economic outcomes and reducing its macroeconomic vulnerability in the recent years. As a result, economic growth has continued to gain traction, founded on the government's commitment to higher growth and low inflation. GDP continued to grow above 5% in each of the last 2 years reaching 5.79%, which is one of the highest in recent years.

Pakistan's foreign currency reserves is under great stress mainly due to surge in imports and reduction in export. Accordingly, the external obligation coupled with grown up current account deficit has become real challenge to the new government. In order to keep inflation under control, the State Bank of Pakistan increased policy rate twice during the year, taking it to 6.5% from 5.75%. Since December 2017, in line with evolving fundamentals, Pak rupee lost its value by 13.7% which also resulted in turbulence in PKR-USD parity prior to elections.

This year's strong economic growth has been underpinned by supportive macroeconomic supply and demand policies, renewed confidence in the private sector and fiscal discipline. Major international institutions anticipate that global economic growth will increase from previously subdued levels, which is a welcome development for a broadly favorable outlook in Pakistan as well.

The growth across different sectors of the economy has attracted major international companies towards Pakistan, where they see immense potential, a huge consumer market, strategic location and macroeconomic stable environment achieved during the last five years.

The new Pakistani government has a major agenda of bringing the economy back on track. The China-Pakistan Economic Corridor (CPEC), a flagship BRI (Belt and Road Initiative) project, is the largest Chinese investment in Pakistan to date. Often termed a game changer, the US\$62 billion mega-project involves a massive financial inflow into Pakistan to promote infrastructure, energy and trade development and create many jobs.

Prospects

The new government has shown determination and keen interest to improve and promote the tourism sector by taking result-oriented measures about promoting positive image of Pakistan. Pakistan has undoubtedly immense potential of growth in tourism industry due to its diverse culture, heritage and serene landscapes however it has not been fully utilized due to poor publicity, lack of investment by Government on public places and infrastructure.

It seems the future of hospitality industry in Pakistan is going to bloom more in coming years due to improvement in law and order situation, initiatives of new Government, CPEC developments and arrival of more international and domestic tourists in Pakistan.

In line with the future outlook for tourism industry in Pakistan, your Company expects to commence operation of its new projects namely PC Multan and PC Mirpur Azad Kashmir during the forthcoming year. Your company has also entered into an agreement for managing a new hotel in Malam Jabba which will help the Company to play its role to attract more tourism and travel in the country.

In order to upgrade its existing properties and for the development of new business units, Company entered into an arrangement of rated, secured, long term privately placed sukuk issue of Rs. 7,000 million during the current financial year and 1st trench of sukuk amounting to Rs. 2,333.33 million was drawn down during the financial year 2017-18.

To harvest the future benefits of real estate business, the Company, is keenly investing in real estate projects through its wholly owned Subsidiaries M/s City Properties (Private) Ltd and M/s Elite Properties (Private) Limited, by acquiring prime lands in major cities of Pakistan. After completion of the land acquisition process, which is expected to be completed by the end of current financial year, the Company will launch real estate projects through its wholly owned subsidiaries.

Overall Performance of the Company

The Company achieved total revenue (exclusive of GST) of Rs. 10,527 million during the year under review in comparison to last year's revenue of Rs. 9,812 million, showing a growth of about 7.29%. The Company's growth is due to its focus on revenue generating policies with provision of excellences services to its valued Guests.

The Company, for the year under review earned a profit before tax of Rs. 887 million compared with Rs. 1,665 million of the previous year. The decrease in performance is attributable to unrealized loss of Rs. 250 million sustained by the Company in contrast with unrealized gain of Rs. 165 million in previous year, on its investments in market securities while higher finance cost is another factor of lower profits because of increased gearing, since the company has aggressive plans to expand and diversify its activities.

Performance of Rooms Department

The revenue (exclusive of GST) was Rs. 5,230 million against Rs. 4,762 million in the last year indicating a growth of 9.8%. In terms of revenue, the increase in this segment is Rs. 468 million.

Performance of Food & Beverage Department

The revenue (exclusive of GST) was Rs. 4,871 million as against Rs. 4,614 million of the last year. The revenue of this segment has increased by Rs. 257 million registering growth of 5.6% from last year.

Performance of other Related Services/License Fee/Travel & Tour Division Revenue

Revenue (exclusive of GST) during the year under review was Rs. 426 million as compared with Rs. 436 million of the prior year.

Corporate Social Responsibility & Corporate Philanthropy

Pakistan Services Limited is actively engaging in Corporate Social Responsibility initiatives, focusing on education, healthcare, vocational training and job placements through financial contribution and providing trained human resources. The goal of the programs is to alleviate suffering and empower disadvantaged communities and bring them into mainstream population.

The Company realizes its corporate social responsibility and contributed a total of Rs.455.65 million towards its corporate social responsibility as donations to the well-reputed NGOs possessing good track records of work in the sector of education, healthcare and welfare across the country.

Energy Conservation

The Company is keen on cutting down wasted energy by installing equipment which helps to obtain optimum level of efficiency, as the energy is in short supply and is a major component of operating costs. Promoting green technologies and training to operating staff for effective use of energy is resulting in saving energy considerably.

Environment Protection Measures

The Company while realizing its responsibility to protect the environment is organizing various internal workshops and seminars along with trainings on regular basis to impart environmental, saving water and energy education. Overall, an environment improvement program has been implemented across the board.

Customer Feedback

For any successful organization, customer satisfaction and feedback are considered vital, therefore, the Company has engaged an international firm to keep track record of this valuable feedbacks and suggestions from the valued customers. The said firm is responsible to send emails to the guests for their valuable feedback. The management of the Company takes measures based on the guests' comments. Realizing the importance of social media, various pages of each hotel are maintained and updated regularly on different platforms.

Employment of Special Persons

The Company has an open-door policy for recruitment of Special Persons. The Company continues to employ number of individuals at different business locations.

Occupational Safety and Health

Occupational safety and health training programmes and

workshops are conducted regularly to emphasize safe work practices and to inculcate awareness of safety-first policies. The Company gives utmost priority to the occupational safety. Any unsafe practice is strictly prohibited and interdicted. All employees of the company are covered under group life insurance.

Business ethics and anti-corruption measures

The Code of Ethics and Business Practices are delineated clearly and each employee is made familiar with the same. Regular checks carried out to confirm the adherence to these codes. Any deviation is strictly dealt with.

Contribution to government exchequer

The Company in the year under review contributed an amount of Rs. 3,566 million as against Rs. 3,208 million in the corresponding period of last year to Provincial and Federal governments in the form of customs duties, general sales tax, income tax and other levies.

CONSOLIDATED FINANCIAL STATEMENTS

The consolidated revenue of the Company in the reporting year was Rs. 10,623 million, as compared to Rs. 9,921 million that of the last year thus registering a growth of 7.08% amounting to revenue increase of Rs. 702 million. The consolidated profits before and after tax for the year under review were Rs. 786 million and Rs. 401 million respectively.

The wholly-owned subsidiary company, M/s Pearl Tours and Travels [Private] Limited, engaged in the business of Rent-a-Car and arranging package tours, generated revenue of Rs. 212 million during the year under report as compared to Rs. 200 million of corresponding period of last year.

The wholly owned subsidiaries M/s City Properties [Private] Limited and M/s Elite Properties Private Limited engaged in real estate business are yet to start their commercial operations whereas M/s Pearl Continental Hotels [Private] Limited remained non-operational throughout the year 2017-18.

ACKNOWLEDGEMENTS

On behalf of the Board, I express my appreciation for the dedication to duty and professional conduct of the employees of the Company, as well as shareholders and stakeholders for their support. I thank the bankers of the Company for the understanding and the cooperation they have extended and last but not the least gratitude towards our loyal and confident customers. The combined efforts of all have been instrumental in the healthy growth of the Company against all odds. We all pray for a peaceful, progressive and prosperous Pakistan. Ameen!

For and on behalf of the Board of Directors.



SADRUDDIN HASHWANI
Chairman

24 September 2018

Pearl-Continental Hotels receive HACCP awards

Pakistan Services Limited is proud to announce that all its Pearl-Continental Hotels have been awarded the prestigious Hazard Analysis and Critical Control Point System (HACCP) certification. This makes it the first five-star hotel group in Pakistan to be awarded this significant award, which is regarded as a high standard in the hotel and food industry.




Pearl-Continental
HOTELS & RESORTS

What exactly is HACCP?

HACCP is a control system for the hygiene of food products. It has been adopted internationally as the basis for all discussions on food safety and prevention against hazards associated to food absorption, such as food poisoning, and the presence of chemical products and foreign particles. Once this control system was implemented at all food points at the hotels, a credited inspection bureau carries out an inspection audit for certification of the same.

How did Pakistan Services Limited get this certification?

Certification of the hotels started as a project by taking on board TUV Austria, a leading certification and inspection company in early 2017. Starting with the two largest hotels, Pearl-Continental Hotel, Lahore and Pearl-Continental Hotel, Karachi the project required an investment not only in the certification process itself, but also investment in equipment and training for kitchen staff and food handlers. With the success and learning at the first two hotels, the Pearl-Continental Hotels in Rawalpindi, Peshawar, Bhurban and Muzaffarabad underwent implementation of the same standards and were inspected and successfully awarded certification this year. The certification is valid for a period of three years for each hotel.

What will HACCP certifications mean for Pearl-Continental Hotels?

Pearl-Continental Hotels are a leading name in the hospitality industry of Pakistan. The country is expecting growth in tourism and an influx of visitors affiliated with the China-Pakistan Economic Corridor. To have optimal services that meet international standards for guests, it is vital to implement international standards across all hotels and continue to deliver the best five-star service in Pakistan.



DIRECTORS' REPORT

Dear Members,

The Board of Directors ["the Board"] of Pakistan Services Limited ["the Company"] is pleased to present the 59th Annual Report with the audited unconsolidated financial statements of the Company for the year ended on 30 June 2018 along with the Auditors' Report thereon.

Summary of unconsolidated financial performance of the Company is as follows:

| [Rupees, 000] | |
|---|-----------|
| Operating profit | 1,763,815 |
| Un-realized loss on re-measurement of investments | [250,474] |
| Finance income | 99,262 |
| Finance Cost | [725,513] |
| Profit before taxation | 887,090 |
| Taxation | [391,534] |
| Profit for the year | 495,556 |
| Other Comprehensive Income for the year | [34,577] |
| Distribution during the year | [487,863] |
| Un-appropriated profit brought forward | 6,141,860 |
| Profit available for appropriation | 6,114,976 |

Earnings per share for the year 2017-18 arrived at Rs. 15.24.

The Board of Directors declared two interim cash dividends of Rs. 5/- per share.

The Directors fully endorse the contents of the Chairman's Review included in the Annual Report which deals inter alia with the financial and operating results and significant deviations from the last year, major future plans, risk and uncertainties and other related matters of the Company.

Following are the names of persons who at any time during the financial year were directors of the Company:

| Name of Directors |
|-------------------------------|
| Mr. Sadruddin Hashwani |
| Mr. Murtaza Hashwani |
| Mr. M.A. Bawany |
| Mr. Mansoor Akbar Ali |
| Syed Sajid Ali |
| Mr. Shakir Abu Bakar |
| Syed Haseeb Amjad Gardezi |
| Syed Asad Ali Shah |
| Mr. M. Ahmed Ghazali Marghoob |

Nature of business throughout the year remains the same including business nature of subsidiaries.

Auditors report has significantly modified as per requirement of Auditors [Reporting Obligation] Regulations, 2018, accordingly auditors

report reflects major structural changes and considerable additional information.

The pattern of shareholding is annexed to this report.

During the year no default occurred due to nonpayment of debts.

The system of internal financial control is sound in design and has been effectively implemented and monitored.

No such material change, and commitment occurred between the end of financial year and the date of report.

The directors' of the company has formulated and implemented adequate internal financial controls.

The retiring auditors, M/s. KPMG Taseer Hadi & Co, Chartered Accountants being eligible, offer themselves for re-appointment as the Company's auditors. The Board, on the recommendation of the Audit Committee, has proposed appointment of M/s KPMG Taseer Hadi & Co, Chartered Accountants as auditors of the Company for the year ending 30 June 2019.



Murtaza Hashwani
Chief Executive



Shakir Abu Bakar
Director

Islamabad: 24 September 2018

ڈائریکٹرز رپورٹ

محترم حصص داران:

پاکستان سروسز لمیٹڈ (پی ایس ایل) کے بورڈ آف ڈائریکٹرز انتہائی مسرت کے ساتھ کمپنی کی ۵۹ ویں سالانہ رپورٹ بمعہ کمپنی کی محاسبہ شدہ مالی گوشوارے برائے سال جو کہ مورخہ ۳۰ جون ۲۰۱۸ کو اختتام پر ہوا، بمعہ محاسب رپورٹ پیش خدمت ہے۔

(۱۰۰۰ روپے)

| | |
|-----------|---|
| ۱،۷۲۳،۸۱۵ | آپریشنز سے کاروباری منافع |
| (۲۵۰،۴۷۴) | سرمایہ کاری کی مد میں دوبارہ پیمائش تخمینہ سے نقصان |
| ۹۹،۲۶۲ | دیگر سرمایہ کاری سے منافع |
| (۷۲۵،۵۱۳) | فنانس کی لاگت |
| ۸۸۷،۰۹۰ | منافع قبل از ٹیکس |
| (۳۹۱،۵۳۴) | ٹیکس |
| ۴۹۵،۵۵۶ | سالانہ منافع |
| (۳۴،۵۷۷) | دیگر سالانہ جامع آمدن |
| (۴۸۷،۸۶۳) | سال بھر میں منافع کی تقسیم |
| ۶،۱۴۱،۸۶۰ | غیر تقسیم شدہ منافع |
| ۶،۱۱۴،۹۷۶ | قابل تقسیم دستیاب منافع |

فی حصہ آمدنی برائے سال ۱۸-۲۰۱۷ مبلغ ۱۵۷.۲۳ ہے۔

بورڈ آف ڈائریکٹرز نے دوران سال عبوری منافع جو کہ بمقدار ۱۰ روپے فی حصہ ہے ادا کیا۔

ڈائریکٹران مکمل طور پر چیئرمین کے جائزہ رپورٹ کے توثیق کرتے ہیں جو سالانہ رپورٹ میں شامل ہے اور یہ مجموعی طور مالیاتی اور کاروباری نتائج کے ساتھ ان میں وجہ تغیر اور مستقبل کے اہم منصوبہ جات اور معاملات کی احاطہ کرتی ہے۔

دوران سال جو ڈائریکٹرز کمپنی کے ساتھ منسلک رہے ان کے نام یہ ہیں۔

ڈائریکٹران

- جناب صدر الدین ہاشوانی
- جناب مرتضیٰ ہاشوانی
- جناب ایم۔ اے۔ ہاشوانی
- جناب منصور اکبر علی
- سید ساجد علی
- جناب شاکر ابوبکر
- سید حبیب امجد دیزلی
- سید اسد علی شاہ
- جناب ایم۔ احمد غزالی مرغوب

دوران سال کمپنی اور اسکی سبسڈری کمپنیز کے کاروبار کی نوعیت میں کوئی تبدیلی نہیں آئی۔

آڈیٹرز رپورٹ میں آڈیٹرز ریگولیشن ۲۰۱۸ء کے مطابق تبدیلی آئی ہے جسکی وجہ سے آڈیٹرز رپورٹ کے بنیادی ڈھانچے میں نمایاں تبدیلیاں آئی ہیں اور نمایاں اضافی معلومات مہیا کی گئی ہیں۔

حصہ داران کا تناسب اس رپورٹ کے ساتھ منسلک ہے۔

دوران سال قرضہ جات کی ادائیگی کے سلسلے میں کوئی ڈیفالٹ نہیں ہوا۔

انٹرنل فنانشل کنٹرول مکمل طور پر موثر اور نافذ ہیں۔

سال کے اختتام اور آڈٹ رپورٹ شائع ہونے کی دوران کوئی اہم کاروباری معاملہ طے نہیں پایا۔

بورڈ آف ڈائریکٹرز موثر فنانشل کنٹرول وضع کیے ہیں جو مکمل طور پر نافذ ہیں۔

ریٹائر ہونے والے محاسب کے پی ایم جی تاثیر ہادی اینڈ کمپنی چارٹرڈ اکاؤنٹنٹس اہلیت کے ساتھ محاسب کے طور پر خود کو کمپنی میں دوبارہ تعیناتی کے لیے پیش کرتی ہے بورڈ محاسب کمیٹی کی سفارش سے کے پی ایم جی تاثیر ہادی اینڈ کمپنی چارٹرڈ اکاؤنٹنٹس کو مورخہ ۳۰ جون ۲۰۱۹ء کو اختتام پذیر ہونے والے مالی سال کے لئے نامزدگی کی تجویز پیش کرتی ہے۔

مخانب بورڈ آف ڈائریکٹرز



شاکر ابوبکر
ڈائریکٹر



مرتضیٰ ہاشوانی
چیف ایگزیکٹو

اسلام آباد ۲۴ ستمبر ۲۰۱۸ء

Key operating and Financial Data

| | | 2018 | 2,017 | 2016 | 2015 | 2014 | 2013 |
|--|----------|-------------|-------------|-------------|-----------|-------------|-----------|
| Profitability Ratios | | | | | | | |
| Gross profit ratio | % | 46.35 | 44.66 | 45.72 | 45.87 | 44.14 | 43.35 |
| Net profit to sales | % | 4.71 | 11.71 | 6.83 | 13.51 | 18.44 | 13.04 |
| EBIDTA margin to sales | % | 21.46 | 26.36 | 20.69 | 26.23 | 30.91 | 24.70 |
| Return on equity | % | 1.38 | 3.58 | 1.98 | 3.61 | 5.34 | 3.53 |
| Return on capital employed | % | 1.07 | 2.89 | 1.81 | 3.28 | 5.15 | 3.42 |
| Return on assets | % | 0.98 | 2.71 | 1.71 | 3.12 | 4.77 | 3.20 |
| Liquidity Ratios | | | | | | | |
| Current ratio | | 1.45 | 2.50 | 1.24 | 1.89 | 1.36 | 1.55 |
| Quick / acid test ratio | | 1.38 | 2.40 | 1.11 | 1.76 | 1.26 | 1.44 |
| Cash to current liabilities | | 0.31 | 0.10 | 0.17 | 0.44 | 0.07 | 0.06 |
| Cash flow from operations to sales | | 0.14 | 0.16 | 0.22 | 0.13 | 0.19 | 0.14 |
| Activity Turnover Ratios | | | | | | | |
| Inventory turnover | Days | 18 | 19 | 22 | 24 | 23 | 23 |
| Debtors turnover | Days | 36 | 35 | 34 | 40 | 42 | 41 |
| Creditors turnover | Days | 35 | 18 | 22 | 34 | 51 | 25 |
| Operating cycle | Days | 19 | 36 | 34 | 30 | 14 | 39 |
| Property, plant & equipment turnover | Times | 0.34 | 0.30 | 0.29 | 0.27 | 0.31 | 0.30 |
| Total assets turnover | Times | 0.38 | 0.23 | 0.25 | 0.23 | 0.26 | 0.25 |
| Investment / Market Ratios | | | | | | | |
| Earnings/ [loss] per share - basic and diluted | Rs | 15.24 | 35.33 | 19.22 | 32.92 | 43.15 | 27.28 |
| Price earning ratio | | 64.98 | 25.54 | 35.10 | 15.04 | 11.39 | 10.86 |
| Dividend yield ratio | % | 1.01 | 1.66 | 1.11 | 1.01 | - | - |
| Dividend payout ratio | % | 65.63 | 42.46 | 39.02 | 15.19 | - | - |
| Dividend cover ratio | | 1.52 | 2.36 | 2.56 | 6.58 | - | - |
| Cash dividend per share | Rs | 10.00 | 15.00 | 7.50 | 5.00 | - | - |
| Market value per share at year end | Rs | 990.00 | 902.50 | 674.73 | 495 | 491.36 | 296.10 |
| Highest market value per share during the year | Rs | 1,045.00 | 980.00 | 674.73 | 574.50 | 520.00 | 390.00 |
| Lowest market value per share during the year | Rs | 900.00 | 699.99 | 499.2 | 411.00 | 222.00 | 142.50 |
| Breakup value per share [Including the effect of surplus on revaluation of property, plant & equipment]. | Rs | 1,101.97 | 987.46 | 970.47 | 961.46 | 807.58 | 772.12 |
| Breakup value per share [Excluding surplus on revaluation of property, plant & equipment]. | Rs | 255.49 | 256.32 | 239.33 | 230.32 | 197.15 | 157.54 |
| Capital Structure Ratios | | | | | | | |
| Financial leverage ratio | | 0.31 | 0.23 | 0.09 | 0.02 | 0.02 | 0.02 |
| Debt : Equity [Including the effect of surplus on revaluation of property, plant & equipment] | | 0.27 | 0.21 | 0.07 | 0.02 | 0.01 | 0.01 |
| Debt : Equity [Excluding surplus on revaluation of property, plant & equipment] | | 1.16 | 0.82 | 0.28 | 0.09 | 0.06 | 0.07 |
| Interest cover ratio | | 2.43 | 4.43 | 6.69 | 14.36 | 11.17 | 7.53 |
| Summary of Cash Flows | | | | | | | |
| Net cash flow from operating activities | (Rs.000) | 1,518,433 | 1,600,646 | 2,013,492 | 1,023,940 | 1,465,055 | 920,364 |
| Net cash flow from investing activities | (Rs.000) | (3,894,336) | (6,095,428) | (4,005,839) | (577,521) | (1,325,932) | (730,338) |
| Net cash flow from financing activities | (Rs.000) | 3,158,697 | 4,046,367 | 1,605,435 | 157,785 | (10,227) | (223,131) |
| Net change in cash and cash equivalents | (Rs.000) | 782,794 | (448,415) | (386,912) | 604,204 | 128,896 | (33,105) |

Horizontal Analysis

Balance Sheet

| (Rs. '000) | 2018 | 18 Vs 17 % | 2017 | 17 Vs 16 % | 2016 | 16 Vs 15 % | 2015 | 15 Vs 14 % | 2014 | 14 Vs 13 % | 2013 |
|---|-------------------|-----------------|-------------------|----------------|-------------------|----------------|-------------------|----------------|-------------------|--------------|-------------------|
| Share Capital and Reserves | | | | | | | | | | | |
| Share Capital | 325,242 | - | 325,242 | - | 325,242 | - | 325,242 | - | 325,242 | - | 325,242 |
| Capital reserves | 269,424 | - | 269,424 | - | 269,424 | - | 269,424 | - | 269,424 | - | 269,424 |
| Revenue reserves | 7,714,976 | [0.35] | 7,741,860 | 7.69 | 7,189,345 | 4.25 | 6,896,346 | 18.54 | 5,817,567 | 28.45 | 4,529,115 |
| Revaluation surplus on property, plant and equipment | 27,530,740 | | 23,779,515 | | 23,779,515 | | 23,779,515 | | 19,853,565 | | 19,988,725 |
| | 35,840,382 | 11.60 | 32,116,041 | 1.75 | 31,563,526 | 0.94 | 31,270,527 | 19.05 | 26,265,798 | 4.59 | 25,112,506 |
| Non Current Liabilities | | | | | | | | | | | |
| Loans and borrowings | 9,656,299 | 41.50 | 6,824,002 | 209.43 | 2,205,321 | 221.88 | 685,128 | 92.77 | 355,415 | [3.06] | 366,651 |
| Employee benefits | 666,088 | - | 600,182 | - | 514,935 | - | 470,248 | 138.67 | 197,031 | [47.73] | 376,939 |
| Deferred tax liability-net | 272,545 | 30.02 | 209,611 | 15.54 | 181,414 | 3.77 | 174,824 | [60.76] | 445,501 | 387.81 | 91,326 |
| | 10,594,932 | 38.79 | 7,633,795 | 163.08 | 2,901,670 | 118.14 | 1,330,200 | 33.29 | 997,947 | 19.53 | 834,916 |
| Current Liabilities | | | | | | | | | | | |
| Trade and other payables | 1,950,875 | 19.54 | 1,632,042 | 2.33 | 1,594,818 | [2.11] | 1,629,265 | [12.48] | 1,861,582 | 27.95 | 1,454,932 |
| Markup payable | 223,910 | 115.59 | 103,859 | 22.39 | 84,856 | 121.83 | 38,253 | 9.10 | 35,063 | 69.48 | 20,689 |
| Short term borrowings - secured | 553,868 | 100.00 | 339,943 | 100.00 | - | 0 | - | - | - | [100.00] | 75,395 |
| Current portion of long term financing | 1,347,134 | 170.75 | 497,562 | [0.49] | 500,000 | 572.12 | 74,392 | [69.28] | 242,195 | 0.42 | 241,186 |
| Unclaimed dividend | 9,242 | | 16,588 | | 8,600 | | 3,534 | | 3,534 | | 3,534 |
| Unpaid dividend | 19,210 | | | | | | | | | | |
| Provision for taxation - net | - | - | - | - | - | - | - | - | 37,634 | 494.06 | 6,335 |
| | 4,104,239 | 58.47 | 2,589,994 | 18.36 | 2,188,274 | 25.37 | 1,745,444 | [19.93] | 2,180,008 | 20.97 | 1,802,071 |
| | 50,539,553 | 19.37 | 42,339,830 | 15.51 | 36,653,470 | 6.72 | 34,346,171 | 16.65 | 29,443,753 | 6.11 | 27,749,493 |
| Non Current Assets | | | | | | | | | | | |
| Property, plant and equipment | 39,925,287 | 21.30 | 32,915,428 | 4.10 | 31,619,780 | 9.42 | 28,897,404 | 18.78 | 24,328,755 | 5.84 | 22,987,048 |
| Advance for capital expenditure | 1,532,203 | 13.75 | 1,346,935 | 10.35 | 1,220,607 | 3.84 | 1,175,457 | [0.85] | 1,185,480 | 7.81 | 1,099,645 |
| Investment property | 60,000 | 20.00 | 50,000 | 11.11 | 45,000 | - | 45,000 | - | 45,000 | [4.26] | 47,000 |
| Long term investments | 1,037,794 | - | 1,037,794 | - | 1,037,794 | 14.70 | 904,763 | 8.01 | 837,668 | 7.17 | 781,635 |
| Advance for equity investment | 2,014,570 | 1,837.09 | 104,000 | #DIV/0! | - | - | - | - | - | - | - |
| Long term advance | - | 100.00 | 400,000 | 100 | - | - | - | [100.00] | 55,000 | 100.00 | - |
| Long term deposits and prepayments | 37,970 | 70.09 | 22,323 | [6.35] | 23,838 | 26.37 | 18,864 | [7.23] | 20,335 | [41.98] | 35,049 |
| | 44,607,824 | 2,062.23 | 35,876,480 | #DIV/0! | 33,947,019 | 9.36 | 31,041,488 | 17.26 | 26,472,238 | 6.10 | 24,950,377 |
| Current Assets | | | | | | | | | | | |
| Inventories | 279,917 | 8.13 | 258,874 | [9.02] | 284,527 | 18.01 | 241,104 | 3.64 | 232,640 | 10.62 | 210,303 |
| Trade debts | 704,692 | 17.13 | 601,610 | 13.78 | 528,735 | 3.63 | 510,208 | [12.61] | 583,847 | 5.28 | 554,553 |
| Advances, prepayments, trade deposits, and other receivables | 299,613 | [92.31] | 3,895,250 | 1,677.61 | 219,128 | [68.17] | 688,517 | 2.39 | 672,419 | [5.15] | 708,947 |
| Short term investments | 3,123,231 | 127.36 | 1,373,707 | 13.66 | 1,208,587 | 10.41 | 1,094,604 | [17.12] | 1,320,771 | 109.05 | 631,787 |
| Short Term Advance | 40,000 | - | - | - | - | - | - | - | - | - | - |
| Advance tax - net | 216,899 | - | 63,251 | - | 86,344 | - | 4,208 | - | - | - | - |
| Non- Current Asset held for sale | - | - | - | - | - | - | - | - | - | - | 586,403 |
| Cash and bank balances | 1,267,377 | 368.26 | 270,658 | [28.61] | 379,130 | [50.51] | 766,042 | 373.34 | 161,838 | 51.08 | 107,123 |
| | 5,931,729 | [8.23] | 6,463,350 | 138.81 | 2,706,451 | [18.10] | 3,304,683 | 11.21 | 2,971,515 | 6.16 | 2,799,116 |
| | 50,539,553 | 19.37 | 42,339,830 | 15.51 | 36,653,470 | 6.72 | 34,346,171 | 16.65 | 29,443,753 | 6.11 | 27,749,493 |
| Profit and Loss Account | | | | | | | | | | | |
| Revenue - gross | 12,362,265 | 7.07 | 11,545,612 | 7.07 | 10,783,011 | 15.32 | 9,350,802 | 3.52 | 9,032,940 | 12.06 | 8,060,941 |
| Discounts and commissions | 168,561 | [5.82] | 178,970 | 18.81 | 150,639 | 18.60 | 127,019 | [7.24] | 136,940 | 8.36 | 126,376 |
| Sales tax | 1,666,453 | 7.19 | 1,554,656 | 4.95 | 1,481,312 | 13.79 | 1,301,767 | 1.22 | 1,286,115 | 13.47 | 1,133,395 |
| Revenue - net | 10,527,251 | 7.29 | 9,811,986 | 7.22 | 9,151,060 | | 7,922,016 | | 7,609,885 | | 6,801,170 |
| Cost of sales and services | 5,647,370 | 4.01 | 5,429,680 | 9.30 | 4,967,545 | 15.83 | 4,288,554 | 0.88 | 4,251,249 | 10.33 | 3,853,039 |
| Gross profit | 4,879,881 | 11.35 | 4,382,306 | 4.75 | 4,183,515 | 15.14 | 3,633,462 | 8.18 | 3,358,636 | 13.92 | 2,948,131 |
| Other operating income | 151,998 | 10.72 | 137,283 | 14.28 | 120,128 | 11.30 | 107,927 | [9.66] | 119,464 | 2.63 | 116,398 |
| Administrative expenses | 3,268,064 | 23.02 | 2,656,605 | 11.45 | 2,383,614 | 5.39 | 2,261,735 | 15.21 | 1,963,093 | 7.18 | 1,831,583 |
| Other operating expenses | - | [100.00] | 40,509 | [94.92] | 797,536 | 100.00 | - | [100.00] | 55,273 | [24.20] | 72,919 |
| Operating profit | 1,763,815 | [3.22] | 1,822,475 | 62.36 | 1,122,493 | [24.14] | 1,479,654 | 1.36 | 1,459,734 | 25.84 | 1,160,027 |
| Finance income | 99,262 | 11.27 | 89,211 | [38.43] | 144,883 | [4.53] | 151,757 | 25.92 | 120,517 | 5.18 | 114,581 |
| Unrealised (loss)/ gain on remeasurement of investments to fair value - net | [250,474] | [251.69] | 165,120 | 41.30 | 116,859 | 306.41 | 28,754 | [93.27] | 427,168 | 209.77 | 137,900 |
| Finance cost | 725,513 | 76.18 | 411,802 | 145.48 | 167,753 | 62.75 | 103,073 | [21.10] | 130,639 | [15.16] | 153,988 |
| Net finance cost | 876,725 | | 157,471 | | 93,989 | | 77,438 | | 417,046 | | 98,493 |
| Profit before taxation | 887,090 | [46.72] | 1,665,004 | 36.87 | 1,216,482 | [21.87] | 1,557,092 | [17.03] | 1,876,780 | 49.13 | 1,258,520 |
| Income tax expense | 391,534 | [24.11] | 515,929 | [12.74] | 591,277 | 21.55 | 486,446 | 2.75 | 473,411 | 27.47 | 371,384 |
| Profit for the year | 495,556 | [56.87] | 1,149,075 | 83.79 | 625,205 | [41.60] | 1,070,646 | [23.71] | 1,403,369 | 58.19 | 887,136 |
| Earnings per share - basic and diluted (Rupees) | 15.24 | [56.87] | 35.33 | 83.79 | 19.22 | [41.60] | 32.92 | [23.71] | 43.15 | 58.19 | 27.28 |

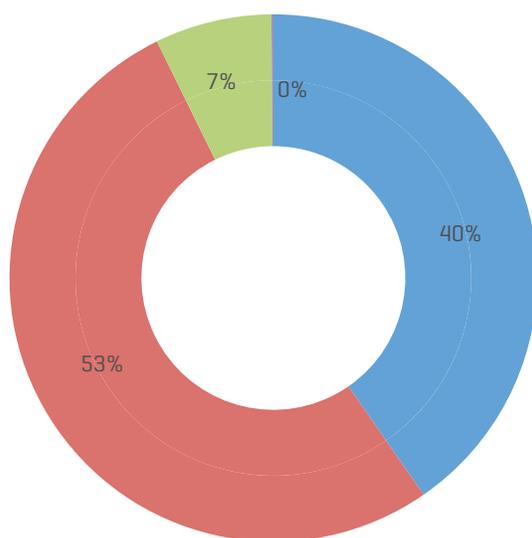
Vertical Analysis

| (Rs. '000) | 2018 | % | 2017 | % | 2016 | % | 2015 | % | 2014 | % | 2013 | % |
|---|------------|--------|------------|--------|------------|--------|------------|--------|------------|--------|------------|--------|
| Share Capital and Reserves | | | | | | | | | | | | |
| Share Capital | 325,242 | 0.64 | 325,242 | 0.77 | 325,242 | 0.89 | 325,242 | 0.95 | 325,242 | 1.10 | 325,242 | 1.17 |
| Capital reserves | 269,424 | 0.53 | 269,424 | 0.64 | 269,424 | 0.74 | 269,424 | 0.78 | 269,424 | 0.92 | 269,424 | 0.97 |
| Revenue reserves | 7,714,976 | 15.27 | 7,741,860 | 18.29 | 7,189,345 | 19.61 | 6,896,346 | 20.08 | 5,817,567 | 19.76 | 4,529,115 | 16.32 |
| Revaluation surplus on property, plant and equipment | 27,530,740 | 54.47 | 23,779,515 | 56.16 | 23,779,515 | 64.88 | 23,779,515 | 69.23 | 19,853,565 | 67.43 | 19,988,725 | 72.03 |
| | 35,840,382 | 70.92 | 32,116,041 | 75.85 | 31,563,526 | 86.11 | 31,270,527 | 91.05 | 26,265,798 | 89.21 | 25,112,506 | 90.50 |
| Non Current Liabilities | | | | | | | | | | | | |
| Loans and borrowings | 9,656,299 | 19.11 | 6,824,002 | 16.12 | 2,205,321 | 6.02 | 685,128 | 1.99 | 355,415 | 1.21 | 366,651 | 1.32 |
| Employee benefits | 666,088 | 1.32 | 600,182 | 1.42 | 514,935 | 1.40 | 470,248 | 1.37 | 197,031 | 0.67 | 376,939 | 1.36 |
| Deferred tax liability-net | 272,545 | 0.54 | 209,611 | 0.50 | 181,414 | 0.49 | 174,824 | 0.51 | 445,501 | 1.51 | 91,326 | 0.33 |
| | 10,594,932 | 20.96 | 7,633,795 | 18.03 | 2,901,670 | 7.92 | 1,330,200 | 3.87 | 997,947 | 3.39 | 834,916 | 3.01 |
| Current Liabilities | | | | | | | | | | | | |
| Trade and other payables | 1,950,875 | 3.86 | 1,632,042 | 3.85 | 1,594,818 | 4.35 | 1,629,265 | 4.74 | 1,861,582 | 6.32 | 1,454,932 | 5.24 |
| Markup payable | 223,910 | 0.44 | 103,859 | 0.25 | 84,856 | 0.23 | 38,253 | 0.11 | 35,063 | 0.12 | 20,689 | 0.07 |
| Short term borrowings - secured | 553,868 | 1.10 | 339,943 | 0.80 | - | - | - | - | - | - | 75,395 | 0.27 |
| Current portion of long term financing | 1,347,134 | 2.67 | 497,562 | 1.18 | 500,000 | 1.36 | 74,392 | 0.22 | 242,195 | 0.82 | 241,186 | 0.87 |
| Unclaimed dividend | 9,242 | 0.02 | 16,588 | 0.04 | 8,600 | 0.02 | 3,534 | 0.01 | 3,534 | 0.01 | 3,534 | 0.01 |
| Unpaid dividend | 19,210 | 0.04 | - | - | - | - | - | - | - | - | - | - |
| Provision for taxation - net | - | - | - | - | - | - | - | - | 37,634 | 0.13 | 6,335 | 0.02 |
| | 4,104,239 | 8.12 | 2,589,994 | 6.12 | 2,188,274 | 5.97 | 1,745,444 | 5.08 | 2,180,008 | 7.40 | 1,802,071 | 6.49 |
| | - | - | - | - | - | - | - | - | - | - | - | - |
| | 50,539,553 | 100.00 | 42,339,830 | 100.00 | 36,653,470 | 100.00 | 34,346,171 | 100.00 | 29,443,753 | 100.00 | 27,749,493 | 100.00 |
| Non Current Assets | | | | | | | | | | | | |
| Property, plant and equipment | 39,925,287 | 79.00 | 32,915,428 | 77.74 | 31,619,780 | 86.27 | 28,897,404 | 84.14 | 24,328,755 | 82.63 | 22,987,048 | 82.84 |
| Advance for capital expenditure | 1,532,203 | 3.03 | 1,346,935 | 3.18 | 1,220,607 | 3.33 | 1,175,457 | 3.42 | 1,185,480 | 4.03 | 1,099,645 | 3.96 |
| Investment property | 60,000 | 0.12 | 50,000 | 0.12 | 45,000 | 0.12 | 45,000 | 0.13 | 45,000 | 0.15 | 47,000 | 0.17 |
| Long term investments | 1,037,794 | 2.05 | 1,037,794 | 2.45 | 1,037,794 | 2.83 | 904,763 | 2.63 | 837,668 | 2.84 | 781,635 | 2.82 |
| Advance for equity investment | 2,014,570 | 3.99 | 104,000 | 0.25 | - | - | - | - | - | - | - | - |
| Long term advance | - | - | 400,000 | 0.94 | - | - | - | - | 55,000 | 0.19 | - | - |
| Long term deposits and prepayments | 37,970 | 0.08 | 22,323 | 0.05 | 23,838 | 0.07 | 18,864 | 0.05 | 20,335 | 0.07 | 35,049 | 0.13 |
| | 44,607,824 | 88.26 | 35,876,480 | 84.73 | 33,947,019 | 92.62 | 31,041,488 | 90.38 | 26,472,238 | 89.91 | 24,950,377 | 89.91 |
| Current Assets | | | | | | | | | | | | |
| Inventories | 279,917 | 0.55 | 258,874 | 0.61 | 284,527 | 0.78 | 241,104 | 0.70 | 232,640 | 0.79 | 210,303 | 0.76 |
| Trade debts | 704,692 | 1.39 | 601,610 | 1.42 | 528,735 | 1.44 | 510,208 | 1.49 | 583,847 | 1.98 | 554,553 | 2.00 |
| Advances, prepayments, trade deposits, and other receivables | 299,613 | 0.59 | 3,895,250 | 9.20 | 219,128 | 0.60 | 688,517 | 2.00 | 672,419 | 2.28 | 708,947 | 2.55 |
| Short term investments | 3,123,231 | 6.18 | 1,373,707 | 3.24 | 1,208,587 | 3.30 | 1,094,604 | 3.19 | 1,320,771 | 4.49 | 631,787 | 2.28 |
| Short Term Advance | 40,000 | 0.08 | - | - | - | - | - | - | - | - | - | - |
| Advance tax - net | 216,899 | 0.43 | 63,251 | 0.15 | 86,344 | 0.24 | 4,208 | 0.01 | - | - | - | - |
| Non- Current Asset held for sale | - | - | - | - | - | - | - | - | - | - | 586,403 | 2.11 |
| Cash and bank balances | 1,267,377 | 2.51 | 270,658 | 0.64 | 379,130 | 1.03 | 766,042 | 2.23 | 161,838 | 0.55 | 107,123 | 0.39 |
| | 5,931,729 | 11.74 | 6,463,350 | 15.27 | 2,706,451 | 7.38 | 3,304,683 | 9.62 | 2,971,515 | 10.09 | 2,799,116 | 10.09 |
| | 50,539,553 | 100.00 | 42,339,830 | 100.00 | 36,653,470 | 100.00 | 34,346,171 | 100.00 | 29,443,753 | 100.00 | 27,749,493 | 100.00 |
| Profit and Loss Account | | | | | | | | | | | | |
| Revenue - gross | 12,362,265 | 100.00 | 11,545,612 | 100.00 | 10,783,011 | 100.00 | 9,350,802 | 100.00 | 9,032,940 | 100.00 | 8,060,941 | 100.00 |
| Discounts and commissions | 168,561 | 1.36 | 178,970 | 1.55 | 150,639 | 1.40 | 127,019 | 1.36 | 136,940 | 1.52 | 126,376 | 1.57 |
| Sales tax | 1,666,453 | 13.48 | 1,554,656 | 13.47 | 1,481,312 | 13.74 | 1,301,767 | 13.92 | 1,286,115 | 14.24 | 1,133,395 | 14.06 |
| Revenue - net | 10,527,251 | 85.16 | 9,811,986 | 84.98 | 9,151,060 | 84.87 | 7,922,016 | 84.72 | 7,609,885 | 84.25 | 6,801,170 | 84.37 |
| Cost of sales and services | 5,647,370 | 45.68 | 5,429,680 | 47.03 | 4,967,545 | 46.07 | 4,288,554 | 45.86 | 4,251,249 | 47.06 | 3,853,039 | 47.80 |
| Gross profit | 4,879,881 | 39.47 | 4,382,306 | 37.96 | 4,183,515 | 38.80 | 3,633,462 | 38.86 | 3,358,636 | 37.18 | 2,948,131 | 36.57 |
| Other operating income | 151,998 | 1.23 | 137,283 | 1.19 | 120,128 | 1.11 | 107,927 | 1.15 | 119,464 | 1.32 | 116,398 | 1.44 |
| Administrative expenses | 3,268,064 | 26.44 | 2,656,605 | 23.01 | 2,383,614 | 22.11 | 2,261,735 | 24.19 | 1,963,093 | 21.73 | 1,831,583 | 22.72 |
| Other operating expenses | - | - | 40,509 | 0.35 | 797,536 | 7.40 | - | - | 55,273 | 0.61 | 72,919 | 0.90 |
| Operating profit | 1,763,815 | 14.27 | 1,822,475 | 15.79 | 1,122,493 | 10.41 | 1,479,654 | 15.82 | 1,459,734 | 16.16 | 1,160,027 | 14.39 |
| Finance income | 99,262 | 0.80 | 89,211 | 0.77 | 144,883 | 1.34 | 151,757 | 1.62 | 120,517 | 1.33 | 114,581 | 1.42 |
| Unrealised (loss)/ gain on remeasurement of investments to fair value - net | (250,474) | (2.03) | 165,120 | 1.43 | 116,859 | 1.08 | 28,754 | 0.31 | 427,168 | 4.73 | 137,900 | 1.71 |
| Finance cost | 725,513 | 5.87 | 411,802 | 3.57 | 167,753 | 1.56 | 103,073 | 1.10 | 130,639 | 1.45 | 153,988 | 1.91 |
| Net finance cost | 876,725 | 7.09 | 157,471 | 1.36 | 93,989 | 0.87 | 77,438 | 0.83 | 417,046 | 4.62 | 98,493 | 1.22 |
| Profit before taxation | 887,090 | 7.18 | 1,665,004 | 14.42 | 1,216,482 | 11.28 | 1,557,092 | 16.65 | 1,876,780 | 20.78 | 1,258,520 | 15.61 |
| Income tax expense | 391,534 | 3.17 | 515,929 | 4.47 | 591,277 | 5.48 | 486,446 | 5.20 | 473,411 | 5.24 | 371,384 | 4.61 |
| Profit for the year | 495,556 | 4.01 | 1,149,075 | 9.95 | 625,205 | 5.80 | 1,070,646 | 11.45 | 1,403,369 | 15.54 | 887,136 | 11.01 |
| Earnings per share - basic and diluted (Rupees) | 15.24 | | 35.33 | | 19.22 | | 32.92 | | 43.15 | | 27.28 | |

Statement of Value Addition and its Distribution

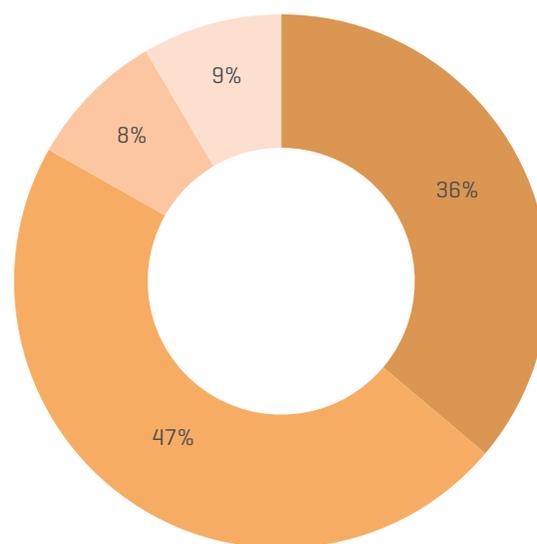
| | 2017-18 | 2016-17 |
|---|------------------|------------------|
| | [Rupees '000] | |
| VALUE ADDED | | |
| Sales and Services [Inclusive of GST and other taxes] | 12,205,498 | 11,377,889 |
| Other operating income - net | 786 | 391,614 |
| | 12,206,284 | 11,769,503 |
| Cost of sales and other expenses [Excluding salaries, wages and benefits & taxes] | [5,397,155] | [4,949,135] |
| | <u>6,809,129</u> | <u>6,820,368</u> |
| DISTRIBUTION | | |
| Salaries, wages and benefits | 2,747,732 | 2,466,542 |
| Government [Taxes & Levies] | 3,565,841 | 3,207,989 |
| Shareholders [Dividend] | 487,863 | 569,173 |
| Retained in Business | 7,693 | 576,664 |
| | <u>6,809,129</u> | <u>6,820,368</u> |

Value added & Distribution 2017-18



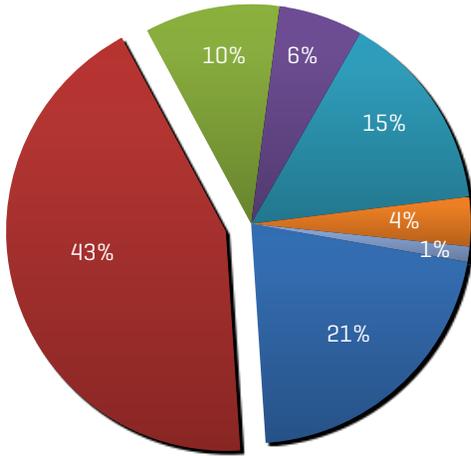
- Salaries, Wages and Benefits
- Government [Taxes & Levies]
- Shareholders [Dividend]
- Retained in Business

Value added & Distribution 2016-17



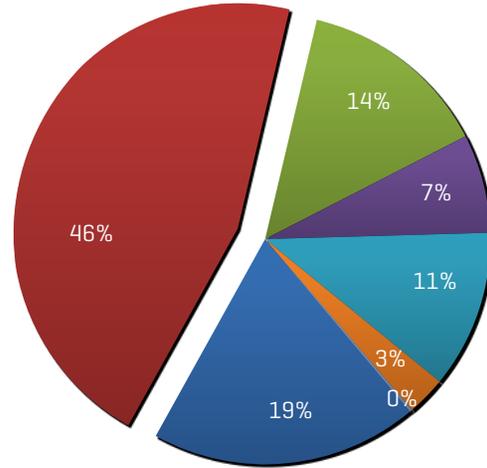
- Salaries, Wages and Benefits
- Government [Taxes & Levies]
- Shareholders [Dividend]
- Retained in Business

ROOMS REVENUE - HOTEL WISE
2017-18



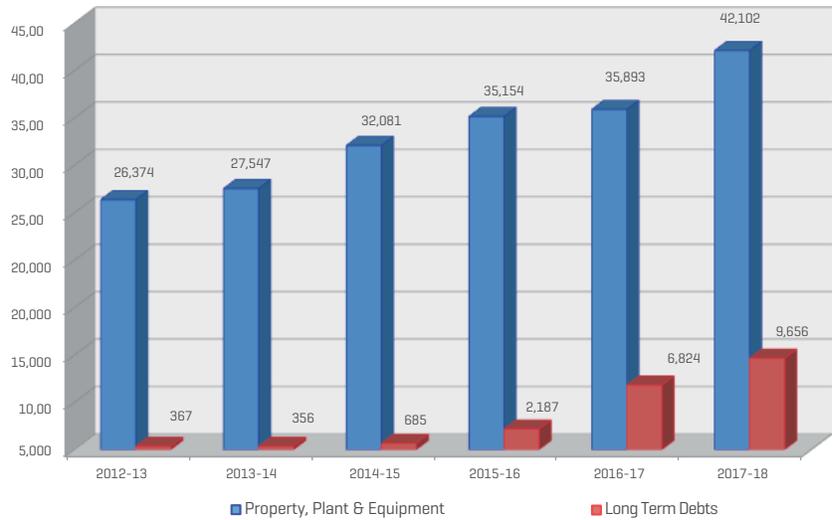
■ PCH - Karachi ■ PCH - Lahore ■ PCH - Rawalpindi
■ PCH - Peshawar ■ PCH - Bhurban ■ PCH - Muzaffarabad
■ Hotel One

FOOD AND BEVERAGES REVENUE
- HOTEL WISE 2017-18



■ PCH - Karachi ■ PCH - Lahore ■ PCH - Rawalpindi
■ PCH - Peshawar ■ PCH - Bhurban ■ PCH - Muzaffarabad
■ Hotel One

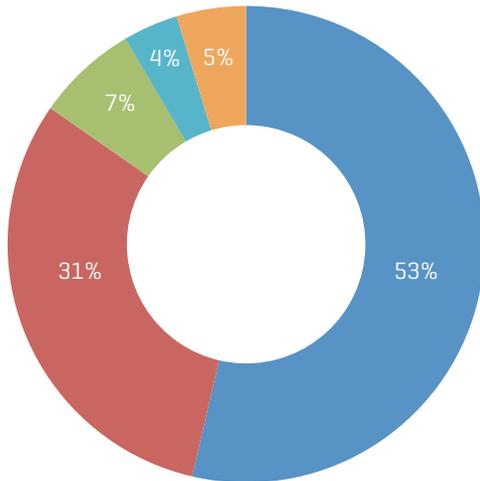
PROPERTY, PLANT & EQUIPMENT
AT COST V/S LONG TERM DEBTS



TREND ANALYSIS - SALES &
SERVICES (NET), GROSS
PROFIT & OPERATING PROFIT

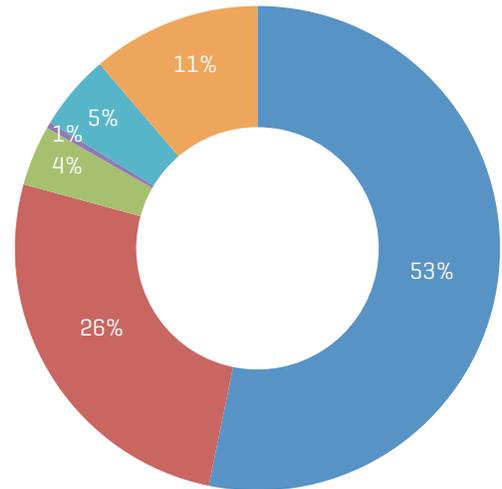


APPLICATION OF SALES & OTHER INCOME
FINANCIAL YEAR 2017-18



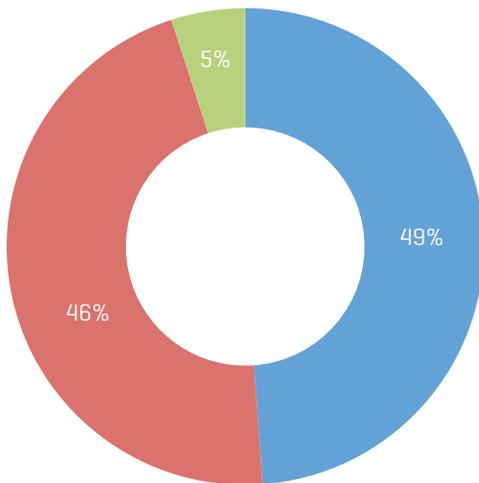
■ Profit after tax ■ Taxation ■ Finance cost
■ Administrative expenses ■ Cost of sales

APPLICATION OF SALES & OTHER INCOME
FINANCIAL YEAR 2016-17



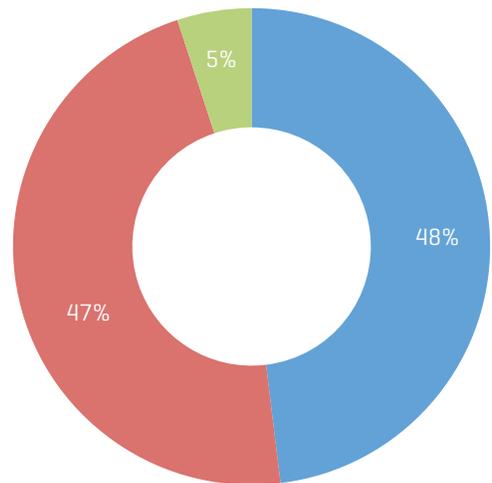
■ Profit after tax ■ Taxation ■ Finance cost
■ Administrative expenses ■ Cost of sales

CONTRIBUTION OF MAJOR REVENUE GENERATING
DEPARTMENTS FINANCIAL YEAR 2017-18



■ Other Related Services ■ Food And Beverage
■ Room Revenue

CONTRIBUTION OF MAJOR REVENUE GENERATING
DEPARTMENTS FINANCIAL YEAR 2016-17



■ Other Related Services ■ Food And Beverage
■ Room Revenue

Statement of Compliance

Statement of Compliance with Listed Companies [Code of Corporate Governance] Regulations, 2017 For the year ended 30 June 2018

The company has complied with the requirements of the Regulations in the following manner:

1. The total number of directors are nine [9] as per the following:

- a. Male: Nine
- b. Female: None

2. The composition of board is as follows:

| Category | Names |
|-------------------------|----------------------------------|
| Independent Director | 1] Mr. M. Ahmed Ghazali Marghoob |
| Executive Directors | 1] Mr. Murtaza Hashwani |
| | 2] Mr. M. A. Bawany |
| | 3] Syed Haseeb Amjad Gardezi |
| Non-Executive Directors | 1] Mr. Sadruddin Hashwani |
| | 2] Mr. Mansoor Akbar Ali |
| | 3] Syed Sajid Ali |
| | 4] Mr. Shakir Abu Bakar |
| | 5] Syed Asad Ali Shah |

3. The directors have confirmed that none of them is serving as a director on more than five listed companies, including this company [excluding the listed subsidiaries of listed holding companies where applicable].

4. The company has prepared a Code of Conduct and has ensured that appropriate steps have been taken to disseminate it throughout the company along with its supporting policies and procedures.

5. The board has developed a vision/mission statement, overall corporate strategy and significant policies of the company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.

6. All the powers of the board have been duly exercised and decisions on relevant matters have been taken by board/ shareholders as empowered by the relevant provisions of the Act and these Regulations.

7. The meetings of the board were presided over by the Chairman and, in his absence, by a director elected by the board for this purpose. The board has complied with the requirements of Act and the Regulations with respect to frequency, recording and circulating minutes of meeting of board.

8. The board of directors have a formal policy and transparent procedures for remuneration of directors in accordance with the Act and these Regulations.

9. The Company is fully compliant with the requirements of directors' training under the Listed Companies [Code of Corporate Governance] Regulations, 2017 till June 30, 2018.

10. The board has approved appointment of CFO, Company Secretary and Head of Internal Audit, including their remuneration and

terms and conditions of employment and complied with relevant requirements of the Regulations.

11. CFO and CEO duly endorsed the financial statements before approval of the board.
12. The board has formed committees comprising of members given below:

| Audit Committee | HR and Remuneration Committee |
|--|-------------------------------|
| Mr. M. Ahmed Ghazali Marghoob [Chairman] | Mr. M. A. Bawany [Chairman] |
| Mr. Mansoor Akbar Ali | Syed Sajid Ali |
| Syed Sajid Ali | Mr. Shakir Abu Bakar |
| Mr. Shakir Abu Bakar | |

13. The terms of reference of the aforesaid committees have been formed, documented and advised to the committees for compliance.
14. Audit Committee meetings were held once every quarter and Human Resource and Remuneration Committee meeting was held once during the year.
15. The Board has set up an effective internal audit function and that is involved in Internal Audit on full time basis relating to the business and other affairs of the Company.
16. The statutory auditors of the company have confirmed that they have been given a satisfactory rating under the quality control review program of the Institute of Chartered Accountants of Pakistan [ICAP] and registered with Audit Oversight Board of Pakistan, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the company and that the firm and all its partners are in compliance with International Federation of Accountants [IFAC] guidelines on code of ethics as adopted by ICAP.
17. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the Act, these regulations or any other regulatory requirement and the auditors have confirmed that they have observed IFAC guidelines in this regard.
18. We confirm that all other requirements of the Regulations have been complied with.



SADRUDDIN HASHWANI
Chairman

24 September 2018



Pearl-Continental Hotel, Muzaffarabad

Where serenity meets high-end hospitality

Take in a serene resort-like experience as you step into Pearl-Continental Hotel, Muzaffarabad. Surrounded by scenic mountains and offering a spectacular view of the Neelum River, the five-star hotel features comfortable accommodation, coupled with a diversity of delicious food along with an array of modern services and amenities. Guests can choose from a range of rooms and suites for their stay, whether on a business trip or holiday.

Nestled away in the mountains, amidst green-tree forests, the hotel also provides a starting point for adventure seekers and nature lovers. From here, they can visit numerous nearby areas such as the 2,900-metre-high Pir Chanasi Top, which offers a panoramic view of Muzaffarabad city, Neelum Valley, Jhelum Valley and Abbottabad Mountains. Trekking enthusiasts can find some tracks leading up to various

spots. Meanwhile, the 1,371-metre-high Ath'muqam is known for its variety of fruits.

Choose from a variety of a total of 120 rooms and suites, for your stay. The diverse room options comprise Standard Room, Deluxe Room, Executive Room and Deluxe Suite. Each provides free and high-speed Wi-Fi connectivity along with host of modern facilities.

Explore a combination of local and international cuisines at our signature restaurants. Discover a fusion of Pakistani-meets-Continental buffet spread at Marco Polo, which also serves an a la carte menu. The restaurant is open throughout the day, both for dining and casual snacking with beverages.

Serving authentic Chinese cuisine with an essence of the Canton and Shanghai provinces, Tai-Pan



specialities are prepared using the four traditional Chinese cooking methods: steamed, braised, baked and fried. Absorb the pleasant ambience as our chefs serve you a variety of delicacies.

Enjoy aromatic, freshly-grilled barbeque in a seasonal dining setup in our beautiful garden. Take in the fresh air with a breath-taking view of the mountains. Pick your meals, snacks and beverages and enjoy them in the comfort of your room. Choose from a doorknob breakfast menu to order in an a la carte breakfast. Order at any time of the day, until late night.

Our Business Centre equips you with everything you need to maintain a smooth workflow. The 24-hour centre features a host of facilities including high-speed internet, photocopying, binding and secretarial services.

Keep up with your fitness routine at our Health Club, offering a range of gym equipment.

From small-scale meetings to conferences and social gatherings to weddings, our spacious banquet halls offer multifaceted facilities to organise various events. The Zaver Ballroom has a seating capacity of up to 500. The Board Room and Ballroom Foyer also provide the convenience of hosting multiple functions. Furthermore, the meeting rooms offer facilities such as video-conferencing, while the outdoor activities can also be organised in the lawns and patios.





**UNCONSOLIDATED
FINANCIAL STATEMENTS**
FOR THE YEAR ENDED 30 JUNE 2018

INDEPENDENT AUDITORS' REPORT

To the members of Pakistan Services Limited

Report on the Audit of the Unconsolidated Financial Statements

Opinion

We have audited the annexed unconsolidated financial statements of Pakistan Services Limited [the Company], which comprise the unconsolidated statement of financial position as at 30 June 2018, and the unconsolidated statement of profit or loss, the unconsolidated statement of comprehensive income, the unconsolidated statement of changes in equity, the unconsolidated statement of cash flows for the year then ended, and notes to the unconsolidated financial statements, including a summary of significant accounting policies and other explanatory information, and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of the audit.

In our opinion and to the best of our information and according to the explanations given to us, the unconsolidated statement of financial position, unconsolidated statement of profit or loss, the unconsolidated statement of comprehensive income, the unconsolidated statement of changes in equity and the unconsolidated statement of cash flows together with the notes forming part thereof conform with the accounting and reporting standards as applicable in Pakistan and give the information required by the Companies Act, 2017 [XIX of 2017], in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at 30 June 2018 and of the profit, the comprehensive income, the changes in equity and its cash flows for the year then ended.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing [ISAs] as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Unconsolidated Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan [the Code] and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the unconsolidated financial statements of the current period. These matters were addressed in the context of our audit of the unconsolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

INDEPENDENT AUDITORS' REPORT

Following are the key audit matters:

| S. No. | Key audit matter | How the matter was addressed in our audit |
|--------|--|--|
| 1 | <p>Advance against purchase of land</p> <p>We draw attention to note 16 to the unconsolidated financial statements, wherein it is disclosed that the Company has extended advance against purchase of following land;</p> <p>Advance amounting to Rs. 626.82 million</p> <ul style="list-style-type: none"> This was extended to a related party for purchase of two plots of land. According to the agreements, both the land were to be transferred to the Company by 30 June 2012 after completion of development work. <p>Advance amounting to Rs. 381.65 million</p> <ul style="list-style-type: none"> This represents amount paid for purchase of 113.34 acres of land and fee for regularisation of land as per the value assessed by the Land Regularization Committee established by the Government of Sindh under the Sindh Ordinance, 2001. As disclosed in detail in note 16.2, the matter is under litigation. The Company is confident that the case will be decided in its favour and possession of land will be handed over to the Company. Further, the Company has sought legal advice that in case of an adverse outcome, the Company would be entitled to recover the amounts from the purchaser as well as from the relevant Government department. <p>We identified advance against purchase of land as a key audit matter due to its relative significance and the risk that underlying asset is not eventually transferred to the Company due to litigation and prolonged delay.</p> | <p>Our audit procedures to evaluate the appropriateness of the impairment of advance against the purchase of land, amongst others, included the following:</p> <ul style="list-style-type: none"> Held discussions at appropriate level of management and Audit Committee to assess their views on the settlement and recoverability of advances for land; Reviewing legal opinion obtained by the Company regarding transfer of land and recoverability of advance where Company is in litigation. for advances where Company is not in litigation, circularised external confirmations, and evaluating the replies received thereto; and evaluating the appropriateness of the disclosure in accordance with the accounting and reporting standards as applicable in Pakistan. |

INDEPENDENT AUDITORS' REPORT

| S. No. | Key audit matter | How the matter was addressed in our audit |
|--------|--|---|
| 2 | <p>Related party transactions, balances and disclosures</p> <p>Transactions with related parties are disclosed in note 40 of the unconsolidated financial statements.</p> <p>We identified transactions with related parties and its disclosures as key audit matter due to the nature and number of transactions with related parties, and also due to their significance to the financial statements.</p> | <p>Our audit procedures to evaluate the related party transactions and disclosures, amongst others, included the following:</p> <ul style="list-style-type: none"> • Obtaining an understanding of the process that management has established to identify, account for and disclose related party transactions and authorize and approve related party transactions and arrangements; • obtaining the details of related parties and transactions and comparing the same with underlying accounting records to identify transactions that are outside the normal course of business; • inspecting bank and legal confirmations, and minutes of meetings; • obtaining, on a sample basis, confirmations of transactions and balances with related parties; • comparing, on a sample basis, the recording of related party transactions with the related agreements / arrangements and underlying supporting documents; and • evaluating the completeness and appropriateness of the related parties disclosure in accordance with the accounting and reporting standards as applicable in Pakistan. |

INDEPENDENT AUDITORS' REPORT

| S. No. | Key audit matter | How the matter was addressed in our audit |
|--------|--|---|
| 3 | <p>Revenue from letting of rooms and food and beverages</p> <p>Refer note 28 to the unconsolidated financial statements.</p> <p>The Company recognized revenue of Rs. 11,742 million from rooms and food and beverages for the year ended 30 June 2018.</p> <p>We identified recognition of revenue from these two streams as a key audit matter because these are key performance indicators of the Company and gives rise to an inherent risk that rooms and food and beverages revenue could be subject to misstatement to meet expectations or targets.</p> | <p>Our audit procedures to evaluate the recognition of rooms and food and beverages revenue, amongst others, included the following:</p> <ul style="list-style-type: none"> • Obtaining an understanding of the process relating to recognition of revenue and testing the design, implementation and operating effectiveness of key internal controls over recording of revenue; • Comparing a sample of revenue transactions recorded during the year with reservations, sales invoices and other relevant underlying documents; • Comparing a sample of revenue transactions recorded around the year end with the bookings, sales invoices and other relevant underlying documentation to evaluate if the related revenue was recorded in the appropriate accounting period; and • Comparing the details of journal entries posted to revenue accounts during the year, which met certain specific risk-based criteria, with the relevant underlying documentation. |

INDEPENDENT AUDITORS' REPORT

| S. No. | Key audit matter | How the matter was addressed in our audit |
|--------|--|--|
| 4 | <p>Revaluation of land</p> <p>Refer to note 7 to the unconsolidated financial statements.</p> <p>The Company has a policy of carrying land at revalued amounts.</p> <p>We identified the revaluation of land as a key audit matter due following factors;</p> <ul style="list-style-type: none"> • Revaluation exercised was conducted during the year which resulted in revaluation surplus of Rs. 3.8 billion. • significance of the revaluation surplus balance to the unconsolidated financial statements; and • significant judgments and inherent estimation uncertainty associated with determining the revalued amounts. | <p>Our audit procedures to evaluate the revaluation of land, amongst others, included the following:</p> <ul style="list-style-type: none"> • evaluating the completeness and description of the land records provided to the management's valuation expert; • engaging an independent, competent and qualified valuation expert to validate the reasonableness of the value determined by the management's valuation expert and the underlying assumption used; and • evaluating the appropriateness of related disclosures in the unconsolidated financial statements as per applicable accounting and reporting standards as applicable in Pakistan. |

INDEPENDENT AUDITORS' REPORT

| S. No. | Key audit matter | How the matter was addressed in our audit |
|--------|--|---|
| 5 | <p>Capitalization of property, plant and equipment</p> <p>Refer to notes 15.1 and 15.2 to the unconsolidated financial statements.</p> <p>The Company has made significant capital expenditure of Rs. 4,026.57 million for the construction of new hotels, modernization of existing hotel properties and purchase of an aircraft.</p> <p>We identified capitalization of property, plant and equipment as a key audit matter because there is a risk that unauthorised capital expenditure might be incurred and amounts being capitalized may not meet the capitalization criteria with related implications on depreciation charge for the year.</p> | <p>Our audit procedures to evaluate the capitalization of property, plant and equipment, amongst others, included the following:</p> <ul style="list-style-type: none"> • Obtaining an understanding of the process relating to authorization and capitalization and testing the design, implementation and operating effectiveness of key internal controls; • testing, on sample basis, the costs capitalized with supporting documentation and contracts; • evaluating the nature of costs incurred through testing, on sample basis, of amounts recorded and considering whether the expenditure meets the criteria for capitalization as per the accounting policy and applicable financial reporting framework; and • inspecting supporting documents for the date of capitalization when the assets became available for their intended use to evaluate whether depreciation commenced and further capitalization of costs ceased from that date and evaluating the appropriateness of classification of assets in correct category and testing the calculation of related depreciation. |

Information Other than the Unconsolidated Financial Statements and Auditors' Report Thereon

Management is responsible for the other information. Other information comprises the information included in the annual report for the year ended 30 June 2018, but does not include the unconsolidated financial statements and our auditors' report thereon.

Our opinion on the unconsolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the unconsolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the unconsolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of Management and Board of Directors for the Unconsolidated Financial Statements

Management is responsible for the preparation and fair presentation of the unconsolidated financial statements in accordance with the accounting and reporting standards as applicable in Pakistan and the requirements of Companies Act, 2017 (XIX of 2017) and for such internal control as management determines is necessary to enable the preparation of unconsolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the unconsolidated financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so. Board of directors are responsible for overseeing the Company's financial reporting process.

Auditors' Responsibilities for the Audit of the Unconsolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the unconsolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists.

INDEPENDENT AUDITORS' REPORT

Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these unconsolidated financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the unconsolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the unconsolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the unconsolidated financial statements, including the disclosures, and whether the unconsolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the board of directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the board of directors with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence and where applicable, related safeguards.

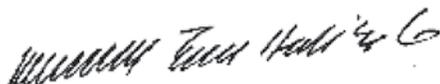
From the matters communicated with the board of directors, we determine those matters that were of most significance in the audit of the unconsolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Report on Other Legal and Regulatory Requirements

Based on our audit, we further report that in our opinion:

- a) Proper books of account have been kept by the Company as required by the Companies Act, 2017 [XIX of 2017];
- b) The unconsolidated statement of financial position, the unconsolidated statement of profit or loss, the unconsolidated statement of comprehensive income, the unconsolidated statement of changes in equity and the unconsolidated statement of cash flows together with the notes thereon have been drawn up in conformity with the Companies Act, 2017 [XIX of 2017] and are in agreement with the books of account and returns;
- c) investments made, expenditure incurred and guarantees extended during the year were for the purpose of the Company's business; and
- d) zakat deductible at source under the Zakat and Ushr Ordinance, 1980 [XVIII of 1980], was deducted by the Company and deposited in the Central Zakat Fund established under section 7 of that Ordinance.

The engagement partner on the audit resulting in this independent auditors' report is Riaz Akbar Ali Pesnani.



KPMG Taseer Hadi & Co.

Chartered Accountants

Islamabad: 28 September 2018

Independent Auditors' Review Report

To the members of Pakistan Services Limited

Review report on the Statement of Compliance in Listed Companies [Code of Corporate Governance] Regulations, 2017

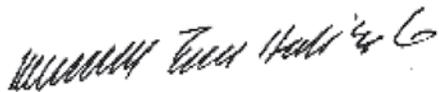
We have reviewed the enclosed Statement of Compliance with the Listed Companies [Code of Corporate Governance] Regulations, 2017 [the Regulations] prepared by the Board of Directors of Pakistan Services Limited for the year ended 30 June 2018 in accordance with the requirements of regulation 40 of the Regulations.

The responsibility for compliance with the Regulations is that of the Board of Directors of the Company. Our responsibility is to review whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Regulations and report if it does not and to highlight any non-compliance with the requirements of the Regulations. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Regulations.

As part of our audit of the financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

The Regulations require the Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval, its related party transactions and also ensure compliance with the requirements of section 208 of the Companies Act, 2017. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee. We have not carried procedures to access and determine the Company's process for identification of related parties and that whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the requirements contained in the Regulations as applicable to the Company for the year ended 30 June 2018.



KPMG Taseer Hadi & Co.

Chartered Accountants

Islamabad: 28 September 2018

Unconsolidated Statement of Financial Position

As at 30 June 2018

| | Note | 30 June 2018 | Restated 30 June 2017 [Rupees'000] | Restated 01 July 2016 |
|--|------|-------------------|---|-----------------------------|
| EQUITY | | | | |
| Share capital | 4 | 325,242 | 325,242 | 325,242 |
| Capital reserve | 5 | 269,424 | 269,424 | 269,424 |
| Revenue reserves | 6 | 7,714,976 | 7,741,860 | 7,189,345 |
| Revaluation surplus on property, plant and equipment | 7 | 27,530,740 | 23,779,515 | 23,779,515 |
| Total equity | | 35,840,382 | 32,116,041 | 31,563,526 |
| LIABILITIES | | | | |
| Loans and borrowings | 8 | 9,656,299 | 6,824,002 | 2,205,321 |
| Employee benefits | 9 | 666,088 | 600,182 | 514,935 |
| Deferred tax liability - net | 10 | 272,545 | 209,611 | 181,414 |
| Non current liabilities | | 10,594,932 | 7,633,795 | 2,901,670 |
| Short term borrowings | 11 | 553,868 | 339,943 | - |
| Current portion of loans and borrowings | 8 | 1,347,134 | 497,562 | 500,000 |
| Trade and other payables | 12 | 1,950,875 | 1,632,042 | 1,594,818 |
| Markup accrued | | 223,910 | 103,859 | 84,856 |
| Unpaid dividend | 13 | 19,210 | - | - |
| Unclaimed dividend | | 9,242 | 16,588 | 8,600 |
| Current liabilities | | 4,104,239 | 2,589,994 | 2,188,274 |
| Total equity and liabilities | | 50,539,553 | 42,339,830 | 36,653,470 |
| CONTINGENCIES AND COMMITMENTS | 14 | | | |

The annexed notes 1 to 48 form an integral part of these unconsolidated financial statements.

| | Note | 30 June 2018 | Restated 30 June 2017 [Rupees'000] | Restated 01 July 2016 |
|--|------|-------------------|---|-----------------------------|
| ASSETS | | | | |
| Property, plant and equipment | 15 | 39,925,287 | 32,915,428 | 31,619,780 |
| Advance for capital expenditure | 16 | 1,532,203 | 1,346,935 | 1,220,607 |
| Investment property | 17 | 60,000 | 50,000 | 45,000 |
| Long term investments | 18 | 1,037,794 | 1,037,794 | 1,037,794 |
| Advance against equity investment | 19 | 2,014,570 | 104,000 | - |
| Long term advance | | - | 400,000 | - |
| Long term deposits and prepayments | 20 | 37,970 | 22,323 | 23,838 |
| Non current assets | | 44,607,824 | 35,876,480 | 33,947,019 |
| Inventories | 21 | 279,917 | 258,874 | 284,527 |
| Trade debts | 22 | 704,692 | 601,610 | 528,735 |
| Advances, prepayments, trade deposits and other receivables | 23 | 299,613 | 3,895,250 | 219,128 |
| Short term investments | 24 | 3,123,231 | 1,373,707 | 1,208,587 |
| Short term advance | 25 | 40,000 | - | - |
| Advance tax - net | 26 | 216,899 | 63,251 | 86,344 |
| Cash and bank balances | 27 | 1,267,377 | 270,658 | 379,130 |
| Current assets | | 5,931,729 | 6,463,350 | 2,706,451 |
| Total assets | | 50,539,553 | 42,339,830 | 36,653,470 |


Murtaza Hashwani
Chief Executive


Shakir Abu Bakar
Director


Abdul Qadeer Khan
Chief Financial Officer

Unconsolidated Statement of Profit or Loss

For the year ended 30 June 2018

| | Note | 2018 [Rupees'000] | Restated 2017 |
|---|------|----------------------|------------------|
| Revenue - gross | 28 | 12,362,265 | 11,545,612 |
| Discounts and commissions | 28 | [168,561] | [178,970] |
| Sales tax | 28 | [1,666,453] | [1,554,656] |
| Revenue - net | | 10,527,251 | 9,811,986 |
| Cost of sales and services | 29 | [5,647,370] | [5,429,680] |
| Gross profit | | 4,879,881 | 4,382,306 |
| Other income | 30 | 151,998 | 137,283 |
| Administrative expenses | 31 | [3,268,064] | [2,656,605] |
| Other expense | 32 | - | [40,509] |
| Operating profit | | 1,763,815 | 1,822,475 |
| Finance income | 33 | 99,262 | 89,211 |
| Unrealised [loss]/ gain on remeasurement of investments to fair value-net | | [250,474] | 165,120 |
| Finance cost | 34 | [725,513] | [411,802] |
| Net finance cost | | [876,725] | [157,471] |
| Profit before taxation | | 887,090 | 1,665,004 |
| Income tax expense | 35 | [391,534] | [515,929] |
| Profit for the year | | 495,556 | 1,149,075 |
| Earnings per share - basic and diluted [Rupees] | 36 | 15.24 | 35.33 |

The annexed notes 1 to 48 form an integral part of these unconsolidated financial statements.


Murtaza Hashwani
Chief Executive


Shakir Abu Bakar
Director


Abdul Qadeer Khan
Chief Financial Officer

Unconsolidated Statement of Comprehensive Income

For the year ended 30 June 2018

| | 2018 | 2017 |
|---|------------------|------------------|
| | [Rupees'000] | |
| Profit for the year | 495,556 | 1,149,075 |
| Other comprehensive income for the year | | |
| Items that will not be reclassified to profit or loss | | |
| Remeasurement of defined benefits liability | [46,103] | [39,124] |
| Surplus on revaluation of property, plant and equipment | 3,751,225 | - |
| Related tax | 11,526 | 11,737 |
| | 3,716,648 | [27,387] |
| Total comprehensive income for the year | 4,212,204 | 1,121,688 |

The annexed notes 1 to 48 form an integral part of these unconsolidated financial statements.


Murtaza Hashwani
Chief Executive


Shakir Abu Bakar
Director


Abdul Qadeer Khan
Chief Financial Officer

Unconsolidated Statement of Cash Flow

For the year ended 30 June 2018

| | Note | 2018 [Rupees'000] | 2017 |
|--|--------|----------------------|--------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES | | | |
| Cash flow from operating activities before working capital changes | 37 | 2,553,272 | 2,494,651 |
| Working capital changes | | | |
| [(Increase) / decrease in current assets] | | | |
| Inventories | | [21,239] | 26,638 |
| Trade debts | | [102,594] | [52,341] |
| Advances | | [16,760] | 157 |
| Trade deposits and prepayments | | [4,410] | 2,284 |
| Other receivables | | [40,130] | [10,209] |
| Increase in trade and other payables | | 318,833 | 37,224 |
| Cash generated from operations | | 133,700 | 3,753 |
| Staff retirement benefit - gratuity paid | 9.1 | [45,895] | [41,981] |
| Compensated leave absences paid | 9.2 | [22,793] | [18,767] |
| Income tax paid | 26 | [470,722] | [452,902] |
| Finance cost paid | | [629,129] | [384,108] |
| Net cash from operating activities | | 1,518,433 | 1,600,646 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | |
| Additions to property, plant and equipment | | [3,955,732] | [1,862,759] |
| Advance for capital expenditure | | [185,268] | [166,837] |
| Other receivables- Refund of Advance for purchase of land [Advance for purchase of land] | | 3,648,420 | [3,648,420] |
| Proceeds from disposal of property, plant and equipment | 15.1.9 | 60,361 | 19,574 |
| Purchase of long term investments | | - | [104,000] |
| Advance against equity | | [1,491,000] | - |
| Long term advance | | - | [400,000] |
| Short term advance | | [40,000] | - |
| Short term investments | | [2,000,000] | - |
| Dividend income received | 33.1 | 55,144 | 42,034 |
| Receipts of return on bank deposits and short term advance | | 29,386 | 23,465 |
| Long term deposits and prepayments | | [15,647] | 1,515 |
| Net cash used in investing activities | | [3,894,336] | [6,095,428] |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | |
| Repayment of long term financing | | [492,500] | [500,000] |
| Proceeds from long-term financing | | 1,850,000 | 5,150,000 |
| Proceeds from Sukuk issuance | | 2,333,333 | - |
| Repayment of diminishing musharaka facility | | [11,137] | [5,948] |
| Dividend paid | | [475,999] | [561,185] |
| Payment of transaction cost of long term financing | | [45,000] | [36,500] |
| Net cash from financing activities | | 3,158,697 | 4,046,367 |
| Net increase /[(decrease)] in cash and cash equivalents | | 782,794 | [448,415] |
| Cash and cash equivalents at beginning of the year | | [69,285] | 379,130 |
| Cash and cash equivalents at end of the year | 38 | 713,509 | [69,285] |

The annexed notes 1 to 48 form an integral part of these unconsolidated financial statements.


Murtaza Hashwani
Chief Executive


Shakir Abu Bakar
Director


Abdul Qadeer Khan
Chief Financial Officer

Unconsolidated Statement of Changes in Equity

For the year ended 30 June 2018

| | Capital reserve | | Revenue reserves | | Total equity | |
|---|-----------------|----------------|---|------------------|------------------|-----------------------|
| | Share capital | Share premium | Surplus on revaluation of property, plant and equipment | General reserve | | Unappropriated profit |
| [Rupees'000] | | | | | | |
| Balance at 01 July 2016-as previously reported | 325,242 | 269,424 | - | 1,600,000 | 5,580,999 | 7,775,665 |
| Effect of change in policy (note 46) | - | - | 23,779,515 | - | - | 23,779,515 |
| Effect of restatement - correction of an error | - | - | - | - | 8,346 | 8,346 |
| Balance at 01 July 2016-as restated | 325,242 | 269,424 | 23,779,515 | 1,600,000 | 5,589,345 | 31,563,526 |
| Total comprehensive income for the year - restated | | | | | | |
| Profit for the year | - | - | - | - | 1,149,075 | 1,149,075 |
| Other comprehensive income for the year | - | - | - | - | (27,387) | (27,387) |
| Total comprehensive income for the year | - | - | - | - | 1,121,688 | 1,121,688 |
| Transaction with owners of the Company | | | | | | |
| Distribution: | | | | | | |
| Final cash dividend 30 June 2016 | | | | | | |
| Rs. 2.5 per share | - | - | - | - | (81,310) | (81,310) |
| First interim cash dividend 2017 | | | | | | |
| Rs. 5 per share | - | - | - | - | (162,621) | (162,621) |
| Second interim cash dividend 2017 | | | | | | |
| Rs. 5 per share | - | - | - | - | (162,621) | (162,621) |
| Third interim cash dividend 2017 | | | | | | |
| Rs. 5 per share | - | - | - | - | (162,621) | (162,621) |
| Total distribution | - | - | - | - | (569,173) | (569,173) |
| Balance at 30 June 2017- as restated | 325,242 | 269,424 | 23,779,515 | 1,600,000 | 6,141,860 | 32,116,041 |
| Balance at 30 June 2017- as previously reported | 325,242 | 269,424 | - | 1,600,000 | 6,130,276 | 8,324,942 |
| Effect of change in policy (note 46) | - | - | 23,779,515 | - | - | 23,779,515 |
| Effect of restatement - correction of an error | - | - | - | - | 11,584 | 11,584 |
| Balance at 30 June 2017-as restated | 325,242 | 269,424 | 23,779,515 | 1,600,000 | 6,141,860 | 32,116,041 |
| Balance at 01 July 2017-as restated | 325,242 | 269,424 | 23,779,515 | 1,600,000 | 6,141,860 | 32,116,041 |
| Total comprehensive income for the year | | | | | | |
| Profit for the year | - | - | - | - | 495,556 | 495,556 |
| Other comprehensive income for the year | - | - | 3,751,225 | - | (34,577) | 3,716,648 |
| Total comprehensive income for the year | - | - | 3,751,225 | - | 460,979 | 4,212,204 |
| Transaction with owners of the Company | | | | | | |
| Distribution: | | | | | | |
| Final cash dividend 30 June 2017 | | | | | | |
| Rs. 5 per share | - | - | - | - | (162,621) | (162,621) |
| First interim cash dividend 2018 | | | | | | |
| Rs. 5 per share | - | - | - | - | (162,621) | (162,621) |
| Second interim cash dividend 2018 | | | | | | |
| Rs. 5 per share | - | - | - | - | (162,621) | (162,621) |
| Total distribution | - | - | - | - | (487,863) | (487,863) |
| Balance at 30 June 2018 | 325,242 | 269,424 | 27,530,740 | 1,600,000 | 6,114,976 | 35,840,382 |

The annexed notes 1 to 48 form an integral part of these unconsolidated financial statements.


Murtaza Hashwani
Chief Executive


Shakir Abu Bakar
Director


Abdul Qadeer Khan
Chief Financial Officer

Notes to the Unconsolidated Financial Statements

For the year ended 30 June 2018

1. CORPORATE AND GENERAL INFORMATION

1.1 The Company and its operations

Pakistan Services Limited [“the Company”] was incorporated on 06 December 1958 in Pakistan under the Companies Act, 1913 (now Companies Act, 2017) as a public limited company and is quoted on Pakistan Stock Exchange Limited.

The Company is principally engaged in the hotel business and owns and manages the chain of Pearl Continental Hotels in Pakistan. The Company also owns one small sized property in Lahore, operating under the budget concept. The Company also grants franchise to use its trade mark and name “Pearl Continental”. Further, the company is also in the process of constructing hotels in Multan and Mirpur Azad Jammu and Kashmir.

The registered office of the Company is situated at 1st Floor, NESPAK House, Sector G-5/2, Islamabad. The addresses of lands, hotel buildings and other properties owned by the Company located in Karachi, Lahore, Rawalpindi, Bhurban, Peshawar, Multan, Muzaffarabad and Mirpur are disclosed in note 15.1.5. The addresses of the Company’s other sales offices / lounges are as follows:

- CIP Lounge, New Islamabad International Airport.
- CIP Lounge, Allama Iqbal International Airport, Lahore.
- Sales center, office no. 07, Islamabad Center, Fazal-e-Haq Road, Blue Area, Islamabad.

1.2 Summary of significant events and transactions

Significant events and transactions affecting the unconsolidated financial statements are summarized as follows:

- The Company incurred major capital expenditures of Rs. 1,035 million for construction of its hotels in Mirpur and Multan. Further, the Company has made significant capital expenditure of Rs. 2,728 million for the balancing, modernization and rehabilitation of existing hotel properties and also purchased an aircraft.

- The Company entered into an agreement for issuance of rated, secured long term privately placed Sukuk of Rs. 7,000 million; out of which the Company issued first tranche of Sukuk amounting to Rs. 2,333.33 million.

- The Company also obtained a new term finance loan with a limit of Rs. 2,000 million. During the year, the total drawdowns from this facility amounted to Rs. 1,850 million.

- During the year, the Company made further investment of Rs. 1,491 million in the equity of its wholly owned subsidiary companies; namely City Properties (Private) Limited and Elite Properties (Private) Limited and converted long term advance of Rs. 400 million and interest thereon, extended to City Properties (Private) Limited.

- The Company made investments of Rs. 2,000 million in term deposit receipts.

- An unrealized loss of Rs. 250 million was recorded on investment in shares of an associated company.

- An increase in finance cost by Rs. 314 million has occurred mainly due to higher borrowings.

- Dividends of Rs. 488 million have been declared including the final cash dividend of Rs. 162 million for the year ended 30 June 2017.

- Due to first time application of financial reporting requirements under the Companies Act, 2017, the accounting policy for

Notes to the Unconsolidated Financial Statements

For the year ended 30 June 2018

revaluation surplus on property, plant and equipment has been changed during the year. Consequently, the amount of revaluation surplus on property, plant and equipment reported outside the equity, in the prior years, has been reclassified to equity. Further in order to comply with the disclosure and presentation requirements of the fourth schedule of the Companies Act, 2017 some of the amounts reported in the prior year have been reclassified. [Refer to note 47]

2 BASIS OF PREPARATION

2.1 Statement of compliance

These unconsolidated financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of:

- International Financial Reporting Standards (IFRS Standards), issued by the International Accounting Standards Board (IASB) and Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as notified under the Companies Act, 2017; and

- Provisions of and directives issued under the Companies Act, 2017.

Where provisions of and directives issued under the Companies Act, 2017 differ from the IFRS Standards, the provisions of and directives issued under the Companies Act, 2017 have been followed.

Details of the Company's accounting policies are included in note 3.

2.2 Basis of measurement and preparation

These unconsolidated financial statements have been prepared under historical cost convention except for the following items, which are measured on an alternative basis on each reporting date.

| Item | Measurement basis |
|---|--|
| Land | Revaluation model |
| Investment property | Fair value |
| Investments held for trading | Fair value |
| Employee benefits - Net defined benefit liability | Present value of the defined benefit liability, determined through actuarial valuation |

These unconsolidated financial statements are those separate financial statements of the Company in which investments in subsidiary companies, associates and jointly controlled entity are accounted for on the basis of direct equity interest rather than on the basis of reported results. Consolidated financial statements are prepared separately.

2.3 Functional and presentation currency

These unconsolidated financial statements are presented in Pakistan Rupees [Rupee or PKR], which is the Company's functional currency. All amounts have been rounded to the nearest thousand, unless otherwise indicated.

2.4 Use of estimates and judgments

In preparing these unconsolidated financial statements, management has made judgments, estimates and assumptions that affect the application of the Company's accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to estimates are recognized prospectively.

The areas where various assumptions and estimates are significant to the Company's unconsolidated financial statements or where judgment was exercised in application of accounting policies are as follows:

Notes to the Unconsolidated Financial Statements

For the year ended 30 June 2018

- Note 15.1 useful lives, reassessed values, residual values and depreciation method of property, plant and equipment
- Note 17 fair value of investment property
- Note 21 provision for slow moving inventories
- Note 14 recognition and measurement of provisions and contingencies: key assumptions about the likelihood and magnitude of an outflow of resources;
- Note 9 measurement of defined benefit obligations: key actuarial assumptions
- Note 10 and 35 recognition of deferred tax liabilities and estimation of income tax provisions
- Note 22 provision for doubtful trade debts

Measurement of fair values

A number of the Company's accounting policies and disclosures require the measurement of fair value, both for financial and non-financial assets and liabilities.

The Company has an established control framework with respect to the measurement of fair values. Management has overall responsibility for overseeing all significant fair value measurements, including Level 3 fair values.

Management regularly reviews significant unobservable inputs and valuation adjustments. If third party information, such as broker quotes or pricing services, is used to measure fair values, then the management assesses the evidence obtained from the third parties to support the conclusion that these valuations meet the requirements of the approved accounting standards as applicable in Pakistan, including the level in the fair value hierarchy in which the valuations should be classified.

When measuring the fair value of an asset or a liability, the Company uses market observable data as far as possible. Fair values are categorized into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows;

Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

If the inputs used to measure the fair value of an asset or a liability fall into different levels of the fair value hierarchy, then the fair value measurement is categorized in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement.

The Company recognizes transfers between levels of the fair value hierarchy at the end of the reporting period during which the change has occurred.

3 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies as set out below have been applied consistently to all periods presented in these unconsolidated financial statements, except for the changes as follows:

- Amendments to IAS 7 'Statement of Cash Flow' became effective during the year. The amendments require disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flow and non-cash changes. Accordingly, these disclosures have been included in the note 38.1 to these unconsolidated financial statements.
- The Companies Act, 2017 specified certain disclosures to be included in the unconsolidated financial statements. The Company has presented the required disclosures in these unconsolidated financial statements and reclassified / rearranged certain corresponding figures. However, there was no change in the reported amounts of profit and other comprehensive income and the amounts presented in the statement of financial position due to these reclassifications / rearrangements. Refer to note 47.
- The specific provision / section in the repealed Companies Ordinance, 1984 relating to the surplus on revaluation of property, plant and equipment has not been carried forward in the Companies Act, 2017. Previously, section 235 of the repealed Companies Ordinance, 1984 specified the accounting treatment and presentation of the surplus on revaluation of property, plant and

Notes to the Unconsolidated Financial Statements

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equipment which was not in accordance with the IFRS requirements. Accordingly, the requirements of International Accounting Standard (IAS) 16, Property, Plant and Equipment, revaluation surplus of property, plant and equipment would now be presented under equity.

Following the application of IAS 16, the Company's policy for surplus on revaluation of land stands amended as follows:

- Increases in the carrying amounts arising on revaluation of land are recognised, net of tax, if any, in other comprehensive income and accumulated in reserves in shareholders' equity. To the extent that the increase reverses a decrease previously recognised in statement of profit or loss, the increase is first recognised in profit or loss. Decreases that reverse previous increases of the same asset are first recognised in other comprehensive income to the extent of the remaining surplus attributable to the asset; all other decreases are charged to profit or loss.

The change in accounting policy has been accounted for retrospectively in accordance with the requirements of IAS 8 'Accounting Policies, Changes in Accounting Estimates and Errors' and comparative figures have been restated. Refer to note 46.

3.1 Property, plant and equipment and Advance for capital expenditure

3.1.1 Owned

Recognition and measurement

Items of property, plant and equipment are measured at cost, which includes capitalized borrowing costs, less accumulated depreciation and any accumulated impairment losses except for:

- land (free hold and lease hold) which is carried at revalued amount
- capital work in progress and advance for capital expenditure which are stated at cost less impairment loss, if any.

Increases in the carrying amounts arising on revaluation of land are recognised, net of tax, in other comprehensive income and accumulated in revaluation surplus in shareholders' equity. To the extent that increase reverses a decrease previously recognised in profit or loss, the increase is first recognised in profit or loss. Decreases that reverse previous increases of the same asset are first recognised in other comprehensive income to the extent of the remaining surplus attributable to the asset; all other decreases are charged to profit or loss.

Cost comprises of purchase price and other directly attributable costs less refundable taxes. The cost of self-constructed assets includes the cost of materials and direct labor, any other costs directly attributable to bringing the assets to a working condition for their intended use.

The completed or / acquired capital work in progress and advance for capital expenditure is transferred to the respective item of operating fixed assets when it becomes available for intended use.

If significant parts of an item of property, plant and equipment have different useful lives, then they are accounted for as separate items (major components) of property, plant and equipment.

Gain or loss on disposal of an item of property, plant and equipment is determined by comparing the proceeds from disposal with the carrying amount of property, plant and equipment and is recognised in profit or loss.

Subsequent expenditure

Subsequent expenditure is capitalized only if it is probable that the future economic benefits associated with the expenditure will flow to the Company.

Depreciation

Depreciation is calculated to write off the cost of items of property, plant and equipment less their estimated residual values using the diminishing balance method over their estimated useful lives, and is recognised in profit or loss. Leased assets are

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depreciated over the shorter of the leased term and their useful lives unless it is reasonably certain that the Company will obtain ownership by the end of the lease term. Land and capital work in progress are not depreciated. Rates of depreciation are mentioned in note 15 to these unconsolidated financial statements.

Depreciation on additions to property, plant and equipment is charged on prorata basis from the month in which property, plant and equipment is acquired or capitalized while no depreciation is charged for the month in which property, plant and equipment is disposed off/ derecognized.

Depreciation methods, useful lives and residual values are reviewed at each reporting date and adjusted if appropriate.

3.1.2 Leased

Determining whether an arrangement contains a lease

At inception of an arrangement, the Company determines whether the arrangement is or contains a lease. At inception or on reassessment of an arrangement that contains a lease, the Company separates payments and other consideration required by the arrangement into those for the lease and those for other elements on the basis of their relative fair values.

If the Company concludes for a finance lease that it is impracticable to separate the payments reliably, then an asset and a liability are recognised at an amount equal to the fair value of the underlying asset; subsequently, the liability is reduced as payments are made and an imputed finance cost on the liability is recognised using the Company's incremental borrowing rate.

Leased assets

Leases of property, plant and equipment that transfer to the Company substantially all of the risks and rewards of ownership are classified as finance leases. The leased assets are measured initially at an amount equal to the lower of their fair value and the present value of the minimum lease payments. Subsequent to initial recognition, the assets are accounted for in accordance with the accounting policy applicable to that asset.

Assets held under other leases are classified as operating leases and are not recognised in the Company's statement of financial position.

Depreciation on assets held under finance lease is charged in a manner consistent with that for depreciable assets which are owned by the Company.

Lease payments

Payments made over operating leases are recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognised as an integral part of the total lease expense, over the term of the lease.

Minimum lease payments made under finance leases are apportioned between the finance expense and the reduction of the outstanding liability. The finance expense is allocated to each period during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability.

Ijarah

Assets held under Ijarah arrangement are classified as operating leases and are not recognised in the Company's unconsolidated statement of financial position.

Rentals payable under Ijarah arrangement are charged to profit or loss on a straight line basis over the term of the Ijarah lease arrangement.

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For the year ended 30 June 2018

3.2 Investment property

Investment property is initially measured at cost and subsequently at fair value with any change therein recognised in profit or loss.

Any gain or loss on disposal of investment property (calculated as the difference between the net proceeds from disposal and the carrying amount of the item) is recognised in profit or loss.

When investment property that was previously classified as property, plant and equipment is sold, any related amount included in the revaluation reserve is transferred to retained earnings.

3.3 Long term investments

All purchases and sale of investments are recognized using settlement date accounting that is, the date on which investments are delivered to or by the Company. All investments are derecognized when the right to receive economic benefits from the investments has expired or has been transferred and the Company has transferred substantially all the risks and rewards of ownership.

3.3.1 Investments in subsidiaries

Subsidiaries are entities controlled by the Company. The Company controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity.

Investments in subsidiaries are initially recognised at cost. At subsequent reporting dates, recoverable amounts are estimated to determine the extent of impairment loss, if any, and carrying amounts of investments are adjusted accordingly. Impairment losses are recognised as expense in profit or loss. Where impairment losses subsequently reverse, the carrying amounts of the investments are increased to their revised recoverable amounts but limited to the extent of initial cost of investments. Reversal of impairment loss is recognised in the profit or loss.

The profits and losses of subsidiaries are carried forward in their financial statements and not dealt within these financial statements except to the extent of dividend declared by the subsidiaries. Gain and losses on disposal of investments is included in other income. When the disposal of investment in subsidiary resulted in loss of control such that it becomes an associate the retained investment is carried at cost.

3.3.2 Investment in associates and jointly controlled entities

Associates are those entities in which the company has significant influence, but not control over the financial and operating policies. Jointly controlled entities are those entities over whose activities the company has joint control established by contractual agreement and requiring unanimous consent for strategic financial and operating decisions.

Investments in associates and jointly controlled entities are initially recognised at cost, except for those as classified through profit or loss. At subsequent reporting date, the recoverable amounts are estimated to determine the extent of impairment losses, if any, and carrying amounts of investments are adjusted accordingly. Impairment losses are recognised as expense in the profit or loss. Where impairment losses subsequently reverse, the carrying amounts of the investments are increased to the revised recoverable amounts but limited to the extent of initial cost of investments. A reversal of impairment loss is recognised in the profit or loss.

The profits and losses of associated and jointly controlled entities are carried forward in their financial statements and not dealt within these unconsolidated financial statements except to the extent of dividend declared by the associated and jointly controlled entity. Gain and losses on disposal of investment is included in other income.

Notes to the Unconsolidated Financial Statements

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3.4 Inventories

3.4.1 Stores, spare parts and loose tools

Stores, spare parts and loose tools are valued at weighted average cost except for items in transit which are stated at cost incurred up to the reporting date less impairment, if any. For items which are slow moving and / or identified as surplus to the Company's requirements, adequate provision is made for any excess book value over estimated net realizable value. The Company reviews the carrying amount of stores, spare parts and loose tools on a regular basis and provision is made for obsolescence, if there is any change in usage pattern or physical form of related stores, spare parts and loose tools.

3.4.2 Stock in trade

These are valued at lower of cost and net realizable value. Cost comprises cost of purchases and other costs incurred in bringing the items to their present location and condition. Net realizable value signifies the estimated selling price in the ordinary course of business less costs necessarily to be incurred in order to make a sale. The cost of stock of food and beverages is determined on a moving average basis.

3.5 Financial instruments

The Company classifies non-derivative financial assets into the following categories: held-for-trading, financial assets at fair value through profit or loss, held-to-maturity financial assets, available-for-sale financial assets, loans and receivables.

The Company classifies non-derivative financial liabilities as other financial liabilities.

3.5.1 Non-derivative financial assets and financial liabilities

3.5.1.1 Recognition and derecognition

The Company initially recognizes loans and receivables on the date when they are originated. All other financial assets and financial liabilities are initially recognised on the trade date when the entity becomes a party to the contractual provisions of the instrument.

The Company derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred, or it neither transfers nor retains substantially all of the risks and rewards of ownership and does not retain control over the transferred asset. Any interest in such derecognised financial assets that is created or retained by the Company is recognised as a separate asset or liability.

The Company derecognises a financial liability when its contractual obligations are discharged or cancelled, or expire.

Financial assets and financial liabilities are offset and the net amount presented in the unconsolidated statement of financial position when, and only when, the Company currently has a legally enforceable right to offset the amounts and intends either to settle them on a net basis or to realise the asset and settle the liability simultaneously.

3.5.1.2 Non-derivative financial assets – Measurement

Held-for-trading - Financial assets at fair value through profit or loss

A financial asset is classified as at fair value through profit or loss if it is classified as held-for-trading or is designated as such on initial recognition. Directly attributable transaction costs are recognised in profit or loss as incurred. Financial assets at fair value through profit or loss are measured at fair value and changes therein, including any interest or dividend income, are recognised in profit or loss.

Notes to the Unconsolidated Financial Statements

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Held-to-maturity financial assets

These assets are initially measured at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, they are measured at amortized cost using the effective interest method less impairment loss, if any.

Available-for-sale financial assets

These assets are initially measured at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, they are measured at fair value and changes therein, other than impairment losses are recognised in other comprehensive income and accumulated in the fair value reserve in equity. When these assets are derecognised, the gain or loss accumulated in equity is reclassified to profit or loss.

Loans and receivables

These assets are initially measured at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, they are measured at amortized cost using the effective interest method.

3.5.1.3 Non-derivative financial liabilities – Measurement

Financial liabilities are initially measured at fair value less any directly attributable transaction costs. Subsequent to initial recognition, these liabilities are measured at amortized cost using the effective interest method.

3.6 Provisions

A provision is recognised in the statement of financial position when the Company has a legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax discount rate that reflects current market assessment of time value of money and risk specific to the liability. The unwinding of discount is recognised as finance cost.

3.7 Contingent liabilities

A contingent liability is disclosed when the Company has a possible obligation as a result of past events, whose existence will be confirmed only by the occurrence or non-occurrence, of one or more uncertain future events not wholly within the control of the Company; or the Company has a present legal or constructive obligation that arises from past events, but it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation, or the amount of the obligation cannot be measured with sufficient reliability.

3.8 Share capital and dividend

Ordinary shares are classified as equity and recognised at their face value. Dividend distribution to the shareholders is recognised as liability in the period in which it is declared.

3.9 Employee benefits

3.9.1 Short-term employee benefits

Short-term employee benefits are expensed as the related service is provided. A liability is recognised for the amount expected to be paid if the Company has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

3.9.2 Defined contribution plan – Provident fund

The Company operates a defined contribution provident fund scheme for permanent employees. Contributions to the fund are

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made monthly by the Company and employees at an agreed rate of salary, the fund is managed by its Board of Trustee. The contributions of the Company are charged to profit or loss.

3.9.3 Defined benefit plans

3.9.3.1 Gratuity

The Company operates defined benefit plan comprising an unfunded gratuity scheme covering all eligible employees completing the minimum qualifying period of service as specified by the scheme.

The Company's net liability in respect of this defined benefit plan is calculated by estimating the amount of future benefit that employees have earned in the current and prior periods and discounting that amount.

The calculation of defined benefit liability is performed annually by a qualified actuary using the projected unit credit method [PUC].

Remeasurements of the net defined benefit liability, which comprise actuarial gains and losses are recognised immediately in other comprehensive income. The Company determines the net interest expense on the net defined benefit liability for the year by applying the discount rate used to measure the defined benefit liability at the beginning of the annual period to the then-net defined benefit liability, taking into account any changes in the net defined benefit liability during the year as a result of contributions and benefit payments. Net interest expense and other expenses related to defined benefit plans are recognised in profit or loss.

When the benefits of a plan are changed or when a plan is curtailed, the resulting change in benefit that relates to past service or the gain or loss on curtailment is recognised immediately in profit or loss. The Company recognises gains and losses on the settlement of a defined benefit plan when the settlement occurs.

3.9.3.2 Compensated leave absences

The Company operates defined benefit plan comprising an unfunded compensated leave absences scheme covering all eligible employees as specified by the scheme.

The Company recognises provision for compensated absences on the unavailed balance of privilege leaves of all its permanent employees. The calculation of defined benefit liability is performed annually by a qualified actuary using the projected unit credit method [PUC] and related expense related to defined benefit plans are recognised in profit or loss.

3.10 Income tax

Income tax expense comprises current and deferred tax. It is recognised in profit or loss except to the extent that it relates to a business combination, or items recognised directly in equity or in OCI.

3.10.1 Current tax

Current tax comprises the expected tax payable or refundable on the taxable income or loss for the year and any adjustment to the tax payable or refundable in respect of previous years. The amount of current tax payable or refundable is the best estimate of the tax amount expected to be paid or received that reflects uncertainty related to income taxes, if any. Current tax also includes any tax arising from dividends. Current tax assets and liabilities are offset if certain criteria are met. The charge for current taxation is based on taxable income at current rates of taxation enacted or substantially enacted at the reporting date, after taking into consideration available tax credits, rebates and tax losses, if any.

3.10.2 Deferred tax

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for:

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- temporary differences on initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss;
- temporary differences related to investments in subsidiaries, associates and joint arrangements to the extent that the Company is able to control the timing of the reversal of the temporary differences and it is probable that they will not reverse in the foreseeable future; and
- taxable temporary differences arising on the initial recognition of goodwill.

Deferred tax assets are recognised for unused tax losses, unused tax credits and deductible temporary differences to the extent it is probable that future taxable profits will be available against which they can be used. Future taxable profits are determined based on business plans for the Company and the reversal of temporary differences. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized; such reductions are reversed when the probability of future taxable profits improves. Unrecognized deferred tax assets are reassessed at each reporting date and recognised to the extent that it has become probable that future taxable profits will be available against which they can be used.

Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, using tax rates enacted or substantially enacted at the reporting date. The measurement of deferred tax reflects the tax consequences that would follow from the manner in which the Company expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities. For this purpose, the carrying amount of investment property measured at fair value is presumed to be recovered through sale, and the Company has not rebutted this assumption. Deferred tax assets and liabilities are offset if certain criteria are met.

3.11 Revenue recognition

Revenues are recognized as services are rendered and when collectability is reasonably assured. Amounts received in advance of revenue recognition are deferred as liabilities.

Revenue primarily consists of room rentals, food and beverage sales, communication towers, other rental income, shop license fees, privilege club card fees and revenue from minor operating departments.

- Room revenue is recognized as income on performance of services to the guests.
- Food and beverage sales are recognized on utilization of food and beverages services.
- Communication towers, other rental income and shop license fee is recognized in profit or loss on a straight-line basis over the term of the lease.
- Privilege club card fee is recognised in the profit or loss on a straight line basis over the term of the related card.
- Revenue from minor operating departments is recognized as and when services are provided to the customers.

3.12 Foreign currency transactions and translation

Transactions in foreign currencies are recorded at the rates of exchange prevailing on the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated into Pakistan Rupee at the exchange rate ruling on the reporting date and exchange differences, if any, are recognized in profit or loss. Non-monetary items that are measured based on historical cost in a foreign currency are translated at the exchange rate at the date of the transaction. Foreign currency differences are recognised in profit or loss.

3.13 Finance income and finance cost

The Company's finance income and finance costs include interest income, dividend income, interest expense, foreign currency gain or loss on financial assets and financial liabilities. Interest income or expense is recognised using the effective interest method. Dividend income is recognised in profit or loss on the date on which the Company's right to receive payment is established.

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Mark-up, interest and other charges on borrowings used for the acquisition and construction of qualifying assets are capitalized up to the date when the qualifying assets are substantially ready for their intended use. Borrowing cost is included in the related property, plant and equipment acquired/constructed out of the proceeds of such borrowings.

3.14 Impairment

3.14.1 Financial assets:

Financial assets not classified at fair value through profit or loss, including an interest in subsidiaries, associates and jointly controlled entities are assessed at each reporting date to determine whether there is objective evidence of impairment.

Objective evidence that financial assets are impaired includes default or delinquency by a debtor, restructuring of an amount due to the Company on the terms that the Company would not consider otherwise and indication that a debtor will enter bankruptcy.

For an investment in an equity security, objective evidence of impairment includes a significant or prolonged decline in its fair value below its cost.

For financial assets measured at amortised cost, the Company considers evidence of impairment for these assets at both an individual asset and a collective level. All individually significant assets are assessed for impairment. Those found not to be impaired are then collectively assessed for any impairment that has been incurred but not yet individually identified. Assets that are not individually significant are collectively assessed for impairment. Collective assessment is carried out by grouping together assets with similar risk characteristics. In assessing collective impairment, the Company uses historical information on the timing of recoveries and the amount of loss incurred, and makes an adjustment if current economic and credit conditions are such that the actual losses are likely to be greater or lesser than suggested by historical trends.

An impairment loss is calculated as the difference between an asset's carrying amount and the present value of the estimated future cash flows discounted at the asset's original effective interest rate. Losses are recognised in profit or loss and reflected in an allowance account. When the Company considers that there are no realistic prospects of recovery of the asset, the relevant amounts are written off. If the amount of impairment loss subsequently decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, then the previously recognised impairment loss is reversed through profit or loss.

For subsidiaries, associates and jointly controlled entities an impairment loss is measured by comparing the recoverable amount of the investment with its carrying amount. An impairment loss is recognised in profit or loss, and is reversed if there has been a favorable change in the estimates used to determine the recoverable amount.

3.14.2 Non-financial assets:

At each reporting date, the Company reviews the carrying amount of its non-financial assets (other than investment property, inventories and deferred tax assets) to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated.

For impairment testing, assets are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or cash generating units (CGUs).

The recoverable amount of an asset or CGU is greater of its value in use and its fair value less costs to sell. Value in use is based on the estimated future cash flows, discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU. An impairment loss is recognised if the carrying amount of an asset or CGU exceeds its recoverable amount.

Impairment losses are recognised in profit or loss. They are allocated first to reduce the carrying amounts of any goodwill allocated to CGU, and then to reduce the carrying amounts of the other assets in the CGU on a pro rata basis. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognised.

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3.15 Fair value measurement

'Fair value' is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or, in its absence, the most advantageous market to which the Company has access at that date. The fair value of a liability reflects its non-performance risk.

A number of the Company's accounting policies and disclosures require the measurement of fair values, for both financial and non-financial assets and liabilities.

When one is available, the Company measures the fair value of an instrument using the quoted price in an active market for that instrument. A market is regarded as active if transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis.

If there is no quoted price in an active market, then the Company uses valuation techniques that maximize the use of relevant observable inputs and minimize the use of unobservable inputs. The chosen valuation technique incorporates all of the factors that market participants would take into account in pricing a transaction.

If an asset or a liability measured at fair value has a bid price and an ask price, then the Company measures assets and long positions at a bid price and liabilities and short positions at an ask price.

The best evidence of the fair value of a financial instrument on initial recognition is normally the transaction price – i.e. the fair value of the consideration given or received. If the Company determines that the fair value on initial recognition differs from the transaction price and the fair value is evidenced neither by a quoted price in an active market for an identical asset or liability nor based on a valuation technique for which any unobservable inputs are judged to be insignificant in relation to the measurement, then the financial instrument is initially measured at fair value, adjusted to defer the difference between the fair value on initial recognition and the transaction price. Subsequently, that difference is recognised in profit or loss on an appropriate basis over the life of the instrument but no later than when the valuation is wholly supported by observable market data or the transaction is closed out.

3.16 Cash and cash equivalents

Cash and cash equivalents comprise cash and bank balances, short term investments and short-term borrowings under mark-up arrangements, used by the Company in the management of its short-term commitments.

3.17 Earnings per share

The Company presents basic and diluted earnings per share (EPS). Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the year. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding, adjusted for the effects of all dilutive potential ordinary shares.

3.18 Standards, Interpretations and Amendments to the Approved Accounting Standards that are not yet effective

The following International Financial Reporting Standards [IFRS Standards] as notified under the Companies Act, 2017 and the amendments and interpretations thereto will be effective for accounting periods beginning on or after 01 July 2018:

Classification and Measurement of Share-based Payment Transactions - amendments to IFRS 2 clarify the accounting for certain types of arrangements and are effective for annual periods beginning on or after 01 January 2018. The amendments cover three accounting areas [a] measurement of cash-settled share-based payments; [b] classification of share-based payments settled net of tax withholdings; and [c] accounting for a modification of a share-based payment from cash-settled to equity-settled. The new requirements could affect the classification and/or measurement of these arrangements and potentially the timing and amount of expense recognized for new and outstanding awards. The amendments are not likely to have an impact on Company's

Notes to the Unconsolidated Financial Statements

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unconsolidated financial statements.

- Transfers of Investment Property [Amendments to IAS 40 'Investment Property' - effective for annual periods beginning on or after 01 January 2018] clarifies that an entity shall transfer a property to, or from, investment property when, and only when there is a change in use. A change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use. In isolation, a change in management's intentions for the use of a property does not provide evidence of a change in use. The amendments are not likely to have an impact on Company's unconsolidated financial statements.
- Annual Improvements to IFRSs 2014-2016 Cycle [Amendments to IAS 28 'Investments in Associates and Joint Ventures'] [effective for annual periods beginning on or after 01 January 2018] clarifies that a venture capital organization and other similar entities may elect to measure investments in associates and joint ventures at fair value through profit or loss, for each associate or joint venture separately at the time of initial recognition of investment. Furthermore, similar election is available to non-investment entity that has an interest in an associate or joint venture that is an investment entity, when applying the equity method, to retain the fair value measurement applied by that investment entity associate or joint venture to the investment entity associate's or joint venture's interests in subsidiaries. This election is made separately for each investment entity associate or joint venture. The amendments are not likely to have an impact on Company's unconsolidated financial statements.
- IFRIC 22 'Foreign Currency Transactions and Advance Consideration' [effective for annual periods beginning on or after 01 January 2018] clarifies which date should be used for translation when a foreign currency transaction involves payment or receipt in advance of the item it relates to. The related item is translated using the exchange rate on the date the advance foreign currency is received or paid and the prepayment or deferred income is recognized. The date of the transaction for the purpose of determining the exchange rate to use on initial recognition of the related asset, expense or income [or part of it] would remain the date on which receipt of payment from advance consideration was recognized. If there are multiple payments or receipts in advance, the entity shall determine a date of the transaction for each payment or receipt of advance consideration. The Company is currently assessing the impact of the IFRIC 22 on its unconsolidated financial statements, if any.
- IFRIC 23 'Uncertainty over Income Tax Treatments' [effective for annual periods beginning on or after 01 January 2019] clarifies the accounting for income tax when there is uncertainty over income tax treatments under IAS 12. The interpretation requires the uncertainty over tax treatment be reflected in the measurement of current and deferred tax. The Company is currently assessing the impact of the IFRIC 23 on its unconsolidated financial statements.
- IFRS 15 'Revenue from contracts with customers' [effective for annual periods beginning on or after 01 July 2018]. IFRS 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognized. It replaces existing revenue recognition guidance, including IAS 18 'Revenue', IAS 11 'Construction Contracts' and IFRIC 13 'Customer Loyalty Programmes'. The Company is currently in the process of analysing the potential impact of changes required in revenue recognition policies on adoption of the standard.
- IFRS 9 'Financial Instruments' and amendment - Prepayment Features with Negative Compensation [effective for annual periods beginning on or after 01 July 2018 and 01 January 2019 respectively]. IFRS 9 replaces the existing guidance in IAS 39 Financial Instruments: Recognition and Measurement. IFRS 9 includes revised guidance on the classification and measurement of financial instruments, a new expected credit loss model for calculating impairment on financial assets, and new general hedge accounting requirements. It also carries forward the guidance on recognition and derecognition of financial instruments from IAS 39. The Company is currently in the process of analysing the potential impact of changes required in classification and measurement of financial instruments and the impact of expected loss model on adoption of the standard.
- IFRS 16 'Leases' [effective for annual period beginning on or after 01 January 2019]. IFRS 16 replaces existing leasing guidance, including IAS 17 'Leases', IFRIC 4 'Determining whether an Arrangement contains a Lease', SIC-15 'Operating Leases- Incentives' and SIC-27 'Evaluating the Substance of Transactions Involving the Legal Form of a Lease'. IFRS 16 introduces a single, on-statement of financial position lease accounting model for lessees. A lessee recognizes a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. There are recognition exemptions for short-term leases and leases of low-value items. Lessor accounting remains similar to the current standard i.e. lessors continue to classify leases as finance or operating leases. The Company is currently in the process of analysing the potential impact of its lease arrangements that will result in recognition of right to use assets and liabilities on adoption of the

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For the year ended 30 June 2018

standard.

- Amendment to IAS 28 'Investments in Associates and Joint Ventures' - Long Term Interests in Associates and Joint Ventures [effective for annual period beginning on or after 01 January 2019]. The amendment will affect companies that finance such entities with preference shares or with loans for which repayment is not expected in the foreseeable future (referred to as long-term interests or 'LTI'). The amendment and accompanying example state that LTI are in the scope of both IFRS 9 and IAS 28 and explain the annual sequence in which both standards are to be applied. The application of amendments is not likely to have an impact on Company's unconsolidated financial statements.

- Amendments to IAS 19 'Employee Benefits' - Plan Amendment, Curtailment or Settlement [effective for annual periods beginning on or after 01 January 2019]. The amendments clarify that on amendment, curtailment or settlement of a defined benefit plan, a company now uses updated actuarial assumptions to determine its current service cost and net interest for the period; and the effect of the asset ceiling is disregarded when calculating the gain or loss on any settlement of the plan and is dealt with separately in other comprehensive income. The application of amendments is not likely to have an impact on Company's unconsolidated financial statements.

- Annual Improvements to IFRS Standards 2015-2017 Cycle - the improvements address amendments to following approved accounting standards:
 - IFRS 3 'Business Combinations' and IFRS 11 'Joint Arrangement' - the amendment aims to clarify the accounting treatment when a company increases its interest in a joint operation that meets the definition of a business. A company re-measures its previously held interest in a joint operation when it obtains control of the business. A company does not remeasure its previously held interest in a joint operation when it obtains joint control of the business.

 - IAS 12 'Income Taxes' - the amendment clarifies that all income tax consequences of dividends (including payments on financial instruments classified as equity) are recognized consistently with the transaction that generates the distributable profits.

 - IAS 23 'Borrowing Costs' - the amendment clarifies that a company treats as part of general borrowings any borrowing originally made to develop an asset when the asset is ready for its intended use or sale.

The above amendments are effective from annual period beginning on or after 01 January 2019 and are not likely to have an impact on Company's unconsolidated financial statements.

Notes to the Unconsolidated Financial Statements

For the year ended 30 June 2018

4 SHARE CAPITAL

4.1 Authorised share capital

Authorized share capital is 200,000,000 (2017: 200,000,000) ordinary share of Rs. 10 each.

4.2 Issued, subscribed and paid up share capital

| 2018 | | 2017 | 2018 | | 2017 |
|-------------------|-------------------|------|----------------|----------------|--|
| Number of shares | | | [Rupees'000] | | |
| | | | | | Ordinary shares of Rs.10 each |
| 25,672,620 | 25,672,620 | | 256,726 | 256,726 | - Fully paid in cash |
| 362,100 | 362,100 | | 3,621 | 3,621 | - For consideration other than cash (against property) |
| 6,489,450 | 6,489,450 | | 64,895 | 64,895 | - Fully paid bonus shares |
| <u>32,524,170</u> | <u>32,524,170</u> | | <u>325,242</u> | <u>325,242</u> | |

4.2.1 All ordinary shares rank equally with regard to the Company's residual assets. Holders of the shares are entitled to dividends from time to time and are entitled to one vote per share at the general meetings of the Company.

4.2.2 As of the reporting date 7,363,936 (2017: 7,255,136) and 585,938 (2017: 585,438) ordinary shares of Rs. 10 each were held by associated companies and directors of the Company respectively.

4.3 Capital management

The Company's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The Board of Directors of the Company monitors the return on capital, which the Company defines as net profit after tax divided by the total shareholders' equity. The Board of Directors also determines the level of dividends to ordinary shareholders.

There were no changes to the Company's approach to capital management during the year and the Company was not subject to externally imposed capital requirements.

5 CAPITAL RESERVE

| Note | 2018 | 2017 |
|---------------|--------------|---------|
| | [Rupees'000] | |
| Share premium | 269,424 | 269,424 |

5.1 Capital reserve represents share premium received in previous years.

6 REVENUE RESERVES

| | 2018 | 2017 |
|------------------------|------------------|------------------|
| | [Rupees'000] | |
| General reserve | 1,600,000 | 1,600,000 |
| Unappropriated profits | 6,114,976 | 6,141,860 |
| | <u>7,714,976</u> | <u>7,741,860</u> |

7 REVALUATION SURPLUS ON PROPERTY, PLANT AND EQUIPMENT

| | | |
|--|-------------------|-------------------|
| Balance at 01 July | 23,779,515 | 23,779,515 |
| Surplus arising on revaluation during the year | 3,751,225 | - |
| Balance at 30 June | <u>27,530,740</u> | <u>23,779,515</u> |

Notes to the Unconsolidated Financial Statements

For the year ended 30 June 2018

7.1 Also refer note 15.1.3

8 LOANS AND BORROWINGS - Secured

a. Non current portion

| | Note | 2018 (Rupees'000) | 2017 |
|--------------------------------|------|----------------------|------------------|
| Term Finance Loan - 1 | 8.1 | 807,500 | 850,000 |
| Syndicated Term Loan | 8.2 | 900,000 | 1,350,000 |
| Term Finance Loan - 2 | 8.3 | 2,150,000 | 2,150,000 |
| Term Finance Loan - 3 | 8.4 | 3,000,000 | 3,000,000 |
| Term Finance Loan - 4 | 8.5 | 1,850,000 | - |
| Sukuk | 8.6 | 2,333,333 | - |
| Transaction cost | | (71,257) | (40,808) |
| | | <u>10,969,576</u> | <u>7,309,192</u> |
| Current portion of loans | | <u>(1,335,000)</u> | <u>(492,500)</u> |
| | | <u>9,634,576</u> | <u>6,816,692</u> |
| Lease finance facilities | | | |
| Diminishing Musharaka Facility | 8.7 | 33,857 | 12,372 |
| Current portion | | (12,134) | (5,062) |
| | | <u>21,723</u> | <u>7,310</u> |
| | | <u>9,656,299</u> | <u>6,824,002</u> |

b. Current portion

| | | | |
|---|--|------------------|----------------|
| Current portion of loans | | 1,335,000 | 492,500 |
| Current portion of Diminishing Musharaka Facility | | 12,134 | 5,062 |
| | | <u>1,347,134</u> | <u>497,562</u> |

8.1 This represents outstanding balance of term finance loan of Rs. 350 million [2017: Rs. 350 million] and Rs. 500 million [2017: Rs. 500 million] carrying markup of 3-month KIBOR plus 1.5% [2017: 3-month KIBOR plus 1.5%] per annum. These are secured against first pari passu equitable mortgage charge on land and building of Pearl Continental Hotel, Rawalpindi for an amount of Rs. 1,534 million [2017: Rs. 1,534 million], ranking hypothecation charge over all present and future movable assets of Pearl Continental Hotel, Rawalpindi to the extent of Rs. 734 million [2017: Rs. 734 million]. These loans are repayable in twenty equal quarterly installments of Rs. 17.50 million and Rs. 25.00 million each against respective loans from June 2018.

8.2 This represents the outstanding balance of syndicated term loan of Rs. 1,800 million carrying markup of 6-month KIBOR plus 1.95% [2017: 6-month KIBOR plus 1.95%] per annum payable semi-annually. This facility is secured against first pari passu equitable mortgage charge over the property of Pearl Continental Hotel, Karachi with 25% margin over facility amount and first pari passu hypothecation charge over all present and future movable and immovable fixed assets [excluding land and building] of Pearl Continental Hotel, Karachi with 25% margin over facility amount. The loan is repayable in eight equal semi-annual installments of Rs. 225 million each. Repayments have started from July 2016.

8.3 This represents term finance loan of Rs. 2,150 million carrying markup of 3-month KIBOR plus 0.75% [2017 :3-month KIBOR plus 0.75%] per annum payable quarterly. This facility is secured against charge over land and building of Pearl Continental Hotel, Rawalpindi and Peshawar to the extent of Rs. 1,200 million [2017: Rs. 1,200 million] and Rs. 1,667 million [2017: Rs. 1,667 million] respectively. The loan is repayable in twenty equal quarterly installments of Rs. 107.50 million each, commencing from January 2019.

8.4 This represents term finance loan of Rs. 3,000 million carrying markup of 3-month KIBOR plus 0.75% [2017: 3-month KIBOR plus 0.75%] per annum payable quarterly. This facility is secured against ranking equitable mortgage charge over land and building of Pearl Continental Hotel, Karachi and ranking hypothecation charge on all present and future fixed and current assets of Pearl Continental Hotel, Karachi to the extent of Rs. 4,000 million [2017: Rs. 4,000 million]. The loan is repayable in eighteen equal quarterly installments of Rs. 166.67 million, commencing from September 2018.

Notes to the Unconsolidated Financial Statements

For the year ended 30 June 2018

- 8.5 This represents utilized amount of term finance loan of Rs. 2,000 million carrying markup of 6-month KIBOR plus 0.65% per annum payable semi-annual [2017: Nil]. This facility is secured against first pari passu equitable mortgage charge over land and building and first pari passu hypothecation charge on all present and future moveable assets of Pearl Continental Hotel, Peshawar with 25% margin. The loan is repayable in ten equal semi-annual installments commencing from May 2020.
- 8.6 During the year, the Company entered into an arrangement for issuance of rated, secured, long term privately placed Sukuk of Rs. 7,000 million; out of which the Company issued first tranche of Sukuk amounting to Rs. 2,333.33 million. Pak Brunei Investment Company Limited is the trustee while Faysal Bank Limited is acting as shariah structuring advisor for this Sukuk arrangement. The Sukuk tenor is six years, and carries profit of 6-month KIBOR plus 1% per annum payable semi-annually. The Sukuk is secured by way of first mortgage charge on Pearl Continental Hotel, Lahore with 25% margin and hypothecation on all the present and future assets [excluding land and building] of Pearl Continental Hotel, Lahore. Redemption of Sukuk will be in nine equal semi-annual installments starting from March 2020.
- 8.7 This represents outstanding balance of diminishing musharaka facility of Rs. 33.86 million [2017: Rs. 12.37 million] from an Islamic financial institution and carries markup of 3-month KIBOR plus 1% [2017: 3-month KIBOR plus 1%] per annum payable quarterly. The facility is secured by way of ownership of leased assets.

Diminishing musharka facility is payable as follows:

| | 2018 | | |
|---|--|----------------------------------|-------------------------------|
| | Present value of minimum lease payment | Interest cost for future periods | Future minimum lease payments |
| | (Rupees'000) | | |
| Not later than one year | 12,134 | 1,467 | 13,601 |
| Later than one year and not later than five years | 21,723 | 1,115 | 22,838 |
| | <u>33,857</u> | <u>2,582</u> | <u>36,439</u> |
| | 2017 | | |
| | (Rupees'000) | | |
| Not later than one year | 5,062 | 518 | 5,580 |
| Later than one year and not later than five years | 7,310 | 141 | 7,451 |
| | <u>12,372</u> | <u>659</u> | <u>13,031</u> |

| 9 EMPLOYEE BENEFITS | Note | 2018 | 2017 |
|--|-------|----------------|----------------|
| | | (Rupees'000) | |
| Net defined benefit liability - gratuity | 9.1.1 | 527,066 | 464,214 |
| Net defined benefit liability - compensated leave absences | 9.2.2 | 139,022 | 135,968 |
| | | <u>666,088</u> | <u>600,182</u> |

- 9.1 Net defined benefit liability - gratuity

The Company operates an unfunded gratuity scheme for its eligible employees detail of which are as follows:

| 9.1.1 Movement in net defined liability - gratuity | Note | 2018 | 2017 |
|--|-------|----------------|----------------|
| | | (Rupees'000) | |
| Balance at 01 July | | 464,214 | 417,143 |
| Included in profit or loss | 9.1.3 | 62,644 | 49,928 |
| Benefits paid | | (45,895) | (41,981) |
| Included in other comprehensive income | 9.1.4 | 46,103 | 39,124 |
| Balance at 30 June | | <u>527,066</u> | <u>464,214</u> |

Notes to the Unconsolidated Financial Statements

For the year ended 30 June 2018

| | Note | 2018 | 2017 |
|----------------|--|--------------|---------|
| | | [Rupees'000] | |
| 9.1.2 | Reconciliation of liability recognised in the statement of financial position | | |
| | Present value of defined benefit liability | 527,066 | 464,214 |
| | Net defined benefit liability | 527,066 | 464,214 |
| 9.1.3 | Included in profit or loss | | |
| | Current service cost | 29,031 | 21,458 |
| | Interest cost | 33,613 | 28,470 |
| | | 62,644 | 49,928 |
| 9.1.3.1 | Expense is recognized in the following line items in profit or loss | | |
| | Cost of sales and services | 38,950 | 32,670 |
| | Administrative expenses | 23,694 | 17,258 |
| | | 62,644 | 49,928 |
| 9.1.4 | Included in other comprehensive income | | |
| | Actuarial loss from changes in financial assumptions | 621 | 233 |
| | Experience adjustments on defined benefit liability | 45,482 | 38,891 |
| | | 46,103 | 39,124 |
| 9.1.5 | Key Actuarial assumption | | |

The latest actuarial valuation was carried out on 30 June 2018 using projected unit credit method with the following assumptions:

| | Note | 2018 | 2017 |
|--------------------------------------|---------|----------------|----------------|
| Discount rate | | 7.75% | 7.25% |
| Expected increase in eligible salary | | N/A | 7.75% |
| Mortality rate | 9.1.5.1 | SLIC 2001-2005 | SLIC 2001-2005 |

9.1.5.1 Assumption regarding future mortality has been based on State Life Corporation [SLIC 2001-2005], ultimate mortality rate with 1 year setback as per recommendation of Pakistan Society of Actuaries [PSOA].

9.1.6 Sensitivity analysis

For a change of 100 basis points, present value of defined benefit liability at reporting date would have been as follows:

| | 2018 | | 2017 | |
|----------------------|----------|----------|----------|----------|
| | Increase | Decrease | Increase | Decrease |
| [Rupees'000] | | | | |
| Discount rate | 487,669 | 553,606 | 428,558 | 489,356 |
| Salary increase rate | 553,792 | 486,920 | 489,531 | 427,858 |

Notes to the Unconsolidated Financial Statements

For the year ended 30 June 2018

9.1.6.1 Although the analysis does not take into account full distribution of cash flows expected under the plan, it does provide an approximation of the sensitivity of the assumptions shown.

9.1.6.2 The Company's expected charge for the defined benefit liability - gratuity for the next year is Rs. 82.311 million

9.1.7 Risk associated with defined benefit liability- gratuity

9.1.7.1 Salary Risk- [linked to inflation risk]

The risk that the final salary at the time of cessation of service is greater than what was assumed. Since the benefit is calculated on the final salary [which will closely reflect inflation and other macroeconomic factors], the benefit amount increases as salary increases.

9.1.7.2 Demographic Risks

Mortality Risk - The risk that the actual mortality experience is different than the assumed mortality. This effect is more pronounced in schemes where the age and service distribution is on the higher side.

Withdrawal Risk - The risk of actual withdrawals experience is different from assumed withdrawal probability. The significance of the withdrawal risk varies with the age, service and the entitled benefits of the beneficiary.

9.1.8 Expected benefit payments for the next 10 years and beyond;

| Years | (Rupees '000) |
|-----------------|---------------|
| FY 2019 | 55,196 |
| FY 2020 | 47,298 |
| FY 2021 | 55,891 |
| FY 2022 | 49,501 |
| FY 2023 | 50,338 |
| FY 2024 | 62,562 |
| FY 2025 | 75,361 |
| FY 2026 | 81,827 |
| FY 2027 | 131,992 |
| FY 2028 | 75,680 |
| FY 2029 onwards | 1,266,678 |

9.2 Net defined benefit liability - compensated leave absences

9.2.1 Movement in defined benefit liability - compensated leave absences

| | Note | 2018 (Rupees'000) | 2017 |
|-------------------------------|-------|----------------------|----------------|
| Balance at 01 July | | 135,968 | 97,792 |
| Included in profit or loss | 9.2.3 | 25,847 | 56,944 |
| Payments made during the year | | [22,793] | [18,768] |
| Balance at 30 June | | <u>139,022</u> | <u>135,968</u> |

9.2.2 Reconciliation of liability recognised in the Statement of financial position

| | | |
|--|----------------|----------------|
| Present value of defined benefit liability | 139,022 | 135,968 |
| Net defined benefit liability | <u>139,022</u> | <u>135,968</u> |

9.2.3 Included in profit or loss

| | | |
|---|---------------|---------------|
| Current service cost | 21,004 | 23,292 |
| Interest cost | 9,549 | 6,378 |
| Experience adjustments on defined benefit liability | [4,706] | 27,274 |
| | <u>25,847</u> | <u>56,944</u> |

Notes to the Unconsolidated Financial Statements

For the year ended 30 June 2018

| 9.2.3.1 Expense is recognized in the following line items in profit or loss | | 2018 | 2017 |
|---|--------------------------------------|---------------------------|----------------|
| | | [Rupees'000] | |
| | Cost of sales and services | 9,166 | 37,014 |
| | Administrative expenses | 16,681 | 19,930 |
| | | 25,847 | 56,944 |
| 9.2.4 Actuarial assumption | | | |
| | Discount rate | 7.25% | 7.25% |
| | Expected increase in eligible salary | N/A | 7.75% |
| | Mortality rate | 9.2.4.1 SLIC 2001-2005 | SLIC 2001-2005 |

9.2.4.1 Assumption regarding future mortality has been based on State Life Corporation [SLIC 2001-2005], ultimate mortality rate with 1 year setback as per recommendation of Pakistan Society of Actuaries [PSOA].

9.2.5 Sensitivity analysis

For a change of 100 basis points, present value of defined benefit liability at reporting date would have been as follows:

| | 2018 | | 2017 | |
|----------------------|--------------|----------|----------|--------------|
| | Increase | Decrease | Increase | Decrease |
| | [Rupees'000] | | | [Rupees'000] |
| Discount rate | 126,653 | 148,911 | 124,635 | 147,105 |
| Salary increase rate | 148,911 | 126,812 | 146,699 | 124,807 |

9.2.5.1 Although the analysis does not take into account full distribution of cash flows expected under the plan, it does provide an approximation of the sensitivity of the assumptions shown.

9.2.6 Risk associated with defined benefit liability - compensated leave absences

9.2.6.1 Salary Risk - [linked to inflation risk]

The risk that the final salary at the time of cessation of service is greater than what was assumed. Since the benefit is calculated on the final salary [which will closely reflect inflation and other macroeconomic factors], the benefit amount increases as salary increases.

9.2.6.2 Demographic Risks

Mortality Risk - The risk that the actual mortality experience is different than the assumed mortality. This effect is more pronounced in schemes where the age and service distribution is on the higher side.

Withdrawal Risk - The risk of actual withdrawals experience is different from assumed withdrawal probability. The significance of the withdrawal risk varies with the age, service and the entitled benefits of the beneficiary.

9.2.7 Expected benefit payments for the next 10 years and beyond;

| Years | [Rupees '000] |
|-----------------|---------------|
| FY 2019 | 14,605 |
| FY 2020 | 13,850 |
| FY 2021 | 16,011 |
| FY 2022 | 18,400 |
| FY 2023 | 19,239 |
| FY 2024 | 20,655 |
| FY 2025 | 32,692 |
| FY 2026 | 23,863 |
| FY 2027 | 35,192 |
| FY 2028 | 17,916 |
| FY 2029 onwards | 523,733 |

Notes to the Unconsolidated Financial Statements

For the year ended 30 June 2018

10 DEFERRED TAX LIABILITY

| | Net balance at 01 July 2017 | Recognized in | | Net balance at 30 June 2018 |
|--|-----------------------------------|-----------------------------|------------------------------------|-----------------------------------|
| | | Profit or loss [Note 35] | Other comprehen- sive income | |
| [Rupees'000] | | | | |
| 2018 | | | | |
| Taxable temporary differences | | | | |
| Property, plant and equipment | 456,039 | 37,449 | - | 493,488 |
| Deductible temporary differences | | | | |
| Long term investments | 36,876 | (6,146) | - | 30,730 |
| Net defined benefit liability - gratuity | 145,825 | (25,585) | 11,525 | 131,766 |
| Provision for obsolescence - stores | 434 | (24) | - | 410 |
| Provision against doubtful debts | 54,380 | (9,185) | - | 45,195 |
| Short term investments | 1,590 | (265) | - | 1,325 |
| Leased vehicles | 7,323 | 4,194 | - | 11,517 |
| | 246,428 | (37,011) | 11,525 | 220,943 |
| | 209,611 | 74,460 | (11,525) | 272,545 |

2017

| | | | | |
|--|---------|---------|----------|---------|
| Taxable temporary differences | | | | |
| Property, plant and equipment | 413,617 | 42,422 | - | 456,039 |
| Deductible temporary differences | | | | |
| Long term investments | 36,876 | - | - | 36,876 |
| Net defined benefit liability - gratuity | 125,143 | 8,945 | 11,737 | 145,825 |
| Provision for obsolescence - stores | 730 | (296) | - | 434 |
| Provision against doubtful debts | 60,541 | (6,161) | - | 54,380 |
| Short term investments | 1,590 | - | - | 1,590 |
| Leased vehicles | 7,323 | - | - | 7,323 |
| | 232,203 | 2,488 | 11,737 | 246,428 |
| | 181,414 | 39,934 | (11,737) | 209,611 |

11 SHORT TERM BORROWINGS - Secured

Note

2018
2017
[Rupees'000]

Running finance facilities - from banking companies

11.1

553,868

339,943

11.1 These facilities are obtained from various commercial banks with an aggregate limit of Rs. 1,770 million [2017: Rs. 1,250 million] which are secured against pari passu equitable mortgage charge on fixed assets and hypothecation charge on stock-in-trade, trade debts, receivables and all other moveable properties of Pearl Continental Hotel Karachi and Rawalpindi and lien on certain listed securities held by the Company. These facilities carry markup rates ranging from 1-month KIBOR to 3-month KIBOR plus 0.6% to 0.7% [2017: 1-month KIBOR to 3-month KIBOR plus 0.6% to 1.5%] per annum.

11.2 The Company has unutilised running finance facilities aggregating to Rs. 1,216.13 million [2017: Rs.910.06 million] at the year end.

Notes to the Unconsolidated Financial Statements

For the year ended 30 June 2018

| | | 2018 | 2017 |
|-------------|--|-------------------|-------------------|
| | | [Rupees'000] | |
| 12 | TRADE AND OTHER PAYABLES | | |
| | | | |
| | Creditors | 549,082 | 263,464 |
| | Accrued liabilities | 563,862 | 563,898 |
| | Advances from customers | 288,577 | 323,783 |
| | Shop deposits | 57,280 | 55,630 |
| | Retention money | 172,357 | 95,109 |
| | Due to related parties - unsecured | 14,881 | 20,105 |
| | Sales tax payable - net | 105,321 | 101,024 |
| | Income tax deducted at source | 1,493 | 3,300 |
| | Un-earned income | 139,376 | 155,375 |
| | Other liabilities | 58,645 | 50,354 |
| | | <u>1,950,875</u> | <u>1,632,042</u> |
| 12.1 | As per terms of written agreement with customers, the amount of shop deposits are fully utilizable by the Company. | | |
| 13 | UNPAID DIVIDEND | | |
| 13.1 | As per the provision of Section -242 of the Companies Act, 2017 and directives of Securities & Exchange Commission of Pakistan vide circular no. 18 dated 01 August, 2017, cash dividend will only paid through electronic mode directly in the bank accounts of shareholders, accordingly this unpaid dividend pertains to those shareholders who did not provide their valid bank account details. This also includes an amount of Rs. 13.47 million [2017: Rs. Nil] payable to related parties. | | |
| 14 | CONTINGENCIES AND COMMITMENTS | | |
| 14.1 | Contingencies | | |
| 14.1.1 | For tax related contingencies, refer note 35.3. | | |
| 14.1.2 | Guarantees | | |
| | | | |
| | | 277,814 | 251,721 |
| 14.2 | Commitments | | |
| | Commitments for capital expenditure | 1,601,622 | 992,863 |
| 15 | PROPERTY, PLANT AND EQUIPMENT | | |
| | | | |
| | Operating fixed assets | 36,586,141 | 30,841,298 |
| | Capital work in progress | 3,339,146 | 2,074,130 |
| | | <u>39,925,287</u> | <u>32,915,428</u> |

Notes to the Unconsolidated Financial Statements

For the year ended 30 June 2018

15.1.2 The operating fixed assets are secured against various loans availed by the Company. Refer note 8 and 11.

15.1.3 Revaluation surplus on property, plant and equipment

Freehold and leasehold land were revalued on 30 June 2018 by Oceanic Surveyors (Private) Limited, an independent valuer, based on market value basis method.

Had the aforementioned revaluation not carried out, the book value of freehold and leasehold land would have been Rs. 2,245.69 million (2017: Rs. 2,134.73 million).

15.1.4 The forced sale value of the revalued land has been assessed at Rs. 24,451 million.

15.1.5 Particulars of immovable fixed assets [i.e. land and building] of the Company are as follows:

| Location | Address | Particular | Land area (Sq. yards) |
|--------------|--|--------------------------------------|--------------------------|
| Karachi | Plot No. 11, CL 11, Club Road | Land and building | 23,255 |
| Karachi | Civil Line Quarters, Abdullah Haroon Road [refer note 15.1.7] | Land and building | 13,101 |
| Lahore | Upper Mall | Land and building | 74,440 |
| Lahore | Plot No. 105-A, Upper Mall Road | Land and building | 2,432 |
| Lahore | Shahi Muhallah, Fort Road | Land | 1,132 |
| Lahore | Defence Housing Authority [refer note 15.1.8] | Building | 2,420 |
| Rawalpindi | Property No. 253, Survey No. 559, The Mall Road | Land and building | 26,668 |
| Peshawar | Survey No. 32-B, Khyber Road, Peshawar Cantt | Land and building | 25,167 |
| Multan | Askari By-Pass Road, Mouza Abdul Fateh | Land and under construction building | 8,303 |
| Hunza | Mominabad | Land | 19,541 |
| Gwadar | Mauza/Ward, Koh-e-Batil | Land | 96,800 |
| Gilgit | Airport Road | Land | 16,375 |
| Chitral | Zargarandeh | Land | 10,528 |
| Bhurban | Compartment No. 08, Tehsil Murree | Building | - |
| Muzaffarabad | Upper Chattar, Muzaffarabad | Building | - |
| Mirpur | Bhutto Park, Mirpur | Under construction building | - |

Notes to the Unconsolidated Financial Statements

For the year ended 30 June 2018

| 15.1.6 Depreciation charge has been allocated as follows: | Note | 2018 | 2017 |
|---|------|----------------|----------------|
| | | (Rupees'000) | |
| Cost of sales and services | 29 | 582,281 | 458,932 |
| Administrative expenses | 31 | 64,698 | 50,992 |
| | | <u>646,979</u> | <u>509,924</u> |

15.1.7 The Company purchased this property from an associated company, the possession of the property has been transferred to the Company, however NOC for transfer of title was not issued by respective department in favor of the Company and the property is still in the name of Hashoo (Private) Limited, an associated company. The Company is pursuing issuance of NOC at different forums.

15.1.8 The Company constructed building for spa and saloon facility under an agreement of absolute transfer and assignment agreement with Nirvana, a partnership firm [a related party as defined under Companies Act 2017]. As per the term of the said agreement Nirvana will use two floors of this building. Since completion certificate from DHA has not been obtained yet, therefore the transfer of title of the property is pending.

15.1.9 Detail of disposal of operating fixed assets:

| Description | Cost | Carrying value | Sale proceeds | Gain/ [Loss] | Mode of disposal | Purchaser | Relation-ship with purchaser |
|---|----------------|----------------|---------------|-----------------|------------------|----------------------|------------------------------|
| (Rupees'000) | | | | | | | |
| Building | 130,033 | 66,903 | 4,691 | [62,212] | Negotiation | Various | |
| Computers | 3,079 | 559 | 163 | [396] | Negotiation | Various | |
| Plant and Machinery | 99,289 | 15,287 | 8,326 | [6,961] | Negotiation | Various | |
| Furniture, fixture and equipment | 16,837 | 2,443 | 426 | [2,017] | Negotiation | Various | |
| Vehicle | 17,971 | 17,972 | 17,972 | - | Negotiation | First Habib Modaraba | |
| Vehicle | 3,500 | 2,898 | 2,898 | - | Company policy | Haseeb Amjad Gardezi | Director |
| Vehicle | 2,090 | 866 | 866 | - | Company policy | Syed Sajid Ali | Director |
| Vehicle | 7,285 | 2,564 | 2,700 | 136 | Negotiation | Ms. Nadia Lakhani | Relative of Director |
| Vehicle | 2,028 | 852 | 1,334 | 482 | Negotiation | Mr. Abrar Hussain | |
| Vehicle | 1,463 | 638 | 638 | - | Company policy | Tahir Mahmood Satti | Employee |
| Vehicle | 1,463 | 662 | 662 | - | Company policy | Arif Zubairi | Employee |
| Vehicle | 1,463 | 592 | 599 | 7 | Company policy | Javed Tariq Sheikh | Employee |
| Vehicle | 2,121 | 948 | 962 | 14 | Company policy | Mr. Shehriyar Mirza | Employee |
| Vehicle | 1,463 | 614 | 614 | - | Company policy | Main Shah Faisal | Employee |
| Vehicle | 1,463 | 591 | 591 | - | Company policy | Mr. Bakht Zada | Employee |
| Vehicle | 1,463 | 591 | 591 | - | Company policy | Rana Kashif Shahbaz | Employee |
| Vehicle | 209 | 162 | 865 | 703 | Company policy | Mansoor Akbar Ali | Director |
| Aggregate of other items with individual book values not exceeding Rs. 500,000. | 11,478 | 5,819 | 15,463 | 9,644 | | Various | |
| Total - 2018 | <u>304,698</u> | <u>120,961</u> | <u>60,361</u> | <u>[60,600]</u> | | | |
| Total - 2017 | <u>216,041</u> | <u>57,187</u> | <u>19,574</u> | <u>[37,613]</u> | | | |

Notes to the Unconsolidated Financial Statements

For the year ended 30 June 2018

| | | 2018 | 2017 |
|--------|--|-------------------------|------------------|
| | Note | [Rupees'000] | |
| 15.2 | Capital work in progress | | |
| | Balance at 01 July | 2,074,130 | 1,144,282 |
| | Additions during the year | 2,970,541 | 1,272,851 |
| | Transfers to operating fixed assets | 15.1.1 (1,705,525) | (343,003) |
| | Balance at 30 June | 15.2.1 <u>3,339,146</u> | <u>2,074,130</u> |
| 15.2.1 | Construction of Pearl Continental Hotel Multan | 1,032,064 | 804,587 |
| | Construction of Pearl Continental Hotel Mirpur | 1,311,671 | 503,778 |
| | Aircraft | 612,912 | - |
| | Other civil works | 15.2.2 382,499 | 765,765 |
| | | 15.2.3 <u>3,339,146</u> | <u>2,074,130</u> |

15.2.2 This includes construction work on expansion of Pearl Continental Hotel Peshawar amounting to Rs. 94.39 million [2017: Rs. 94.39 million] which is under suspension due to dispute with the Military Estate Office.

15.2.3 This also includes capitalized borrowing cost amounting to Rs. 173.97 million [2017: Rs. 135.75 million]. During the year borrowing cost amounting to Rs. 38.22 million [2017: Rs. 32.44 million] was capitalized at the rate of 7.51% [2017: 7.2%] per annum.

Notes to the Unconsolidated Financial Statements

For the year ended 30 June 2018

| 16 ADVANCE FOR CAPITAL EXPENDITURE | Note | 2018 [Rupees'000] | 2017 |
|---|------|----------------------|------------------|
| Advance for purchase of land | 16.1 | 667,820 | 666,820 |
| Advance for purchase of Malir Delta Land | 16.2 | 381,656 | 381,656 |
| | | <u>1,049,476</u> | <u>1,048,476</u> |
| Advance for purchase of apartment | | 40,509 | 40,509 |
| Impairment loss | | [40,509] | [40,509] |
| | | - | - |
| Advance for purchase of fixed assets | | 358,660 | 173,154 |
| Advances for Pearl Continental Multan Project | | 72,420 | 47,986 |
| Advances for Pearl Continental Mirpur Project | | 51,647 | 77,319 |
| | | <u>482,727</u> | <u>298,459</u> |
| | | <u>1,532,203</u> | <u>1,346,935</u> |

16.1 This includes amount of Rs. 626.82 million (2017: Rs. 626.82 million) paid to a related party, Associated Builders (Private) Limited, for purchase of tourist site piece[s] of land measuring 7.29 acres in Gwadar.

16.2 This represents amount paid for purchase of 1/3rd share [113.34 acres of land] from Ms. Seema Tressa Gill's situated in Deh Dih in the Delta of Malir River. The Company relying upon the representation of good title by Ms. Seema Tressa Gill entered into a Agreement to Sale with her 1/3rd share [113.34 acres land] against a total sale consideration of Rs 80 million which was followed by registered documents inter-alia includes a Deed of Conveyance. The relevant documents provide for indemnification by the Seller's against all losses, detriments occasioned to or sustained/suffered by the Purchaser due to any defect in the title of the Seller. The Company also paid regularization fee amounting to Rs. 301.65 million to the Land Utilization Department Govt. of Sindh on her behalf through Challan.

Legal proceedings of the above said piece of land were instituted in the Courts of Law, the Company being aggrieved and dissatisfied with a impugned judgment of High Court against dismissal of its Constitution Petition has filed a Civil Petition for Leave to Appeal (CPLA) before Hon'ble Supreme Court of Pakistan and presently the matter is pending adjudication before the Apex Court and Company is diligently pursuing the same. The Company is hopeful of a favorable result. However, even if there is an adverse decision as per legal opinion, the Company would be entitled to recover the amounts from the Seller as well as from the relevant Government Department. In this regard the paid Challan for regularization fee also states that "Subject to the condition that the land in question is available on site and the lease money may be deposited into Government Treasury in the relevant Head of Accounts by the depositor at his own risk. In case if any irregularity/false information/ concealment of facts / stay of court is noticed hereafter, the malkano amount paid to this effect by the depositor shall be reimbursed."

| 17 INVESTMENT PROPERTY | Note | 2018 [Rupees'000] | 2017 |
|--|--------|----------------------|---------------|
| 17.1 Reconciliation of carrying amount | | | |
| Balance at 01 July | | 50,000 | 45,000 |
| Increase in fair value | | 10,000 | 5,000 |
| Balance at 30 June | 17.1.1 | <u>60,000</u> | <u>50,000</u> |

17.1 This represents piece of land, located at Gwadar, owned by the Company held for capital appreciation. On 30 June 2018, an independent valuation exercise was carried out to assess the fair value of investment property. The price of land of the investment property is assessed based on market research carried out in the area where the property is situated. The fair value of the property is based on independent valuer's judgment about average prices prevalent on the said date in the vicinity / locality and has been prepared on openly available / provided information after making relevant inquiries. The valuer holds a recognised and relevant professional qualification and has recent experience in the location and category of the investment property being valued.

Notes to the Unconsolidated Financial Statements

For the year ended 30 June 2018

Particulars of Investment property and forced sale value are as follows:

| Location | Area (Sq. yards) | FSV Rs. '000' |
|---|---------------------|------------------|
| Khasra no. 59 min, khewat no.12, and khatooni no. 12, katal 20, mouza ankara North, tehsil & district Gwadar, Baluchistan | 484,000 | 51,000 |

Increases in fair value are recognised as gains in unconsolidated profit or loss and included in other income. All increase in fair value of investment property are unrealised.

17.2 Measurement of fair values

17.2.1 Fair Value hierarchy

The fair value of investment property was determined by external, independent valuers, having appropriate recognised professional qualification and recent experience in the location and category of the property being valued. The fair value measurement of the investment property has been categorized as a Level 3 fair value based on the inputs to the valuation technique used. Since the value has been determined by the external independent valuer and inputs are unobservable, sensitivity analysis has not been presented.

| 18 | LONG TERM INVESTMENTS | Country of incorporation / Jurisdiction | Amount in Foreign Currency | Percentage of holding | Note | 2018 | 2017 |
|----|---|---|----------------------------------|--------------------------|------|--------------|-----------|
| | | | | | | (Rupees'000) | |
| | Investments in related parties | | | | | | |
| | Subsidiary companies - at cost - unquoted | | | | | | |
| | Pearl Continental Hotels (Private) Limited | Pakistan | | 100% | 18.1 | 5,000 | 5,000 |
| | Pearl Tours and Travels (Private) Limited | Pakistan | | 100% | 18.2 | 102,227 | 102,227 |
| | City Properties (Private) Limited | Pakistan | | 100% | 18.3 | 925,001 | 925,001 |
| | Elite Properties (Private) Limited | Pakistan | | 100% | 18.4 | 5,566 | 5,566 |
| | | | | | | 1,037,794 | 1,037,794 |
| | Associated undertaking - at cost - unquoted | | | | | | |
| | Hashoo Group Limited | British Virgin Island | \$9,800,000 | 14% | 18.5 | 586,403 | 586,403 |
| | Impairment loss | | | | | (586,403) | (586,403) |
| | Hotel One (Private) Limited | Pakistan | | 17.85% | 18.6 | 50,000 | 50,000 |
| | Impairment loss | | | | | (50,000) | (50,000) |
| | | | | | | - | - |
| | Investment in jointly controlled entity - at cost - unquoted | | | | | | |
| | Pearl Continental Hotels Limited | United Arab Emirates | \$4,750,000 | 50% | 18.7 | 284,052 | 284,052 |
| | Impairment loss | | | | | (284,052) | (284,052) |
| | | | | | | - | - |
| | Other investments | | | | | | |
| | Available for sale - unquoted company | | | | | | |
| | Malam Jabba Resorts Limited | Pakistan | | | | 1,000 | 1,000 |
| | Impairment loss | | | | | (1,000) | (1,000) |
| | | | | | | - | - |
| | | | | | | 1,037,794 | 1,037,794 |

18.1 Pearl Continental Hotels (Private) Limited

This represents the Company's investment in 100% equity shares of Pearl Continental Hotels (Private) Limited (PCHPL). The Company holds 500,000 (2017: 500,000) ordinary shares of Rs. 10 each. The break-up value per share based on audited financial statements for the year ended 30 June 2018 was Rs. 21.96 (2017: Rs. 21.37).

Notes to the Unconsolidated Financial Statements

For the year ended 30 June 2018

18.2 Pearl Tours and Travels (Private) Limited

This represents the Company's investment in 100% equity shares of Pearl Tours and Travels (Private) Limited (PTTPL). The Company holds 10,222,700 [2017: 10,222,700] ordinary shares of Rs. 10 each. The break-up value per share based on its audited financial statements for the year ended 30 June 2018 was Rs. 12.57 [2017: Rs. 12.08].

18.3 City Properties (Private) Limited

This represents the Company's investment in 100% equity shares of City Properties (Private) Limited (CPPL) against 92,500,100 [2017: 92,500,100] ordinary shares of Rs. 10 each. The break-up value per share based on its audited financial statements for the year ended 30 June 2018 was Rs. 9.84 [2017: Rs. 9.65].

18.4 Elite Properties (Private) Limited

This represents the Company's investment in 100% equity shares of Elite Properties (Private) Limited (EPPL), against 556,000 [2017: 556,600] ordinary shares of Rs. 10 each. The break-up value per share based on its audited financial statements for the year ended 30 June 2018 was Rs. 9.71 [2017: Rs. 9.08].

18.5 Hashoo Group Limited

The Company holds 98,000 [2017: 98,000] ordinary shares of US\$ 100 each in Hashoo Group Limited (HGL). HGL is treated as an 'associate' due to the Company's significant influence over it due to common directorship. Due to prevailing political turmoil, unrest, law and order situation in Libya, this investment has been fully impaired.

This is an equity investment therefore period of investment is not specific, the company has not received any return from this investment, during the term of investment no default/breach is made.

Beneficial owner of Hashoo group Limited are:

| Name | % of Holding | Address |
|---------------------------|--------------|---|
| Pakistan Services Limited | 14% | 1st Floor Nespak House Islamabad |
| Saladale investments INC. | 86% | 53rd street 16th Floor Panama, the republic of panama |

18.6 Hotel One (Private) Limited

The Company holds 500,000 [2017: 500,000] ordinary shares of Rs.100 each in Hotel One (Private) Limited (HOPL). HOPL is treated as an 'associate' due to the Company's significant influence over it due to common directorship. This investment was fully impaired based on prudence, considering the accumulated losses beyond equity, however HOPL is performing well and the management is hopeful for recovery of the impairment in near future.

18.7 Pearl Continental Hotels Limited

The Company holds 95 [2017: 95] ordinary shares of US \$ 50,000 each in Pearl Continental Hotels Limited - UAE (PCHL - UAE) which represents 50% interest in PCHL - UAE, a jointly controlled entity of the Company and Hashwani Hotels Limited, a related party. Due to economic meltdown in year 2007-08, PCHL - UAE incurred losses and consequently the investment was fully impaired, however the Company is putting all its efforts to recover the losses.

This is an equity investment therefore period of investment is not specific, the company has not received any return from this investment, during the term of investment no default/breach is made.

Beneficial owner of Pearl Continental Hotels Limited are:

| Name | % of Holding | Address |
|---------------------------|--------------|--|
| Pakistan Services Limited | 50% | 1st Floor Nespak House Islamabad |
| Hashwani Hotels Limited | 50% | 107-A, 1st Floor, I.I. Chundrigar Road Karachi |

18.8 All the investments in associated companies were made in accordance with the provisions of Section 199 of the Companies Act, 2017 and the rules formulated for this purpose.

19 ADVANCE AGAINST EQUITY INVESTMENT

This represents advance against equity investment of Rs. 1,625 million and Rs. 390 million extended by the Company to its wholly owned subsidiary companies City Properties (Private) Limited and Elite Properties (Private) Limited respectively. This also includes conversion of long-term advance of Rs. 400 million and interest thereon, extended to City Properties (Private) Limited, into advance against equity investment.

Notes to the Unconsolidated Financial Statements

For the year ended 30 June 2018

| 20 LONG TERM DEPOSITS AND PREPAYMENTS | | Note | 2018 (Rupees'000) | 2017 |
|---|-------|------|---|----------------|
| Deposits | | 20.1 | 29,655 | 22,323 |
| Prepayments | | | 8,315 | - |
| | | | <u>37,970</u> | <u>22,323</u> |
| 20.1 This includes deposit amounting to Rs. 26.98 million (2017: Rs. 19.86 million) with an Islamic bank to acquire assets under Ijarah and diminishing musharaka agreements. | | | | |
| 21 INVENTORIES | | Note | 2018 (Rupees'000) | 2017 |
| Stores, spare parts and loose tools | | | | |
| Stores | | | 136,066 | 121,667 |
| Spare parts and loose tools | | | 59,297 | 55,493 |
| | | | <u>195,363</u> | <u>177,160</u> |
| Provision for obsolescence | | | [1,642] | [1,446] |
| | | | <u>193,721</u> | <u>175,714</u> |
| Stock in trade - food and beverages | | 29 | 86,196 | 83,160 |
| | | | <u>279,917</u> | <u>258,874</u> |
| 22 TRADE DEBTS -Unsecured | | | | |
| Considered good | | | | |
| Due from related parties | | 22.1 | 8,591 | 17,361 |
| Others | | | 696,101 | 584,249 |
| | | | <u>704,692</u> | <u>601,610</u> |
| Considered doubtful | | | 180,781 | 181,269 |
| | | | <u>885,473</u> | <u>782,879</u> |
| Provision against doubtful debts | | 22.3 | [180,781] | [181,269] |
| | | | <u>704,692</u> | <u>601,610</u> |
| 22.1 Due from related parties | | | | |
| | | | Maximum amount outstanding at the end of any month during the year | |
| Pearl Tours and Travels (Private) Limited | 9,091 | | 5,222 | 4,336 |
| City Properties (Private) Limited | 32 | | 7 | 8 |
| Hashwani Hotels Limited | 387 | | 171 | 373 |
| Hashoo Foundation | 837 | | 837 | 648 |
| Hotel One (Private) Limited | 442 | | 442 | 197 |
| Jubilee General Insurance Company Limited | 77 | | 56 | 13 |
| Ocean Pakistan Limited | 997 | | 997 | 889 |
| Pearl Ceramics (Private) Limited | 204 | | 204 | - |
| Pearl Communications (Private) Limited | 128 | | 128 | 128 |
| Pearl Real Estate Holdings (Private) Limited | 176 | | 176 | 203 |
| Trans Air Travels (Private) Limited | 190 | | 127 | 268 |
| Tejari Pakistan (Private) Limited | 568 | | 159 | 362 |
| Zahdan Retail (Private) Limited | 1,469 | | 65 | 9,936 |
| | | | <u>8,591</u> | <u>17,361</u> |

Notes to the Unconsolidated Financial Statements

For the year ended 30 June 2018

22.2 Age analysis of due from related parties is as follows:

| | 2018 | 2017 |
|---------------------------|--------------|--------|
| | (Rupees'000) | |
| Past due by 30 days | 1,139 | 779 |
| Past due by 31 to 90 days | 3,215 | 2,597 |
| Past due over 91 days | 673 | 895 |
| Past due over 1 year | 3,564 | 13,090 |
| | 8,591 | 17,361 |

22.3 This includes provision of Rs. 3.56 million [2017: Rs. 13.09 million] against doubtful debts recoverable from related parties. The decrease in provision against doubtful debts recoverable from related parties is due to recovery of outstanding amounts.

23 ADVANCES, PREPAYMENTS, TRADE DEPOSITS AND OTHER RECEIVABLES

| | Note | 2018 | 2017 |
|---|------|--------------|-----------|
| | | (Rupees'000) | |
| Advance to employees - non-interest bearing - unsecured | 23.1 | 18,005 | 5,546 |
| Advance to suppliers and contractors - non-interest bearing | | 68,398 | 69,977 |
| Advance to related parties - non-interest bearing | 23.2 | 30,398 | 24,518 |
| Trade deposits - non-interest bearing | 23.3 | 24,721 | 19,658 |
| Prepayments | | 46,674 | 47,327 |
| Interest accrued | | 12,428 | 20,945 |
| Other receivables | 23.4 | 98,989 | 3,707,279 |
| | | 299,613 | 3,895,250 |

23.1 "This also includes advances as per company policy exceeding rupees one million to employees namely Mr. Shahid Bashir, Mr. Tahir Mehmood and Mr. Muhammad Amir [2017: Nil]. These loans are un-secured, interest free and are repayable over varying periods."

23.2 Advance to related parties - non-interest bearing

| | Note | 2018 | 2017 |
|-----------------------------------|--------|--------------|--------|
| | | (Rupees'000) | |
| OPI Gas (Private) Limited | | 1,203 | 997 |
| Tejari Pakistan (Private) Limited | | 3,010 | 1,510 |
| Genesis Trading (Private) Limited | | 760 | 2,011 |
| Pearl Ceramics (Private) Limited | | 25,425 | 20,000 |
| | 23.2.1 | 30,398 | 24,518 |

23.2.1 The advances to related parties are of trade nature and extended for provision of goods and services.

23.3 This includes deposit amounting to Rs. 1.42 million [2017: Nil] with an Islamic bank to acquire assets under Ijarah and diminishing musharaka agreements.

23.4 During the year amount of Rs. 3,648 million was received from an associated Company, Gulf Properties (Private) Limited as refund of advance against cancellation of the agreement for purchase of land.

Notes to the Unconsolidated Financial Statements

For the year ended 30 June 2018

| 24 SHORT TERM INVESTMENTS | Note | 2018 | 2017 |
|---|------|------------------|------------------|
| | | (Rupees'000) | |
| Held to maturity | | | |
| Certificate of investments | | 5,300 | 5,300 |
| Provision for impairment loss | | (5,300) | (5,300) |
| | | - | - |
| Available for sale - unquoted | | | |
| National Technology Development Corporation Limited | | 200 | 200 |
| Indus Valley Solvent Oil Extraction Limited | | 500 | 500 |
| Impairment loss | | (700) | (700) |
| | | - | - |
| Loans and receivables | | | |
| Term Deposit Receipt | 24.1 | 2,009,523 | 9,523 |
| Financial assets at fair value through profit or loss - held for trading | | | |
| Short term investments in shares of listed companies | 24.2 | 1,113,708 | 1,364,184 |
| | | <u>3,123,231</u> | <u>1,373,707</u> |

24.1 This represent term deposit receipts having maturity of 3 months to one year carrying interest rate ranging from 5% to 5.22% [2017: 5%] per annum.

24.2 Short term investments in shares of listed companies

| | 2018 | 2017 | Unrealised gain / [loss] | 2018 | 2017 |
|---|---------------------------------------|------------|--------------------------|------------------|------------------|
| | No. of ordinary shares of Rs. 10 each | | | (Rupees'000) | |
| Pakistan Telecommunication Company Limited | 350,000 | 350,000 | (1,460) | 4,004 | 5,464 |
| Lotte Chemical Pakistan Limited | 150,000 | 150,000 | 317 | 1,794 | 1,478 |
| Fauji Fertilizer Bin Qasim Limited | 50,000 | 50,000 | (212) | 1,930 | 2,142 |
| Jubilee General Insurance Company Limited - an associated company [Note 24.2.1] | 13,687,874 | 11,902,500 | (249,119) | 1,105,980 | 1,355,100 |
| | | | <u>(250,474)</u> | <u>1,113,708</u> | <u>1,364,184</u> |

24.2.1 Out of total shares held by the Company, 12,500,000 [2017: 3,000,000] ordinary shares are placed / lien marked as security against running finance facility of the Company [Refer to note 11].

25 SHORT TERM ADVANCE - Unsecured

This represent interest free short term advance extended to wholly owned subsidiary, City Properties (Private) Limited and is repayable on demand.

| 26 ADVANCE TAX - NET | Note | 2018 | 2017 |
|---------------------------------|------|----------------|---------------|
| | | (Rupees'000) | |
| Balance at 01 July | | 63,251 | 86,344 |
| Income tax paid during the year | | 470,722 | 452,902 |
| Charge for the year | 35 | (317,074) | (475,995) |
| Balance at 30 June | | <u>216,899</u> | <u>63,251</u> |

Notes to the Unconsolidated Financial Statements

For the year ended 30 June 2018

27 CASH AND BANK BALANCES

| | | | |
|-----------------------------------|------|------------------|----------------|
| Cash in hand | | 31,555 | 15,723 |
| Cash at bank | | | |
| Current accounts - Local currency | | 36,041 | 28,989 |
| Deposit accounts - Local currency | 27.1 | 1,194,836 | 225,914 |
| - Foreign currency | 27.2 | 4,945 | 32 |
| | | <u>1,235,822</u> | <u>254,935</u> |
| | | <u>1,267,377</u> | <u>270,658</u> |

27.1 Deposit accounts carry interest rate ranging from 1.75% to 5.70% [2017: 1.75% to 5.75%] per annum.

27.2 Deposit accounts carry interest @ 0.25% [2017: 0.25%] per annum.

28 REVENUE

| Note | 2018 | 2017 |
|---------------------------|-------------------|-------------------|
| | [Rupees'000] | |
| Rooms | 6,036,817 | 5,548,995 |
| Food and beverages | 5,705,946 | 5,415,114 |
| Other related services | 28.1 569,340 | 538,299 |
| Shop license fees | 50,162 | 43,204 |
| Revenue - gross | <u>12,362,265</u> | <u>11,545,612</u> |
| Discounts and commissions | [168,561] | [178,970] |
| Sales tax | [1,666,453] | [1,554,656] |
| Revenue - net | <u>10,527,251</u> | <u>9,811,986</u> |

28.1 This includes revenue from telephone, laundry, discount cards and other ancillary services.

29 COST OF SALES AND SERVICES

| Note | 2018 | 2017 |
|--|------------------|------------------|
| | [Rupees'000] | |
| Food and beverages | | |
| Opening balance | 83,160 | 96,189 |
| Purchases during the year | 1,717,131 | 1,595,140 |
| Closing balance | 21 [86,196] | [83,160] |
| Consumption during the year | <u>1,714,095</u> | <u>1,608,169</u> |
| Direct expenses | | |
| Salaries, wages and benefits | 29.1 1,555,551 | 1,415,828 |
| Heat, light and power | 700,065 | 700,862 |
| Repair and maintenance | 421,394 | 631,863 |
| Depreciation | 15.1.6 582,281 | 458,932 |
| Guest supplies | 239,996 | 225,179 |
| Linen, china and glassware | 101,242 | 103,171 |
| Communication and other related services | 81,875 | 78,856 |
| Banquet and decoration | 84,609 | 69,965 |
| Transportation | 67,560 | 57,506 |
| Uniforms | 26,834 | 23,749 |
| Music and entertainment | 13,475 | 12,253 |
| Others | 58,393 | 43,347 |
| | <u>5,647,370</u> | <u>5,429,680</u> |

29.1 Salaries, wages and benefits include staff retirement benefits amounting to Rs. 74.477 million [2017: Rs. 87.66 million].

Notes to the Unconsolidated Financial Statements

For the year ended 30 June 2018

| 30 OTHER INCOME | Note | 2018 | 2017 |
|---|--------|------------------|------------------|
| | | (Rupees'000) | |
| Concessions and commissions | | 8,785 | 8,745 |
| Loss on disposal of property, plant and equipment | | (60,600) | (37,613) |
| Liabilities written back | | 82,743 | 68,209 |
| Increase in fair value of investments property | | 10,000 | 5,000 |
| Communication towers and other rental income | | 67,540 | 61,441 |
| Others - net | | 43,530 | 31,501 |
| | | <u>151,998</u> | <u>137,283</u> |
| 31 ADMINISTRATIVE EXPENSES | | | |
| Salaries, wages and benefits | 31.1 | 1,192,181 | 1,050,714 |
| Rent, rates and taxes | | 196,367 | 182,045 |
| Security and protective services | | 363,503 | 310,689 |
| Advertisement and sales promotion | | 101,337 | 91,302 |
| Repair and maintenance | | 80,345 | 90,402 |
| Heat, light and power | | 85,213 | 81,357 |
| Travelling and conveyance | | 141,425 | 83,826 |
| Depreciation | 15.1.6 | 64,698 | 50,992 |
| Communications | | 26,268 | 18,792 |
| Printing and stationery | | 40,247 | 39,535 |
| Legal and professional charges | | 231,869 | 64,144 |
| Insurance | | 91,485 | 90,766 |
| Entertainment | | 19,751 | 15,332 |
| Subscriptions | | 76,312 | 46,652 |
| Laundry and dry cleaning | | 7,373 | 7,560 |
| Uniforms | | 5,614 | 6,655 |
| Auditors' remuneration | 31.2 | 3,568 | 3,472 |
| Reversal of provision against doubtful debts | | (488) | (20,534) |
| Donations | 31.3 | 455,650 | 376,350 |
| Vehicle rentals and registration charges | 31.4 | 56,226 | 30,442 |
| Franchise fee | | 14,251 | 10,642 |
| Miscellaneous | | 14,869 | 25,470 |
| | | <u>3,268,064</u> | <u>2,656,605</u> |

31.1 Salaries, wages and benefits include staff retirement benefits amounting to Rs. 59.753 million (2017: Rs. 55.69 million).

| 31.2 Auditors' remuneration | 2018 | 2017 |
|--|--------------|--------------|
| | (Rupees'000) | |
| Annual audit fee | 1,933 | 1,588 |
| Audit of consolidated financial statements | 495 | 495 |
| Half yearly review | 520 | 572 |
| Special reports and certificates | 420 | 632 |
| Tax advisory | 200 | 185 |
| | <u>3,568</u> | <u>3,472</u> |

Notes to the Unconsolidated Financial Statements

For the year ended 30 June 2018

31.3 Detail of donation exceeding Rs. 500,000 is presented below:

Name of donee

| | | |
|--|----------------|----------------|
| Aga Khan Education Services | 60,000 | 30,000 |
| Aga Khan Planning and Building Services | - | 41,000 |
| Aga Khan Hospital and Medical College Foundation | 219,450 | 228,350 |
| Dil Jan Foundation | 1,200 | 14,000 |
| Akhuwat Foundation | 25,000 | 20,000 |
| Taraqee Foundation | 105,000 | 20,000 |
| School of Leadership Foundation | 45,000 | - |
| Umeed-e-Noor Trust | - | 22,000 |
| | <u>455,650</u> | <u>375,350</u> |

31.3.1 During the year no donation was made to institutions in which directors or their spouse(s) have interest. [2017:Nil].

31.4 This includes Ijarah payments of Rs. 53.184 million [2017: Rs. 31.02 million] and vehicles registration charges under an Ijarah [lease] agreement. As required under IFAS 2 "IJARAH" [notified through SRO 43(1) / 2007 by Securities & Exchange Commission of Pakistan]. Ijarah payments under an Ijarah [lease] agreement are recognised as an expense in the profit or loss account on straight line basis over the term of Ijarah. The amount of future Ijarah payments and the periods in which these will be due are as follows:

| | Note | 2018 (Rupees'000) | 2017 |
|--|------|----------------------|---------------|
| Within one year | | 69,240 | 26,179 |
| After one year but not more than five years | | 111,962 | 54,278 |
| | | <u>181,202</u> | <u>80,457</u> |
| 32 OTHER EXPENSE | | | |
| Impairment loss on advance for purchase of apartment | | - | 40,509 |
| 33 FINANCE INCOME | | | |
| Interest income on | | | |
| Bank deposits / certificate of investments | | 40,439 | 23,829 |
| Long term advance to related party | | - | 19,570 |
| Dividend income | 33.1 | 55,144 | 42,034 |
| Exchange gain - net | | 3,679 | 3,778 |
| | | <u>99,262</u> | <u>89,211</u> |

Notes to the Unconsolidated Financial Statements

For the year ended 30 June 2018

| 33.1 Dividend income | 2018 | 2017 |
|--|---------------|---------------|
| | (Rupees'000) | |
| Jubilee General Insurance Company Limited - associated company | 54,751 | 41,659 |
| Fauji Fertilizer Bin Qasim Limited | 43 | 25 |
| Pakistan Telecommunication Company Limited | 350 | 350 |
| | <u>55,144</u> | <u>42,034</u> |

| 34 FINANCE COST | 2018 | 2017 |
|---|----------------|----------------|
| | (Rupees'000) | |
| Interest expense on Loans and borrowing | 513,769 | 297,110 |
| Short term borrowings | 66,628 | 34,420 |
| Sukuk finance | 51,505 | - |
| Amortization of transaction cost | 14,551 | 8,692 |
| Credit cards, bank and other charges | 79,060 | 71,580 |
| | <u>725,513</u> | <u>411,802</u> |

| 35 INCOME TAX EXPENSE | | |
|---|----------------|----------------|
| Current tax expense | | |
| - Current year | 316,061 | 478,278 |
| - Change in estimates related to prior year | 1,013 | (2,283) |
| | <u>317,074</u> | <u>475,995</u> |
| Deferred tax expense | 74,460 | 39,934 |
| Tax expense for the year | <u>391,534</u> | <u>515,929</u> |

| 35.1 Relationship between accounting profit and tax expense is as follows: | | |
|--|----------------|----------------|
| Accounting profit for the year | 887,090 | 1,665,004 |
| Tax charge @ 30% (2017: 31%) | 266,127 | 516,151 |
| Tax effect of minimum tax | 36,456 | - |
| Tax effect of permanent differences | (7,987) | 22,404 |
| Tax effect of exempt income | 79,184 | (52,239) |
| Tax effect of super tax | 26,594 | 43,966 |
| Tax effect of income subject to lower taxation | (9,853) | (12,070) |
| Prior year's tax charge | 1,013 | (2,283) |
| | <u>391,534</u> | <u>515,929</u> |

35.2 "The provision for current year tax represent tax on taxable income at the rate of 30%. The tax provision made in the financial statements is sufficient. A comparison of last three years of income tax provision with tax assessed is presented below:

| | 2017 | 2016 | 2015 |
|--------------------------------------|----------------|----------------|----------------|
| | (Rupees'000) | | |
| Income tax provision as per accounts | 478,278 | 593,145 | 531,423 |
| Income tax as per tax assessment | <u>479,291</u> | <u>590,862</u> | <u>509,081</u> |

35.3 Tax related contingencies

Income Tax

The income tax assessments of the Company have been finalised and returns have been filed up to and including the tax year 2017. However, for the assessment year 1999-2000, an appeal is pending with the Appellate Tribunal, Inland Revenue. In case of adverse decision of the appeal, the tax liability of Rs. 73.165 million (2017: Rs. 73.165 million) may arise against the Company for which no provision has been recognised by the Company. These comprise of disallowances of certain expenses and arbitrary additions to the income of the Company. Based on appellate history and merits, the Company is confident of a favorable outcome of the appeal. Therefore, the Company considers that provision against this tax liability is not required.

Notes to the Unconsolidated Financial Statements

For the year ended 30 June 2018

Sales Tax

- i. Sales Tax Collectorate, Lahore created the sales tax liability amounting to Rs. 9.571 million on the basis of audit proceedings for the year 1997-98 that the Company provided out door catering to PIA without payment of sales tax. The Additional Collector disposed off the above referred audit observations. The department filed appeal before the Appellate Tribunal Inland Revenue (ATIR). The ATIR set aside order of Additional collector through order no. 1394/LB/09 dated 13 May 2011. The Company filed reference application no. 128/2011 before the Honorable Lahore High Court dated 12 September 2011 against the order passed by ATIR.
- ii. The Additional Collector, Lahore disallowed the input tax relating to purchase of certain items amounting to Rs. 7.22 million during the period of October 2000 and June 2002 on the basis of section 8(1) of the Sales Tax Act, 1990 read with SRO 578(1)/98 dated 12 June 1998. The Company filed appeal before the Appellate Tribunal Inland Revenue (ATIR), while the ATIR upheld the order of Additional Collector, Lahore. The Company filed reference application before the Lahore High Court on 24 September 2011 against the order passed by ATIR.
- iii. The Deputy Commissioner Inland Revenue, Zone IV, Large Taxpayer Unit, Karachi based upon the sales tax audit for the year 2008-09, passed Order in Original 52/2013 dated 28 June 2013 and created sales tax liability amounting to Rs. 33.13 million along with default surcharge amounting to Rs. 1.85 million and penalty amounting to Rs. 1.79 million. The Company filed appeal before the Commissioner Appeal, Karachi. The Commissioner Appeals remanded back the case. The department filed appeal against the Order on 02 June 2014 before the Appellate Tribunal Inland Revenue (ATIR).
- iv. The Deputy Commissioner, Punjab Revenue Authority, Lahore issued notices having references No.PRA/PC/Hotel/14/32972 on 05 November 2014 and No.PRA/PC/Hotel/14/32985 on 12 November 2014 for the tax period August 2014 and tax periods from July 2012 to September 2014 respectively. Through notice dated 05 November 2014 it has been alleged that the Company claimed inadmissible input tax adjustment on construction material amounting to Rs 21.15 million. Through notice dated 12 November 2014, the Deputy Commissioner, Punjab Revenue Authority, Lahore initiated the inquiry/investigation against the Company for the period from July 2012 to September 2014. The Company filed Writ Petition 30844/2014 before Lahore High Court which is pending adjudication.

36 EARNINGS PER SHARE

| | 2018 | 2017 |
|--|------------|------------|
| Profit for the year [Rupees'000] | 495,556 | 1,149,075 |
| Weighted average number of ordinary shares [Numbers] | 32,524,170 | 32,524,170 |
| Earnings per share - basic [Rupees] | 15.24 | 35.33 |

There is no dilution effect on the basic earnings per share of the Company.

37 CASH FLOWS FROM OPERATING ACTIVITIES BEFORE WORKING CAPITAL CHANGES

| | Note | 2018 [Rupees'000] | 2017 |
|--|--------|----------------------|------------------|
| Profit before tax | | 887,090 | 1,665,004 |
| Adjustments for: | | | |
| Depreciation | 15.1.6 | 646,979 | 509,924 |
| Loss on disposal of property, plant and equipment | 30 | 60,600 | 37,613 |
| Provision for staff retirement benefit - gratuity | 9.1 | 62,644 | 49,928 |
| Provision for compensated leave absences | 9.2 | 25,847 | 56,944 |
| Reversal for doubtful debts | 31 | [488] | [20,534] |
| Return on bank deposits / certificate of investment | 33 | [40,439] | [23,829] |
| Interest on long term advance to related party | 33 | - | [19,570] |
| Finance cost | 34 | 725,513 | 411,802 |
| Dividend income | 33 | [55,144] | [42,034] |
| Unrealised loss / [gain] on remeasurement of investments to fair value | 33 | 250,474 | [165,120] |
| Impairment loss | 32 | - | 40,509 |
| Unrealised gain on remeasurement of investment property | 30 | [10,000] | [5,000] |
| Reversal of provision on stores, spare parts and loose tools | 21 | 196 | [986] |
| | | <u>2,553,272</u> | <u>2,494,651</u> |

Notes to the Unconsolidated Financial Statements

For the year ended 30 June 2018

| | Note | 2018 (Rupees'000) | 2017 |
|-------------------------------------|------|----------------------|-----------------|
| 38 CASH AND CASH EQUIVALENTS | | | |
| Cash and bank balances | 27 | 1,267,377 | 270,658 |
| Short term borrowings | 11 | (553,868) | (339,943) |
| | | <u>713,509</u> | <u>(69,285)</u> |

38.1 Reconciliation of movements of liabilities to cash flows arising from financing activities:

| | Loans and borrowings | Diminishing Musharaka Facility | Unclaimed dividend | Unpaid dividend | Total |
|--|--------------------------|--------------------------------|---------------------|----------------------|--------------------------|
| | (Rupees'000) | | | | |
| Balance at 01 July 2017 | 7,309,192 | 12,372 | 16,588 | - | 7,338,152 |
| Changes from financing activities | | | | | |
| Proceeds from loans | 4,183,333 | - | - | - | 4,183,333 |
| Repayment of loan | (492,500) | - | - | - | (492,500) |
| Repayment Diminishing Musharaka facility | - | (11,137) | - | - | (11,137) |
| Transaction cost paid | (45,000) | - | - | - | (45,000) |
| Dividend paid | - | - | (475,999) | - | (475,999) |
| | 3,645,833 | (11,137) | (475,999) | - | 3,158,697 |
| Other changes | | | | | |
| Amortization of transaction cost | 14,551 | - | - | - | 14,551 |
| Diminishing Musharaka facility availed | - | 32,622 | - | - | 32,622 |
| Dividend declared | - | - | 468,653 | 19,210 | 487,863 |
| | 14,551 | 32,622 | 468,653 | 19,210 | 535,036 |
| Balance at 30 June 2018 | <u>10,969,576</u> | <u>33,857</u> | <u>9,242</u> | <u>19,210</u> | <u>11,031,885</u> |

Notes to the Unconsolidated Financial Statements

For the year ended 30 June 2018

39 REMUNERATION TO CHIEF EXECUTIVE OFFICER, DIRECTORS AND EXECUTIVES

| | 2018 | | | 2017 | | |
|--|-------------------------|---------------|----------------|-------------------------|---------------|----------------|
| | Chief Executive Officer | Directors | Executives | Chief Executive Officer | Directors | Executives |
| | Rupees '000 | | | | | |
| Managerial remuneration | 72,000 | 37,643 | 467,725 | 31,935 | 31,843 | 413,228 |
| Provident fund contribution | 3,999 | 1,902 | 9,372 | 1,032 | 1,616 | 9,586 |
| Provision for gratuity | 4,932 | 2,520 | 6,101 | 986 | 1,278 | 4,513 |
| Provision for compensated leave absences | 6,000 | 3,137 | 7,254 | - | 1,479 | 5,556 |
| Provision for bonus | 12,000 | 2,862 | 594 | - | 2,555 | 978 |
| Provision for leave fare assistance | 2,000 | 954 | - | - | 426 | - |
| Meeting fee | 45 | *495 | - | 15 | 450 | - |
| | <u>100,976</u> | <u>49,513</u> | <u>491,046</u> | <u>33,968</u> | <u>39,647</u> | <u>433,861</u> |
| Number of persons | <u>1</u> | <u>2</u> | <u>95</u> | <u>1</u> | <u>3</u> | <u>76</u> |

* This includes Rs. 345,000 [2017: Rs. 300,000] paid to non-executive directors of the Company.

39.1 In addition to the above, Chief Executive Officer and certain executives are provided with the Company maintained vehicles carrying value of Rs. 99.72 million [2017: 45.77 million]. Accommodation maintenance is also provide to Chief Executive. Certain executives are also provided medical expenses and company maintained accommodation, as per the Company's policy.

39.2 Comparative figures have been restated, in addition to change due to definition of executive as per Companies Act, 2017.

Notes to the Unconsolidated Financial Statements

For the year ended 30 June 2018

40 TRANSACTIONS WITH RELATED PARTIES

The related parties comprise associated and subsidiary companies, directors as well as their close family members, companies with common directorship, executives, key management personnel, major shareholders and provident fund. Detail of related parties (with whom the Company has transacted) along with relationship and transactions with related parties, other than those which have been disclosed elsewhere in these financial statements, are as follows:

| Basis of Relationship | Name of Related Party | Percentage of Share holding |
|---|--|-----------------------------|
| Wholly owned Subsidiary | City Properties (Private) Limited | 100% |
| | Elite Properties (Private) Limited | 100% |
| | Pearl Tours & Travels (Private) Limited | 100% |
| | Pearl Continental Hotels (Private) Limited | 100% |
| Common directorship | Gelcaps (Pakistan) Limited | - |
| | Genesis Trading (Private) Limited | - |
| | Gulf Properties (Private) Limited | - |
| | Hashoo Holdings (Private) Limited | - |
| | Hashwani Hotels Limited | - |
| | Hotel One (Private) Limited | 17.85% |
| | Jubilee General Insurance Company Limited | 7.6% |
| | Ocean Pakistan Limited | - |
| | OPI Gas (Private) Limited | - |
| | Pearl Ceramics (Private) Limited | - |
| | Tejari Pakistan (Private) Limited | - |
| | Zahdan Retail (Private) Limited | - |
| Directors | Mr. Sadruddin Hashwani | - |
| | Mr. Murtaza Hashwani | - |
| | Mr. M.A. Bawany | - |
| | Mr. Mansoor Akbar Ali | - |
| | Syed Sajid Ali | - |
| | Mr. Shakir Abu Bakar | - |
| | Syed Haseeb Amjad Gardezi | - |
| | Syed Asad Ali Shah | - |
| | Mr. M. Ahmed Ghazali Marghoob | - |
| Directors as Board of trustees | Hashoo Foundation | - |
| Significant influence of Director | Hashoo (Private) Limited | - |
| Significant influence of Director | Pearl Real Estate Holdings (Private) Limited | - |
| Staff retirement fund | Trustee PSL Employees Provident Fund | - |
| Significant influence of Relative of Director | Nirvana, a partnership firm | - |
| Relative of Director | Mrs. Nadia Lakhani | - |

Notes to the Unconsolidated Financial Statements

For the year ended 30 June 2018

| | Note | 2018 [Rupees'000] | 2017 |
|---|------|----------------------|---------------|
| Transactions and balances with subsidiary companies | | | |
| Sales | | 3,507 | 3,550 |
| Services provided | | 22,956 | 21,937 |
| Services availed | | 89,998 | 66,345 |
| Interest income on long term advance | | - | 19,570 |
| Investments made | | - | 104,000 |
| Short term advance paid | | 85,000 | - |
| Short term advance received | | 45,000 | - |
| Interest accrued | | - | 19,570 |
| Advance against equity investment | | 1,491,000 | 104,000 |
| Long term advance and interest converted into equity | | 419,570 | - |
| Transactions and balances with associated undertakings | | | |
| Sales | | 128 | 1,096 |
| Services provided | | 1,990 | 2,194 |
| Services availed | | 45,403 | 45,765 |
| Purchases | | 144,228 | 134,957 |
| Franchise fee - income | | 4,655 | 4,972 |
| Franchise and management fee - expense | | 10,305 | 10,642 |
| Dividend income | | 54,751 | 41,659 |
| Dividend paid | | 141,065 | 151,335 |
| Purchase of property, plant and equipment | | 17,444 | - |
| Purchase of building material | | 2,728 | - |
| Advances | | 30,398 | 24,518 |
| Other receivable | | - | 3,648,420 |
| Other receivable-Refund of advance against purchase of land | | 3,648,420 | - |
| Transactions and balances with other related parties | | | |
| Sales | | 178 | 9 |
| Services provided | | 3,736 | 181 |
| Services availed | | 79,480 | 44,913 |
| Purchases | | 5,083 | 5,262 |
| Contribution to defined contribution plan - provident fund | | 46,228 | 38,284 |
| Sales of vehicles | | 2,564 | - |
| Dividend paid | | 6 | 6 |
| Transactions with key management personnel | | | |
| Remuneration and allowances including staff retirement benefits | 40.1 | 150,489 | 73,615 |
| Dividend paid | | 8,678 | 10,127 |
| Sales of vehicles | | 3,926 | - |
| 40.1 Compensation to key management personnel | | | |
| Salaries and other benefits | | 109,643 | 63,778 |
| Contribution to provident fund | | 5,901 | 2,648 |
| Gratuity | | 7,452 | 2,264 |
| Bonus | | 14,862 | 2,555 |
| Meeting fee | | 540 | 465 |
| Others | | 12,091 | 1,905 |
| | | <u>150,489</u> | <u>73,615</u> |
| Number of persons | | <u>3</u> | <u>4</u> |

Notes to the Unconsolidated Financial Statements

For the year ended 30 June 2018

41 FINANCIAL INSTRUMENTS - FAIR VALUES AND RISK MANAGEMENT

41.1 Accounting classifications and fair values

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.

| | Note | Carrying amount | | | Fair value | | | | |
|---|------|-----------------------------------|-----------------------|-----------------------------|------------------|-----------|---------|---------|-----------|
| | | Fair value through profit or loss | Loans and receivables | Other financial liabilities | Amount in Rs'000 | | | | |
| | | | | | Total | Level 1 | Level 2 | Level 3 | Total |
| 30 June 2018 | | | | | | | | | |
| Financial assets measured at fair value | | | | | | | | | |
| Short term investment | 24 | 1,113,708 | - | - | 1,113,708 | 1,113,708 | - | - | 1,113,708 |
| Financial assets not measured at fair value | | | | | | | | | |
| Long term advance | | - | - | - | - | - | - | - | - |
| Long term deposits | 20 | - | 29,655 | - | 29,655 | - | - | - | - |
| Trade debts | 22 | - | 704,692 | - | 704,692 | - | - | - | - |
| Advance to employees | 23 | - | 18,005 | - | 18,005 | - | - | - | - |
| Trade deposits | 23 | - | 24,721 | - | 24,721 | - | - | - | - |
| Other receivables | 23 | - | 98,989 | - | 98,989 | - | - | - | - |
| Interest accrued | 23 | - | 12,428 | - | 12,428 | - | - | - | - |
| Term deposit receipt | 24 | - | 2,009,523 | - | 2,009,523 | - | - | - | - |
| Short term advance | 25 | - | 40,000 | - | 40,000 | - | - | - | - |
| Cash and bank balances | 27 | - | 1,267,377 | - | 1,267,377 | - | - | - | - |
| | | - | 4,205,390 | - | 4,205,390 | - | - | - | - |
| Financial liabilities not measured at fair value | | | | | | | | | |
| Loans and borrowings | 8 | - | - | 11,040,833 | 11,040,833 | - | - | - | - |
| Short term borrowings | 11 | - | - | 553,868 | 553,868 | - | - | - | - |
| Liabilities against diminishing Musharaka facility | 8 | - | - | 33,857 | 33,857 | - | - | - | - |
| Trade and other payables | 12 | - | - | 1,416,108 | 1,416,108 | - | - | - | - |
| Markup accrued | | - | - | 223,910 | 223,910 | - | - | - | - |
| Unclaimed dividend | | - | - | 9,242 | 9,242 | - | - | - | - |
| Unpaid dividend | | - | - | 19,210 | 19,210 | - | - | - | - |
| | | - | - | 13,297,028 | 13,297,028 | - | - | - | - |

Notes to the Unconsolidated Financial Statements

For the year ended 30 June 2018

| | Note | Carrying amount | | | Fair value | | | | |
|---|------|-----------------------------------|-----------------------|-----------------------------|--------------|-----------|---------|---------|-----------|
| | | Fair value through profit or loss | Loans and receivables | Other financial liabilities | [Rupees'000] | | | | |
| | | | | | Total | Level 1 | Level 2 | Level 3 | Total |
| 30 June 2017 | | | | | | | | | |
| Financial assets measured at fair value | | | | | | | | | |
| Short term investment | 24 | 1,364,184 | - | - | 1,364,184 | 1,364,184 | - | - | 1,364,184 |
| Financial assets not measured at fair value | 41.2 | | | | | | | | |
| Long term advance | | - | 400,000 | - | 400,000 | - | - | - | - |
| Long term deposits | 20 | - | 22,323 | - | 22,323 | - | - | - | - |
| Trade debts | 22 | - | 601,610 | - | 601,610 | - | - | - | - |
| Advance to employees | 23 | - | 5,546 | - | 5,546 | - | - | - | - |
| Trade deposits | 23 | - | 19,658 | - | 19,658 | - | - | - | - |
| Other receivables | 23 | - | 3,707,279 | - | 3,707,279 | - | - | - | - |
| Interest accrued | 23 | - | 20,945 | - | 20,945 | - | - | - | - |
| Term deposit receipt | 24 | - | 9,523 | - | 9,523 | - | - | - | - |
| Short term advance | 25 | - | - | - | - | - | - | - | - |
| Cash and bank balances | 27 | - | 270,658 | - | 270,658 | - | - | - | - |
| | | - | 5,057,542 | - | 5,057,542 | - | - | - | - |
| Financial liabilities not measured at fair value | 41.2 | | | | | | | | |
| Loans and borrowings | 8 | - | - | 7,350,000 | 7,350,000 | - | - | - | - |
| Short term borrowings | 11 | - | - | 339,943 | 339,943 | - | - | - | - |
| Liabilities against diminishing Musharaka facility | 8 | - | - | 12,372 | 12,372 | - | - | - | - |
| Trade and other payables | 12 | - | - | 1,056,377 | 1,056,377 | - | - | - | - |
| Markup accrued | | - | - | 103,859 | 103,859 | - | - | - | - |
| Unclaimed dividend | | - | - | 16,588 | 16,588 | - | - | - | - |
| Unpaid dividend | | - | - | - | - | - | - | - | - |
| | | - | - | 8,879,139 | 8,879,139 | - | - | - | - |

Notes to the Unconsolidated Financial Statements

For the year ended 30 June 2018

- 41.2 The Company has not disclosed the fair values for these financial assets and financial liabilities, because their carrying amounts are reasonable approximation of fair value.
- 41.3 It excludes advances from customers, federal excise duty, bed tax and sales tax payable, banquet / beverage tax, unearned income and income tax deducted at source.

Measurement of fair values

All financial assets and financial liabilities are initially recognised at fair value of consideration paid or received, net of transaction costs as appropriate. The financial assets and liabilities of the Company approximate their carrying values. A number of Company's accounting policies and disclosures require the determination of fair value, for financial assets. Fair values have been determined for measurement and / or disclosure purposes based on the following methods:

Non - derivative financial assets

The fair value of non - derivative financial assets is estimated as the market value.

Financial Risk Management

The Company has exposure to the following risk arising for financial instruments:

- Credit risk
- Liquidity risk
- Market risk

The Board of Directors has overall responsibility for the establishment and oversight of the Company's risk management framework. The Board is responsible for developing and monitoring the Company's risk management policies.

Risk Management Framework

The Company's risk management policies are established to identify and analyse the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities. The Company, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Audit Committee oversees how management monitors compliance with the Company's risk management policies and procedures and reviews the adequacy of the risk management framework in relation to the risks faced by the Company. The Audit Committee is assisted in its oversight role by internal audit. Internal audit undertakes both regular and ad-hoc reviews of risk management controls and procedures, the result of which are reported to the Audit Committee.

41.4 Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations. To manage credit risk, the Company maintains procedures covering the application for credit approvals, granting and renewal of counterparty limits and monitoring of exposures against these limits. As part of these processes, the financial viability of all counterparties is regularly monitored and assessed.

The Company's credit risk exposure is categorized under the following headings:

Trade and other receivables

The Company's exposure to credit risk is influenced mainly by the individual's characteristics of each customer. The Company has established a credit policy under which each new customer is analysed individually for creditworthiness before the Company's standard payment terms and conditions are offered. Credit limits are established for each customer, which are regularly reviewed and approved by the management. Customers that fail to meet the Company's benchmark creditworthiness may transact with the Company only on a prepayment or cash basis.

Notes to the Unconsolidated Financial Statements

For the year ended 30 June 2018

The Company establishes an allowance for impairment that represents its estimate of incurred losses in respect of trade and other receivables. The main components of this allowance are a specific loss component that relates to individually significant exposures. The collective loss allowance is determined based on historical data of payment statistics for similar financial assets.

Concentration of credit risk

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was:

| | Note | 2018 [Rupees' 000] | 2017 |
|----------------------|------|-----------------------|------------------|
| Long term advance | | - | 400,000 |
| Long term deposits | 20 | 29,655 | 22,323 |
| Trade debts | 22 | 704,692 | 601,610 |
| Advance to employees | 23 | 18,005 | 5,546 |
| Trade deposits | 23 | 24,721 | 19,658 |
| Interest accrued | 23 | 12,428 | 20,945 |
| Other receivables | 23 | 98,989 | 3,707,279 |
| Term Deposit Receipt | 24 | 2,009,523 | 9,523 |
| Bank balances | 27 | 1,235,822 | 254,935 |
| | | <u>4,133,835</u> | <u>5,041,819</u> |

Geographically there is no concentration of credit risk. The maximum exposure to credit risk for financial assets at the reporting date by type of counter party is as follows:

| | 2018 [Rupees' 000] | 2017 |
|----------------------------------|-----------------------|------------------|
| From related parties | 8,591 | 17,361 |
| From government institutions | 43,675 | 55,951 |
| From foreign embassies | 17,325 | 3,545 |
| Banks and financial institutions | 3,245,345 | 323,449 |
| Others | 818,899 | 4,641,513 |
| | <u>4,133,835</u> | <u>5,041,819</u> |

Impairment losses

The aging of trade debts at the reporting date was:

| Note | 2018 | | 2017 | |
|--------------------|------------------------|----------------|------------------------|----------------|
| | Gross [Rupees' 000] | Impairment | Gross [Rupees' 000] | Impairment |
| Less than one year | 704,692 | - | 601,610 | - |
| Over one year | 180,781 | 180,781 | 181,269 | 181,269 |
| 22 | <u>885,473</u> | <u>180,781</u> | <u>782,879</u> | <u>181,269</u> |

Notes to the Unconsolidated Financial Statements

For the year ended 30 June 2018

The movement in impairment in respect of trade debts during the year was as follows:

| | Note | 2018 [Rupees' 000] | 2017 |
|-----------------------------|--------|-----------------------|----------------|
| Balance at 01 July | | 181,269 | 201,803 |
| Reversal of impairment loss | 31 | (488) | (20,534) |
| Balance as at 30 June | 41.4.1 | <u>180,781</u> | <u>181,269</u> |

^{41.4.1} This includes provision of Rs. 3.56 million [2017: Rs. 13.09 million] against doubtful debts recoverable from related parties. Refer note 22.3.

The doubtful account in respect of trade debts are used to record impairment losses unless the Company is satisfied that no recovery of the amount owing is possible; at that point the amount considered irrecoverable is written off against the financial asset directly.

The Company has no collateral in respect of financial assets exposed to credit risk. Based on past experience, management believes that except as already provided for in these unconsolidated financial statements, no further impairment is required to be recognized against any financial assets of the Company.

Credit quality of financial Assets

The credit quality of companies financial assets have been assessed below by reference to external credit rating of counterparties determined by the Pakistan Credit Rating Agency Limited (PACRA) and JCR - VIS Credit Rating Company Limited.

An analysis of the credit quality of financial assets that are neither past due nor impaired is as follows:

| | 2018 [Rupees' 000] | 2017 |
|---|-----------------------|----------------|
| Long term advance | | |
| Counterparties without external credit ratings | - | 400,000 |
| Long term deposits | | |
| Counterparties with external credit ratings of AA+ | 26,978 | 19,860 |
| Counterparties without external credit ratings | 2,677 | 2,463 |
| | <u>29,655</u> | <u>22,323</u> |
| Trade debts | | |
| Counterparties with external credit ratings of A1+ to B | 76,167 | 67,796 |
| Counterparties without external credit ratings | 628,525 | 533,814 |
| | <u>704,692</u> | <u>601,610</u> |
| Advance to employees | | |
| Counterparties without external credit ratings | 18,005 | 5,546 |
| Trade deposits | | |
| Counterparties without external credit ratings | 24,721 | 19,658 |
| Interest accrued | | |

Notes to the Unconsolidated Financial Statements

For the year ended 30 June 2018

| | | |
|---|-----------|-----------|
| Counterparties with external credit ratings A1+ | 12,049 | 1,375 |
| Counterparties without external credit ratings | 379 | 19,570 |
| | 12,428 | 20,945 |
| Other receivables | | |
| Counterparties without external credit ratings | 98,989 | 3,707,279 |
| Term deposit receipt | | |
| Counterparties with external credit ratings of A- | 2,009,523 | 9,523 |
| Cash at bank | | |
| Counterparties with external credit ratings of A1+ to A-2 | 1,235,822 | 254,935 |

41.5 Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. Prudent liquidity risk management implies maintaining sufficient cash and marketable securities, prudent fund management practices and the ability to close out market positions due to dynamic nature of the business. The Company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

There were no defaults on loans payable during the year.

The maturity profile of the Company's financial liabilities based on the contractual amounts is as follows:

| | | Carrying amount | Contractual cash | Maturity up to one year | Maturity after one year and upto five year |
|--|------|-------------------|-------------------|-------------------------|--|
| | Note | [Rupees' 000] | | | |
| 2018 | | | | | |
| Long term financing | 8 | 11,040,833 | 13,663,181 | 2,144,310 | 11,518,871 |
| Liabilities against diminishing musharaka facility | 8 | 33,857 | 36,439 | 13,601 | 22,838 |
| Trade and other payables | 12 | 1,416,108 | 1,416,108 | 1,416,108 | - |
| Markup accrued | | 223,910 | 223,910 | 223,910 | - |
| Short term borrowings | 11 | 553,868 | 553,868 | 553,868 | - |
| Unclaimed dividend | | 9,242 | 9,242 | 9,242 | - |
| Unpaid dividend | | 19,210 | 19,210 | 19,210 | - |
| | | <u>13,297,028</u> | <u>15,921,958</u> | <u>4,380,249</u> | <u>11,541,709</u> |
| 2017 | | | | | |
| Long term financing | 8 | 7,350,000 | 9,026,283 | 984,620 | 8,041,663 |
| Liabilities against diminishing musharaka facility | 8 | 12,372 | 13,031 | 5,580 | 7,415 |
| Trade and other payables | 12 | 1,056,377 | 1,056,377 | 1,056,377 | - |
| Markup payable | | 103,859 | 103,859 | 103,859 | - |
| Short term borrowings | 11 | 339,943 | 339,943 | 339,943 | - |
| Unclaimed dividend | | 16,588 | 16,588 | 16,588 | - |
| | | <u>8,879,139</u> | <u>10,543,050</u> | <u>2,501,387</u> | <u>8,041,663</u> |

It is not expected that the cash flows included in the maturity analysis could occur significantly earlier or at significantly different amounts.

The contractual cash flows relating to long and short term borrowings have been determined on the basis of expected mark up rates. The mark up rates have been disclosed in notes 8 and 11 to these unconsolidated financial statements.

Notes to the Unconsolidated Financial Statements

For the year ended 30 June 2018

41.6 Market risk

Market risk is the risk that the value of the financial instrument may fluctuate as a result of changes in market interest rates or the market price due to change in credit rating of the issuer or the instrument, change in market sentiments, speculative activities, supply and demand of securities and liquidity in the market. The Company is exposed to currency risk and interest rates only.

Foreign Currency risk

The PKR is the functional currency of the Company and, as a result, currency exposures arise from transactions and balances in currencies other than PKR. The Company's potential foreign currency exposure comprise:

Transactional exposure in respect of non functional currency monetary items

Monetary items, including financial assets and liabilities, denominated in currencies other than the functional currency of the Company are periodically restated to PKR equivalent, and the associated gain or loss is taken to the profit or loss. The foreign currency risk related to monetary items is managed as part of the risk management strategy.

Transactional exposure in respect of non functional currency expenditure and revenues

Certain operating and capital expenditure is incurred by the Company in currencies other than the functional currency. Certain sales revenue is earned in currencies other than the functional currency of the Company. These currency risks are managed as part of overall risk management strategy. The Company does not enter into forward exchange contracts.

Exposure to forex risk on year end monetary balances:

| | 2018 | | 2017 | |
|--------------|--------------|----------|---------------|----------|
| | (Rupees'000) | USD' 000 | (Rupees' 000) | USD' 000 |
| Bank Balance | 4,945 | 40.74 | 32 | 0.30 |

The following significant exchange rate applied during the year:

| | Average rates | | Balance sheet date rate | |
|-----------------|---------------|--------|-------------------------|--------|
| | 2018 | 2017 | 2018 | 2017 |
| PKR/ US Dollars | 110.43 | 104.33 | 121.40 | 104.58 |

Foreign Currency Sensitivity Analysis

Following is the demonstration of the sensitivity to a reasonably possible change in exchange rate of USD applied to assets at reporting date represented in foreign currency, with all other variables held constant, of the Company's profit before tax.

| | 2018 | 2017 |
|-------------------------|--------------|------|
| | (Rupees'000) | |
| Increase in 5% USD rate | 247 | 2 |
| Decrease in 5% USD rate | (247) | (2) |

Interest rate risk

The interest rate risk is the risk that the value of the financial instrument will fluctuate due to changes in the market interest rates. The Company has long term and short term Pakistan Rupees based loans and borrowing arrangements at variable rates. The local currency loans and borrowings have variable rate pricing that is dependent on the Karachi Inter Bank Offer Rate (KIBOR).

Notes to the Unconsolidated Financial Statements

For the year ended 30 June 2018

Exposure to interest rate risk:

| | 2018 Effective interest rates % | 2017 Effective interest rates % | 2018 [Rupees' 000] | 2017 [Rupees' 000] |
|----------------------------------|------------------------------------|------------------------------------|-----------------------|-----------------------|
| Fixed rate instruments | | | | |
| Financial assets | 0.25 to 5.75 | 0.25 to 5.75 | 1,199,781 | 225,946 |
| Variable rate instruments | | | | |
| Financial assets | KIBOR + | KIBOR + | - | 400,000 |
| Financial liabilities | 0.6 to 1.5 | 0.6 to 1.5 | [11,628,558] | [7,689,943] |
| | | | [11,628,558] | [7,289,943] |

Fair value sensitivity analysis for fixed rate instruments

The Company does not account for any fixed rate financial assets and liabilities at fair value through profit or loss. Therefore, a change in interest rates at the reporting date would not effect profit or loss account.

Cash flow sensitivity analysis for variable rate instruments

A change of 100 basis points in interest rates at the reporting date would have increased / [decreased] equity / profit and loss by Rs. 104.13 million [2017: Rs. 70.64 million]. This analysis assumes that all other variables, in particular foreign currency rates, remain constant. The analysis is performed on the same basis for 2017.

Other market price risk

The primary goal of the Company's investment strategy is to maximize investment returns on surplus funds. The Company adopts a policy of ensuring to minimize its price risk by investing in securities having sound market performance. Certain investments are designated as held for trading because their performance is actively monitored and these are managed on a fair value basis. Equity price risk arises from investments at fair value through profit and loss.

Sensitivity analysis – equity price risk

For quoted investments classified as held for trading, a 100 basis point increase in market price at reporting date would have increased profit or loss by Rs. 11.14 million [2017: Rs. 13.64 million]; an equal change in the opposite direction would have decreased profit or loss by the same amount. The analysis is performed on the same basis for 2017 and assumes that all other variables remain the same.

| | Level 1 | Level 2 | Level 3 |
|--|---------------|---------|---------|
| | [Rupees '000] | | |
| Assets carried at fair value | | | |
| 2018 | | | |
| Financial assets at fair value through profit or loss - held for trading | 1,113,708 | - | - |
| 2017 | | | |
| Financial assets at fair value through profit or loss - held for trading | 1,364,184 | - | - |

The carrying value of financial assets and liabilities reflected in unconsolidated financial statements approximate their respective fair values.

42 APPLICATION OF IFRIC INTERPRETATION 12 - SERVICE CONCESSION ARRANGEMENTS

Securities and Exchange Commission of Pakistan through its S.R.O. NO 24 (I)/2012, dated 16 January 2012 has exempted the application of IFRIC 12 - "Service Concession Arrangements", for Companies in Pakistan. Consequently, the Company is not required to account for its arrangement under Build, Operate and Transfer agreement with City District Government Karachi for developing and operating an underground parking facility in Karachi under IFRIC 12. If the Company were to follow IFRIC 12, the effect on the unconsolidated financial statements would have been as follows:

Notes to the Unconsolidated Financial Statements

For the year ended 30 June 2018

| | 2018 (Rupees'000) | 2017 |
|--|----------------------|-----------|
| Increase in profit after tax for the year | 11,736 | 8,647 |
| Derecognition of property, plant and equipment | (225,782) | (251,995) |
| Recognition of intangible asset | 391,268 | 408,280 |
| Recognition of financial liability | (28,813) | (29,059) |
| Increase in taxation obligations | 2,834 | 3,885 |
| Increase in unappropriated profits | 95,671 | 87,786 |

43 CAPACITY

| | Note | No. of lettable rooms | | Average occupancy | |
|------------------------------|------|-----------------------|------|-------------------|------|
| | | 2018 | 2017 | 2018 | 2017 |
| Pearl Continental Hotel | | | | % | % |
| - Karachi | | 286 | 286 | 75 | 70 |
| - Lahore | | 607 | 607 | 68 | 64 |
| - Rawalpindi | | 193 | 193 | 64 | 61 |
| - Peshawar | | 148 | 148 | 59 | 56 |
| - Bhurban | | 190 | 190 | 69 | 63 |
| - Muzaffarabad | | 102 | 102 | 46 | 46 |
| - Hotel One The Mall, Lahore | 43.1 | 32 | 32 | 66 | 70 |

43.1 This is a budget hotel owned by the Company and operated by Hotel One (Private) Limited, an associated company, under franchise and management agreement.

44 NUMBER OF EMPLOYEES

| | 2018 | 2017 |
|---|-------|-------|
| Number of employees at the year end | 3,470 | 3,281 |
| Average number of employees during the year | 3,365 | 3,317 |

45 EMPLOYEES' PROVIDENT FUND

The following information is based on unaudited financial statements of the provident fund trust at the reporting date:

| | 2018 (Rupees'000) | 2017 |
|-------------------------------|----------------------|---------|
| Size of the fund | 751,166 | 782,946 |
| Cost of investment made | 745,626 | 679,075 |
| Percentage of investment made | 99% | 87% |
| Fair value of investments | 715,709 | 745,626 |

| | 2018 | | 2017 | |
|--|----------------|-------------|----------------|-------------|
| | (Rupees'000) | % | (Rupees'000) | % |
| Fair value of investments made: | | | | |
| Listed shares | 152,505 | 21% | 185,637 | 25% |
| Mutual funds | 184,882 | 26% | 208,877 | 28% |
| Special Savings Certificates | 378,322 | 53% | 351,112 | 47% |
| | <u>715,709</u> | <u>100%</u> | <u>745,626</u> | <u>100%</u> |

All the investments out of provident fund trust have been made in accordance with the provisions of Section 218 of the Companies Act, 2017 and the rules formulated for this purpose.

Notes to the Unconsolidated Financial Statements

For the year ended 30 June 2018

46 CHANGE IN POLICY NOTE

The Companies Act, 2017, has not carried forward the specific requirement to show surplus on revaluation of property, plant and equipment under the shareholders equity which was previously required under repealed Companies Ordinance, 1984. There for presentation of surplus on revaluation of property, plant and equipment is now as per requirement of IAS 16 under the shareholders equity. Since this change require retrospective adjustment, accordingly presentation of surplus on revaluation of property, plant and equipment is reclassified in current and comparative period.

Following the application of IAS 16, the Company's accounting policy for surplus on revaluation of property, plant and equipment stands amended as follows:

Increases in the carrying amounts arising on revaluation of land is recognized, net of tax, in other comprehensive income and accumulated in revaluation surplus in shareholders' equity.

The change in accounting policy has been accounted for retrospectively in accordance with the requirements of IAS 8 'Accounting Policies, Changes in Accounting Estimates and Errors' and comparative figures have been restated.

| | As at 30 June 2017 | | | As at 30 June 2016 | | |
|---|--------------------------------|-------------|------------------|---------------------------|-------------|---------------------------|
| | As pre- viously reported | As restated | Restate- ment | As previously reported | As restated | As previously reported |
| Effect on Statement of Financial position | Rs. ' 000 ' | | | Rs. ' 000 ' | | |
| Revaluation surplus on property, plant and equipment | 23,779,515 | - | (23,779,515) | 23,779,515 | - | 23,779,515 |
| Equity | 8,330,947 | 32,110,462 | 23,779,515 | 7,783,154 | 31,562,669 | 7,783,154 |
| Effect on Statement of Changes in equity | | | | | | |
| Revaluation surplus on property, plant and equipment | - | 23,779,515 | 23,779,515 | - | 23,779,515 | - |

There was no impact on comprehensive income and cash flow statement.

47 REARRANEGEMENT / RECLASSIFICATION OF CORRESPONDING FIGURES

The following table summarizes the impact of rearrangement / reclassification of corresponding figures on the unconsolidated financial statements: [Refer note 3]

| | As previously reported at 30 June 2017 | Reclassifi- cations | As reclassified at 30 June 2017 |
|--|---|------------------------|--|
|--|---|------------------------|--|

47.1 Effect on statement of financial position

| | (Rupees'000) | | |
|--|--------------|-----------|-------------|
| Long term financing | 6,816,692 | - | (6,816,692) |
| Current portion of long term financing | 492,500 | - | (492,500) |
| Loans and borrowings | - | 7,309,192 | 7,309,192 |
| | 7,309,192 | 7,309,192 | - |

Notes to the Unconsolidated Financial Statements

For the year ended 30 June 2018

| | As previously reported at 30 June 2017 | Reclassifications | As reclassified at 30 June 2017 |
|---|--|-------------------|---------------------------------|
| | [Rupees'000] | | |
| Deferred liabilities | 809,299 | - | [809,299] |
| Employee benefits | - | 600,182 | 600,182 |
| Deferred tax liability - net | - | 216,934 | 216,934 |
| Trade and other payable | - | [7,817] | [7,817] |
| | 809,299 | 809,299 | - |
| Trade and other payables | 1,656,447 | 1,632,042 | [24,405] |
| Unpaid dividend | - | - | - |
| Unclaimed dividend | - | 16,588 | 16,588 |
| Deferred liabilities | - | 7,817 | 7,817 |
| | 1,656,447 | 1,656,447 | - |
| Reserves | 1,869,424 | - | [1,869,424] |
| Unappropriated profits | 6,130,276 | - | [6,130,276] |
| Capital reserve | - | 269,424 | 269,424 |
| Revenue reserves | - | 7,730,276 | 7,730,276 |
| | 7,999,700 | 7,999,700 | - |
| Property, plant and equipment | 32,898,795 | [16,633] | [32,915,428] |
| Stores, spare parts and loose tools | 175,714 | - | [175,714] |
| Stock in trade - food and beverages | 83,160 | - | [83,160] |
| Inventories | - | 258,874 | 258,874 |
| | 258,874 | 258,874 | - |
| Advances | 100,041 | - | [100,041] |
| Trade deposits and prepayments | 66,985 | - | [66,985] |
| Interest accrued | 20,945 | - | [1,375] |
| Other receivables | 3,707,279 | - | [3,711,142] |
| Advances, prepayments, trade deposits and other receivables | - | 3,895,250 | 3,895,250 |
| | 3,895,250 | 3,895,250 | - |
| Other financial assets | 1,373,707 | - | [1,373,707] |
| Short term investments | - | 1,373,707 | 1,373,707 |
| | 1,373,707 | 1,373,707 | - |

Notes to the Unconsolidated Financial Statements

For the year ended 30 June 2018

| | As previously reported at 30 June 2017 | Reclassifications | As reclassified at 30 June 2017 |
|--|--|-------------------|---------------------------------|
| | [Rupees'000] | | |
| Effect on statement of profit or loss | | | |
| Sales and services - net | 9,811,986 | 9,811,986 | - |
| Cost of sales and services | (5,427,241) | (5,427,241) | - |
| Administrative expenses | (2,663,169) | (2,663,169) | - |
| Finance cost | (410,915) | (410,915) | - |
| Finance income | - | 89,211 | 89,211 |
| Unrealised (loss)/gain on remeasurement of investments to fair value-net | - | 165,120 | 165,120 |
| Other income | 391,614 | 137,283 | (254,331) |
| Impairment loss | (40,509) | - | 40,509 |
| Other expenses | - | (40,509) | (40,509) |
| Taxation | (515,929) | (515,929) | - |
| | 1,145,837 | 1,145,837 | - |

47.2 Reclassification other than those required due to application of Companies Act 2017

| | As previously reported at 30 June 2017 | Reclassifications | As reclassified at 30 June 2017 |
|------------------------|--|-------------------|---------------------------------|
| | [Rupees'000] | | |
| Long term investment | 1,141,794 | (104,000) | 1,037,794 |
| Advance against equity | - | 104,000 | 104,000 |
| | 1,141,794 | - | 1,141,794 |

48 DATE OF AUTHORISATION FOR ISSUE

These unconsolidated financial statements were authorized for issue by the Board of Directors of the Company in its meeting held on 24 September 2018.


Murtaza Hashwani
Chief Executive


Shakir Abu Bakar
Director


Abdul Qadeer Khan
Chief Financial Officer

PATTERN OF SHAREHOLDINGS

For the year ended 30 June 2018

| Categories of Shareholders: | Shares Held | Percentage |
|--|-------------|------------|
| Directors, Chief Executive Officer, and their spouse and minor children | 585,938 | 1.80 |
| Associated Companies | 7,363,936 | 22.64 |
| Banks, Development Financial Institutions and Non-Banking Financial Institutions | 440,093 | 1.35 |
| Insurance Companies | 28,815 | 0.09 |
| Modarabas and Mutual Funds | 1,123,601 | 3.45 |
| Foreign Companies | 21,032,343 | 64.67 |
| Individual: | | |
| Local | 181,190 | 0.56 |
| Foreign | 19,650 | 0.06 |
| Others | 1,748,604 | 5.38 |
| | <hr/> | |
| | 32,524,170 | 100 |

DISCLOSURE TO PATTERN OF SHAREHOLDINGS

As at 30 June 2018

| SHAREHOLDERS | SHARES HELD |
|---|-------------|
| DIRECTORS, CHIEF EXECUTIVE OFFICER, AND THEIR SPOUSE AND CHILDREN: | |
| Mr. Sadruddin Hashwani | 576,513 |
| Syed Haseeb Amjad Gardezi | 550 |
| Syed Sajid Ali | 500 |
| Mr. M. A. Bawany | 2,875 |
| Mr. Mansoor Akbar Ali | 2,500 |
| Mr. Murtaza Hashwani | 1,500 |
| Mr. Muhammad Ahmed Ghazali Marghoob | 500 |
| Mr. Shakir Abu Bakar | 500 |
| Syed Asad Ali Shah | 500 |
| | <hr/> |
| | 585,938 |
| ASSOCIATED COMPANIES: | |
| Hashoo Holdings [Private] Limited | 973,304 |
| Zaver Petroleum Corporation Limited | 2,466,332 |
| Hashoo [Private] Limited | 300 |
| OPI Gas [Private] Limited | 753,000 |
| Gulf Properties [Private] Limited | 3,171,000 |
| | <hr/> |
| | 7,363,936 |
| BANKS, DEVELOPMENT FINANCIAL INSTITUTIONS, NON BANKING FINANCE, COMPANIES, | |
| National Bank of Pakistan | 418,921 |
| The Bank of Punjab, Treasury Division | 26 |
| National Investment Trust Limited | 21,146 |
| | <hr/> |
| | 440,093 |
| INSURANCE COMPANIES | |
| Alpha Insurance Co. Limited | 28,815 |

DISCLOSURE TO PATTERN OF SHAREHOLDINGS

As at 30 June 2018

| Categories of Shareholders: | Shares Held |
|---|--------------------------|
| MODARBAS & MUTUAL FUNDS: | |
| CDC - Trustee AKD Index Tracker Fund | 5,650 |
| Golden Arrow Selected Stocks Fund Limited | 13,400 |
| CDC-Trustee National Investment (UNIT) Trust | 1,104,551 |
| | <u>1,123,601</u> |
| FOREIGN COMPANIES: | |
| Penoramic International General Trading Llc | 382,900 |
| Ocean Pakistan Limited | 3,170,000 |
| Dominion Hospitality Investments Ltd. | 3,150,000 |
| Castle Participations Inc. | 3,170,000 |
| Orient Drilling & Oilfield Services Limited | 1,215,643 |
| Sharan Associates S.A | 2,760,000 |
| Brickwood Investment Holding S.A. | 2,905,000 |
| Grenley Investments Limited | 1,163,890 |
| Amcorp Investments Limited | 1,906,260 |
| Azucena Holdings Limited | 1,208,650 |
| | <u>21,032,343</u> |
| OTHERS: | |
| Secretary, P.I.A | 172,913 |
| President Of Pakistan | 336,535 |
| Shakil Express Limited | 418 |
| Sheriar F.Irani Invmt.Trut.Ltd | 62 |
| Molasses Export Co.[Pvt] Ltd | 93 |
| Galadari Invest International | 1,052,085 |
| Jahangir Siddiqui & Co Ltd. | 990 |
| Rs Publishers (Private) Limited | 200 |
| Central Depository Company Of Pakistan Ltd. | 4 |
| Kaizen Construction (Pvt) Limited | 60,025 |
| Trustee National Bank Of Pakistan Employees Pension Fund | 75,074 |
| Trustee National Bank Of Pakistan Emp Benevolent Fund Trust | 2,634 |
| Asian Co-Operative Society Ltd. | 47,088 |
| H M Investments (Pvt) Limited | 214 |
| Horizon Securities Limited | 200 |
| Msmaniar Financials (Pvt) Ltd. | 67 |
| Fikrees (Private) Limited | 2 |
| | <u>1,748,604</u> |
| INDIVIDUAL | <u>200,840</u> |
| | <u><u>32,524,170</u></u> |





**CONSOLIDATED
FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2018**

DIRECTORS' REPORT CONSOLIDATED

Dear Members,

The Board of Directors of Pakistan Services Limited, the Parent Company, is pleased to present before you 59th Annual Report carrying therewith also the audited consolidated financial statements for the year ended on June 30, 2018 and Auditors' Report thereon.

The financial results reflected in the Consolidated Financial Statements for the year ended on June 30, 2018 are as under:

| | [Rupees '000] |
|------------------------|----------------|
| Profit before taxation | 785,833 |
| Taxation | [384,338] |
| Profit after taxation | <u>401,495</u> |
| Earnings per share | |

Earnings per share for the year worked out at Rs. 12.34.

During the year under review; wholly owned subsidiary M/s Pearl Tours & Travels [Private] Limited remained engage in the business of rent-a-car as well as arrangement of tour packages and generated revenue of Rs. 211 million as compared to Rs. 200 million of last year and registered 5% increase in its revenue. During the year under review the Company recorded profit after tax of Rs. 6.396 million as compared to after tax loss of Rs. 26.283 million in last year.

Wholly owned subsidiary companies M/s City Properties [Private] Limited, M/s Elite Properties [Private] Limited have not started their commercial operations. Whereas another wholly owned subsidiary M/s Pearl Continental Hotels [Private] Limited remained dormant during the year 2017-18.

The directors fully endorse the contents of the Chairman's Review included in the Annual Report which deals inter alia with the financial and operating results along with significant deviations from last year, significant future plans and other related matters of the Parent Company.

Name of Directors are included in Un-consolidated directors' report.

Nature of business throughout the year remains the same.

Auditors report has significantly modified as per requirement of Auditors [Reporting Obligation] Regulations, 2018, accordingly auditors report will reflect major structural changes and considerable additional information.

During the year no default occurred due to nonpayment of debts.

The system of internal financial control is sound in design and has been effectively implemented and monitored.

No such material change, and commitment occur between the date end of financial year and the date of report.

The directors' of the company has formulated and implemented adequate internal financial controls.


Murtaza Hashwani
Chief Executive


Shakir Abu Bakar
Director

Islamabad: 24 September 2018

ڈائریکٹر رپورٹ (مجموعی)

محترم حصص داران:

پاکستان سروسز لمیٹڈ (پی ایس ایل) کے بورڈ آف ڈائریکٹرز انتہائی مسرت کے ساتھ کمپنی کی ۵۹ ویں سالانہ رپورٹ پیش کرتی ہے، جس کے ساتھ محاسبہ شدہ مجموعی مالیاتی گوشوارے بعد محاسب رپورٹ برائے سال جو کہ مورخہ ۳۰ جون ۲۰۱۸ کو اختتام پزیر ہوا، شامل ہے۔

مالیاتی نتائج برائے سال جو کہ مورخہ ۳۰ جون ۲۰۱۸ کو اختتام پزیر ہوا اور مجموعی مالیاتی گوشواروں میں دیے گئے ہیں، درج ذیل ہے۔

(روپے ۰۰۰۰)

۷۸۵،۸۳۳

(۳۸۴،۳۳۸)

۴۰۱،۴۹۵

منافع قبل از ٹیکس

ٹیکس

منافع بعد از ٹیکس

نی حصہ آمدنی

نی حصہ آمدنی برائے سال ۱۸-۲۰۱۷ مبلغ ۱۲،۳۳۳ ہے۔

زیر نظر جائزہ مدت کے دوران مکمل ملکیتی ذیلی کمپنی پرل ٹورز اینڈ ٹریولز (پرائیویٹ) لمیٹڈ ریٹ۔ اے کار اور ٹور و پیکیج کے کاروبار سے منسلک رہا اور گزشتہ سال ۱۷ ملین کے مقابلے میں ۲۱۱ ملین روپے کی آمدن ریکارڈ کی اور اس طرح آمدن میں ۵ فیصد اضافہ ریکارڈ کیا گیا۔ زیر جائزہ سال کے دوران کمپنی نے گزشتہ سال حاصل ہونے والے ۶،۳۹۶ ملین کے بعد از ٹیکس منافع کے مقابلے میں ۲۶،۲۸۳ ملین کا بعد از ٹیکس نقصان ریکارڈ کیا۔

مکمل ملکیتی ذیلی کمپنیوں سٹی پراپرٹیز (پرائیویٹ) اور ایلٹیٹ پراپرٹیز (پرائیویٹ) لمیٹڈ نے اپنے کمرشل آپریشن شروع نہیں کئے جبکہ دوسری مکمل ملکیتی ذیلی کمپنی پرل کانسٹیبل ہولڈرز (پرائیویٹ) لمیٹڈ سال ۱۸-۲۰۱۷ کے دوران بھی کوئی کاروباری سرگرمی نہیں کی۔

ڈائریکٹران مکمل طور پر چتر مین کے جائزہ رپورٹ کی توثیق کرتے ہیں جو سالانہ رپورٹ میں شامل ہے اور یہ مجموعی طور پر مالیاتی اور کاروباری نتائج کے ساتھ ان میں وجہ تغیر اور مستقبل کے اہم منصوبہ جات اور معاملات کی احاطہ کرتی ہے۔

ڈائریکٹران کے نام انفرادی ڈائریکٹر رپورٹ میں شامل ہیں۔

دوران سال کاروبار کی نوعیت میں کوئی تبدیلی نہیں آئی۔

آڈیٹرز رپورٹ میں آڈیٹرز ریگولیشن ۲۰۱۸ء کے مطابق تبدیلی آئی ہے جسکی وجہ سے آڈیٹرز رپورٹ کے بنیادی ڈھانچے میں نمایاں تبدیلیاں آئی ہیں اور نمایاں اضافی معلومات مہیا کی گئی ہیں۔

دوران سال قرضہ جات کی ادائیگی کے سلسلے میں کوئی ڈیفالٹ نہیں ہوا۔

انٹرنل فنانشل کنٹرول مکمل طور پر موثر اور نافذ ہیں۔

سال کے اختتام اور آڈٹ رپورٹ شائع ہونے کی دوران کوئی اہم کاروباری معاملہ طے نہیں پایا۔

بورڈ آف ڈائریکٹرز موثر فنانشل کنٹرولز وضع کیے ہیں جو کہ مکمل طور پر نافذ ہیں۔

منجانب بورڈ آف ڈائریکٹر



شاہد اکبر

ڈائریکٹر



مرتنضی ہاشوانی

چیف ایگزیکٹو

اسلام آباد ۲۳ ستمبر ۲۰۱۸ء

Auditors' report to the members

INDEPENDENT AUDITORS' REPORT

To the members of Pakistan Services Limited

Report on the Audit of the Consolidated Financial Statements

Opinion

We have audited the annexed consolidated financial statements of Pakistan Services Limited (the Company), which comprise the consolidated statement of financial position as at 30 June 2018, and the consolidated statement of profit or loss, the consolidated statement of comprehensive income, the consolidated statement of changes in equity, the consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies and other explanatory information, and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of the audit.

In our opinion and to the best of our information and according to the explanations given to us, the consolidated statement of financial position, consolidated statement of profit or loss, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows together with the notes forming part thereof conform with the accounting and reporting standards as applicable in Pakistan and give the information required by the Companies Act, 2017 [XIX of 2017], in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at 30 June 2018 and of the profit, the comprehensive income, the changes in equity and its cash flows for the year then ended.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the consolidated Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Auditors' report to the members

Following are the key audit matters:

| S. No. | Key audit matter | How the matter was addressed in our audit |
|--------|--|--|
| 1 | <p>Advance against purchase of land</p> <p>We draw attention to note 16 to the consolidated financial statements, wherein it is disclosed that the Company has extended advance against purchase of following land;</p> <p>Advance amounting to Rs. 626.82 million</p> <ul style="list-style-type: none"> This was extended to a related party for purchase of two plots of land. According to the agreements, both the land were to be transferred to the Company by 30 June 2012 after completion of development work. <p>Advance amounting to Rs. 381.65 million</p> <ul style="list-style-type: none"> This represents amount paid for purchase of 113.34 acres of land and fee for regularisation of land as per the value assessed by the Land Regularization Committee established by the Government of Sindh under the Sindh Ordinance, 2001. As disclosed in detail in note 16.2, the matter is under litigation. The Company is confident that the case will be decided in its favour and possession of land will be handed over to the Company. Further, the Company has sought legal advice that in case of an adverse outcome, the Company would be entitled to recover the amounts from the purchaser as well as from the relevant Government department. <p>We identified advance against purchase of land as a key audit matter due to its relative significance and the risk that underlying asset is not eventually transferred to the Company due to litigation and prolonged delay.</p> | <p>Our audit procedures to evaluate the appropriateness of the impairment of advance against the purchase of land, amongst others, included the following:</p> <ul style="list-style-type: none"> Held discussions at appropriate level of management and Audit Committee to assess their views on the settlement and recoverability of advances for land; Reviewing legal opinion obtained by the Company regarding transfer of land and recoverability of advance where Company is in litigation. for advances where Company is not in litigation, circularised external confirmations, and evaluating the replies received thereto; and evaluating the appropriateness of the disclosure in accordance with the accounting and reporting standards as applicable in Pakistan. |

Auditors' report to the members

| S. No. | Key audit matter | How the matter was addressed in our audit |
|--------|--|---|
| 2 | <p>Related party transactions, balances and disclosures</p> <p>Transactions with related parties are disclosed in note 39 of the consolidated financial statements.</p> <p>We identified transactions with related parties and its disclosures as key audit matter due to the nature and number of transactions with related parties, and also due to their significance to the financial statements.</p> | <p>Our audit procedures to evaluate the related party transactions and disclosures, amongst others, included the following:</p> <ul style="list-style-type: none"> • Obtaining an understanding of the process that management has established to identify, account for and disclose related party transactions and authorize and approve related party transactions and arrangements; • obtaining the details of related parties and transactions and comparing the same with underlying accounting records to identify transactions that are outside the normal course of business; • inspecting bank and legal confirmations, and minutes of meetings; • obtaining, on a sample basis, confirmations of transactions and balances with related parties; • comparing, on a sample basis, the recording of related party transactions with the related agreements / arrangements and underlying supporting documents; and • evaluating the completeness and appropriateness of the related parties disclosure in accordance with the accounting and reporting standards as applicable in Pakistan. |

Auditors' report to the members

| S. No. | Key audit matter | How the matter was addressed in our audit |
|--------|--|---|
| 3 | <p>Revenue from letting of rooms and food and beverages</p> <p>Refer note 28 to the consolidated financial statements.</p> <p>The Company recognized revenue of Rs. 11,742 million from rooms and food and beverages for the year ended 30 June 2018.</p> <p>We identified recognition of revenue from these two streams as a key audit matter because these are key performance indicators of the Company and gives rise to an inherent risk that rooms and food and beverages revenue could be subject to misstatement to meet expectations or targets.</p> | <p>Our audit procedures to evaluate the recognition of rooms and food and beverages revenue, amongst others, included the following:</p> <ul style="list-style-type: none"> • Obtaining an understanding of the process relating to recognition of revenue and testing the design, implementation and operating effectiveness of key internal controls over recording of revenue; • Comparing a sample of revenue transactions recorded during the year with reservations, sales invoices and other relevant underlying documents; • Comparing a sample of revenue transactions recorded around the year end with the bookings, sales invoices and other relevant underlying documentation to evaluate if the related revenue was recorded in the appropriate accounting period; and • Comparing the details of journal entries posted to revenue accounts during the year, which met certain specific risk-based criteria, with the relevant underlying documentation. |

Auditors' report to the members

| S. No. | Key audit matter | How the matter was addressed in our audit |
|--------|--|--|
| 4 | <p>Revaluation of land</p> <p>Refer to note 7 to the consolidated financial statements.</p> <p>The Company has a policy of carrying land at revalued amounts.</p> <p>We identified the revaluation of land as a key audit matter due following factors;</p> <ul style="list-style-type: none"> • Revaluation exercised was conducted during the year which resulted in revaluation surplus of Rs. 3.8 billion. • significance of the revaluation surplus balance to the consolidated financial statements; and • significant judgments and inherent estimation uncertainty associated with determining the revalued amounts. | <p>Our audit procedures to evaluate the revaluation of land, amongst others, included the following:</p> <ul style="list-style-type: none"> • evaluating the completeness and description of the land records provided to the management's valuation expert; • engaging an independent, competent and qualified valuation expert to validate the reasonableness of the value determined by the management's valuation expert and the underlying assumption used; and • evaluating the appropriateness of related disclosures in the consolidated financial statements as per applicable accounting and reporting standards as applicable in Pakistan. |

Auditors' report to the members

| S. No. | Key audit matter | How the matter was addressed in our audit |
|--------|--|---|
| 5 | <p>Capitalization of property, plant and equipment</p> <p>Refer to notes 15.1 and 15.2 to the consolidated financial statements.</p> <p>The Company has made significant capital expenditure of Rs. 4,026.57 million for the construction of new hotels, modernization of existing hotel properties and purchase of an aircraft.</p> <p>We identified capitalization of property, plant and equipment as a key audit matter because there is a risk that unauthorised capital expenditure might be incurred and amounts being capitalized may not meet the capitalization criteria with related implications on depreciation charge for the year.</p> | <p>Our audit procedures to evaluate the capitalization of property, plant and equipment, amongst others, included the following:</p> <ul style="list-style-type: none"> • Obtaining an understanding of the process relating to authorization and capitalization and testing the design, implementation and operating effectiveness of key internal controls; • testing, on sample basis, the costs capitalized with supporting documentation and contracts; • evaluating the nature of costs incurred through testing, on sample basis, of amounts recorded and considering whether the expenditure meets the criteria for capitalization as per the accounting policy and applicable financial reporting framework; and • inspecting supporting documents for the date of capitalization when the assets became available for their intended use to evaluate whether depreciation commenced and further capitalization of costs ceased from that date and evaluating the appropriateness of classification of assets in correct category and testing the calculation of related depreciation. |

Information Other than the Consolidated Financial Statements and Auditors' Report Thereon

Management is responsible for the other information. Other information comprises the information included in the annual report for the year ended 30 June 2018, but does not include the consolidated financial statements and our auditors' report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of Management and Board of Directors for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with the accounting and reporting standards as applicable in Pakistan and the requirements of Companies Act, 2017 (XIX of 2017) and for such

Auditors' report to the members

internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Board of directors are responsible for overseeing the Company's financial reporting process.

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the board of directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the board of directors with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence and where applicable, related safeguards.

From the matters communicated with the board of directors, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we

Auditors' report to the members

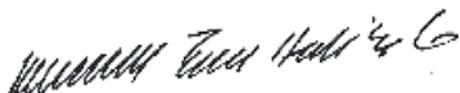
determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Report on Other Legal and Regulatory Requirements

Based on our audit, we further report that in our opinion:

- a) Proper books of account have been kept by the Company as required by the Companies Act, 2017 [XIX of 2017];
- b) the consolidated statement of financial position, the consolidated statement of profit or loss, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows together with the notes thereon have been drawn up in conformity with the Companies Act, 2017 [XIX of 2017] and are in agreement with the books of account and returns;
- c) investments made, expenditure incurred and guarantees extended during the year were for the purpose of the Company's business; and
- d) zakat deductible at source under the Zakat and Ushr Ordinance, 1980 [XVIII of 1980], was deducted by the Company and deposited in the Central Zakat Fund established under section 7 of that Ordinance.

The engagement partner on the audit resulting in this independent auditors' report is Riaz Akbar Ali Pesnani.



KPMG Taseer Hadi & Co.

Chartered Accountants

Islamabad: 28 September 2018

Consolidated Statement of Financial Position

As at 30 June 2018

| | Note | 30 June 2018 | Restated 30 June 2017 [Rupees'000] | Restated 01 July 2016 |
|---|------|-------------------|---|-----------------------------|
| EQUITY | | | | |
| SHARE CAPITAL AND RESERVES | | | | |
| Share capital | 4 | 325,242 | 325,242 | 325,242 |
| Capital reserves | 5 | 416,645 | 416,645 | 416,645 |
| Revenue reserves | 6 | 7,539,821 | 7,565,056 | 7,095,842 |
| Revaluation surplus on property, plant and equipment | 7 | 27,530,741 | 23,779,515 | 23,779,515 |
| Total equity | | 35,812,449 | 32,086,458 | 31,617,244 |
| LIABILITIES | | | | |
| Loans and borrowings | 8 | 9,681,188 | 6,834,951 | 2,211,799 |
| Employee benefits | 9 | 704,306 | 632,493 | 514,935 |
| Deferred tax liability - net | 10 | 288,014 | 223,676 | 177,994 |
| Non current liabilities | | 10,673,508 | 7,691,120 | 2,904,728 |
| Short term borrowings | 11 | 553,868 | 339,943 | - |
| Current portion of loans and borrowings | 8 | 1,359,247 | 510,681 | 512,308 |
| Trade and other payables | 12 | 1,980,750 | 1,651,986 | 1,611,175 |
| Markup accrued | | 224,422 | 104,285 | 85,032 |
| Liabilities directly associated with assets classified as held for sale | | 120 | - | - |
| Unpaid dividend | 13 | 19,210 | - | - |
| Advance against sale of long term investment | | 115,000 | - | - |
| Unclaimed dividend | | 9,242 | 16,588 | 8,600 |
| Current liabilities | | 4,261,859 | 2,623,483 | 2,217,115 |
| Total equity and liabilities | | 50,747,816 | 42,401,061 | 36,739,087 |
| CONTINGENCIES AND COMMITMENTS | 14 | | | |

The annexed notes 1 to 47 form an integral part of these consolidated financial statements.

| | Note | 30 June 2018 | Restated 30 June 2017 [Rupees'000] | Restated 01 July 2016 |
|--|------|-------------------|---|-----------------------------|
| ASSETS | | | | |
| Property, plant and equipment | 15 | 40,039,622 | 33,290,344 | 31,991,730 |
| Advances for capital expenditures | 16 | 1,532,203 | 1,346,935 | 1,220,607 |
| Investment property | 17 | 60,000 | 50,000 | 45,000 |
| Long term investments | 18 | 1,105,980 | 1,355,100 | 1,190,250 |
| Long term deposits and prepayments | 19 | 42,837 | 24,510 | 26,332 |
| Non current assets | | 42,780,642 | 36,066,889 | 34,473,919 |
| Inventories | 20 | 279,917 | 258,874 | 284,527 |
| Development properties | 21 | 2,746,619 | 1,097,196 | 592,901 |
| Trade debts | 22 | 732,591 | 626,337 | 550,167 |
| Advances, prepayments, trade deposits and other receivables | 23 | 314,953 | 3,889,562 | 228,024 |
| Short term investments | 24 | 2,017,250 | 27,914 | 27,613 |
| Asset held for sale | 25 | 259,702 | - | - |
| Advance tax - net | 26 | 302,050 | 108,318 | 122,157 |
| Cash and bank balances | 27 | 1,314,092 | 325,971 | 459,779 |
| Current assets | | 7,967,174 | 6,334,172 | 2,265,168 |
| Total assets | | 50,747,816 | 42,401,061 | 36,739,087 |


Murtaza Hashwani
Chief Executive


Shakir Abu Bakar
Director


Abdul Qadeer Khan
Chief Financial Officer

Consolidated Statement of Profit or Loss

For the year ended 30 June 2018

| | Note | 2018 [Rupees'000] | Restated 2017 |
|--|------|----------------------|------------------|
| Revenue - gross | 28 | 12,534,459 | 11,728,939 |
| Discounts and commissions | 28 | [207,479] | [216,512] |
| Sales tax | 28 | [1,704,400] | [1,591,855] |
| Revenue - net | | 10,622,580 | 9,920,572 |
| Cost of sales and services | 29 | [5,739,399] | [5,555,823] |
| Gross profit | | 4,883,181 | 4,364,749 |
| Other income | 30 | 153,974 | 141,164 |
| Administrative expenses | 31 | [3,276,907] | [2,684,839] |
| Other expense | | - | [40,509] |
| Operating profit | | 1,760,248 | 1,780,565 |
| Finance income | 33 | [335,512] | 49,806 |
| Unrealised [loss] / gain on remeasurement of investments of fair value - net | | [1,355] | 270 |
| Finance cost | 34 | [728,100] | [413,955] |
| Net finance cost | | [1,064,967] | [363,879] |
| Share of profit in equity accounted investments - net | | 90,552 | 100,499 |
| Profit before taxation | | 785,833 | 1,517,185 |
| Income tax expense | 35 | [384,338] | [537,609] |
| Profit for the year | | 401,495 | 979,576 |

The annexed notes 1 to 47 form an integral part of these consolidated financial statements.


Murtaza Hashwani
Chief Executive


Shakir Abu Bakar
Director


Abdul Qadeer Khan
Chief Financial Officer

Consolidated Statement of Comprehensive Income

For the year ended 30 June 2018

| | 2018 [Rupees'000] | 2017 |
|---|----------------------|------------------|
| Profit for the year | 401,495 | 979,576 |
| Other comprehensive income for the year | | |
| Items that will not be reclassified to profit or loss | | |
| Remeasurement of defined benefits liability | (48,184) | (39,124) |
| Surplus on revaluation of property, plant and equipment | 3,751,226 | - |
| Related tax | 12,046 | 11,737 |
| | 3,715,088 | (27,387) |
| <i>Items to be reclassified to consolidated profit and loss account in subsequent periods</i> | | |
| Exchange gain on translation of long term investments in equity accounted investees | 215,539 | 5,370 |
| Surplus on remeasurement of available for sale securities | (118,268) | 81,968 |
| Share of remeasurement of defined benefit obligation of associate | - | (1,053) |
| Share of exchange translation reserve for the year | - | (87) |
| Related tax | - | - |
| | 97,271 | 86,198 |
| Total other comprehensive income for the year | 3,812,359 | 58,811 |
| Total comprehensive income for the year | 4,213,854 | 1,038,387 |

The annexed notes 1 to 47 form an integral part of these consolidated financial statements.


Murtaza Hashwani
Chief Executive


Shakir Abu Bakar
Director


Abdul Qadeer Khan
Chief Financial Officer

Consolidated Statement of Cash Flow

For the year ended 30 June 2018

| | Note | 2018 [Rupees'000] | 2017 |
|---|------|----------------------|--------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES | | | |
| Cash flow from operating activities before working capital changes | 36 | 2,572,820 | 2,506,515 |
| Working capital changes | | | |
| (Increase) / decrease in current assets | | | |
| Inventories | | [21,239] | 26,639 |
| Development property | | [1,649,423] | [504,295] |
| Trade debts | | [106,211] | [57,822] |
| Advances | | [22,237] | [1,333] |
| Trade deposits and prepayments | | [1,915] | 2,469 |
| Other receivables | | [39,581] | [13,890] |
| Advance against sale of long term investment | | 115,000 | - |
| Increase in trade and other payables | | 328,884 | 40,811 |
| Cash generated from operations | | [1,396,722] | [507,421] |
| Staff retirement benefit - gratuity paid | | [46,885] | [44,546] |
| Compensated leave absences paid | | [22,960] | [19,087] |
| Income tax paid | | [501,698] | [466,264] |
| Finance cost paid | | [631,631] | [385,124] |
| Net cash from operating activities | | [27,076] | 1,084,073 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | |
| Additions to property, plant and equipment | | [3,944,893] | [1,863,574] |
| Advance for capital expenditure | | [185,268] | [166,837] |
| Other receivables - Refund of Advance for purchase of land [Advance for purchase of land] | | 3,648,420 | [3,648,420] |
| Proceeds from disposal of property, plant and equipment | | 61,220 | 21,991 |
| Purchase of other financial assets | | - | [31] |
| Dividend income received | | 55,144 | 42,034 |
| Short term investments | | [1,990,691] | - |
| Receipts of return on bank deposits and short term advance | | 31,338 | 25,480 |
| Long term deposits and prepayments | | [18,327] | 1,822 |
| Net cash used in investing activities | | [2,343,057] | [5,587,535] |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | |
| Repayment of loans and borrowings | | [492,500] | [500,000] |
| Proceed from loans and borrowing | | 1,850,000 | 5,150,000 |
| Proceeds from Sukuk issuance | | 2,333,333 | - |
| Repayment of diminishing musharaka facility | | [25,505] | [22,604] |
| Dividend paid | | [475,999] | [561,185] |
| Payment of transaction cost of long term financing | | [45,000] | [36,500] |
| Net cash from financing activities | | 3,144,329 | 4,029,711 |
| Net increase / (decrease) in cash and cash equivalents | | 774,196 | [473,751] |
| Cash and cash equivalents at beginning of the year | | [13,972] | 459,779 |
| Cash and cash equivalents at end of the year | 37 | 760,224 | [13,972] |

The annexed notes 1 to 47 form an integral part of these consolidated financial statements.


Murtaza Hashwani
Chief Executive


Shakir Abu Bakar
Director

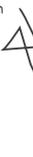

Abdul Qadeer Khan
Chief Financial Officer

Consolidated Statement of Changes in Equity

For the year ended 30 June 2018

| | Capital reserves | | | Revenue reserves | | | | Total equity |
|--|------------------|---|--------------------------------------|------------------|---|---|-----------------------|--------------|
| | Share premium | Surplus on revaluation of property, plant and equipment | Share of associate's capital reserve | General reserve | "Exchange translation reserve (net of tax)" | Surplus on remeasurement of available for sale securities | Unappropriated profit | |
| | (Rupees'000) | | | | | | | |
| Balance at 01 July 2016-as previously reported | 325,242 | 269,424 | 147,221 | 1,600,000 | 493,439 | 140,546 | 4,853,511 | 7,829,383 |
| Effect of change in policy [note 45] | - | 23,779,515 | - | - | - | - | - | 23,779,515 |
| Effect of restatement - correction of an error | - | - | - | - | - | - | 8,346 | 8,346 |
| Balance at 01 July 2016-as restated | 325,242 | 269,424 | 147,221 | 1,600,000 | 493,439 | 140,546 | 4,861,857 | 31,617,244 |
| Total comprehensive income for the year | - | - | - | - | - | - | 979,576 | 979,576 |
| Profit for the year | - | - | - | - | 5,370 | 81,968 | (28,527) | 58,811 |
| Other comprehensive income for the year | - | - | - | - | - | - | 951,049 | 1,038,387 |
| Total comprehensive income for the year | - | - | - | - | 5,370 | 81,968 | 951,049 | 1,038,387 |
| Transaction with owners of the Company | | | | | | | | |
| Distributions: | | | | | | | | |
| Final cash dividend 30 June 2016 - Rs. 2.5 per share | - | - | - | - | - | - | (81,310) | (81,310) |
| First interim cash dividend 2017 - Rs. 5 per share | - | - | - | - | - | - | (162,621) | (162,621) |
| Second interim cash dividend 2017 - Rs. 5 per share | - | - | - | - | - | - | (162,621) | (162,621) |
| Third interim cash dividend 2017 - Rs. 5 per share | - | - | - | - | - | - | (162,621) | (162,621) |
| Total distributions | - | - | - | - | - | - | (569,173) | (569,173) |
| Balance at 30 June 2017- as restated | 325,242 | 269,424 | 147,221 | 1,600,000 | 498,809 | 222,514 | 5,243,733 | 32,086,458 |
| Balance at 30 June 2017- as previously reported | 325,242 | 269,424 | 147,221 | 1,600,000 | 498,809 | 222,514 | 5,233,980 | 8,297,190 |
| Effect of change in policy [note 45] | - | 23,779,515 | - | - | - | - | - | 23,779,515 |
| Effect of restatement - correction of an error | - | - | - | - | - | - | 9,753 | 9,753 |
| Balance at 30 June 2017-as restated | 325,242 | 269,424 | 147,221 | 1,600,000 | 498,809 | 222,514 | 5,243,733 | 32,086,458 |
| Total comprehensive income for the year | - | - | - | - | - | - | 401,495 | 401,495 |
| Profit for the year | - | - | - | - | 215,539 | (118,268) | (36,138) | 3,812,359 |
| Other comprehensive income for the year | - | 3,751,226 | - | - | 215,539 | (118,268) | 365,357 | 4,213,654 |
| Total comprehensive income for the year | - | - | - | - | 215,539 | (118,268) | 365,357 | 4,213,654 |
| Transaction with owners of the Company | | | | | | | | |
| Distributions: | | | | | | | | |
| Final cash dividend 30 June 2017 - Rs. 5 per share | - | - | - | - | - | - | (162,621) | (162,621) |
| First interim cash dividend 2018 - Rs. 5 per share | - | - | - | - | - | - | (162,621) | (162,621) |
| Second interim cash dividend 2018 - Rs. 5 per share | - | - | - | - | - | - | (162,621) | (162,621) |
| Total distributions | - | - | - | - | - | - | (487,863) | (487,863) |
| Balance at 30 June 2018 | 325,242 | 269,424 | 147,221 | 1,600,000 | 714,348 | 104,246 | 5,121,227 | 35,812,449 |

The annexed notes 1 to 47 form an integral part of these consolidated financial statements.



Murtaza Hashwani
Chief Executive



Shakir Abu Bakar
Director



Abdul Qadeer Khan
Chief Financial Officer

Notes to the Consolidated Financial Statements

For the year ended 30 June 2018

1. THE GROUP AND ITS OPERATIONS

Pakistan Services Limited [“the Parent Company”] was incorporated on 06 December 1958 in Pakistan under the Companies Act, 1913 [now Companies Act, 2017] as a public limited company and is quoted on Pakistan Stock Exchange Limited.

The Parent Company is principally engaged in the hotel business and owns and manages the chain of Pearl Continental Hotels in Pakistan. The Parent Company also owns one small sized property in Lahore, operating under the budget concept. The Parent Company also grants franchise to use its trade mark and name “Pearl Continental”. Further, the Parent company is also in the process of constructing hotels in Multan and Mirpur Azad Jammu and Kashmir.

The Parent Company’s registered office is situated at 1st Floor, NESPAK House, Sector G-5/2, Islamabad. The addresses of lands, hotel buildings and other properties owned by the Parent Company located in Karachi, Lahore, Rawalpindi, Bhurban, Peshawar, Multan, Muzaffarabad and Mirpur are disclosed in note 15.1.5. The addresses of the Parent Company’s other sales offices / lounges are as follows:

- CIP Lounge, New Islamabad International Airport.
- CIP Lounge, Allama Iqbal International Airport, Lahore
- Sales center, office no. 07, Islamabad Center, Fazal-e-Haq Road, Blue Area, Islamabad.

As at the reporting date, the Parent Company has the following subsidiaries:

| Subsidiary companies | Nature of business | Holding |
|--|---|---------|
| Pearl Tours and Travels (Private) Limited | Rent-a-car, tour packages and travel related work | 100% |
| Pearl Continental Hotels (Private) Limited | Non-operational | 100% |
| City Properties (Private) Limited | Real estate development | 100% |
| Elite Properties (Private) Limited | Real estate development | 100% |

1.1 Summary of significant events and transactions

Significant events and transactions affecting the consolidated financial statements are summarized as follows:

- The Group incurred major capital expenditures of Rs. 1,035 million for construction of its hotels in Mirpur and Multan. Further, the Group has made significant capital expenditure of Rs. 2,728 million for the balancing, modernization and rehabilitation of existing hotel properties and also purchased an aircraft.
- The Group entered into an agreement for issuance of rated, secured long term privately placed Sukuk of Rs. 7,000 million; out of which the Group issued first tranche of Sukuk amounting to Rs. 2,333.33 million.
- The Group also obtained a new term finance loan with a limit of Rs. 2,000 million. During the year, the total drawdowns from this facility amounted to Rs. 1,850 million.
- The Group made investments of Rs. 2,000 million in term deposit receipts.
- The Group has purchased land from different individuals for launching housing society in Faisalabad as disclosed in note 15 of these consolidated financial statements.
- Zashan (Private) Limited [“ZPL”] a subsidiary of the Parent Company subsidiary was classified as held for sale pursuant to the approval of shareholders of the Subsidiary in extra ordinary general meeting held on 26 March 2018 to sell controlling interest in Zashan (Private) Limited. Also refer note 25 of these consolidated financial statements.
- Development properties of Rs. 911 million were purchased during the year from different parties to launch housing societies in different cities. Further, advance of Rs. 404 million was given for the purchase of bungalow in Lahore.
- Dividends of Rs. 488 million have been declared including the final cash dividend of Rs. 162 million for the year ended 30 June 2017.
- Due to first time application of financial reporting requirements under the Companies Act, 2017, the accounting policy for revaluation surplus on property, plant and equipment has been changed during the year. Consequently, the amount of revaluation surplus on property, plant and equipment reported outside the equity, in the prior years, has

Notes to the Consolidated Financial Statements

For the year ended 30 June 2018

been reclassified to equity. Further in order to comply with the disclosure and presentation requirements of the fourth schedule of the Companies Act, 2017 some of the amounts reported in the prior year have been reclassified. (Refer to note 46)

2. BASIS OF PREPARATION

2.1 Statement of compliance

These consolidated financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of:

- International Financial Reporting Standards (IFRS Standards), issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where provisions of and directives issued under the Companies Act, 2017 differ from the IFRS Standards, the provisions of and directives issued under the Companies Act, 2017 have been followed.

The applicable financial reporting framework for equity - accounted investees also include insurance Ordinance, 2001 and underlying Rules and Directives.

2.2 Basis of consolidation

These consolidated financial statements include the financial statements of the Parent Company and the subsidiary companies together constituting "the Group".

2.2.1 Business combinations

The Group accounts for business combinations using the acquisition method when control is transferred to the Group. The consideration transferred in the acquisition is generally measured at fair value, as are the identifiable net assets acquired. Any goodwill that arises is tested annually for impairment. Any gain on a bargain purchase is recognised in consolidated statement of profit or loss immediately. Transaction costs are expensed as incurred. The consideration transferred does not include amounts related to the settlement of pre-existing relationships. Such amounts are generally recognised in consolidated statement of profit or loss. Any contingent gain is measured at fair value at the date of acquisition. If an obligation to pay contingent consideration that meets the definition of a financial instrument is classified as equity, then it is not re-measured and settlement is accounted for within equity. Otherwise, other contingent consideration is remeasured at fair value at each reporting date and subsequent changes in the fair value of the contingent consideration are recognised in consolidated statement of profit or loss.

Subsidiaries

Subsidiaries are entities controlled by the Group. The Group controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The financial statements of subsidiaries are included in the consolidated financial statements from the date on which control commences until the date on which control ceases.

These consolidated financial statements include Pakistan Services Limited (PSL/Parent Company) and all companies in which it directly or indirectly controls, beneficially owns or holds more than 50% of the voting securities or otherwise has power to elect and appoint more than 50% of its directors (the Subsidiaries).

Non-controlling interests (NCI)

NCI are measured at their proportionate share of the acquiree's identifiable net assets at the date of acquisition. Changes in the Group's interest in a subsidiary, except those part of the initial acquisition transaction, that do not result in a loss of control are accounted for as equity transactions.

Loss of control

When the Group loses control over a subsidiary, it derecognises the assets and liabilities of the subsidiary, and any related NCI and other components of equity. Any resulting gain or loss is recognised in consolidated statement of profit or loss. Any interest

Notes to the Consolidated Financial Statements

For the year ended 30 June 2018

retained in the former subsidiary is measured at fair value when control is lost.

Interests in equity-accounted investees

The Group's interests in equity-accounted investees comprise of interests in associates and a jointly controlled entity. Associates are those entities in which the Group has significant influence, but not control over the financial and operating policies. A jointly controlled entity is an arrangement in which the Group has joint control, whereby the Group has rights to the net assets of the arrangement, rather than rights to its assets and obligations for its liabilities.

Interests in associates and the jointly controlled entity are accounted for using the equity method. They are initially recognised at cost, which includes transaction costs. Subsequent to initial recognition, the financial statements include the Group's share of the profit or loss and other comprehensive income of equity-accounted investee, until the date on which significant influence or joint control ceases.

Transactions elimination in consolidation

Intra-group balances and transactions, and any unrealised income and expenses arising from intra- group transactions, are eliminated. Unrealised gains arising from transactions with equity accounted investees are eliminated against the investment to the extent of the Group's interest in the investee. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

Foreign operations

The assets and liabilities of foreign operations, including goodwill and fair value adjustments arising on acquisition, are translated into Pak Rupee at the exchange rates at the reporting date. The income and expenses of foreign operations are translated into Pak Rupee at the exchange rates at the dates of the transactions. Foreign currency differences are recognised in the consolidated statement of comprehensive income, and accumulated in the foreign currency translation reserve.

When a foreign operation is disposed off in its entirety or partially such that control, significant influence or joint control is lost, the cumulative amount in the translation reserve related to that foreign operation is reclassified to the consolidated profit or loss account as part of the gain or loss on disposal. When the Group disposes off only a part of an associate or jointly controlled entity while retaining significant influence or control, the relevant proportion of the cumulative amount is reclassified to consolidated statement of profit or loss.

2.3 Basis of measurement and preparation

These consolidated financial statements have been prepared under historical cost convention except for the following items which are measured on an alternative basis on each reporting date.

| Item | Measurement basis |
|---|--|
| Land | Revaluation model |
| Investment property | Fair value |
| Investments held for trading | Fair value |
| Employee benefits - Net defined benefit liability | Present value of the defined benefit liability, determined through actuarial valuation |

2.4 Functional and presentation currency

These consolidated financial statements are presented in Pak Rupees [Rupee or PKR], which is the Group's functional currency. All amounts have been rounded to the nearest thousand, unless otherwise indicated.

2.5 Use of estimates and judgments

In preparing these consolidated financial statements, management has made judgments, estimates and assumptions that affect the application of the Group's accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Notes to the Consolidated Financial Statements

For the year ended 30 June 2018

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to estimates are recognised prospectively.

The areas where various assumptions and estimates are significant to the Group's consolidated financial statements or where judgment was exercised in application of accounting policies are as follows:

- Note 15.1 useful lives, reassessed values, residual values and depreciation method of property, plant and equipment
- Note 17 fair value of investment property
- Note 20 provision for slow moving inventories
- Note 14 recognition and measurement of provisions and contingencies: key assumptions about the likelihood and magnitude of an outflow of resources;
- Note 9 measurement of defined benefit obligations: key actuarial assumptions
- Note 10 and 35 recognition of deferred tax liabilities and estimation of income tax provisions
- Note 22 provision for doubtful trade debts

Measurement of fair values

A number of the Group's accounting policies and disclosures require the measurement of fair value, both for financial and non-financial assets and liabilities.

The Group has an established control framework with respect to the measurement of fair values. Management has overall responsibility for overseeing all significant fair value measurements, including Level 3 fair values.

Management regularly reviews significant unobservable inputs and valuation adjustments. If third party information, such as broker quotes or pricing services, is used to measure fair values, then the management assesses the evidence obtained from the third parties to support the conclusion that these valuations meet the requirements of the approved accounting standards as applicable in Pakistan, including the level in the fair value hierarchy in which the valuations should be classified.

When measuring the fair value of an asset or a liability, the Group uses market observable data as far as possible. Fair values are categorized into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows;

Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

If the inputs used to measure the fair value of an asset or a liability fall into different levels of the fair value hierarchy, then the fair value measurement is categorized in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement.

The Group recognizes transfers between levels of the fair value hierarchy at the end of the reporting period during which the change has occurred.

3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies as set out below have been applied consistently to all periods presented in these consolidated financial statements, except for the changes as follows:

- i. Amendments to IAS 7 'Statement of Cash Flow' became effective during the year. The amendments require disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flow and non-cash changes. Accordingly, these disclosures have been included in the note 37.1 to these consolidated financial statements.
- ii. The Companies Act, 2017 specified certain disclosures to be included in the consolidated financial statements. The Group has presented the required disclosures in these consolidated financial statements and reclassified / rearranged certain corresponding figures. However, there was no change in the reported amounts of profit and other comprehensive income and the amounts presented in the statement of financial position due to these reclassifications / rearrangements. Refer to note 46.
- iii. The specific provision / section in the repealed Companies Ordinance, 1984 relating to the surplus on revaluation of property, plant and equipment has not been carried forward in the Companies Act, 2017. Previously, section 235

Notes to the Consolidated Financial Statements

For the year ended 30 June 2018

of the repealed Companies Ordinance, 1984 specified the accounting treatment and presentation of the surplus on revaluation of property, plant and equipment which was not in accordance with the IFRS requirements. Accordingly, the requirements of International Accounting Standard (IAS) 16, Property, Plant and Equipment, revaluation surplus of property, plant and equipment would now be presented under equity.

Following the application of IAS 16, the Group's policy for surplus on revaluation of land stands amended as follows:

- Increases in the carrying amounts arising on revaluation of land are recognised, net of tax, if any, in other comprehensive income and accumulated in reserves in shareholders' equity. To the extent that the increase reverses a decrease previously recognised in statement of profit or loss, the increase is first recognised in profit or loss. Decreases that reverse previous increases of the same asset are first recognised in other comprehensive income to the extent of the remaining surplus attributable to the asset; all other decreases are charged to profit or loss.

The change in accounting policy has been accounted for retrospectively in accordance with the requirements of IAS 8 'Accounting Policies, Changes in Accounting Estimates and Errors' and comparative figures have been restated. Refer to note 45.

3.1 Property, plant and equipment and advance for capital expenditure

3.1.1 Owned

Recognition and measurement

Items of property, plant and equipment are measured at cost, which includes capitalized borrowing costs, less accumulated depreciation and any accumulated impairment losses except for:

- land (free hold and lease hold) which is carried at revalued amount
- capital work in progress and advance for capital expenditure which are stated at cost less impairment loss, if any.

Increases in the carrying amounts arising on revaluation of land are recognised, net of tax, in consolidated statement of comprehensive income and accumulated in revaluation surplus in shareholders' equity. To the extent that increase reverses a decrease previously recognized in consolidated statement of profit or loss, the increase is first recognised in consolidated statement of profit or loss. Decreases that reverse previous increases of the same asset are first recognised in consolidated statement of comprehensive income to the extent of the remaining surplus attributable to the asset; all other decreases are charged to consolidated statement of profit or loss.

Cost comprises of purchase price and other directly attributable costs less refundable taxes. The cost of self-constructed assets includes the cost of materials and direct labor, any other costs directly attributable to bringing the assets to a working condition for their intended use.

The completed or / acquired capital work in progress and advance for capital expenditure is transferred to the respective item of operating fixed assets when it becomes available for intended use.

If significant parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

Gain or loss on disposal of an item of property, plant and equipment is determined by comparing the proceeds from disposal with the carrying amount of property, plant and equipment and is recognised in consolidated statement of profit or loss.

Subsequent expenditure

Subsequent expenditure is capitalized only if it is probable that the future economic benefits associated with the expenditure will flow to the Group.

Depreciation

Depreciation is calculated to write off the cost of items of property, plant and equipment less their estimated residual values using the diminishing balance method over their estimated useful lives, and is generally recognised in consolidated statement of profit or loss at rates given in note 15 to these consolidated financial statements. Leased assets are depreciated over the shorter of the leased term and their useful lives unless it is reasonably certain that the Group will obtain ownership by the end of the lease term. Land and capital work in progress are not depreciated.

Notes to the Consolidated Financial Statements

For the year ended 30 June 2018

Depreciation on additions to property, plant and equipment is charged on prorata basis from the month in which property, plant and equipment is acquired or capitalized while no depreciation is charged for the month in which property, plant and equipment is disposed off / derecognized.

Depreciation methods, useful lives and residual values are reviewed at each reporting date and adjusted if appropriate.

3.1.2 Leased

Determining whether an arrangement contains a lease

At inception of an arrangement, the Group determines whether the arrangement is or contains a lease. At inception or on reassessment of an arrangement that contains a lease, the Group separates payments and other consideration required by the arrangement into those for the lease and those for other elements on the basis of their relative fair values.

If the Group concludes for a finance lease that it is impracticable to separate the payments reliably, then an asset and a liability are recognised at an amount equal to the fair value of the underlying asset; subsequently, the liability is reduced as payments are made and an imputed finance cost on the liability is recognised using the Group's incremental borrowing rate.

Leased assets

Leases of property, plant and equipment that transfer to the Group substantially all of the risks and rewards of ownership are classified as finance leases. The leased assets are measured initially at an amount equal to the lower of their fair value and the present value of the minimum lease payments. Subsequent to initial recognition, the assets are accounted for in accordance with the accounting policy applicable to that asset.

Assets held under other leases are classified as operating leases and are not recognised in the Group's statement of financial position.

Depreciation on assets held under finance lease is charged in a manner consistent with that for depreciable assets which are owned by the Group.

Lease payments

Payments made over operating leases are recognised in consolidated statement of profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognised as an integral part of the total lease expense, over the term of the lease.

Minimum lease payments made under finance leases are apportioned between the finance expense and the reduction of the outstanding liability. The finance expense is allocated to each period during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability.

Ijarah

Assets held under Ijarah arrangement are classified as operating leases and are not recognised in the Group's consolidated statement of financial position.

Rentals payable under Ijarah arrangement are charged to consolidated statement of profit or loss on a straight line basis over the term of the Ijarah lease arrangement.

3.2 Investment property

Investment property is property held either to earn rental income or for capital appreciation or for both, but not for sale in the ordinary course of business, use in the production or supply of goods or services or for administrative purposes. Investment property is initially measured at cost and subsequently at fair value with any change therein recognised in consolidated statement of profit or loss.

Any gain or loss on disposal of investment property [calculated as the difference between the net proceeds from disposal and carrying amount of the item] is recognised in consolidated statement of profit or loss.

When investment property that was previously classified as property, plant and equipment is sold, any related amount included

Notes to the Consolidated Financial Statements

For the year ended 30 June 2018

in the revaluation reserve is transferred to consolidated retained earnings.

3.3 Inventories

3.3.1 Stores, spare parts and loose tools

Stores, spare parts and loose tools are valued at weighted average cost except for items in transit which are stated at cost incurred up to the reporting date less impairment, if any. For items which are slow moving and / or identified as surplus to the Group's requirements, adequate provision is made for any excess book value over estimated net realizable value. The Group reviews the carrying amount of stores, spare parts and loose tools on a regular basis and provision is made for obsolescence, if there is any change in usage pattern and physical form of related stores, spare parts and loose tools.

3.3.2 Stock in trade

These are valued at lower of cost and net realizable value. Cost comprises cost of purchases and other costs incurred in bringing the items to their present location and condition. Net realizable value signifies the estimated selling price in the ordinary course of business less costs necessarily to be incurred in order to make a sale. The cost of stock of food and beverages is determined on a moving average basis.

3.4 Financial instruments

The Group classifies non-derivative financial assets into the following categories: held-for-trading - financial assets at fair value through profit or loss, held-to-maturity financial assets, available-for-sale financial assets, loans and receivables.. The Group classifies non-derivative financial liabilities as other financial liabilities.

3.4.1 Non-derivative financial assets and financial liabilities

3.4.1.1 Recognition and derecognition

The Group initially recognizes loans and receivables on the date when they are originated. All other financial assets and financial liabilities are initially recognised on the trade date when the Group becomes a party to the contractual provisions of the instrument.

The Group derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred, or it neither transfers nor retains substantially all of the risks and rewards of ownership and does not retain control over the transferred asset. Any interest in such derecognised financial assets that is created or retained by the Group is recognised as a separate asset or liability.

The Group derecognises a financial liability when its contractual obligations are discharged or cancelled, or expire.

Financial assets and financial liabilities are offset and the net amount presented in the consolidated statement of financial position when, and only when, the Group currently has a legally enforceable right to offset the amounts and intends either to settle them on a net basis or to realise the asset and settle the liability simultaneously.

3.4.1.2 Non-derivative financial assets – Measurement

Held-for-trading - Financial assets at fair value through profit or loss

A financial asset is classified as at fair value through profit or loss if it is classified as held-for-trading or is designated as such on initial recognition. Directly attributable transaction costs are recognised in consolidated statement of profit or loss as incurred. Financial assets at fair value through profit or loss are measured at fair value and changes therein, including any interest or dividend income, are recognised in consolidated statement of profit or loss.

Held-to-maturity financial assets

These assets are initially measured at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, they are measured at amortized cost using the effective interest method less impairment loss, if any.

Notes to the Consolidated Financial Statements

For the year ended 30 June 2018

Available-for-sale financial assets

These assets are initially measured at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, they are measured at fair value and changes therein, other than impairment losses are recognised in consolidated statement of comprehensive income and accumulated in the fair value reserve in equity. When these assets are derecognised, the gain or loss accumulated in equity is reclassified to consolidated statement of profit or loss.

Loans and receivables

These assets are initially measured at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, they are measured at amortized cost using the effective interest method.

3.4.1.3 Non-derivative financial liabilities – Measurement

Financial liabilities are initially measured at fair value less any directly attributable transaction costs. Subsequent to initial recognition, these liabilities are measured at amortized cost using the effective interest method.

3.5 Provisions

A provision is recognised in the statement of financial position when the Group has a legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax discount rate that reflects current market assessment of time value of money and risk specific to the liability. The unwinding of discount is recognised as finance cost.

3.6 Contingent liabilities

A contingent liability is disclosed when the Group has a possible obligation as a result of past events, whose existence will be confirmed only by the occurrence or non-occurrence, of one or more uncertain future events not wholly within the control of the Group; or the Group has a present legal or constructive obligation that arises from past events, but it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation, or the amount of the obligation cannot be measured with sufficient reliability.

3.7 Share capital and dividend

Ordinary shares are classified as equity and recognised at their face value. Dividend distribution to the shareholders is recognised as liability in the period in which it is declared.

3.8 Employee benefits

The accounting policies for employee benefits are described below:

3.8.1 Short-term employee benefits

Short-term employee benefits are expensed as the related service is provided. A liability is recognised for the amount expected to be paid if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

3.8.2 Defined contribution plan – Provident fund

The Group operates a defined contribution provident fund scheme for permanent employees. Contributions to the fund are made monthly by the Group and employees at an agreed rate of salary, the fund is managed by its Board of Trustees. The contributions of the Group are charged to consolidated statement of profit or loss.

3.8.3 Defined benefit plans

The Group operates the following defined benefit plans:

Notes to the Consolidated Financial Statements

For the year ended 30 June 2018

a. Gratuity

The Group operates defined benefit plan comprising an unfunded gratuity scheme covering all eligible employees completing the minimum qualifying period of service as specified by the scheme.

The Group's net liability in respect of this defined benefit plan is calculated by estimating the amount of future benefit that employees have earned in the current and prior periods and discounting that amount.

The calculation of defined benefit liability is performed annually by a qualified actuary using the projected unit credit method [PUC].

Remeasurements of the net defined benefit liability, which comprise actuarial gains and losses are recognised immediately in consolidated statement of comprehensive income. The Group determines the net interest expense on the net defined benefit liability for the year by applying the discount rate used to measure the defined benefit liability at the beginning of the annual period to the then-net defined benefit liability, taking into account any changes in the net defined benefit liability during the year as a result of contributions and benefit payments. Net interest expense and other expenses related to defined benefit plans are recognized in consolidated statement of profit or loss.

When the benefits of a plan are changed or when a plan is curtailed, the resulting change in benefit that relates to past service or the gain or loss on curtailment is recognised immediately in consolidated statement of profit or loss. The Group recognises gains and losses on the settlement of a defined benefit plan when the settlement occurs.

b. Compensated leave absences

The Group operates defined benefit plan comprising an unfunded compensated leave absences scheme covering all eligible employees as specified by the scheme.

3.9 Income tax

Income tax expense comprises current and deferred tax. It is recognised in consolidated statement of profit or loss except to the extent that it relates to a business combination, or items recognised directly in equity or in OCI.

3.9.1 Current tax

Current tax comprises the expected tax payable or refundable on the taxable income or loss for the year and any adjustment to the tax payable or refundable in respect of previous years. The amount of current tax payable or refundable is the best estimate of the tax amount expected to be paid or received that reflects uncertainty related to income taxes, if any. Current tax also includes any tax arising from dividends. Current tax assets and liabilities are offset if certain criteria are met. The charge for current taxation is based on taxable income at current rates of taxation enacted or substantially enacted at the reporting date, after taking into consideration available tax credits, rebates and tax losses, if any.

3.9.2 Deferred tax

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for:

- temporary differences on initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss;
- temporary differences related to investments in subsidiaries, associates and joint arrangements to the extent that the Group is able to control the timing of the reversal of the temporary differences and it is probable that they will not reverse in the foreseeable future; and
- taxable temporary differences arising on the initial recognition of goodwill.

Deferred tax assets are recognised for unused tax losses, unused tax credits and deductible temporary differences to the extent it is probable that future taxable profits will be available against which they can be used. Future taxable profits are determined based on business plans for the Group and the reversal of temporary differences. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized; such reductions are reversed when the probability of future taxable profits improves. Unrecognised deferred tax assets are

Notes to the Consolidated Financial Statements

For the year ended 30 June 2018

reassessed at each reporting date and recognised to the extent that it has become probable that future taxable profits will be available against which they can be used.

Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, using tax rates enacted or substantially enacted at the reporting date. The measurement of deferred tax reflects the tax consequences that would follow from the manner in which the Group expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities. For this purpose, the carrying amount of investment property measured at fair value is presumed to be recovered through sale, and the Group has not rebutted this assumption. Deferred tax assets and liabilities are offset if certain criteria are met.

3.10 Revenue recognition

Revenues are recognised as services are rendered and when collectability is reasonably assured. Amounts received in advance of revenue recognition are deferred as liabilities.

Revenue primarily consists of room rentals, food and beverage sales, communication towers, other rental income, shop license fees, revenue from minor operating departments and privilege club card fees.

- Room revenue is recognized as income on performance of services to the guests.
- Food and beverage sales are recognised on utilization of food and beverages services.
- Communication towers, other rental income and shop license fee is recognized in consolidated statement of profit or loss on a straight-line basis over the term of the lease.
- Revenue from minor operating departments is recognized as and when services are provided to the customers.
- Privilege Club Card fee is recognised in the consolidated statement of profit or loss on a straight line basis over the term of the related card.

3.11 Foreign currency transactions and translations

Transactions in foreign currencies are recorded at the rates of exchange prevailing on the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated into Pakistan Rupee at the exchange rate ruling on the reporting date and exchange differences, if any, are recognised in consolidated statement of profit or loss.

Non-monetary items that are measured based on historical cost in a foreign currency are translated at the exchange rate at the date of the transaction. Foreign currency differences are recognised in consolidated statement of profit or loss.

3.12 Finance income and finance cost

The Group's finance income and finance costs include interest income, dividend income, bank charges, interest expense, foreign currency gain or loss on financial assets and financial liabilities. Interest income or expense is recognised using the effective interest method. Dividend income is recognised in consolidated statement of profit or loss on the date on which the Group's right to receive payment is established.

Mark-up, interest and other charges on borrowings used for the acquisition and construction of qualifying assets are capitalized up to the date when the qualifying assets are substantially ready for their intended use. Borrowing cost is included in the related property, plant and equipment acquired/constructed out of the proceeds of such borrowings.

3.13 Impairment

3.13.1 Financial assets

Financial assets not classified at fair value through profit or loss, including an interest in subsidiaries, associates and jointly controlled entities are assessed at each reporting date to determine whether there is objective evidence of impairment.

Objective evidence that financial assets are impaired includes default or delinquency by a debtor, restructuring of an amount due to the Group on the terms that the Group would not consider otherwise and indication that a debtor will enter bankruptcy.

For an investment in an equity security, objective evidence of impairment includes a significant or prolonged decline in its fair value below its cost.

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For the year ended 30 June 2018

For financial assets measured at amortized cost, the Group considers evidence of impairment for these assets at both an individual asset and a collective level. All individually significant assets are assessed for impairment. Those found not to be impaired are then collectively assessed for any impairment that has been incurred but not yet individually identified. Assets that are not individually significant are collectively assessed for impairment. Collective assessment is carried out by grouping together assets with similar risk characteristics. In assessing collective impairment, the Group uses historical information on the timing of recoveries and the amount of loss incurred, and makes an adjustment if current economic and credit conditions are such that the actual losses are likely to be greater or lesser than suggested by historical trends.

An impairment loss is calculated as the difference between an asset's carrying amount and the present value of the estimated future cash flows discounted at the asset's original effective interest rate. Losses are recognised in consolidated statement of profit or loss and reflected in an allowance account. When the Group considers that there are no realistic prospects of recovery of the asset, the relevant amounts are written off. If the amount of impairment loss subsequently decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, then the previously recognised impairment loss is reversed through consolidated statement of profit or loss.

For subsidiaries, associates and jointly controlled entities an impairment loss is measured by comparing the recoverable amount of the investment with its carrying amount. An impairment loss is recognised in consolidated statement of profit or loss, and is reversed if there has been a favorable change in the estimates used to determine the recoverable amount.

3.13.2 Non-financial assets

At each reporting date, the Group reviews the carrying amount of its non-financial assets (other than investment property, inventories and deferred tax assets) to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated.

For impairment testing, assets are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or cash generating units (CGUs).

The recoverable amount of an asset or CGU is greater of its value in use and its fair value less costs to sell. Value in use is based on the estimated future cash flows, discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU. An impairment loss is recognised if the carrying amount of an asset or CGU exceeds its recoverable amount.

Impairment losses are recognised in consolidated statement of profit or loss. They are allocated first to reduce the carrying amounts of any goodwill allocated to CGU, and then to reduce the carrying amounts of the other assets in the CGU on a pro rata basis. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognised.

3.14 Fair value measurement

'Fair value' is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or, in its absence, the most advantageous market to which the Group has access at that date. The fair value of a liability reflects its non-performance risk.

A number of the Group's accounting policies and disclosures require the measurement of fair values, for both financial and non-financial assets and liabilities.

When one is available, the Group measures the fair value of an instrument using the quoted price in an active market for that instrument. A market is regarded as active if transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis.

If there is no quoted price in an active market, then the Group uses valuation techniques that maximize the use of relevant observable inputs and minimize the use of unobservable inputs. The chosen valuation technique incorporates all of the factors that market participants would take into account in pricing a transaction.

If an asset or a liability measured at fair value has a bid price and an ask price, then the Group measures assets and long positions at a bid price and liabilities and short positions at an ask price.

The best evidence of the fair value of a financial instrument on initial recognition is normally the transaction price – i.e. the fair

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value of the consideration given or received. If the Group determines that the fair value on initial recognition differs from the transaction price and the fair value is evidenced neither by a quoted price in an active market for an identical asset or liability nor based on a valuation technique for which any unobservable inputs are judged to be insignificant in relation to the measurement, then the financial instrument is initially measured at fair value, adjusted to defer the difference between the fair value on initial recognition and the transaction price. Subsequently, that difference is recognised in consolidated statement of profit or loss on an appropriate basis over the life of the instrument but no later than when the valuation is wholly supported by observable market data or the transaction is closed out.

3.15 Development properties

Development properties include land acquired to carry on real estate business and property development. These are carried in the consolidated statement of financial position at lower of cost and net realizable value. Cost includes purchase costs, related government taxes, construction cost, borrowing cost and other overheads necessary to bring the properties in the saleable condition. Net realizable value represents the selling price in the ordinary course of business less cost of completion and estimated cost necessary to be incurred for making the sale. This also includes advances given to acquire the land / villas.

3.16 Cash and cash equivalents

Cash and cash equivalents comprise cash and bank balances, short term investments and short-term borrowings under mark-up arrangements, used by the Group in the management of its short-term commitments.

3.17 Segment

Each of the Group's hotel qualifies as a separate segment in accordance with IFRS 8 Operating Segments, however, these have not been presented as separate segments and have been aggregated in the consolidated financial statements as they have similar economic characteristics, products, services and type of customers.

3.18 Earnings per share

The Group presents basic and diluted earnings per share (EPS). Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Group by the weighted average number of ordinary shares outstanding during the year. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding, adjusted for the effects of all dilutive potential ordinary shares.

3.19 Standards, Interpretations and Amendments to the Approved Accounting Standards that are not yet effective

The following International Financial Reporting Standards (IFRS Standards) as notified under the Companies Act, 2017 and the amendments and interpretations thereto will be effective for accounting periods beginning on or after 01 July 2018:

- Classification and Measurement of Share-based Payment Transactions - amendments to IFRS 2 clarify the accounting for certain types of arrangements and are effective for annual periods beginning on or after 01 January 2018. The amendments cover three accounting areas [a] measurement of cash-settled share-based payments; [b] classification of share-based payments settled net of tax withholdings; and [c] accounting for a modification of a share-based payment from cash-settled to equity-settled. The new requirements could affect the classification and/or measurement of these arrangements and potentially the timing and amount of expense recognized for new and outstanding awards. The amendments are not likely to have an impact on Group's consolidated financial statements.
- Transfers of Investment Property (Amendments to IAS 40 'Investment Property' - effective for annual periods beginning on or after 01 January 2018) clarifies that an entity shall transfer a property to, or from, investment property when, and only when there is a change in use. A change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use. In isolation, a change in management's intentions for the use of a property does not provide evidence of a change in use. The amendments are not likely to have an impact on Group's consolidated financial statements.
- Annual Improvements to IFRSs 2014-2016 Cycle (Amendments to IAS 28 'Investments in Associates and Joint Ventures') [effective for annual periods beginning on or after 01 January 2018] clarifies that a venture capital organization and other similar entities may elect to measure investments in associates and joint ventures at fair value through profit or loss, for each associate or joint venture separately at the time of initial recognition of investment. Furthermore, similar election is available to non-investment entity that has an interest in an associate or joint venture that is an investment entity, when applying the equity method, to retain the fair value measurement applied by that investment entity associate or joint venture to the investment entity

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associate's or joint venture's interests in subsidiaries. This election is made separately for each investment entity associate or joint venture. The amendments are not likely to have an impact on Group's consolidated financial statements.

- IFRIC 22 'Foreign Currency Transactions and Advance Consideration' [effective for annual periods beginning on or after 01 January 2018] clarifies which date should be used for translation when a foreign currency transaction involves payment or receipt in advance of the item it relates to. The related item is translated using the exchange rate on the date the advance foreign currency is received or paid and the prepayment or deferred income is recognized. The date of the transaction for the purpose of determining the exchange rate to use on initial recognition of the related asset, expense or income (or part of it) would remain the date on which receipt of payment from advance consideration was recognized. If there are multiple payments or receipts in advance, the entity shall determine a date of the transaction for each payment or receipt of advance consideration. The Group is currently assessing the impact of the IFRIC 22 on its consolidated financial statements, if any.
- IFRIC 23 'Uncertainty over Income Tax Treatments' [effective for annual periods beginning on or after 01 January 2019] clarifies the accounting for income tax when there is uncertainty over income tax treatments under IAS 12. The interpretation requires the uncertainty over tax treatment be reflected in the measurement of current and deferred tax. The Group is currently assessing the impact of the IFRIC 23 on its consolidated financial statements.
- IFRS 15 'Revenue from contracts with customers' [effective for annual periods beginning on or after 01 July 2018]. IFRS 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognized. It replaces existing revenue recognition guidance, including IAS 18 'Revenue', IAS 11 'Construction Contracts' and IFRIC 13 'Customer Loyalty Programmes'. The Group is currently in the process of analysing the potential impact of changes required in revenue recognition policies on adoption of the standard.
- IFRS 9 'Financial Instruments' and amendment – Prepayment Features with Negative Compensation [effective for annual periods beginning on or after 01 July 2018 and 01 January 2019 respectively]. IFRS 9 replaces the existing guidance in IAS 39 Financial Instruments: Recognition and Measurement. IFRS 9 includes revised guidance on the classification and measurement of financial instruments, a new expected credit loss model for calculating impairment on financial assets, and new general hedge accounting requirements. It also carries forward the guidance on recognition and derecognition of financial instruments from IAS 39. The Group is currently in the process of analysing the potential impact of changes required in classification and measurement of financial instruments and the impact of expected loss model on adoption of the standard.
- IFRS 16 'Leases' [effective for annual period beginning on or after 01 January 2019]. IFRS 16 replaces existing leasing guidance, including IAS 17 'Leases', IFRIC 4 'Determining whether an Arrangement contains a Lease', SIC-15 'Operating Leases- Incentives' and SIC-27 'Evaluating the Substance of Transactions Involving the Legal Form of a Lease'. IFRS 16 introduces a single, on-statement of financial position lease accounting model for lessees. A lessee recognizes a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. There are recognition exemptions for short-term leases and leases of low-value items. Lessor accounting remains similar to the current standard i.e. lessors continue to classify leases as finance or operating leases. The Group is currently in the process of analysing the potential impact of its lease arrangements that will result in recognition of right to use assets and liabilities on adoption of the standard.
- Amendment to IAS 28 'Investments in Associates and Joint Ventures' - Long Term Interests in Associates and Joint Ventures [effective for annual period beginning on or after 01 January 2019]. The amendment will affect companies that finance such entities with preference shares or with loans for which repayment is not expected in the foreseeable future (referred to as long-term interests or 'LTI'). The amendment and accompanying example state that LTI are in the scope of both IFRS 9 and IAS 28 and explain the annual sequence in which both standards are to be applied. The application of amendments is not likely to have an impact on Group's consolidated financial statements.
- Amendments to IAS 19 'Employee Benefits' - Plan Amendment, Curtailment or Settlement [effective for annual periods beginning on or after 01 January 2019]. The amendments clarify that on amendment, curtailment or settlement of a defined benefit plan, a Group now uses updated actuarial assumptions to determine its current service cost and net interest for the period; and the effect of the asset ceiling is disregarded when calculating the gain or loss on any settlement of the plan and is dealt with separately in other comprehensive income. The application of amendments is not likely to have an impact on Group's consolidated financial statements.

Notes to the Consolidated Financial Statements

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- Annual Improvements to IFRS Standards 2015-2017 Cycle - the improvements address amendments to following approved accounting standards:
- IFRS 3 'Business Combinations' and IFRS 11 'Joint Arrangement' - the amendment aims to clarify the accounting treatment when a Group increases its interest in a joint operation that meets the definition of a business. A Group re-measures its previously held interest in a joint operation when it obtains control of the business. A Group does not remeasure its previously held interest in a joint operation when it obtains joint control of the business.
- IAS 12 'Income Taxes' - the amendment clarifies that all income tax consequences of dividends (including payments on financial instruments classified as equity) are recognized consistently with the transaction that generates the distributable profits.
- IAS 23 'Borrowing Costs' - the amendment clarifies that a Group treats as part of general borrowings any borrowing originally made to develop an asset when the asset is ready for its intended use or sale.

The above amendments are effective from annual period beginning on or after 01 January 2019 and are not likely to have an impact on Group's consolidated financial statements.

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4 SHARE CAPITAL

4.1 Authorised share capital

Authorized share capital is 200,000,000 [2017: 200,000,000] ordinary share of Rs. 10 each.

4.2 Issued, subscribed and paid up share capital

| 2018 | | 2017 | | | 2018 | | 2017 | |
|-------------------|-------------------|--|--|--|----------------|----------------|------|--|
| Number of shares | | | | | [Rupees'000] | | | |
| 25,672,620 | 25,672,620 | Ordinary shares of Rs.10 each | | | 256,726 | 256,726 | | |
| 362,100 | 362,100 | - Fully paid in cash | | | | | | |
| | | - For consideration other than cash [against property] | | | 3,621 | 3,621 | | |
| 6,489,450 | 6,489,450 | - Fully paid bonus shares | | | 64,895 | 64,895 | | |
| <u>32,524,170</u> | <u>32,524,170</u> | | | | <u>325,242</u> | <u>325,242</u> | | |

4.2.1 All ordinary shares rank equally with regard to the Parent Company's residual assets. Holders of the shares are entitled to dividends from time to time and are entitled to one vote per share at the general meetings of the Parent Company.

4.2.2 As of the reporting date 7,363,936 [2017: 7,255,136] and 585,938 [2017: 585,438] ordinary shares of Rs. 10 each were held by associated companies and directors of the Parent Company respectively.

4.3 Capital management

The Parent Company's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The Board of Directors of the Parent Company monitors the return on capital, which the Parent Company defines as net profit after tax divided by the total shareholders' equity. The Board of Directors also determines the level of dividends to ordinary shareholders.

There were no changes to the Parent Company's approach to capital management during the year and the Parent Company was not subject to externally imposed capital requirements.

5 CAPITAL RESERVE

Note

Share premium
Share of associate's capital reserve

5.1

| 2018 | | 2017 | |
|----------------|----------------|------|--|
| [Rupees'000] | | | |
| 269,424 | 269,424 | | |
| 147,221 | 147,221 | | |
| <u>416,645</u> | <u>416,645</u> | | |

5.1 Capital reserve represents share premium received during previous years.

6 REVENUE RESERVES

General reserve
Exchange translation reserve
Surplus on remeasurement of available for sale securities
Unappropriated profits

| 2018 | | 2017 | |
|------------------|------------------|------|--|
| [Rupees'000] | | | |
| 1,600,000 | 1,600,000 | | |
| 714,348 | 498,809 | | |
| 104,246 | 222,514 | | |
| 5,121,227 | 5,243,737 | | |
| <u>7,539,821</u> | <u>7,565,056</u> | | |

7 REVALUATION SURPLUS ON PROPERTY, PLANT AND EQUIPMENT

Balance at 01 July
Surplus arising on revaluation during the year
Balance at 30 June

| | |
|-------------------|-------------------|
| 23,779,515 | 23,779,515 |
| 3,751,226 | - |
| <u>27,530,741</u> | <u>23,779,515</u> |

Notes to the Consolidated Financial Statements

For the year ended 30 June 2018

7.1 Also refer note 15.1.3

| | Note | 2018 (Rupees'000) | 2017 |
|---|------|----------------------|------------------|
| 8 LOANS AND BORROWINGS - Secured | | | |
| a. Non current portion | | | |
| Term Finance Loan - 1 | 8.1 | 807,500 | 850,000 |
| Syndicated term loan | 8.2 | 900,000 | 1,350,000 |
| Term Finance Loan - 2 | 8.3 | 2,150,000 | 2,150,000 |
| Term Finance Loan - 3 | 8.4 | 3,000,000 | 3,000,000 |
| Term Finance Loan - 4 | 8.5 | 1,850,000 | - |
| Sukuk | 8.6 | 2,333,333 | - |
| Transaction cost | | (71,257) | (40,808) |
| | | 10,969,576 | 7,309,192 |
| Current portion of loans | | (1,335,000) | (492,500) |
| | | 9,634,576 | 6,816,692 |
| Lease finance facilities | | | |
| Diminishing Musharaka Facility | 8.7 | 70,859 | 36,440 |
| Current portion | | (24,247) | (18,181) |
| | | 46,612 | 18,259 |
| | | 9,681,188 | 6,834,951 |
| b. Current portion | | | |
| Current portion of loans | | 1,335,000 | 492,500 |
| Current portion of Diminishing Musharaka Facility | | 24,247 | 18,181 |
| | | 1,359,247 | 510,681 |

8.1 This represents outstanding balance of term finance loan of Rs. 350 million [2017: Rs. 350 million] and Rs. 500 million [2017: Rs. 500 million] carrying markup of 3-month KIBOR plus 1.5% [2017: 3-month KIBOR plus 1.5%] per annum. These are secured against first pari passu equitable mortgage charge on land and building of Pearl Continental Hotel, Rawalpindi for an amount of Rs. 1,534 million [2017: Rs. 1,534 million], ranking hypothecation charge over all present and future movable assets of Pearl Continental Hotel, Rawalpindi to the extent of Rs. 734 million [2017: Rs. 734 million]. These loans are repayable in twenty equal quarterly installments of Rs. 17.50 million and Rs. 25.00 million each against respective loans from June 2018.

8.2 This represents the outstanding balance of syndicated term loan of Rs. 1,800 million carrying markup of 6-month KIBOR plus 1.95% [2017: 6-month KIBOR plus 1.95%] per annum payable semi-annually. This facility is secured against first pari passu equitable mortgage charge over the property of Pearl Continental Hotel, Karachi with 25% margin over facility amount and first pari passu hypothecation charge over all present and future movable and immovable fixed assets [excluding land and building] of Pearl Continental Hotel, Karachi with 25% margin over facility amount. The loan is repayable in eight equal semi-annual installments of Rs. 225 million each. Repayments have started from July 2016.

8.3 This represents term finance loan of Rs. 2,150 million carrying markup of 3-month KIBOR plus 0.75% [2017 :3-month KIBOR plus 0.75%] per annum payable quarterly. This facility is secured against charge over land and building of Pearl Continental Hotel, Rawalpindi and Peshawar to the extent of Rs. 1,200 million [2017: Rs. 1,200 million] and Rs. 1,667 million [2017: Rs. 1,667 million] respectively. The loan is repayable in twenty equal quarterly installments of Rs. 107.50 million each, commencing from January 2019.

8.4 This represents term finance loan of Rs. 3,000 million carrying markup of 3-month KIBOR plus 0.75% [2017: 3-month KIBOR plus 0.75%] per annum payable quarterly. This facility is secured against ranking equitable mortgage charge over land and building of Pearl Continental Hotel, Karachi and ranking hypothecation charge on all present and future fixed and current assets of Pearl Continental Hotel, Karachi to the extent of Rs. 4,000 million [2017: Rs. 4,000 million]. The loan is repayable in eighteen equal quarterly installments of Rs. 166.67 million, commencing from September 2018.

Notes to the Consolidated Financial Statements

For the year ended 30 June 2018

- 8.5 This represents utilized amount of term finance loan of Rs. 2,000 million carrying markup of 6-month KIBOR plus 0.65% per annum payable semi-annual [2017: Nil]. This facility is secured against first pari passu equitable mortgage charge over land and building and first pari passu hypothecation charge on all on all present and future moveable assets of Pearl Continental Hotel, Peshawar with 25% margin. The loan is repayable in ten equal semi-annual installments commencing from May 2020.
- 8.6 During the year, the Parent Company entered into an arrangement for issuance of rated, secured, long term privately placed Sukuk of Rs. 7,000 million; out of which the Parent Company issued first tranche of Sukuk amounting to Rs. 2,333.33 million. Pak Brunei Investment Company Limited is the trustee while Faysal Bank Limited is acting as shariah structuring advisor for this Sukuk arrangement. The Sukuk tenor is six years, and carries profit of 6-month KIBOR plus 1% per annum payable semi-annually. The Sukuk is secured by way of first mortgage charge on Pearl Continental Hotel, Lahore with 25% margin and hypothecation on all the present and future assets [excluding land and building] of Pearl Continental Hotel, Lahore. Redemption of Sukuk will be in nine equal semi-annual installments starting from March 2020.
- 8.7 This represents outstanding balance of diminishing musharaka facility of Rs. 70.86 million [2017: Rs. 36.44 million] from an Islamic financial institution and carries markup of 3-month KIBOR plus 1% [2017: 3-month KIBOR plus 1%] per annum payable quarterly. The facility is secured by way of ownership of leased assets.

Diminishing musharka facility is payable as follows:

Not later than one year
Later than one year and not later than five years

| 2018 | | |
|--|----------------------------------|-------------------------------|
| Present value of minimum lease payment | Interest cost for future periods | Future minimum lease payments |
| [Rupees'000] | | |
| 24,247 | 1,467 | 25,714 |
| 46,612 | 1,115 | 47,727 |
| 70,859 | 2,582 | 73,441 |

Not later than one year
Later than one year and not later than five years

| 2017 | | |
|--|----------------------------------|-------------------------------|
| Present value of minimum lease payment | Interest cost for future periods | Future minimum lease payments |
| [Rupees'000] | | |
| 18,259 | 1,211 | 19,470 |
| 18,181 | 701 | 18,882 |
| 36,440 | 1,912 | 38,352 |

9 EMPLOYEE BENEFITS

Net defined benefit liability - gratuity
Net defined benefit liability - compensated leave absences

9.1 Net defined benefit liability - gratuity

The Group operates an unfunded gratuity scheme for its eligible employees detail of which are as follows:

| | | 2018 | 2017 |
|-------|--|----------------|----------------|
| | | [Rupees'000] | |
| 9.1.1 | Movement in net defined liability - gratuity | | |
| | Balance at 01 July | 493,617 | 417,143 |
| | Included in profit or loss | 66,937 | 81,896 |
| | Benefits paid | [46,885] | [44,546] |
| | Included in other comprehensive income | 48,184 | 39,124 |
| | Balance at 30 June | 561,853 | 493,617 |

Notes to the Consolidated Financial Statements

For the year ended 30 June 2018

| | Note | 2018 (Rupees'000) | 2017 |
|--|------|----------------------|---------|
| 9.1.2 Reconciliation of liability recognised in the statement of financial position | | | |
| Present value of defined benefit liability | | 561,853 | 493,617 |
| Net defined benefit liability | | 561,853 | 493,617 |
| 9.1.3 Included in profit or loss | | | |
| Current service cost | | 31,084 | 23,380 |
| Interest cost | | 35,853 | 28,470 |
| Past service cost | | - | 30,046 |
| | | 66,937 | 81,896 |
| 9.1.3.1 Expense is recognized in the following line items in profit or loss | | | |
| Cost of sales and services | | 40,370 | 32,670 |
| Administrative expenses | | 26,567 | 49,226 |
| | | 66,937 | 81,896 |
| 9.1.4 Included in other comprehensive income | | | |
| Actuarial loss from changes in financial assumptions | | 691 | 233 |
| Experience adjustments on defined benefit liability | | 47,493 | 38,891 |
| | | 48,184 | 39,124 |
| 9.1.5 Key Actuarial assumption | | | |

The latest actuarial valuation was carried out on 30 June 2018 using projected unit credit method with the following assumptions:

| | Note | 2018 | 2017 |
|--------------------------------------|---------|----------------|----------------|
| Discount rate | | 7.75% | 7.25% |
| Expected increase in eligible salary | | N/A | 7.75% |
| Mortality rate | 9.1.5.1 | SLIC 2001-2005 | SLIC 2001-2005 |

9.1.5.1 Assumption regarding future mortality has been based on State Life Corporation (SLIC 2001-2005), ultimate mortality rate with 1 year setback as per recommendation of Pakistan Society of Actuaries (PSOA).

9.1.6 Sensitivity analysis

For a change of 100 basis points, present value of defined benefit liability at reporting date would have been as follows:

| | 2018 | | 2017 | |
|----------------------|--------------------------|----------|--------------------------|----------|
| | Increase (Rupees'000) | Decrease | Increase (Rupees'000) | Decrease |
| Discount rate | 520,160 | 590,964 | 455,842 | 521,174 |
| Salary increase rate | 591,185 | 519,340 | 521,382 | 455,074 |

Notes to the Consolidated Financial Statements

For the year ended 30 June 2018

9.1.6.1 Although the analysis does not take into account full distribution of cash flows expected under the plan, it does provide an approximation of the sensitivity of the assumptions shown.

9.1.6.2 The Company's expected charge for the defined benefit liability - gratuity for the next year is Rs. 87.66 million

9.1.7 Risk associated with defined benefit liability- gratuity

9.1.7.1 Salary Risk- [linked to inflation risk]

The risk that the final salary at the time of cessation of service is greater than what was assumed. Since the benefit is calculated on the final salary [which will closely reflect inflation and other macroeconomic factors], the benefit amount increases as salary increases.

9.1.7.2 Demographic Risks

Mortality Risk - The risk that the actual mortality experience is different than the assumed mortality. This effect is more pronounced in schemes where the age and service distribution is on the higher side.

Withdrawal Risk - The risk of actual withdrawals experience is different from assumed withdrawal probability. The significance of the withdrawal risk varies with the age, service and the entitled benefits of the beneficiary.

9.1.8 Expected benefit payments for the next 10 years and beyond;

| Years | [Rupees '000] |
|-----------------|---------------|
| FY 2019 | 56,439 |
| FY 2020 | 50,199 |
| FY 2021 | 57,226 |
| FY 2022 | 50,908 |
| FY 2023 | 70,205 |
| FY 2024 | 63,681 |
| FY 2025 | 84,546 |
| FY 2026 | 89,498 |
| FY 2027 | 133,430 |
| FY 2028 | 77,157 |
| FY 2029 onwards | 1,390,914 |

| 9.2 | Note | 2018 | 2017 |
|-------|--|----------------|----------------|
| | | [Rupees'000] | |
| 9.2.1 | Movement in defined benefit liability - compensated leave absences | | |
| | Balance at 01 July | 138,876 | 97,792 |
| | Included in profit or loss | 26,537 | 60,171 |
| | Payments made during the year | [22,960] | [19,087] |
| | Balance at 30 June | <u>142,453</u> | <u>138,876</u> |
| 9.2.2 | Reconciliation of liability recognised in the Statement of financial position | | |
| | | 2018 | 2017 |
| | | [Rupees'000] | |
| | Present value of defined benefit liability | 142,453 | 138,876 |
| | Net defined benefit liability | <u>142,453</u> | <u>138,876</u> |
| 9.2.3 | Included in profit or loss | | |
| | Current service cost | 21,083 | 23,348 |
| | Interest cost | 9,768 | 6,378 |

Notes to the Consolidated Financial Statements

For the year ended 30 June 2018

| | | 2018 | 2017 |
|---------|---|------------------------|----------------|
| | | (Rupees'000) | |
| | Past service cost | - | 3,171 |
| | Experience adjustments on defined benefit liability | (4,314) | 27,274 |
| | | <u>26,537</u> | <u>60,171</u> |
| 9.2.3.1 | Expense is recognized in the following line items in profit or loss | | |
| | Cost of sales and services | 9,346 | 37,014 |
| | Administrative expenses | 17,191 | 23,157 |
| | | <u>26,537</u> | <u>60,171</u> |
| 9.2.4 | Actuarial assumption | | |
| | Discount rate | 7.25% | 7.25% |
| | Expected increase in eligible salary | N/A | 7.75% |
| | Mortality rate | 9.2.4.1 SLIC 2001-2005 | SLIC 2001-2005 |

9.2.4.1 Assumption regarding future mortality has been based on State Life Corporation [SLIC 2001-2005], ultimate mortality rate with 1 year setback as per recommendation of Pakistan Society of Actuaries [PSOA].

9.2.5 Sensitivity analysis

For a change of 100 basis points, present value of defined benefit liability at reporting date would have been as follows:

| | 2018 | | 2017 | |
|----------------------|--------------|----------|--------------|----------|
| | Increase | Decrease | Increase | Decrease |
| | (Rupees'000) | | (Rupees'000) | |
| Discount rate | 129,826 | 152,632 | 127,309 | 150,283 |
| Salary increase rate | 152,627 | 129,985 | 149,872 | 127,481 |

Although the analysis does not take into account full distribution of cash flows expected under the plan, it does provide an approximation of the sensitivity of the assumptions shown.

9.2.6 Risk associated with defined benefit liability- compensated leave absences

Salary Risk- (linked to inflation risk)

The risk that the final salary at the time of cessation of service is greater than what was assumed. Since the benefit is calculated on the final salary (which will closely reflect inflation and other macroeconomic factors), the benefit amount increases as salary increases.

Demographic Risks

Mortality Risk - The risk that the actual mortality experience is different than the assumed mortality. This effect is more pronounced in schemes where the age and service distribution is on the higher side.

Withdrawal Risk - The risk of actual withdrawals experience is different from assumed withdrawal probability. The significance of the withdrawal risk varies with the age, service and the entitled benefits of the beneficiary.

Notes to the Consolidated Financial Statements

For the year ended 30 June 2018

9.2.7 Expected benefit payments for the next 10 years and beyond;

| Years | (Rupees '000) |
|-----------------|---------------|
| FY 2019 | 14,605 |
| FY 2020 | 13,850 |
| FY 2021 | 16,011 |
| FY 2022 | 18,400 |
| FY 2023 | 19,239 |
| FY 2024 | 20,655 |
| FY 2025 | 32,692 |
| FY 2026 | 23,863 |
| FY 2027 | 35,192 |
| FY 2028 | 17,916 |
| FY 2029 onwards | 523,733 |

| Net balance at 01 July 2017 | Recognized in | | Net balance at 30 June 2018 |
|-----------------------------|--------------------------|------------------------------|-----------------------------|
| | Profit or loss (Note 35) | "Other comprehensive income" | |

10 DEFERRED TAX LIABILITY

2018

Taxable temporary differences

| | | | | |
|-------------------------------|---------|--------|---|---------|
| Property, plant and equipment | 467,783 | 33,387 | - | 501,170 |
| Exchange translation reserve | 141,110 | 31,522 | - | 172,632 |

Deductible temporary differences

| | | | | |
|---|---------|----------|----------|---------|
| Employees benefit - gratuity | 155,519 | (27,102) | 12,046 | 140,463 |
| Provision against doubtful debts | 59,661 | (11,132) | - | 48,529 |
| Unabsorbed tax losses and depreciation | 122 | - | - | 122 |
| Share in loss of equity accounted investments | 28,175 | 2,554 | - | 30,729 |
| Provision for inventory | 434 | (24) | - | 410 |
| Short term investment | 1,590 | (90) | - | 1,500 |
| Income not yet received | 44 | - | - | 44 |
| Write down of investment to its net selling price | 134,179 | - | - | 134,179 |
| Diminishing musharaka facility | 5,493 | 24,319 | - | 29,812 |
| | 385,217 | (11,475) | 12,046 | 385,788 |
| | 223,676 | 76,384 | (12,046) | 288,014 |

2017

Taxable temporary differences

| | | | | |
|-------------------------------|---------|--------|---|---------|
| Property, plant and equipment | 427,204 | 40,579 | - | 467,783 |
| Exchange translation reserve | 141,760 | (650) | - | 141,110 |

Deductible temporary differences

| | | | | |
|---|---------|----------|----------|---------|
| Employees benefit - gratuity | 125,143 | (18,639) | 11,737 | 155,519 |
| Provision against doubtful debts | 65,165 | 5,504 | - | 59,661 |
| Unabsorbed tax losses and depreciation | 122 | - | - | 122 |
| Share in loss of equity accounted investments | 56,804 | 28,628 | - | 28,175 |
| Provision for inventory | 730 | 296 | - | 434 |
| Short term investment | 1,590 | - | - | 1,590 |
| Income not yet received | - | 44 | - | 44 |
| Write down of investment to its net selling price | 134,179 | - | - | 134,179 |
| Diminishing musharaka facility | 7,237 | 1,744 | - | 5,493 |
| | 390,970 | 17,577 | 11,737 | 385,217 |
| | 177,994 | 57,506 | (11,737) | 223,676 |

Notes to the Consolidated Financial Statements

For the year ended 30 June 2018

| | | 2018 | 2017 |
|-------------|--|-------------------|-------------------|
| | | [Rupees'000] | |
| 11 | SHORT TERM BORROWINGS - Secured | | |
| | Running finance facilities - from banking companies | 553,868 | 339,943 |
| 11.1 | These facilities are obtained from various commercial banks with an aggregate limit of Rs. 1,770 million [2017: Rs. 1,250 million] which are secured against pari passu equitable mortgage charge on fixed assets and hypothecation charge on stock-in-trade, trade debts, receivables and all other moveable properties of Pearl Continental Hotel Karachi and Rawalpindi and lien on certain listed securities held by the Parent Company. These facilities carry markup rates ranging from 1-month KIBOR to 3-month KIBOR plus 0.6% to 0.7% [2017: 1-month KIBOR to 3-month KIBOR plus 0.6% to 1.5%] per annum. | | |
| 11.2 | The Parent Company has unutilised running finance facilities aggregating to Rs. 1,216.13 million [2017: Rs.910.06 million] at the year end. | | |
| 12 | TRADE AND OTHER PAYABLES | | |
| | Creditors | 556,376 | 267,906 |
| | Accrued liabilities | 579,585 | 572,239 |
| | Advances from customers | 288,726 | 323,783 |
| | Shop deposits | 57,280 | 55,630 |
| | Retention money | 172,357 | 95,109 |
| | Due to related parties - unsecured | 21,101 | 25,129 |
| | Sales tax payable - net | 105,924 | 103,030 |
| | Income tax deducted at source | 1,493 | 3,300 |
| | Un-earned income | 139,376 | 155,375 |
| | Other liabilities | 58,532 | 50,485 |
| | | <u>1,980,750</u> | <u>1,651,986</u> |
| 12.1 | As per terms of written agreement with customers, the amount of shop deposits are fully utilizable by the Company. | | |
| 13 | UNPAID DIVIDEND | | |
| 13.1 | As per the provision of Section -242 of the Companies Act, 2017 and directives of Securities & Exchange Commission of Pakistan vide circular no. 18 dated 01 August, 2017, cash dividend will only paid through electronic mode directly in the bank accounts of shareholders, accordingly this unpaid dividend pertains to those shareholders who did not provided their valid bank accounts details. This also includes an amount of Rs. 13.47 million [2017: Rs. Nil] payable to related parties. | | |
| 14 | CONTINGENCIES AND COMMITMENTS | | |
| 14.1 | Contingencies | | |
| 14.1.1 | For tax related contingencies please refer note 35. | | |
| | Guarantees | | |
| | | 278,724 | 251,721 |
| 14.2 | Commitments | | |
| | Commitments for capital expenditure | 1,601,622 | 992,863 |
| 15 | PROPERTY, PLANT AND EQUIPMENT | | |
| | Operating fixed assets | 36,700,470 | 31,216,208 |
| | Capital work in progress | 3,339,152 | 2,074,136 |
| | | <u>40,039,622</u> | <u>33,290,344</u> |

Notes to the Consolidated Financial Statements

For the year ended 30 June 2018

15.1 OPERATING FIXED ASSETS

15.1.1 Reconciliation of carrying amount

Cost / Revalued amounts

Balance at 01 July 2016 - as previously reported
Effect of restatement - correction of an error
Balance at 01 July 2016 - as restated
Additions
Disposals
Transfer from lease assets to owned assets
Transfer from CWIP (refer note 15.2)
Balance at 30 June 2017 - as restated

Balance at 30 June 2017 - as previously reported
Effect of restatement - correction of an error
Balance at 30 June 2017 - as restated

Balance at 01 July 2017 - as restated
Additions
Revaluation surplus (refer note 7)
Disposals
Transfer from lease assets to owned assets
Transfer from CWIP (refer note 15.2)
Transfer to Asset held for sale
Balance at 30 June 2018

Accumulated depreciation

Balance at 01 July 2016 - as previously reported
Effect of restatement - correction of an error
Balance at 01 July 2016 - as restated
Depreciation (refer note 15.1.6)
Disposals
Transfer from lease assets to owned assets
Balance at 30 June 2017

Balance at 30 June 2017 - as previously reported
Effect of restatement - correction of an error
Balance at 30 June 2017 - as restated

Balance at 01 July 2017 - as restated
Depreciation (refer note 15.1.6)
Disposals
Transfer to Asset held for sale
Transfer from lease assets to owned assets
Balance at 30 June 2018

Carrying amount - 01 July 2016 - as restated

Carrying amount - 30 June 2017 - as restated

Carrying amount - 30 June 2018

Rates of depreciation per annum (2018 and 2017)

| | Owned | | | | | | Leased | | Total | |
|--|---------------|----------------|----------------------------|-----------------------------|---------------------|--|-----------|----------|---------|------------|
| | Freehold land | Leasehold land | Buildings on freehold land | Buildings on leasehold land | Plant and machinery | Furniture, fixtures, fittings and office equipment | Computers | Vehicles | | |
| | 12,825,341 | 13,323,790 | 1,739,534 | 1,894,117 | 3,469,625 | 1,828,618 | 292,219 | 283,135 | 50,194 | 35,706,573 |
| | | | | | | | | | 22,495 | 22,495 |
| | 12,825,341 | 13,323,790 | 1,739,534 | 1,894,117 | 3,469,625 | 1,828,618 | 292,219 | 283,135 | 72,689 | 35,729,068 |
| | 15,360 | - | 3,626 | 66,451 | 42,107 | 388,493 | 64,315 | 10,491 | 21,851 | 612,574 |
| | - | - | (47,924) | (63,435) | (44,857) | (50,048) | (2,947) | - | - | (218,743) |
| | - | - | - | - | 99,287 | 67,373 | 64,054 | 25,253 | - | 343,003 |
| | 12,840,701 | 13,323,790 | 1,695,236 | 2,009,422 | 3,566,162 | 2,234,376 | 417,641 | 309,287 | 69,287 | 36,465,903 |
| | | | | | | | | | 46,793 | 36,443,408 |
| | 12,840,701 | 13,323,790 | 1,695,236 | 2,009,422 | 3,566,162 | 2,234,376 | 417,641 | 309,287 | 22,495 | 36,465,903 |
| | | | | | | | | | 69,288 | 36,465,903 |
| | 12,840,701 | 13,323,790 | 1,695,236 | 2,009,422 | 3,566,162 | 2,234,376 | 417,641 | 309,287 | 69,288 | 36,465,903 |
| | 110,959 | - | - | - | 334,462 | 495,139 | 56,136 | 15,870 | 59,924 | 1,072,490 |
| | 3,586,226 | 165,000 | - | - | (99,288) | (16,837) | (3,079) | (56,847) | - | 3,751,226 |
| | - | - | (120,767) | (9,266) | - | - | - | 24,941 | - | (306,085) |
| | - | - | - | - | - | 371,662 | 177,495 | - | - | 1,705,525 |
| | (250,247) | - | (10,000) | - | - | - | - | - | - | (260,247) |
| | 16,287,639 | 13,488,790 | 2,387,902 | 2,100,541 | 4,033,895 | 3,084,340 | 648,183 | 293,251 | 104,271 | 42,428,812 |
| | | | | | | | | | 14,421 | 4,878,473 |
| | - | - | 702,554 | 772,444 | 2,238,882 | 806,093 | 181,926 | 162,153 | 3,152 | 3,152 |
| | - | - | - | - | - | - | - | - | 17,573 | 4,881,625 |
| | - | - | 702,554 | 772,444 | 2,238,882 | 806,093 | 181,926 | 162,153 | 7,417 | 528,975 |
| | - | - | 47,507 | 60,046 | 181,739 | 161,369 | 50,410 | 20,487 | - | (160,905) |
| | - | - | (34,199) | (40,060) | (36,693) | (40,584) | (2,457) | (6,912) | - | (9,684) |
| | - | - | - | - | - | - | - | 9,684 | - | - |
| | - | - | 715,862 | 792,430 | 2,383,928 | 926,878 | 229,879 | 185,412 | 15,306 | 5,249,695 |
| | | | | | | | | | 9,444 | 5,243,833 |
| | - | - | 715,862 | 792,430 | 2,383,928 | 926,878 | 229,879 | 185,412 | 5,862 | 5,862 |
| | - | - | 715,862 | 792,430 | 2,383,928 | 926,878 | 229,879 | 185,412 | 15,306 | 5,249,695 |
| | - | - | 715,862 | 792,430 | 2,383,928 | 926,878 | 229,879 | 185,412 | 15,306 | 5,249,695 |
| | - | - | 64,620 | 58,324 | 203,046 | 237,609 | 74,886 | 15,830 | 10,900 | 665,215 |
| | - | - | (58,890) | (4,239) | (84,002) | (14,393) | (2,520) | (9,723) | - | (184,835) |
| | - | - | (1,733) | - | - | - | - | 9,488 | - | (1,733) |
| | - | - | 719,859 | 846,515 | 2,502,972 | 1,150,094 | 302,245 | 199,662 | 6,995 | 5,728,342 |
| | | | | | | | | | 55,116 | 30,847,443 |
| | 12,825,341 | 13,323,790 | 1,036,980 | 1,121,673 | 1,230,743 | 1,022,525 | 110,293 | 120,982 | 53,962 | 31,216,208 |
| | 12,840,701 | 13,323,790 | 979,374 | 1,216,992 | 1,182,234 | 1,307,498 | 187,782 | 123,875 | 97,276 | 36,700,470 |
| | 16,287,639 | 13,488,790 | 1,668,043 | 1,254,026 | 1,530,923 | 1,994,246 | 345,938 | 93,589 | 9,726 | 36,700,470 |
| | - | - | 5% | 5% | 15% | 15% | 30% | 15% | 15% | 15% |

Notes to the Consolidated Financial Statements

For the year ended 30 June 2018

15.1.2 The operating fixed assets are secured against various loan availed by the Parent Company. Refer note 8 and 11.

15.1.3 Revaluation surplus on property, plant and equipment

Freehold and leasehold land were revalued on 30 June 2018 by Oceanic Surveyors (Private) Limited, an independent valuer, based on market value basis method.

Had the aforementioned revaluation not carried out, the book value of freehold and leasehold land would have been Rs. 2,245.69 million [2017: Rs. 2,384.98 million].

15.1.4 The forced sale value of the revalued land has been assessed at Rs. 24,451 million.

15.1.5 Particulars of immovable fixed assets [i.e. land and building] of the Parent Company are as follows:

| Location | Address | Particular | Land area [Sq. yards] |
|--------------|---|--------------------------------------|-----------------------|
| Karachi | Plot No. 11, CL 11, Club Road | Land and building | 23,255 |
| Karachi | Civil Line Quarters, Abdullah Haroon Road [refer note 15.1.7] | Land and building | 13,101 |
| Lahore | Upper Mall | Land and building | 74,440 |
| Lahore | Plot No. 105-A, Upper Mall Road | Land and building | 2,432 |
| Lahore | Shahi Muhallah, Fort Road | Land | 1,132 |
| Lahore | Defence Housing Authority [refer note 15.1.8] | Building | 2,420 |
| Rawalpindi | Property No. 253, Survey No. 559, The Mall Road | Land and building | 26,668 |
| Peshawar | Survey No. 32-B, Khyber Road, Peshawar Cantt | Land and building | 25,167 |
| Multan | Askari By-Pass Road, Mouza Abdul Fateh | Land and under construction building | 8,303 |
| Hunza | Mominabad | Land | 19,541 |
| Gwadar | Mauza/Ward, Koh-e-Batil | Land | 96,800 |
| Gilgit | Airport Road | Land | 16,375 |
| Chitral | Zargarandeh | Land | 10,528 |
| Bhurban | Compartment No. 08, Tehsil Murree | Building | - |
| Muzaffarabad | Upper Chattar, Muzaffarabad | Building | - |
| Mirpur | Bhutto Park, Mirpur | Under construction building | - |

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For the year ended 30 June 2018

| 15.1.6 | Depreciation charge has been allocated as follows: | Note | 2018 | 2017 |
|--------|--|------|----------------|----------------|
| | | | [Rupees'000] | |
| | Cost of sales and services | 29 | 598,101 | 475,456 |
| | Administrative expenses | 31 | 67,114 | 53,519 |
| | | | <u>665,215</u> | <u>528,975</u> |

15.1.7 The Parent Company purchased this property from an associated company, the possession of the property has been transferred to the Parent Company, however NOC for transfer of title was not issued by respective department for transfer title in favor of the Parent Company and the property is still in the name of Hashoo (Private) Limited, an associated company. The Parent Company is pursuing issuance of NOC at different forums.

15.1.8 The Parent Company constructed building for spa and saloon facility under an agreement of absolute transfer and assignment agreement with Nirvana, a partnership firm [a related party as defined under Companies Act 2017]. As per the term of the said agreement Nirvana will use two floors of this building. Since completion certificate from DHA has not been obtained yet, therefore the transfer of title of the property is pending.

15.1.9 Detail of disposal of operating fixed assets:

| Description | Cost | Carrying value | Sale proceeds | Gain/ (Loss) | Mode of disposal | Purchaser | Relationship with purchaser |
|---|----------------|----------------|---------------|-----------------|------------------|----------------------|-----------------------------|
| | | | | | | | |
| Building | 130,033 | 66,903 | 4,691 | [62,212] | Negotiation | Various | |
| Computers | 3,079 | 559 | 163 | [396] | Negotiation | Various | |
| Plant and Machinery | 99,289 | 15,287 | 8,326 | [6,961] | Negotiation | Various | |
| Furniture, fixture and equipment | 16,837 | 2,443 | 426 | [2,017] | Negotiation | Various | |
| Vehicle | 17,972 | 17,972 | 17,972 | - | Negotiation | First Habib Mudaraba | |
| Vehicle | 3,500 | 2,898 | 2,898 | - | Company policy | Haseeb Amjad Gardezi | Director |
| Vehicle | 2,090 | 866 | 866 | - | Company policy | Syed Sajid Ali | Director |
| Vehicle | 7,285 | 2,564 | 2,700 | 136 | Negotiation | Ms. Nadia Lakhani | Relative of Director |
| Vehicle | 2,029 | 852 | 1,334 | 482 | Negotiation | Mr. Abrar Hussain | |
| Vehicle | 1,463 | 638 | 638 | - | Company policy | Tahir Mahmood Satti | Employee |
| Vehicle | 1,463 | 662 | 662 | - | Company policy | Arif Zubairi | Employee |
| Vehicle | 1,463 | 592 | 599 | 7 | Company policy | Javed Tariq Sheikh | Employee |
| Vehicle | 2,121 | 948 | 960 | 12 | Company policy | Mr. Shehriyar Mirza | Employee |
| Vehicle | 1,463 | 614 | 614 | - | Company policy | Mian Shah Faisal | Employee |
| Vehicle | 1,463 | 591 | 591 | - | Company policy | Mr. Bakht Zada | Employee |
| Vehicle | 1,463 | 592 | 592 | - | Company policy | Rana Kashif Shahbaz | Employee |
| Vehicle | 209 | 162 | 865 | 703 | Company policy | Mansoor Akbar Ali | Director |
| Vehicle | 1,386 | 289 | 860 | 571 | Auction | Sajid Hussain Gondal | |
| Aggregate of other items with individual book values not exceeding Rs. 500,000. | 11,476 | 5,818 | 15,463 | 9,645 | | Various | |
| Total - 2018 | 306,084 | 121,250 | 61,220 | [60,030] | | | |
| Total - 2017 | 218,743 | 57,838 | 21,991 | [35,847] | | | |

Notes to the Consolidated Financial Statements

For the year ended 30 June 2018

| | Note | 2018 (Rupees'000) | 2017 |
|---|--------|----------------------|------------------|
| 15.2 Capital work in progress | | | |
| Balance at 01 July | | 2,074,136 | 1,144,288 |
| Additions during the year | | 2,970,541 | 1,272,851 |
| Transfers to operating fixed assets | 15.1.1 | (1,705,525) | (343,003) |
| Balance at 30 June | 15.2.1 | <u>3,339,152</u> | <u>2,074,136</u> |
| 15.2.1 Construction of Pearl Continental Hotel Multan | | 1,032,064 | 795,168 |
| Construction of Pearl Continental Hotel Mirpur Aircraft | | 1,311,671 | 500,346 |
| Other civil works | 15.2.2 | 612,912 | - |
| | 15.2.3 | 382,505 | 778,622 |
| | | <u>3,339,152</u> | <u>2,074,136</u> |

15.2.2 This includes construction work on expansion of Pearl Continental Hotel Peshawar amounting to Rs. 94.39 million [2017: Rs. 94.39 million] which is under suspension due to dispute with the Military Estate Office.

15.2.3 This also includes capitalized borrowing cost amounting to Rs. 173.97 million [2017: Rs. 135.75 million]. During the year borrowing cost amounting to Rs. 38.22 million [2017: Rs. 32.44 million] was capitalized at the rate of 7.51% [2017: 7.2%] per annum.

| | Note | 2018 (Rupees'000) | 2017 |
|---|------|----------------------|------------------|
| 16 ADVANCES FOR CAPITAL EXPENDITURES | | | |
| Advance for purchase of land | 16.1 | 667,820 | 666,820 |
| Advance for purchase of Malir Delta Land | 16.2 | 381,656 | 381,656 |
| | | 1,049,476 | 1,048,476 |
| Advance for purchase of apartment | | 40,509 | 40,509 |
| Impairment loss | | (40,509) | (40,509) |
| | | - | - |
| Advance for purchase of fixed assets | | 358,660 | 173,154 |
| Advances for Pearl Continental Multan Project | | 72,420 | 47,986 |
| Advances for Pearl Continental Mirpur Project | | 51,647 | 77,319 |
| | | 482,727 | 298,459 |
| | | <u>1,532,203</u> | <u>1,346,935</u> |

Notes to the Consolidated Financial Statements

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16.1 This includes amount of Rs. 626.82 million [2017: Rs. 626.82 million] paid to a related party, Associated Builders (Private) Limited, for purchase of tourist site piece[s] of land measuring 7.29 acres in Gwadar.

16.2 "This represents amount paid for purchase of 1/3rd share [113.34 acres of land] from Ms. Seema Tressa Gill's situated in Deh Dih in the Delta of Malir River. The Group relying upon the representation of good title by Ms. Seema Tressa Gill entered into a Agreement to Sale with her 1/3rd share [113.34 acres land] against a total sale consideration of Rs. 80 million which was followed by registered documents inter-alia includes a Deed of Conveyance. The relevant documents provide for indemnification by the Seller's against all losses, detriments occasioned to or sustained/suffered by the Purchaser due to any defect in the title of the Seller. The Group also paid regularization fee amounting to Rs. 301.65 million to the Land Utilization Department Govt. of Sindh on her behalf through Challan.

Legal proceedings of the above said piece of land were instituted in the Courts of Law, the Group being aggrieved and dissatisfied with a impugned judgment of High Court against dismissal of its Constitution Petition has filed a Civil Petition for Leave to Appeal [CPLA] before Honourable Supreme Court of Pakistan and presently the matter is pending adjudication before the Apex Court and Group is diligently pursuing the same. The Parent Company is hopeful of a favorable result. However, even if there is an adverse decision as per legal opinion, the Group would be entitled to recover the amounts from the Seller as well as from the relevant Government Department. In this regard the paid Challan for regularization fee also states that "Subject to the condition that the land in question is available on site and the lease money may be deposited into Government Treasury in the relevant Head of Accounts by the depositor at his own risk. In case if any irregularity/false information/ concealment of facts / stay of court is noticed hereafter, the malkano amount paid to this effect by the depositor shall be reimbursed."

| 17 INVESTMENT PROPERTY | Note | 2018 | 2017 |
|--|--------|--------------|--------|
| | | [Rupees'000] | |
| 17.1 Reconciliation of carrying amount | | | |
| Balance at 01 July | | 50,000 | 45,000 |
| Increase in fair value | | 10,000 | 5,000 |
| Balance at 30 June | 17.1.1 | 60,000 | 50,000 |

17.1.1 This represents piece of land, located at Gawadar, owned by the Parent Company held for capital appreciation. On 30 June 2018, an independent valuation exercise was carried out to assess the fair value of investment property. The price of land of the investment property is assessed based on market research carried out in the area where the property is situated. The fair value of the property is based on independent valuer's judgment about average prices prevalent on the said date in the vicinity / locality and has been prepared on openly available / provided information after making relevant inquiries. The valuer holds a recognised and relevant professional qualification and has recent experience in the location and category of the investment property being valued.

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Particular of Investment Company and Forced sale value are as follows:

| Location | Area (Sq. yards) | FSV Rs. '000' |
|---|---------------------|------------------|
| Khasra no. 59 min, khewat no.12, and khatooni no. 12, katar 20, mouza ankara north, tehsil & district Gwadar, Baluchistan | 484,000 | 51,000 |

Increases in fair value are recognised as gains in consolidated profit or loss and included in other income. All increase in fair value of investment property are unrealised.

17.2 Measurement of fair values

17.2.1 Fair Value hierarchy

The fair value of investment property was determined by external, independent valuers, having appropriate recognised professional qualification and recent experience in the location and category of the property being valued. The fair value measurement of the investment property has been categorized as a Level 3 fair value based on the inputs to the valuation technique used. Since the value has been determined by the external independent valuer and inputs are unobservable, sensitivity analysis has not been presented.

| 18 | LONG TERM INVESTMENTS | Country of incorporation / Jurisdiction | Amount in Foreign Currency | Percent- age of holding | Note | 2018 | | 2017 | |
|----|---|---|----------------------------|-------------------------|------|--------------|--|-----------|--|
| | | | | | | [Rupees'000] | | | |
| | Associated undertaking - unquoted | | | | | | | | |
| | Hashoo Group Limited | British Virgin Island | | 14% | 18.1 | - | | - | |
| | Hotel One (Private) Limited | Pakistan | | 17.85% | 18.2 | - | | - | |
| | Associated undertaking - quoted | | | | | | | | |
| | Jubilee General Insurance Company Limited - an associated company | Pakistan | \$9,800,000 | 76% | 18.3 | 1,105,980 | | 1,355,100 | |
| | | | | | | 1,105,980 | | 1,355,100 | |
| | Investment in jointly controlled entity - unquoted | | | | | | | | |
| | Pearl Continental Hotels Limited | United Arab Emirates | \$4,750,000 | 50% | 18.4 | - | | - | |
| | Other investments | | | | | | | | |
| | Available for sale - unquoted company | | | | | | | | |
| | Malam Jabba Resorts Limited | | | | | 1,000 | | 1,000 | |
| | Impairment loss | | | | | (1,000) | | (1,000) | |
| | | | | | | - | | - | |
| | | | | | | 1,105,980 | | 1,355,100 | |

18.1 Hashoo Group Limited

The Parent Company holds 98,000 (2017: 98,000) ordinary shares of US\$ 100 each in Hashoo Group Limited (HGL). HGL is treated as an 'associate' due to the Parent Company's significant influence over it due to common directorship. Due to prevailing political turmoil, unrest, law and order situation in Libya, this Investment has been fully impaired.

This is an equity investment therefore period of investment is not specific, the Parent Company has not received any return from this investment, during the term of investment no default/breach is made.

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Beneficial owner of Hashoo group Limited are:

| Name | % of Holding | Address |
|---------------------------|--------------|---|
| Pakistan Services Limited | 14% | 1st Floor Nespak House Islamabad |
| Saladala investment | 86% | 53rd street 16th Floor Panama, the republic of panama |

18.2 Hotel One (Private) Limited

The Parent Company holds 500,000 (2017: 500,000) ordinary shares of Rs.100 each in Hotel One (Private) Limited (HOPL). HOPL is treated as an 'associate' due to the Parent Company's significant influence over it due to common directorship. This investment was fully impaired based on prudence, considering the accumulated losses beyond equity, however HOPL is performing well and the management is hopeful for recovery of the impairment in near future.

18.3 Investment in associated undertakings

| | 2018 | 2017 |
|---|--------------|-------------|
| | (Rupees'000) | |
| Cost of investment | 1,534,082 | 1,534,082 |
| Share of equity brought forward | 1,163,027 | 1,017,180 |
| Share of profit for the year - net | 92,177 | 101,916 |
| Share of surplus on remeasurement of available for sale securities for the year | (118,268) | 81,968 |
| Share of experience adjustments on defined benefit obligation of associate | - | (1,053) |
| Share of exchange translation reserve for the year | 178,474 | 4,675 |
| Dividend received | (54,751) | (41,659) |
| | 97,632 | 145,847 |
| | 1,260,659 | 1,163,027 |
| Impairment losses | | |
| Opening balance | (1,342,009) | (1,361,012) |
| Loss recognised during the year | (346,752) | - |
| Loss reversed during the year | - | 19,003 |
| | (1,688,761) | (1,342,009) |
| | 1,105,980 | 1,355,100 |

18.3.1 Summarised financial information of associate and group share is as follows:

| | Hashoo Group Limited | | Hotel One (Pvt) Limited | | Jubilee General Insurance | |
|--|----------------------|-------------|--------------------------|-----------|---------------------------|-------------|
| | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 |
| | (Rupees'000) | | | | | |
| Non current assets | 8,952,817 | 7,712,402 | 161,500 | 157,467 | 12,476,601 | 10,726,115 |
| Current assets | 209,621 | 168,035 | 371,527 | 305,429 | 10,301,774 | 8,047,286 |
| Non current Liabilities | - | - | 45,353 | 30,396 | 9,087,271 | 7,049,960 |
| Current Liabilities | 375,516 | 267,174 | 146,992 | 94,764 | 5,667,201 | 5,068,851 |
| Net Assets | 8,786,922 | 7,613,263 | 340,682 | 337,736 | 8,023,903 | 6,654,590 |
| Group share in net assets | 1,230,169 | 1,065,857 | 47,968 | 47,553 | 608,613 | 504,751 |
| Impairment | (1,230,548) | (1,066,236) | (61,340) | (58,686) | (414,789) | (235,514) |
| Other adjustments | 379 | 379 | 13,372 | 11,133 | 9,830 | 9,830 |
| Goodwill | - | - | - | - | 709,299 | 709,299 |
| Impact of policy alignment | - | - | - | - | 193,027 | 366,734 |
| Carrying amount of interest in associate | - | - | - | - | 1,105,980 | 1,355,100 |
| Revenues | - | - | 490,959 | 475,820 | 5,388,965 | 5,313,359 |
| Expenses | (101,158) | (28,255) | (472,112) | (415,159) | (4,449,221) | (4,281,435) |
| Profit / (loss) | (101,158) | (28,255) | 18,847 | 60,661 | 939,744 | 1,031,924 |
| Group share of profit / (loss) | (14,162) | (3,956) | 2,654 | 8,541 | 71,327 | 78,271 |

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The reporting date of M/s Jubilee General Insurance Company Limited is 31 December. For the purpose of applying equity method of accounting, assets, liabilities and consolidated statement of profit or loss are based on the financial statements of the year / period ended 30 June 2018.

Out of total shares, 12,500,000 (2017: 3,000,000) ordinary shares are placed / lien marked as security against running finance facility availed by the Parent Company .

18.4 Pearl Continental Hotels Limited

"The Parent Company holds 95 (2017: 95) ordinary shares of US \$ 50,000 each in Pearl Continental Hotels Limited - UAE (PCHL - UAE) which represents 50% interest in PCHL - UAE, a jointly controlled entity of the Company and Hashwani Hotels Limited, a related party. Due to economic meltdown in year 2007-08, PCHL - UAE incurred losses and consequently the investment was fully impaired, however the Company is putting all its efforts to recover the losses.

This is an equity investment therefore period of investment is not specific, the Parent Company has not received any return from this investment, during the term of investment no default/breach is made."

Beneficial owner of Pearl Continental Hotels Limited are:

| Name | % of Holding | Address |
|---------------------------|--------------|--|
| Pakistan Services Limited | 50% | 1st Floor Nespak House Islamabad |
| Hashwani Hotels Limited | 50% | 107-A, 1st Floor I.I. Chundrighar Road Karachi |

| | 2018 | 2017 |
|--|--------------|-----------|
| | (Rupees'000) | |
| 18.4.1 Investment in jointly controlled entity | | |
| Cost of investment | 284,052 | 284,052 |
| Post acquisition loss brought forward | (71,425) | (70,616) |
| Share of loss for the year | (1,625) | (1,417) |
| Share of exchange translation reserve for the year | 37,065 | 608 |
| Impairment loss | 35,440 | (809) |
| | (35,985) | (71,425) |
| | (248,067) | (212,627) |
| | - | - |
| 18.4.2 Summarised financial information of jointly controlled entity is as follows: | | |
| Non current assets | - | - |
| Current assets | 536,346 | 457,457 |
| Non current Liabilities | - | - |
| Current Liabilities | 33,436 | 25,420 |
| Net Assets | 502,910 | 432,037 |
| Group share of net assets | 251,455 | 216,019 |
| Impairment | (212,627) | (213,436) |
| Impairment / (reversal) of impairment | (35,436) | 809 |
| Other adjustments | (3,392) | (3,392) |
| Carrying amount of interest in jointly controlled entity | - | - |
| Revenues | - | - |
| Expenses | (3,249) | (2,834) |
| Loss | (3,249) | (2,834) |
| Group share of loss | (1,625) | (1,417) |

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The reporting date of Pearl Continental Hotels Limited - UAE is 31 December. For the purpose of applying equity method of accounting, assets, liabilities and consolidated profit or loss are based on the audited financial statements of the period ended 30 June 2018.

- 18.5 All the investments in associated companies been made in accordance with the provisions of Section 199 of the Companies Act, 2017 and the rules formulated for this purpose.

| 19 | LONG TERM DEPOSITS AND PREPAYMENTS | Note | 2018 [Rupees'000] | 2017 |
|----|------------------------------------|------|----------------------|---------------|
| | Deposits | 19.1 | 34,522 | 24,510 |
| | Prepayments | | 8,315 | - |
| | | | <u>42,837</u> | <u>24,510</u> |

- 19.1 This includes deposit amounting to Rs. 26.98 million [2017: Rs. 19.86 million] with an Islamic bank to acquire assets under Ijarah and diminishing musharaka agreements.

| 20 | INVENTORIES | Note | 2018 [Rupees'000] | 2017 |
|----|--|------|----------------------|----------------|
| | Stores, spare parts and loose tools | | | |
| | Stores | | 136,066 | 121,667 |
| | Spare parts and loose tools | | 59,297 | 55,493 |
| | | | <u>195,363</u> | <u>177,160</u> |
| | Provision for obsolescence | | [1,642] | [1,446] |
| | | | <u>193,721</u> | <u>175,714</u> |
| | Stock in trade - food and beverages | | 86,196 | 83,160 |
| | | | <u>279,917</u> | <u>258,874</u> |

| 21 | DEVELOPMENT PROPERTIES | Note | 2018 | 2017 |
|----|---|------|------------------|------------------|
| | Land | 21.1 | 2,278,465 | 1,003,696 |
| | Advance for purchase of land and property | | 468,154 | 93,500 |
| | | | <u>2,746,619</u> | <u>1,097,196</u> |

- 21.1 This includes land measuring 20 kanal 8 marla amounting to Rs. 30 million purchased from M/s. Hashwani Hotels Limited, a related party, possession of land has been handed over to the Subsidiary Company, however, title of the property is in the process of transfer to the Subsidiary Company.

- 21.2 Particulars of land included in development properties of the Parent Company are as follows:

| Location | Address | Particulars | "Land area [Acres]" |
|------------|---|-------------|------------------------|
| Faisalabad | Moza Chak No 162 Rab, Tehsil Chak Jhumra | Land | 5.26 |
| Faisalabad | Moza Chak No 162 Rab, Tehsil Chak Jhumra | Land | 2.54 |
| Faisalabad | Moza Chak No 162 Rab, Tehsil Chak Jhumra | Land | 0.17 |
| Faisalabad | Moza Chak No 162 Rab, Tehsil Chak Jhumra | Land | 0.54 |
| Faisalabad | Moza Chak No 162 Rab, Tehsil Chak Jhumra | Land | 0.60 |
| Faisalabad | Moza Chak No 162 Rab, Tehsil Chak Jhumra | Land | 0.06 |
| Faisalabad | Moza Chak No 162 Rab, Tehsil Chak Jhumra | Land | 1.31 |
| Faisalabad | Moza Chak No 162 Rab, Tehsil Chak Jhumra | Land | 2.33 |
| Faisalabad | Moza Chak No 162 Rab, Tehsil Chak Jhumra | Land | 0.54 |
| Faisalabad | Moza Chak No 162 Rab, Tehsil Chak Jhumra | Land | 8.08 |
| Faisalabad | Moza Chak No 162 Rab, Tehsil Chak Jhumra | Land | 11.26 |
| Faisalabad | Moza Chak No 164 Rab, Tehsil Chak Jhumra | Land | 21.12 |
| Faisalabad | Moza Chak No 164 Rab, Tehsil Chak Jhumra | Land | 4.13 |
| Faisalabad | Moza Chak No 164 Rab, Tehsil Chak Jhumra | Land | 2.76 |
| Faisalabad | Moza Chak No 189 Rab, Tehsil Chak Jhumra | Land | 1.54 |
| Faisalabad | Moza Chak No 189 Rab, Tehsil Chak Jhumra | Land | 13.67 |
| Faisalabad | Moza Chak No 189 Rab, Tehsil Chak Jhumra | Land | 8.14 |
| Faisalabad | Moza Chak No 189 Rab, Tehsil Chak Jhumra | Land | 3.08 |
| Faisalabad | Moza Chak No 189 Rab, Tehsil Chak Jhumra | Land | 0.92 |
| Faisalabad | Moza Chak No 189 Rab, Tehsil Chak Jhumra | Land | 0.75 |
| Faisalabad | Moza Chak No 189 Rab, Tehsil Chak Jhumra | Land | 1.69 |
| Faisalabad | Moza Chak No 189 Rab, Tehsil Chak Jhumra | Land | 0.97 |
| Multan | Mouza Kotla Abdul Fateh, Tehsil Multan City | Land | 9.51 |
| Multan | Mouza Kotla Abdul Fateh, Tehsil Multan City | Land | 0.87 |
| Karachi | Plot bearing Survey No 10/1, Sheet CL-9, Civil Line Quarters, Karachi | Land | 0.50 |
| Islamabad | Plot No 21, Street Apricot, Sector-A, Al Hamra Hills, Islamabad | Land | 2.55 |

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| 22 TRADE DEBTS -Unsecured | | Note | 2018 [Rupees'000] | 2017 |
|---|-------|------|----------------------|----------------|
| Considered good | | | | |
| Due from related parties | | 22.1 | 10,905 | 21,376 |
| Others | | | 721,686 | 604,961 |
| | | | 732,591 | 626,337 |
| Considered doubtful | | | | |
| | | | 194,118 | 194,161 |
| | | | 926,709 | 820,498 |
| Provision against doubtful debts | | 22.3 | [194,118] | [194,161] |
| | | | 732,591 | 626,337 |
| Maximum amount outstanding at the end of any month | | | | |
| 22.1 Due from related parties | | | | |
| Hashwani Hotels Limited | 7,165 | | 6,948 | 8,025 |
| Hashoo Foundation | 894 | | 894 | 705 |
| Hotel One (Private) Limited | 543 | | 543 | 298 |
| Jubilee General Insurance Company Limited | 133 | | 112 | 13 |
| Ocean Pakistan Limited | 1090 | | 1,090 | 982 |
| Pearl Ceramics (Private) Limited | 204 | | 204 | - |
| Pearl Communications (Private) Limited | 382 | | 382 | 382 |
| Pearl Real Estate Holdings (Private) Limited | 176 | | 176 | 203 |
| Trans Air Travels (Private) Limited | 392 | | 329 | 470 |
| Tejari Pakistan (Private) Limited | 568 | | 158 | 362 |
| Zahdan Retail (Private) Limited | 1469 | | 66 | 9,936 |
| Zaver Mining Private Limited | 3 | | 3 | - |
| | | | 10,905 | 21,376 |
| 22.2 Age analysis of due from related parties is as follows: | | | | |
| Past due by 30 days | | | 2,968 | 1,250 |
| Past due by 31 to 90 days | | | 3,890 | 4,602 |
| Past due over 91 days | | | 822 | 2,599 |
| Past due over 1 year | | | 3,225 | 12,925 |
| | | | 10,905 | 21,376 |

22.3 This includes provision of Rs. 3.23 million (2017: Rs. 12.93 million) against doubtful debts recoverable from related parties. The decrease in provision against doubtful debts recoverable from related parties is due to recovery of outstanding amounts.

| 23 ADVANCES, PREPAYMENTS, TRADE DEPOSITS AND OTHER RECEIVABLES | | Note | 2018 [Rupees'000] | 2017 |
|--|--|------|----------------------|------------------|
| Advance to employees - Non-interest bearing - unsecured | | 23.1 | 22,150 | 10,047 |
| Advance to suppliers and contractors - Non-interest bearing | | | 74,741 | 70,036 |
| Advance to related parties - Non-interest bearing | | 23.2 | 29,947 | 24,518 |
| Trade deposits - Non-interest bearing | | 23.3 | 27,839 | 25,019 |
| Prepayments | | | 46,520 | 47,425 |
| Interest accrued | | | 12,623 | 1,375 |
| Other receivables | | 23.4 | 101,133 | 3,711,142 |
| | | | 314,953 | 3,889,562 |

23.1 This also includes advances as per company policy exceeding Rupees one million to employees namely Mr. Shahid Bashir, Mr. Tahir Mehmood and Mr. Muhammad Amir (2017: Nil). These loans are un-secured, interest free and are repayable over varying periods.

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- 23.2 The advances to related parties are of trade nature and extended for provision of goods and services.
- 23.3 This includes deposit amounting to Rs. 1.42 million [2017: Nil] with an Islamic bank to acquire assets under Ijarah and diminishing musharaka agreements.
- 23.4 During the year amount of Rs. 3,648 million was received from an associated Company, Gulf Properties (Private) Limited as refund of advance against cancellation of the agreement for purchase of land.

| 24 SHORT TERM INVESTMENTS | Note | 2018 | 2017 |
|---|------|------------------|---------------|
| | | (Rupees'000) | |
| Held to maturity | | | |
| Certificate of investments | | 5,300 | 5,300 |
| Provision for impairment loss | | (5,300) | (5,300) |
| | | - | - |
| Available for sale - unquoted | | | |
| National Technology Development Corporation Limited | | 200 | 200 |
| Indus Valley Solvent Oil Extraction Limited | | 500 | 500 |
| Impairment loss | | (700) | (700) |
| | | - | - |
| Loans and receivables | | | |
| Term Deposit Receipt | 24.1 | 2,009,522 | 18,831 |
| Financial assets at fair value through profit or loss - held for trading | | | |
| Short term investments in shares of listed companies | 24.2 | 7,728 | 9,083 |
| | | <u>2,017,250</u> | <u>27,914</u> |

24.1 This represent term deposit receipts having maturity of 3 months to one year carrying interest rate ranging from 5% to 5.22% [2017: 5%] per annum.

| 24.2 Short term investments in shares of listed companies | No. of ordinary shares of Rs. | Unrealised gain / [loss] | 2018 | 2017 |
|---|-------------------------------|--------------------------|--------------|--------------|
| | | | (Rupees'000) | |
| Pakistan Telecommunication Company Limited | 350,000 | (1,460) | 4,004 | 5,464 |
| Lotte Chemical Pakistan Limited | 150,000 | 317 | 1,794 | 1,478 |
| Fauji Fertilizer Bin Qasim Limited | 50,000 | (212) | 1,930 | 2,141 |
| | | <u>(1,355)</u> | <u>7,728</u> | <u>9,083</u> |

25 ASSET HELD FOR SALE

During the year, the Subsidiary Company vide agreement dated 09 June 2018 agreed to dispose off 100% equity interest comprising of 3,783 ordinary shares of Rs. 5,000 each in its wholly owned subsidiary M/s Zashan (Private) Limited to M/s Sumaya Builders and Developers against total sale consideration of Rs. 290 million. At the year end, the Group has received Rs. 115 million out of the total agreed sale price.

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In view of above, the Group has classified its investment in M/s Zashan (Private) Limited as held for sale in accordance with International Financial Reporting Standard 5 - Non-current Assets Held for Sale and Discontinued Operations.

At 30 June 2018, subsidiary was stated at fair value less cost to sell and comprised the following assets and liabilities.

| | Note | 2018 (Rupees'000) | 2017 |
|---|------|----------------------|-----------|
| Assets and liabilities of subsidiary held for sale | | | |
| Trade and other payables | | 120 | - |
| Liabilities held for sale | | 120 | - |
| Property, plant and equipment | | 258,514 | - |
| Other receivables | | 1,171 | - |
| Taxation - net | | 13 | - |
| Bank balance | | 4 | - |
| Assets held for sale | | 259,702 | - |
| 26 ADVANCE TAX - net | | | |
| Balance at 01 July | | 108,318 | 122,157 |
| Income tax paid during the year | | 501,686 | 466,264 |
| Charge for the year | 35 | (307,954) | (480,103) |
| Balance at 30 June | | 302,050 | 108,318 |
| 27 CASH AND BANK BALANCES | | | |
| Cash in hand | | 31,903 | 16,039 |
| Cash at bank | | | |
| Current accounts - Local currency | | 63,862 | 31,848 |
| Deposit accounts - Local currency | 27.1 | 1,213,274 | 277,963 |
| Deposit accounts - Foreign currency | 27.2 | 5,053 | 121 |
| | | 1,282,189 | 309,932 |
| | | 1,314,092 | 325,971 |

27.1 Deposit accounts carry interest rate ranging from 1.75% to 5.70% [2017: 1.75% to 5.75%] per annum.

27.2 Deposit accounts carry interest @ 0.25% [2017: 0.25%] per annum.

| | Note | 2018 (Rupees'000) | 2017 |
|---------------------------|------|----------------------|-------------|
| 28 REVENUE | | | |
| Rooms | | 6,013,861 | 5,527,058 |
| Food and beverages | | 5,702,439 | 5,411,564 |
| Other related services | 28.1 | 606,976 | 572,700 |
| Vehicle rental | | 161,021 | 174,413 |
| Shop license fees | | 50,162 | 43,204 |
| Revenue - gross | | 12,534,459 | 11,728,939 |
| Discounts and commissions | | (207,479) | (216,512) |
| Sales tax | | (1,704,400) | (1,591,855) |
| Revenue - net | | 10,622,580 | 9,920,572 |

28.1 This includes revenue from telephone, laundry, discount cards and other ancillary services.

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| 29 | COST OF SALES AND SERVICES | Note | 2018 | 2017 |
|------|---|--------|------------------|------------------|
| | | | (Rupees'000) | |
| | Food and beverages | | | |
| | Opening balance | | 83,160 | 96,189 |
| | Purchases during the year | | 1,717,131 | 1,595,140 |
| | Closing balance | | (86,196) | (83,160) |
| | Consumption during the year | | 1,714,095 | 1,608,169 |
| | Direct expenses | | | |
| | Salaries, wages and benefits | 29.1 | 1,608,045 | 1,481,484 |
| | Heat, light and power | | 700,065 | 700,862 |
| | Repair and maintenance | | 422,545 | 634,166 |
| | Depreciation | 15.1.6 | 598,101 | 475,185 |
| | Guest supplies | | 239,996 | 225,179 |
| | Linen, china and glassware | | 101,242 | 103,171 |
| | Communication and other related services | | 81,875 | 78,856 |
| | Banquet and decoration | | 84,609 | 69,965 |
| | Transportation | | 26,753 | 28,066 |
| | Uniforms | | 26,834 | 23,749 |
| | Music and entertainment | | 13,474 | 12,253 |
| | Insurance | | 4,191 | 4,757 |
| | Vehicle operating expense | | 33,961 | 31,219 |
| | Vehicle rentals and registration charges | | 24,539 | 36,652 |
| | Others | | 59,074 | 42,090 |
| | | | <u>5,739,399</u> | <u>5,555,823</u> |
| 29.1 | Salaries, wages and benefits include staff retirement benefits amounting to Rs. 76.08 million [2017: Rs. 119.04 million]. | | | |
| | 30 OTHER INCOME | | 2018 | 2017 |
| | | | (Rupees'000) | |
| | Concessions and commissions | | 8,785 | 8,745 |
| | Loss on disposal of property, plant and equipment | | (60,030) | (35,847) |
| | Liabilities written back | | 82,743 | 68,209 |
| | Increase in fair value of investments property | | 10,000 | 5,000 |
| | Communication towers and other rental income | | 67,540 | 61,441 |
| | Others - net | | 44,936 | 33,616 |
| | | | <u>153,974</u> | <u>141,164</u> |
| | 31 ADMINISTRATIVE EXPENSES | | 2018 | 2017 |
| | | | (Rupees'000) | |
| | Salaries, wages and benefits | 31.1 | 1,211,782 | 1,084,514 |
| | Rent, rates and taxes | | 199,116 | 184,433 |
| | Security and protective services | | 363,503 | 310,689 |
| | Advertisement and sales promotion | | 102,321 | 91,359 |
| | Repair and maintenance | | 80,345 | 94,840 |
| | Heat, light and power | | 85,885 | 82,121 |
| | Travelling and conveyance | | 98,786 | 52,462 |
| | Depreciation | 15.1.6 | 67,114 | 53,790 |
| | Communications | | 29,808 | 20,931 |
| | Printing and stationery | | 41,115 | 40,563 |
| | Legal and professional charges | | 240,034 | 65,142 |

Notes to the Consolidated Financial Statements

For the year ended 30 June 2018

| | | 2018 | 2017 |
|--|------|------------------|------------------|
| | | (Rupees'000) | |
| Insurance | | 91,485 | 90,766 |
| Entertainment | | 19,751 | 15,332 |
| Subscriptions | | 86,759 | 54,654 |
| Laundry and dry cleaning | | 7,373 | 7,560 |
| Uniforms | | 5,614 | 6,655 |
| Auditors' remuneration | 31.2 | 5,134 | 4,471 |
| Reversal of provision against doubtful debts | | (43) | (18,347) |
| Donations | 31.3 | 455,650 | 376,350 |
| Vehicle rentals and registration charges | 31.4 | 56,226 | 30,442 |
| Franchise fee | | 14,251 | 10,642 |
| Miscellaneous | | 14,898 | 25,470 |
| | | <u>3,276,907</u> | <u>2,684,839</u> |

31.1 Salaries, wages and benefits include staff retirement benefits amounting to Rs. 63.133 million (2017: Rs. 75.23 million).

| | | 2018 | 2017 |
|--|--|--------------|--------------|
| | | (Rupees'000) | |
| 31.2 Auditors' remuneration | | | |
| Annual audit fee | | 3,499 | 2,587 |
| Audit of consolidated financial statements | | 495 | 495 |
| Half yearly review | | 520 | 572 |
| Special reports and certificates | | 420 | 632 |
| Tax advisory | | 200 | 185 |
| | | <u>5,134</u> | <u>4,471</u> |

31.3 Detail of donation exceeding Rs. 500,000 is presented below:

Name of donee

| | | |
|---|----------------|----------------|
| Agha Khan Education Services | 60,000 | 30,000 |
| Agha Khan Planning and Building Services | - | 41,000 |
| Agha Khan Hospital and Medical College Foundation | 219,450 | 228,350 |
| Dil Jan Foundation | 1,200 | 14,000 |
| Akhwat Foundation | 25,000 | 20,000 |
| Taraqee Foundation | 105,000 | 20,000 |
| School of Leadership Foundation | 45,000 | - |
| Umeed-e-Noor Trust | - | 22,000 |
| | <u>455,650</u> | <u>375,350</u> |

31.3.1 During the year no donation was made to institutions in which directors or their spouse(s) have interest. (2017:Nil).

31.4 This includes Ijarah payments of Rs. 53.184 million (2017: Rs. 36.97 million) and vehicles registration charges under an Ijarah [lease] agreement. As required under IFAS 2 "IJARAH" [notified through SRO 43(1) / 2007 by Securities & Exchange Commission of Pakistan]. Ijarah payments under an Ijarah [lease] agreement are recognised as an expense in the profit or loss account on straight line basis over the term of Ijarah. The amount of future Ijarah payments and the periods in which these will be due are as follows:

Notes to the Consolidated Financial Statements

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| | Note | 2018 [Rupees'000] | 2017 |
|---|------|----------------------|----------------|
| Within one year | | 69,240 | 12,289 |
| After one year but not more than five years | | 111,962 | 42,847 |
| | | <u>181,202</u> | <u>55,136</u> |
| 32 OTHER EXPENSE | | | |
| Impairment loss on advance for purchase of apartment | | - | 40,509 |
| 33 FINANCE INCOME | | | |
| Interest income on | | | |
| Bank deposits / certificate of investments | | 42,586 | 25,847 |
| Dividend income | 33.1 | 393 | 375 |
| Impairment / [reversal] of impairment loss on associates and jointly controlled entity | | [382,191] | 19,812 |
| Exchange gain - net | | 3,700 | 3,772 |
| | | <u>[335,512]</u> | <u>49,806</u> |
| 33.1 Dividend income | | | |
| Fauji Fertilizer Bin Qasim Limited | | 43 | 25 |
| Pakistan Telecommunication Company Limited | | 350 | 350 |
| | | <u>393</u> | <u>375</u> |
| 34 FINANCE COST | | | |
| Interest expense on | | | |
| Loans and borrowing | | 512,143 | 298,727 |
| Short term borrowings | | 66,628 | 34,420 |
| Sukuk finance | | 51,505 | - |
| Amortization of finance cost | | 14,551 | 8,692 |
| Credit cards, bank and other charges | | 83,273 | 72,116 |
| | | <u>728,100</u> | <u>413,955</u> |
| 35 INCOME TAX EXPENSE | Note | 2018 [Rupees'000] | 2017 |
| Current tax expense | | | |
| - Current year | | 310,914 | 482,386 |
| - Change in estimates related to prior year | | [2,960] | [2,283] |
| | | 307,954 | 480,103 |
| Deferred tax expense | | 76,384 | 57,506 |
| Tax expense for the year | | <u>384,338</u> | <u>537,609</u> |

Notes to the Consolidated Financial Statements

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35.1 Relationship between accounting profit and tax expense is as follows:

| | | |
|--|----------------|----------------|
| Accounting profit for the year | 785,833 | 1,517,185 |
| Tax charge @ 30% [2017: 31%] | 235,750 | 470,327 |
| Tax effect of minimum tax | 87,782 | - |
| Tax effect of exempt income | [27,379] | [52,239] |
| Tax effect of admissible / inadmissible items | 84,042 | 110,065 |
| Tax effect of tax credits | [25,796] | [24,177] |
| Tax effect of super tax | 26,327 | 43,966 |
| Tax effect of income subject to lower taxation | 6,572 | [8,050] |
| Prior year's tax charge | [2,960] | [2,283] |
| | <u>384,338</u> | <u>537,609</u> |

35.2 "The provision for current year tax represent tax on taxable income at the rate of 30%. The tax provision made in the financial statements is sufficient. A comparison of last three years of income tax provision with tax assessed is presented below:

| | 2017 | 2016 | 2015 |
|--------------------------------------|----------------|----------------|----------------|
| | | (Rupees'000) | |
| Income tax provision as per accounts | <u>478,756</u> | <u>593,738</u> | <u>531,954</u> |
| Income tax as per tax assessment | <u>479,764</u> | <u>591,444</u> | <u>509,590</u> |

35.3 Tax related contingencies

Income tax

The income tax assessments of the Parent Company have been finalised and returns have been filed up to and including the tax year 2017. However, for the assessment year 1999-2000, an appeal is pending with the Appellate Tribunal, Inland Revenue. In case of adverse decision of the appeal, the tax liability of Rs. 73.165 million [2017: Rs. 73.165 million] may arise against the Parent Company for which no provision has been recognised by the Parent Company. These comprise of disallowances of certain expenses and arbitrary additions to the income of the Parent Company. Based on appellate history and merits, the Parent Company is confident of a favorable outcome of the appeal. Therefore, the Parent Company considers that provision against this tax liability is not required.

Sales Tax

- Sales Tax Collectorate, Lahore created the sales tax liability amounting to Rs. 9.571 million on the basis of audit proceedings for the year 1997-98 that the Parent Company provided out door catering to PIA without payment of sales tax. The Additional Collector disposed off the above referred audit observations. The department filed appeal before the Appellate Tribunal Inland Revenue [ATIR]. The ATIR set aside order of Additional collector through order no. 1394/LB/09 dated 13 May 2011. The Parent Company filed reference application no. 128/2011 before the Honorable Lahore High Court dated 12 September 2011 against the order passed by ATIR.
- The Additional Collector, Lahore disallowed the input tax relating to purchase of certain items amounting to Rs. 7.22 million during the period of October 2000 and June 2002 on the basis of section 8(1) of the Sales Tax Act, 1990 read with SRO 578(1)/98 dated 12 June 1998. The Parent Company filed appeal before the Appellate Tribunal Inland Revenue [ATIR], while the ATIR upheld the order of Additional Collector, Lahore. The Parent Company filed reference application before the Lahore High Court on 24 September 2011 against the order passed by ATIR.
- The Deputy Commissioner Inland Revenue, Zone IV, Large Taxpayer Unit, Karachi based upon the sales tax audit for the year 2008-09, passed Order in Original 52/2013 dated 28 June 2013 and created sales tax liability amounting to Rs. 33.13 million along with default surcharge amounting to Rs. 1.85 million and penalty amounting to Rs. 1.79 million. The Parent Company filed appeal before the Commissioner Appeal, Karachi. The Commissioner Appeals remanded back the case. The department filed appeal against the Order on 02 June 2014 before the Appellate Tribunal Inland Revenue [ATIR].

Notes to the Consolidated Financial Statements

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- iv. The Deputy Commissioner, Punjab Revenue Authority, Lahore issued notices having references No.PRA/PC/Hotel/14/32972 on 05 November 2014 and No.PRA/PC/Hotel/14/32985 on 12 November 2014 for the tax period August 2014 and tax periods from July 2012 to September 2014 respectively. Through notice dated 05 November 2014 it has been alleged that the Company claimed inadmissible input tax adjustment on construction material amounting to Rs 21.15 million. Through notice dated 12 November 2014, the Deputy Commissioner, Punjab Revenue Authority, Lahore initiated the inquiry/investigation against the Parent Company for the period from July 2012 to September 2014. The Parent Company filed Writ Petition 30844/2014 before Lahore High Court which is pending adjudication.

| 36 CASH FLOWS FROM OPERATING ACTIVITIES BEFORE WORKING CAPITAL CHANGES | Note | 2018 [Rupees'000] | 2017 |
|---|-------|----------------------|-----------|
| Profit before tax | | 785,833 | 1,517,185 |
| Adjustments for: | | | |
| Depreciation | 15.16 | 665,215 | 528,975 |
| Loss on disposal of property, plant and equipment | 30 | 60,030 | 35,847 |
| Provision for staff retirement benefit - gratuity | 91 | 66,937 | 81,896 |
| Provision for compensated leave absences | 92 | 26,537 | 60,171 |
| Reversal for doubtful debts | 31 | [43] | [18,347] |
| Return on bank deposits / certificate of investment | 33 | [42,586] | [25,847] |
| Share of gain on equity accounted investments | | [90,552] | [100,499] |
| Finance cost | 34 | 728,100 | 413,068 |
| Dividend income | 33 | [393] | [375] |
| Impairment / [reversal] of impairment loss on associates and jointly controlled entity | 33 | 382,191 | [19,812] |
| Unrealized loss on remeasurement of investment to fair value | | 1,355 | [270] |
| Unrealised gain on remeasurement of investments property | 33 | [10,000] | [5,000] |
| Impairment loss | 32 | - | 40,509 |
| Provision / [reversal] of provision on stores, spare parts and loose tools | 20 | 196 | [986] |
| | | 2,572,820 | 2,506,515 |
| 37 CASH AND CASH EQUIVALENTS | | | |
| Cash and bank balances | 27 | 1,314,092 | 325,971 |
| Short term borrowings | 11 | [553,868] | [339,943] |
| | | 760,224 | [13,972] |

- 37.1 Reconciliation of movements of liabilities to cash flows arising from financing activities:

| | Loans and borrowings | Diminishing Musharka Facility | Unclaimed dividend | Unpaid divi- dend | Total |
|--|-------------------------|-------------------------------------|-----------------------|----------------------|------------|
| | [Rupees'000] | | | | |
| Balance at 01 July 2017 | 7,309,192 | 36,440 | 16,588 | - | 7,362,220 |
| Changes from financing activities | | | | | |
| Proceeds from loans | 4,183,333 | - | - | - | 4,183,333 |
| Repayment of loan | [492,500] | - | - | - | [492,500] |
| Repayment Diminishing Musaraka Facility | - | [25,505] | - | - | [25,505] |
| Transaction cost paid | [45,000] | - | - | - | [45,000] |
| Dividend paid | - | - | [475,999] | - | [475,999] |
| | 3,645,833 | [25,505] | [475,999] | - | 3,144,329 |
| Other changes | | | | | |
| Amortization of transaction cost | 14,551 | - | - | - | 14,551 |
| Diminishing Musaraka Facility availed | - | 59,924 | - | - | 59,924 |
| Dividend declared | - | - | 468,653 | 19,210 | 487,863 |
| | 14,551 | 59,924 | 468,653 | 19,210 | 562,338 |
| Balance at 30 June 2018 | 10,969,576 | 70,859 | 9,242 | 19,210 | 11,068,887 |

Notes to the Consolidated Financial Statements

For the year ended 30 June 2018

38 REMUNERATION TO CHIEF EXECUTIVE OFFICER, DIRECTORS AND EXECUTIVES

| | 2018 | | | 2017 | | |
|--|-------------------------|---------------|----------------|-------------------------|---------------|----------------|
| | Chief Executive Officer | Directors | Executives | Chief Executive Officer | Directors | Executives |
| | Rupees '000 | | | | | |
| Managerial remuneration | 72,000 | 37,643 | 467,725 | 31,935 | 31,843 | 521,500 |
| Provident fund contribution | 3,999 | 1,902 | 9,372 | 1,032 | 1,616 | 12,194 |
| Provision for gratuity | 4,932 | 2,520 | 6,101 | 986 | 1,278 | 7,875 |
| Provision for compensated leave absences | 6,000 | 3,137 | 7,254 | - | 1,479 | 5,556 |
| Bonus | 12,000 | 2,862 | 594 | - | 2,555 | 978 |
| Leave fare assistance | 2,000 | 954 | - | - | 426 | - |
| Meeting fee | 45 | *495 | - | 15 | 450 | - |
| | 100,976 | 49,513 | 491,046 | 33,968 | 39,647 | 548,103 |
| Number of persons | 1 | 2 | 95 | 1 | 2 | 76 |

* This includes Rs. 345,000 [2017: Rs. 300,000] paid to non-executive directors of the Parent Company.

38.1 In addition to the above, Chief Executive Officer and certain executives are provided with the Company maintained vehicles carrying value of Rs. 99.72 million [2017: 45.77 million]. Accommodation maintenance is also provide to Chief Executive. Certain executives are also provided medical expenses and company maintained accommodation, as per the Company's policy.

38.2 Comparative figures have been restated due to change in definition of executive as per Companies Act, 2017.

39 TRANSACTIONS WITH RELATED PARTIES

The related parties comprise associated companies, directors as well as their close family members, companies with common directorship, executives, key management personnel, major shareholders and provident fund. Detail of related parties (with whom the Company has transacted) along with relationship and transactions with related parties, other than those which have been disclosed elsewhere in these consolidated financial statements, are as follows:

| Basis of Relationship | Name of Related Party | Percentage of Share holding |
|-----------------------|---|-----------------------------|
| Common directorship | Gelcaps (Pakistan) Limited | - |
| | Genesis Trading (Private) Limited | - |
| | Gulf Properties (Private) Limited | - |
| | Hashoo Holdings (Private) Limited | - |
| | Hashwani Hotels Limited | - |
| | Hotel One (Private) Limited | 17.85% |
| | Jubilee General Insurance Company Limited | 7.6% |
| | Ocean Pakistan Limited | - |
| | OPI Gas (Private) Limited | - |
| | Pearl Ceramics (Private) Limited | - |
| | Tejari Pakistan (Private) Limited | - |
| | Zahdan Retail (Private) Limited | - |
| | Zaver Mining (private) Limited | - |
| | Directors | Mr. Sadruddin Hashwani |
| Mr. Murtaza Hashwani | | - |
| Mr. M.A. Bawany | | - |

Notes to the Consolidated Financial Statements

For the year ended 30 June 2018

| | | | |
|---|--|----------------|---------------|
| Directors | Mr. Mansoor Akbar Ali | - | |
| | Syed Sajid Ali | - | |
| | Mr. Shakir Abu Bakar | - | |
| | Syed Haseeb Amjad Gardezi | - | |
| | Syed Asad Ali Shah | - | |
| | Mr. M. Ahmed Ghazali Marghoob | - | |
| Directors in Board of trustees | Hashoo Foundation | - | |
| Significant influence of Director | Hashoo (Private) Limited | - | |
| Significant influence of Director | Pearl Real Estate Holdings (Private) Limited | - | |
| Staff retirement fund | Trustee PSL Employees Provident Fund | - | |
| Significant influence of Relative of Director | Nirvana, a partnership firm | - | |
| Relative of Director | Mrs. Nadia Lakhani | - | |
| | Note | 2018 | 2017 |
| | | [Rupees'000] | |
| Transactions and balances with associated undertakings | | | |
| Sales | | 128 | 1,096 |
| Services provided | | 19,336 | 16,904 |
| Services availed | | 58,920 | 58,620 |
| Purchases | | 144,228 | 134,957 |
| Franchise fee - income | | 4,655 | 4,972 |
| Franchise and management fee - expense | | 10,305 | 10,642 |
| Dividend income | | 54,751 | 41,659 |
| Dividend paid | | 141,065 | 151,335 |
| Purchase of property, plant and equipment | | 17,444 | - |
| Purchase of building material | | 2,728 | - |
| Advances | | 29,947 | 24,518 |
| Other receivable | | - | 3,648,420 |
| Refund of advance against purchase of land | | 3,648,420 | - |
| Transactions and balances with other related parties | | | |
| Sales | | 178 | 9 |
| Services provided | | 3,736 | 181 |
| Services availed | | 79,473 | 44,913 |
| Purchases | | 5,083 | 5,262 |
| Contribution to defined contribution plan - provident fund | | 46,228 | 38,284 |
| Sales of vehicles | | 2,564 | - |
| Dividend paid | | 6 | 6 |
| Transactions with key management personnel | | | |
| Remuneration and allowances including staff retirement benefits | 39.1 | 150,489 | 73,615 |
| Dividend paid | | 8,678 | 10,127 |
| Sales of vehicles | | 3,926 | - |
| 39.1 Compensation to key management personnel | | | |
| Salaries and other benefits | | 109,643 | 63,778 |
| Contribution to provident fund | | 5,901 | 2,648 |
| Gratuity | | 7,452 | 2,264 |
| Bonus | | 14,862 | 2,555 |
| Meeting fee | | 540 | 465 |
| Others | | 12,091 | 1,905 |
| | | <u>150,489</u> | <u>73,615</u> |
| Number of persons | | <u>3</u> | <u>4</u> |

Notes to the Consolidated Financial Statements

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40 FINANCIAL INSTRUMENTS - FAIR VALUES AND RISK MANAGEMENT

40.1 Accounting classifications and fair values

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.

| | Note | Carrying amount | | | Fair value | | | | |
|---|------|-----------------------------------|---------------------|-----------------------------|------------|---------|---------|---------|-------|
| | | Amount in Rs'000 | | | | | | | Total |
| | | Fair value through profit or loss | Loans & receivables | Other financial liabilities | Total | Level 1 | Level 2 | Level 3 | |
| 30 June 2018 | | | | | | | | | |
| Financial assets measured at fair value | | | | | | | | | |
| Short term investment | 24 | 7,728 | - | - | 7,728 | 7,728 | - | - | 7,728 |
| Financial assets not measured at fair value | | | | | | | | | |
| Long term deposits | 19 | - | 34,522 | - | 34,522 | - | - | - | - |
| Trade debts | 22 | - | 732,591 | - | 732,591 | - | - | - | - |
| Advance to employees | 23 | - | 22,150 | - | 22,150 | - | - | - | - |
| Trade deposits | 23 | - | 27,839 | - | 27,839 | - | - | - | - |
| Other receivables | 23 | - | 101,133 | - | 101,133 | - | - | - | - |
| Interest accrued | 23 | - | 12,623 | - | 12,623 | - | - | - | - |
| Term deposit receipt | 24 | - | 2,009,522 | - | 2,009,522 | - | - | - | - |
| Cash and bank balances | 27 | - | 1,314,092 | - | 1,314,092 | - | - | - | - |
| | | - | 4,254,472 | - | 4,254,472 | - | - | - | - |
| Financial liabilities not measured at fair value | | | | | | | | | |
| Loans and borrowings | 8 | - | - | 11,040,833 | 11,040,833 | - | - | - | - |
| Short term borrowings | 11 | - | - | 553,868 | 553,868 | - | - | - | - |
| Liabilities against diminishing Musharaka facility | 8 | - | - | 70,859 | 70,859 | - | - | - | - |
| Trade and other payables | 12 | - | - | 1,445,231 | 1,445,231 | - | - | - | - |
| Markup accrued | | - | - | 224,422 | 224,422 | - | - | - | - |
| Unclaimed dividend | | - | - | 9,242 | 9,242 | - | - | - | - |
| Unpaid dividend | | - | - | 19,210 | 19,210 | - | - | - | - |
| | | - | - | 13,363,665 | 13,363,665 | - | - | - | - |

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| | Note | Carrying amount | | | Fair value | | | | |
|---|------|------------------------------------|-----------------------|-----------------------------|------------|---------|---------|---------|-------|
| | | Amount in Rs'000 | | | | | | | Total |
| | | Fair value through profit and loss | Loans and receivables | Other financial liabilities | Total | Level 1 | Level 2 | Level 3 | |
| 30 June 2017 | | | | | | | | | |
| Financial assets measured at fair value | | | | | | | | | |
| Short term investment | 24 | 9,083 | - | - | 9,083 | 9,083 | - | - | 9,083 |
| Financial assets not measured at fair value | | | | | | | | | |
| Long term deposits | 19 | - | 24,510 | - | 24,510 | - | - | - | - |
| Trade debts | 22 | - | 626,337 | - | 626,337 | - | - | - | - |
| Advance to employees | 23 | - | 10,047 | - | 10,047 | - | - | - | - |
| Trade deposits | 23 | - | 25,019 | - | 25,019 | - | - | - | - |
| Other receivables | 23 | - | 3,711,142 | - | 3,711,142 | - | - | - | - |
| Interest accrued | 23 | - | 1,375 | - | 1,375 | - | - | - | - |
| Term deposit receipt | 24 | - | 18,831 | - | 18,831 | - | - | - | - |
| Cash and bank balances | 27 | - | 325,971 | - | 325,971 | - | - | - | - |
| | | - | 4,743,232 | - | 4,743,232 | - | - | - | - |
| Financial liabilities not measured at fair value | | | | | | | | | |
| Loans and borrowings | 8 | - | - | 7,350,000 | 7,350,000 | - | - | - | - |
| Short term borrowings | 11 | - | - | 339,943 | 339,943 | - | - | - | - |
| Liabilities against diminishing Musharaka facility | 8 | - | - | 36,440 | 36,440 | - | - | - | - |
| Trade and other payables | 12 | - | - | 1,074,314 | 1,074,314 | - | - | - | - |
| Markup accrued | | - | - | 104,285 | 104,285 | - | - | - | - |
| Unclaimed dividend | | - | - | 16,588 | 16,588 | - | - | - | - |
| Unpaid dividend | | - | - | - | - | - | - | - | - |
| | | - | - | 8,921,570 | 8,921,570 | - | - | - | - |

40.2 The Group has not disclosed the fair values for these financial assets and financial liabilities, because their carrying amounts are reasonable approximation of fair value.

40.3 It excludes advances from customers, federal excise duty, bed tax and sales tax payable, banquet / beverage tax, unearned income and income tax deducted at source.

Measurement of fair values

All financial assets and financial liabilities are initially recognised at fair value of consideration paid or received, net of transaction costs as appropriate. The financial assets and liabilities of the Company approximate their carrying values. A number of Group's accounting policies and disclosures require the determination of fair value, for financial assets. Fair values have been determined for measurement and / or disclosure purposes based on the following methods:

Notes to the Consolidated Financial Statements

For the year ended 30 June 2018

Non - derivative financial assets

The fair value of non - derivative financial assets is estimated as the market value.

Financial Risk Management

"The Company has exposure to the following risk arising for financial instruments:

- Credit risk
- Liquidity risk
- Market risk

The Board of Directors has overall responsibility for the establishment and oversight of the Company's risk management framework. The Board is responsible for developing and monitoring the Company's risk management policies.

Risk Management Framework

The Group's risk management policies are established to identify and analyse the risks faced by the Group, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Group's activities. The Group, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Audit Committee oversees how management monitors compliance with the Group's risk management policies and procedures and reviews the adequacy of the risk management framework in relation to the risks faced by the Group. The Audit Committee is assisted in its oversight role by internal audit. Internal audit undertakes both regular and ad-hoc reviews of risk management controls and procedures, the result of which are reported to the Audit Committee.

40.4 Credit risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations. To manage credit risk, the Group maintains procedures covering the application for credit approvals, granting and renewal of counterparty limits and monitoring of exposures against these limits. As part of these processes, the financial viability of all counterparties is regularly monitored and assessed.

The Group's credit risk exposure is categorized under the following headings:

Trade and other receivables

The Group's exposure to credit risk is influenced mainly by the individual's characteristics of each customer. The Group has established a credit policy under which each new customer is analysed individually for creditworthiness before the Group's standard payment terms and conditions are offered. Credit limits are established for each customer, which are regularly reviewed and approved by the management. Customers that fail to meet the Group's benchmark creditworthiness may transact with the Group only on a prepayment or cash basis.

The Group establishes an allowance for impairment that represents its estimate of incurred losses in respect of trade and other receivables. The main components of this allowance are a specific loss component that relates to individually significant exposures. The collective loss allowance is determined based on historical data of payment statistics for similar financial assets.

Notes to the Consolidated Financial Statements

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Concentration of credit risk

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was:

| | Note | 2018 [Rupees' 000] | 2017 |
|----------------------|------|-----------------------|------------------|
| Long term deposits | 19 | 34,522 | 24,510 |
| Trade debts | 22 | 732,591 | 626,337 |
| Advance to employees | 23 | 22,150 | 10,047 |
| Trade deposits | 23 | 27,839 | 25,019 |
| Interest accrued | 23 | 12,623 | 1,375 |
| Other receivables | 23 | 101,133 | 3,711,142 |
| Term Deposit Receipt | 24 | 2,009,522 | 18,831 |
| Bank balances | 27 | 1,282,189 | 309,932 |
| | | <u>4,222,569</u> | <u>4,727,193</u> |

Geographically there is no concentration of credit risk. The maximum exposure to credit risk for financial assets at the reporting date by type of counter party is as follows:

| | 2018 [Rupees' 000] | 2017 |
|----------------------------------|-----------------------|------------------|
| From related parties | 10,905 | 21,376 |
| From government institutions | 43,675 | 55,951 |
| From foreign embassies | 17,325 | 3,545 |
| Banks and financial institutions | 3,291,711 | 351,856 |
| Others | 858,953 | 4,294,465 |
| | <u>4,222,569</u> | <u>4,727,193</u> |

Impairment losses

The aging of trade debts at the reporting date was:

| Note | 2018 | | 2017 | |
|--------------------|------------------------|----------------|------------------------|----------------|
| | Gross [Rupees' 000] | Impairment | Gross [Rupees' 000] | Impairment |
| Less than one year | 732,591 | - | 626,337 | - |
| Over one year | 194,118 | 194,118 | 194,161 | 194,161 |
| 22 | <u>926,709</u> | <u>194,118</u> | <u>820,498</u> | <u>194,161</u> |

The movement in impairment in respect of trade debts during the year was as follows:

| | Note | 2018 [Rupees' 000] | 2017 |
|-----------------------------|--------|-----------------------|----------------|
| Balance at 01 July | | 194,161 | 212,508 |
| Reversal of impairment loss | 31 | [43] | [18,347] |
| Balance as at 30 June | 40.4.1 | <u>194,118</u> | <u>194,161</u> |

Notes to the Consolidated Financial Statements

For the year ended 30 June 2018

- 40.4.1 This includes provision of Rs. 3.23 million (2017: Rs. 12.93 million) against doubtful debts recoverable from related parties. Refer note 22.3.

The doubtful account in respect of trade debts are used to record impairment losses unless the Group is satisfied that no recovery of the amount owing is possible; at that point the amount considered irrecoverable is written off against the financial asset directly.

The Group has no collateral in respect of financial assets exposed to credit risk. Based on past experience, management believes that except as already provided for in these consolidated financial statements, no further impairment is required to be recognized against any financial assets of the Group.

Credit quality of financial Assets

The credit quality of companies financial assets have been assessed below by reference to external credit rating of counterparties determined by the Pakistan Credit Rating Agency Limited (PACRA) and JCR - VIS Credit Rating Company Limited.

An analysis of the credit quality of financial assets that are neither past due nor impaired is as follows:

| | 2018 | 2017 |
|---|------------------|------------------|
| | [Rupees' 000] | |
| Long term deposits | | |
| Counterparties with external credit ratings of AA+ | 31,845 | 24,510 |
| Counterparties without external credit ratings | 2,677 | - |
| | <u>34,522</u> | <u>24,510</u> |
| Trade debts | | |
| Counterparties with external credit ratings of A1+ to B | 76,167 | 67,796 |
| Counterparties without external credit ratings | 656,424 | 558,541 |
| | <u>732,591</u> | <u>626,337</u> |
| Advance to employees | | |
| Counterparties without external credit ratings | 22,150 | 10,047 |
| | <u>22,150</u> | <u>10,047</u> |
| Trade deposits | | |
| Counterparties without external credit ratings | 27,839 | 25,019 |
| | <u>27,839</u> | <u>25,019</u> |
| Interest accrued | | |
| Counterparties with external credit ratings A1+ | 12,623 | 1,375 |
| | <u>12,623</u> | <u>1,375</u> |
| Other receivables | | |
| Counterparties without external credit ratings | 101,133 | 3,711,142 |
| | <u>101,133</u> | <u>3,711,142</u> |
| Term deposit receipt | | |
| Counterparties with external credit ratings of A- | 2,009,522 | 18,831 |
| | <u>2,009,522</u> | <u>18,831</u> |
| Cash at bank | | |
| Counterparties with external credit ratings of A1+ to A-2 | 1,282,189 | 309,932 |
| | <u>1,282,189</u> | <u>309,932</u> |

Notes to the Consolidated Financial Statements

For the year ended 30 June 2018

40.5 Liquidity risk

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due. Prudent liquidity risk management implies maintaining sufficient cash and marketable securities, prudent fund management practices and the ability to close out market positions due to dynamic nature of the business. The Group's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Group's reputation.

There were no defaults on loans payable during the year.

The maturity profile of the Group's financial liabilities based on the contractual amounts is as follows:

| | | Carrying amount | Contractual cash flows | Maturity up to one year | Maturity after one year and up to five years |
|--|-------------|-------------------|------------------------|-------------------------|--|
| | | (Rupees' 000) | | | |
| 2018 | Note | | | | |
| Long term financing | 8 | 11,040,833 | 13,663,181 | 2,144,310 | 11,518,871 |
| Liabilities against diminishing musharaka facility | 8 | 70,859 | 73,441 | 25,714 | 47,727 |
| Trade and other payables | 12 | 1,445,231 | 1,445,231 | 1,445,231 | - |
| Markup accrued | | 224,422 | 224,422 | 224,422 | - |
| Short term borrowings | 11 | 553,868 | 553,868 | 553,868 | - |
| Unclaimed dividend | | 9,242 | 9,242 | 9,242 | - |
| Unpaid dividend | | 19,210 | 19,210 | 19,210 | - |
| | | <u>13,363,665</u> | <u>15,988,595</u> | <u>4,421,997</u> | <u>11,566,598</u> |
| 2017 | | | | | |
| Long term financing | 8 | 7,350,000 | 9,026,283 | 984,620 | 8,041,663 |
| Liabilities against diminishing musharaka facility | 8 | 36,440 | 38,352 | 19,470 | 18,882 |
| Trade and other payables | 12 | 1,074,314 | 1,090,902 | 1,090,902 | - |
| Markup payable | | 104,285 | 104,285 | 104,285 | - |
| Short term borrowings | 11 | 339,943 | 339,943 | - | - |
| Unclaimed dividend | | 16,588 | 16,588 | 16,588 | - |
| | | <u>8,921,570</u> | <u>10,616,353</u> | <u>2,215,865</u> | <u>8,060,545</u> |

It is not expected that the cash flows included in the maturity analysis could occur significantly earlier or at significantly different amounts.

The contractual cash flows relating to long and short term borrowings have been determined on the basis of expected mark up rates. The mark up rates have been disclosed in notes 8 and 11 to these consolidated financial statements.

40.6 Market risk

Market risk is the risk that the value of the financial instrument may fluctuate as a result of changes in market interest rates or the market price due to change in credit rating of the issuer or the instrument, change in market sentiments, speculative activities, supply and demand of securities and liquidity in the market. The Group is exposed to currency risk and interest rates only.

Foreign Currency risk

The PKR is the functional currency of the Group and, as a result, currency exposures arise from transactions and balances in currencies other than PKR. The Group's potential foreign currency exposure comprise:

Notes to the Consolidated Financial Statements

For the year ended 30 June 2018

Transactional exposure in respect of non functional currency monetary items

Monetary items, including financial assets and liabilities, denominated in currencies other than the functional currency of the Group are periodically restated to PKR equivalent, and the associated gain or loss is taken to the profit or loss. The foreign currency risk related to monetary items is managed as part of the risk management strategy.

Transactional exposure in respect of non functional currency expenditure and revenues

Certain operating and capital expenditure is incurred by the Group in currencies other than the functional currency. Certain sales revenue is earned in currencies other than the functional currency of the Company. These currency risks are managed as part of overall risk management strategy. The Company does not enter into forward exchange contracts.

Exposure to forex risk on year end monetary balances:

| | 2018 | | 2017 | |
|--------------|--------------|----------|---------------|----------|
| | (Rupees'000) | USD' 000 | (Rupees' 000) | USD' 000 |
| Bank Balance | 5,053 | 41.62 | 121 | 1.16 |

The following significant exchange rate applied during the year:

| | Average rates | | Balance sheet date rate | |
|-----------------|---------------|--------|-------------------------|--------|
| | 2018 | 2017 | 2018 | 2017 |
| PKR/ US Dollars | 110.43 | 104.33 | 121.40 | 104.58 |

Foreign Currency Sensitivity Analysis

Following is the demonstration of the sensitivity to a reasonably possible change in exchange rate of USD applied to assets at reporting date represented in foreign currency, with all other variables held constant, of the Group's profit before tax.

| | 2018 | 2017 |
|-------------------------|--------------|--------|
| | (Rupees'000) | |
| Increase in 5% USD rate | 253 | 6.05 |
| Decrease in 5% USD rate | (253) | (6.05) |

Interest rate risk

The interest rate risk is the risk that the value of the financial instrument will fluctuate due to changes in the market interest rates. The Group has long term and short term Pakistan Rupees based loans and borrowing arrangements at variable rates. The local currency loans and borrowings have variable rate pricing that is dependent on the Karachi Inter Bank Offer Rate (KIBOR).

Exposure to interest rate risk:

| | 2018 | 2017 | 2018 | 2017 |
|----------------------------------|----------------------------|-----------------------|---------------|-------------|
| | Effective interest rates % | | (Rupees' 000) | |
| Fixed rate instruments | | | | |
| Financial assets | 0.25 to 5.75 | 0.25 to 5.75 | 1,218,327 | 296,915 |
| Variable rate instruments | | | | |
| Financial assets | | | - | - |
| Financial liabilities | KIBOR + 0.6 to 1.5 | KIBOR + 0.6 to 1.5 | (11,665,560) | (7,714,011) |
| | | | (11,665,560) | (7,714,011) |

The group does not account for any fix report financial assets and liabilities at fair value through profit and loss. Therefore, a change in interest rates at the reporting date would not effect profit or loss account.

Notes to the Consolidated Financial Statements

For the year ended 30 June 2018

Cash flow sensitivity analysis for variable rate instruments

A change of 100 basis points in interest rates at the reporting date would have increased / [decreased] equity / profit and loss by Rs. 104.47 million [2017: Rs. 74.17 million]. This analysis assumes that all other variables, in particular foreign currency rates, remain constant. The analysis is performed on the same basis for 2017.

Other market price risk

The primary goal of the Group's investment strategy is to maximize investment returns on surplus funds. The Group adopts a policy of ensuring to minimize its price risk by investing in securities having sound market performance. Certain investments are designated as held for trading because their performance is actively monitored and these are managed on a fair value basis. Equity price risk arises from investments at fair value through profit and loss.

Sensitivity analysis – equity price risk

For quoted investments classified as held for trading, a 100 basis point increase in market price at reporting date would have increased profit or loss by Rs. 0.07 million [2017: Rs. 0.09 million] thousand; an equal change in the opposite direction would have decreased profit or loss by the same amount. The analysis is performed on the same basis for 2017 and assumes that all other variables remain the same.

| Assets carried at fair value | Level 1 | Level 2 | Level 3 |
|---|---------------|---------|---------|
| | [Rupees '000] | | |
| 2018 | | | |
| Financial assets at fair value | | | |
| through profit or loss - held for trading | 7,728 | - | - |
| 2017 | | | |
| Financial assets at fair value | | | |
| through profit or loss - held for trading | 9,083 | - | - |

The carrying value of financial assets and liabilities reflected in consolidated financial statements approximate their respective fair values.

41 APPLICATION OF IFRIC INTERPRETATION 12 - SERVICE CONCESSION ARRANGEMENTS

Securities and Exchange Commission of Pakistan through its S.R.O. NO 24 [I]/2012, dated 16 January 2012 has exempted the application of IFRIC 12 - "Service Concession Arrangements", for Companies in Pakistan. Consequently, the Parent Company is not required to account for its arrangement under Build, Operate and Transfer agreement with City District Government Karachi for developing and operating an underground parking facility in Karachi under IFRIC 12. If the Parent Company were to follow IFRIC 12, the effect on the consolidated financial statements would have been as follows:

| | 2018 | 2017 |
|--|--------------|-----------|
| | [Rupees'000] | |
| Increase in profit after tax for the year | 11,736 | 8,647 |
| Derecognition of property, plant and equipment | [225,782] | [251,995] |
| Recognition of intangible asset | 391,268 | 408,280 |
| Recognition of financial liability | [28,813] | [29,059] |
| Increase in taxation obligations | 2,834 | 3,885 |
| Increase in unappropriated profits | 95,671 | 87,786 |

Notes to the Consolidated Financial Statements

For the year ended 30 June 2018

42 CAPACITY

| | Note | No. of lettable rooms | | Average occupancy | |
|------------------------------|------|-----------------------|------|-------------------|------|
| | | 2018 | 2017 | 2018 | 2017 |
| | | | | % | % |
| Pearl Continental Hotel | | | | | |
| - Karachi | | 286 | 286 | 75 | 70 |
| - Lahore | | 607 | 607 | 68 | 64 |
| - Rawalpindi | | 193 | 193 | 64 | 61 |
| - Peshawar | | 148 | 148 | 59 | 56 |
| - Bhurban | | 190 | 190 | 69 | 63 |
| - Muzaffarabad | | 102 | 102 | 46 | 46 |
| - Hotel One The Mall, Lahore | 42.1 | 32 | 32 | 66 | 70 |

42.1 This is a budget hotel owned by the Parent Company and operated by Hotel One (Private) Limited, an associated company, under franchise and management agreement.

43 NUMBER OF EMPLOYEES

| | 2018 | 2017 |
|---|-------|-------|
| Number of employees at the year end | 3,644 | 3,461 |
| Average number of employees during the year | 3,545 | 3,503 |

44 EMPLOYEES' PROVIDENT FUND

44.1 The following information is based on unaudited financial statements of the provident fund trust at the reporting date:

| | Note | 2018 [Rupees'000] | 2017 |
|-------------------------------|------|----------------------|---------|
| Size of the fund | | 751,166 | 782,946 |
| Cost of investment made | | 745,626 | 679,075 |
| Percentage of investment made | | 99% | 87% |
| Fair value of investments | 44.2 | 715,709 | 745,626 |

44.2 Fair value of investments made:

| | 2018 | | 2017 | |
|------------------------------|--------------|-----|--------------|-----|
| | [Rupees'000] | % | [Rupees'000] | % |
| Listed shares | 152,505 | 21% | 185,637 | 25% |
| Mutual funds | 184,882 | 26% | 208,877 | 28% |
| Special Savings Certificates | 378,322 | 53% | 351,112 | 47% |
| | 715,709 | | 745,626 | |

All the investments out of provident fund trust have been made in accordance with the provisions of Section 218 of the Companies Act, 2017 and the rules formulated for this purpose.

Notes to the Consolidated Financial Statements

For the year ended 30 June 2018

45 CHANGE IN POLICY NOTE

The Companies Act, 2017, has not carried forward the specific requirement to show surplus on revaluation of property, plant and equipment under the shareholders equity which was previously required under repealed Companies Ordinance, 1984. There for presentation of surplus on revaluation of property, plant and equipment is now as per requirement of IAS 16 under the shareholders equity. Since this change require retrospective adjustment, accordingly presentation of surplus on revaluation of property, plant and equipment is reclassified in current and comparative period.

Following the application of IAS 16, the Group's accounting policy for surplus on revaluation of property, plant and equipment stands amended as follows:

Increases in the carrying amounts arising on revaluation of land is recognized, net of tax, in other comprehensive income and accumulated in revaluation surplus in shareholders' equity.

The change in accounting policy has been accounted for retrospectively in accordance with the requirements of IAS 8 'Accounting Policies, Changes in Accounting Estimates and Errors' and comparative figures have been restated.

| | As at 30 June 2017 | | | As at 30 June 2016 | | |
|---|------------------------|-------------|--------------|------------------------|-------------|--------------|
| | As previously reported | As restated | Restatement | As previously reported | As restated | Restatement |
| | Rs. ' 000 ' | | | Rs. ' 000 ' | | |
| <i>Effect on Statement of Financial position</i> | | | | | | |
| Revaluation surplus on property, plant and equipment | 23,779,515 | - | [23,779,515] | 23,779,515 | - | [23,779,515] |
| Equity | 8,303,195 | 32,082,710 | 23,779,515 | 7,836,872 | 31,616,387 | 23,779,515 |
| <i>Effect on Statement of Changes in equity</i> | | | | | | |
| Revaluation surplus on property, plant and equipment | - | 23,779,515 | 23,779,515 | - | 23,779,515 | 23,779,515 |

There was no impact on comprehensive income and cash flow statement.

46 REARRANEGEMENT / RECLASSIFICATION OF CORRESPONDING FIGURES

The following table summarizes the impact of rearrangement / reclassification of corresponding figures on the consolidated financial statements: [Refer note 3]

| | As previously reported at 30 June 2017 | Reclassifications | As reclassified at 30 June 2017 |
|--|--|-------------------|---------------------------------|
|--|--|-------------------|---------------------------------|

46.1 Effect on statement of financial position

| | (Rupees'000) | | |
|--|--------------|-----------|-------------|
| Long term financing | 6,816,692 | - | [6,816,692] |
| Current portion of long term financing | 492,500 | - | [492,500] |
| Liabilities against asset subject to finance lease | 10,949 | - | [10,949] |
| Liabilities against asset subject to finance lease current | 13,119 | - | [13,119] |
| Loans and borrowings | - | 7,333,260 | 7,333,260 |
| | 7,333,260 | 7,333,260 | - |

Notes to the Consolidated Financial Statements

For the year ended 30 June 2018

| | As previously reported at 30 June 2017 | Reclassifications | As reclassified at 30 June 2017 |
|--|--|-------------------|---------------------------------|
| | (Rupees'000) | | |
| Deferred liabilities | 853,844 | - | (853,844) |
| Employee benefits | - | 632,493 | 632,493 |
| Deferred tax liability - net | - | 229,168 | 229,168 |
| Trade and other payable | - | (7,817) | (7,817) |
| | 853,844 | 853,844 | - |
| Trade and other payables | 1,676,391 | 1,651,986 | (24,405) |
| Unpaid dividend | - | - | - |
| Unclaimed dividend | - | 16,588 | 16,588 |
| Deferred tax liability - net | - | 7,817 | 7,817 |
| | 1,676,391 | 1,676,391 | - |
| Reserves | 2,737,968 | - | (2,737,968) |
| Unappropriated profits | 5,233,980 | - | (5,233,980) |
| Capital reserve | - | 416,645 | 416,645 |
| Revenue reserves | - | 7,555,303 | 7,555,303 |
| | 7,971,948 | 7,971,948 | - |
| Property, plant and equipment | 33,273,710 | (16,633) | (33,290,343) |
| Stores, spare parts and loose tools | 175,714 | - | (175,714) |
| Stock in trade - food and beverages | 83,160 | - | (83,160) |
| Inventories | - | 258,874 | 258,874 |
| | 258,874 | 258,874 | - |
| Advances | 104,601 | - | (104,601) |
| Trade deposits and prepayments | 72,444 | - | (72,444) |
| Interest accrued | 1,375 | - | (1,375) |
| Other receivables | 3,711,142 | - | (3,711,142) |
| Advances, prepayments, trade deposits and other receivables | - | 3,889,562 | 3,889,562 |
| | 3,889,562 | 3,889,562 | - |
| Other financial assets | 27,914 | - | (27,914) |
| Short term investments | - | 27,914 | 27,914 |
| | 27,914 | 27,914 | - |
| Sales and services - net | 9,920,572 | 9,920,572 | - |
| Cost of sales and services | (5,553,384) | (5,553,384) | - |
| Administrative expenses | (2,691,403) | (2,691,403) | - |
| Finance cost | (413,068) | (413,068) | - |
| Finance income | - | 49,806 | 49,806 |
| Unrealised gain [loss] on remeasurement of investments to fair value-net | - | 270 | 270 |
| Other income | 191,240 | 141,164 | (50,076) |
| Impairment loss | (40,509) | - | 40,509 |
| Other expenses | - | (40,509) | (40,509) |
| Taxation | (535,778) | (535,778) | - |
| | 877,670 | 877,670 | - |

Notes to the Consolidated Financial Statements

For the year ended 30 June 2018

47.2 DATE OF AUTHORISATION FOR ISSUE

These consolidated financial statements were authorized for issue by the Board of Directors of the Parent Company in its meeting held on 24 September 2018.



Murtaza Hashwani
Chief Executive



Shakir Abu Bakar
Director

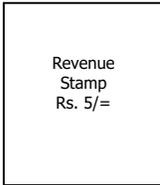


Abdul Qadeer Khan
Chief Financial Officer

PAKISTAN SERVICES LIMITED
FORM OF PROXY

I / We _____ of _____ being a member of Pakistan Services Limited hereby appoint Mr./Ms./M/s. _____ of _____ failing whom Mr./Ms./M/s. _____ of _____ as my proxy to attend and act for me, and on my behalf, at the Annual General Meeting of the Company to be held on Thursday, October 25, 2018 at 11:00 a.m. at Islamabad Marriott Hotel, and any adjournment thereof.

Dated this _____ day of _____ 2018.



Specimen Signature of Proxy

Folio No. _____

Participant I.D. No. _____

Sub Account No. _____

Signature of Shareholder

Folio No. _____

Participant I.D. No. _____

Sub Account No. _____

Specimen Signature of Alternate Proxy

Folio No. _____

Participant I.D. No. _____

Sub Account No. _____

Note:

- i) If a member is unable to attend the Meeting, he / she may appoint another member as his / her proxy and send this form to Pakistan Services Limited, 1st Floor, NESPAK House, Sector G-5/2, Islamabad to reach not less than 48 hours before the time appointed for holding the meeting.
- ii) Attested copies of CNIC or the passport of the beneficial owners and the proxy shall be furnished with the proxy form.
- iii) The proxy shall produce his original CNIC or original passport at the time of the meeting.
- iv) In case of corporate entity, the Board of Directors' Resolution / Power of Attorney with specimen signature shall be submitted (unless it has been provided earlier) along with proxy form to the Company.

پاکستان سروسز لمیٹڈ پراکسی فارم

اختتام سال ۳۰ جون ۲۰۱۸

میں / ہم سکنہ بحیثیت ممبر
(رکن) پاکستان سروسز لمیٹڈ بذریعہ ہذا مسمی / مسماة سکنہ
..... یا ان کی غیر حاضری کی صورت میں متبادل مسمی / مسماة
..... سکنہ کو اپنا پراکسی مقرر
کرتا کرتی ہوں جو کہ میری / ہماری جانب سے میری / ہماری عدم موجودگی کی صورت میں کمپنی کے سالانہ اجلاس عام جو کہ بروز جمعرات مورخہ ۲۵ اکتوبر ۲۰۱۸ء کو اسلام آباد
میرٹ ہوٹل میں منعقد ہوگا یا التواء کی صورت میں حاضر ہو کر میری / ہماری نمائندگی کرے۔

مورخہ بروز ۲۰۱۸ء

پراکسی کے دستخط کا نمونہ

پانچ روپے مالیت کی ریونیو ٹکٹ

فولیو نمبر
سی ڈی سی پارٹسپنٹ آئی ڈی نمبر
ذیلی اکاؤنٹ نمبر

متبادل پراکسی کے دستخط کا نمونہ
فولیو نمبر
سی ڈی سی پارٹسپنٹ آئی ڈی نمبر
ذیلی اکاؤنٹ نمبر

ممبر (رکن) کا دستخط
فولیو نمبر
سی ڈی سی پارٹسپنٹ آئی ڈی نمبر
ذیلی اکاؤنٹ نمبر

نوٹ:

- (i) اگر کوئی ممبر اجلاس میں حاضر ہونے سے قاصر ہے تو وہ اپنا پراکسی تعینات کرنے کا مجاز ہے اور فارم ہذا کو اجلاس کے انعقاد کے لئے مقررہ وقت سے کم از کم ۴۸ گھنٹے پہلے تک پاکستان سروسز لمیٹڈ واقع پہلی منزل، نیپاک ہاؤس، سیکٹر 5/2-G اسلام آباد میں جمع کرادے۔
- (ii) پراکسی فارم کے ہمراہ قومی شناختی کارڈ یا پاسپورٹ کی مصدقہ نقول بھی منسلک کرنا ہوں گی۔
- (iii) اجلاس کے وقت پراکسی کو اپنا اصلی شناختی کارڈ یا پاسپورٹ پیش کرنا ہوگا۔
- (iv) کمپنی ہونے کی صورت میں بورڈ آف ڈائریکٹرز کی قرارداد / مختار نامہ بشمول نمونہ دستخط (بشرطیکہ پہلے سے کمپنی کو فراہم نہ کیا گیا ہو) پراکسی فارم کے ساتھ جمع کرنا ہوگا۔

1st Floor, NESPAK House sector G-5/2, Islamabad
Phone: +92-51-2272890-8
Fax: +92-51-2878636
Email: psl@hashoohotels.com
OWNERS AND OPERATORS OF PEARL-CONTINENTAL HOTELS



Dear Shareholder,

ELECTRONIC PAYMENT OF CASH DIVIDENDS

Pursuant to Section-242 of the Companies Act, 2017 and Companies (Distribution of Dividends) Regulations, 2017 issued by the Securities and Exchange Commission of Pakistan (SECP), it is mandatory for a listed company to pay cash dividends to its shareholders only through electronic mode directly in the bank accounts of the shareholders.

In this connection, it is necessary to provide complete bank mandate detail including IBAN number to credit the proceeds of the future dividends into your bank account. You are therefore required to provide complete bank mandate details with IBAN otherwise future dividend may be withheld.

The Shareholders, who are holding physical shares are requested to submit e-dividend mandate form by filling the attached format and send it to Company's Share Registrar at the following address:

M/s. THK Associates [Pvt] Limited,

1st Floor, 40-C, Block-6, P.E.C.H.S., Karachi

Phone: 021-111-000-322 E-mail: sfc@thk.com.pk

The CDC shareholders must submit their e-dividend mandate form details to Investor Account Services or to their brokers where shares are placed electronically.

Electronic Dividend Mandate Form is attached with Printed Annual Report and also placed on Company's website www.psl.com.pk.

For any query/ problem/information, the investors may contact the company's Share Registrar at the above phone Numbers, email address.

Yours faithfully,

for Pakistan Services Limited

Mansoor Khan

Company Secretary



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CA/PSX/18-19/ **0799**
October 04, 2018

The General Manager,
Pakistan Stock Exchange Limited,
Stock Exchange Building,
Stock Exchange Road,
Karachi.

Subject: **AUDITORS' INDEPENDENT ASSURANCE REPORT ON FREE FLOAT STATEMENT**

Dear Sir,

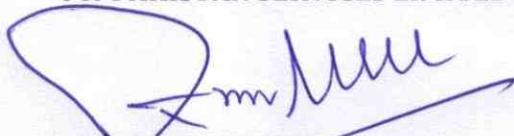
Please refer to notice no. PSX/N-4829 dated August 16, 2017 issued by Pakistan Stock Exchange ("PSX") regarding submission of Free Float Statement along with Independent Reasonable Assurance Report by the External Auditor.

In this regard, we are enclosing herewith Independent Reasonable Assurance Report on Free Float Statement by our External Auditors for the year 2017-18.

Thanking you,

Regards,

Yours faithfully
For **PAKISTAN SERVICES LIMITED**



MANSOOR KHAN
Company Secretary

Encl: As Above



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KPMG Taseer Hadi & Co.
Chartered Accountants
Sixth Floor, State Life Building, Blue Area
Islamabad, Pakistan
Telephone 92 (51) 282 3558, Fax 92 (51) 282 2671

INDEPENDENT REASONABLE ASSURANCE REPORT ON STATEMENT OF FREE FLOAT OF SHARES

To the Chief Executive Officer of Pakistan Services Limited

Introduction

We have been engaged to perform a reasonable assurance engagement on the annexed Statement of Free Float of Shares (the 'Statement') of Pakistan Services Limited (the Company) as of 30 September 2017, 31 December 2017, 31 March 2018 and 30 June 2018.

Applicable Criteria

The criteria against which the Statement is assessed is Regulation No. 5.7.2(c)(ii) of Pakistan Stock Exchange Limited Regulations (PSX Regulations) which requires every listed company to submit directly to Pakistan Stock Exchange (PSX) an annual Free-Float Certificate duly verified by the auditor along with the annual audited accounts as prescribed under regulation 5.6.4(a) of the PSX Regulations.

Management's Responsibility for the Statement

Management is responsible for the preparation of the Statement as of 30 September 2017, 31 December 2017, 31 March 2018 and 30 June 2018 in accordance with the applicable criteria. This responsibility includes maintaining adequate records and internal controls as determined necessary to enable the preparation of the Statement such that it is free from material misstatement, whether due to fraud or error.

Our Independence and Quality Control

We have complied with the independence and other ethical requirement of the Code of Ethics for Chartered Accountants issued by the Institute of Chartered Accountants of Pakistan, which is founded on fundamental principles of integrity, objectivity, professional competence and due care, confidentiality and professional behavior.



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The firm applies International Standard on Quality Control 1 “Quality Control for firms that perform Audits and Reviews of Historical Financial Information, and Other Assurance and Related Services Engagements” and accordingly maintains a comprehensive system of quality control including documented policies and procedures regarding compliance with ethical requirements, professional standards and applicable legal and regulatory requirements.

Our responsibility and summary of the work performed

Our responsibility is to carry out an independent reasonable assurance engagement and to express an opinion as to whether the Statement is prepared in accordance with the applicable criteria, based on the procedures we have performed and the evidence we have obtained.

We conducted our reasonable assurance engagement in accordance with International Standard on Assurance Engagement 3000 (Revised), ‘Assurance Engagements other than audits or reviews of historical financial statements’ (ISAE 3000) (Revised) issued by the International Auditing and Assurance Standards Board. That standard requires that we plan and perform this engagement to obtain reasonable level of assurance about whether the Statement is free from material misstatement.

A reasonable assurance engagement in accordance with ISAE 3000 (Revised) involves performing procedures to obtain evidence about the free float of shares and related information in the Statement. The nature, timing and extent of procedures selected depend on the practitioner’s judgment, including the assessment of the risk of material misstatement, whether due to fraud or error, in the Statement. In making those risk assessments, we considered internal control relevant to Pakistan Services Limited’s preparation of the Statement. A reasonable assurance engagement also includes assessing the applicable criteria used and significant estimates made by management, as well as, evaluating the overall presentation of the Statement.

We have carried out the procedures considered necessary for the purpose of providing reasonable assurance on the Statement. Our assurance procedures performed included verification of Information in the Statement with the underlying data and record comprising of Central Depository Company statements, forms submitted by the Company with Securities & Exchange Commission of Pakistan relating to its pattern of shareholding and other related information. Verification that the computation of free float of shares is in accordance with the PSX regulation also forms part of our assurance procedures.



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We believe that the evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Opinion

In our opinion, the Statement as of 30 September 2017, 31 December 2017, 31 March 2018 and 30 June 2018 is prepared, in all material respects, in accordance with the PSX Regulations.

Restriction on use and distribution

This report is issued in relation to the requirements as stipulated under Regulation No. 5.7.2(c)(ii) of the PSX Regulations and is not to be used or distributed for any other purpose. This report is restricted to the facts stated herein and the attachments.

Date: 28 September 2018

A handwritten signature in blue ink, appearing to read 'KPMG Taseer Hadi & Co.', written in a cursive style.

**KPMG Taseer Hadi & Co.
Chartered Accountants**



Statement of Free Float

Annexure-A

| | Quarter ended September 30, 2017 | Quarter ended December 31, 2017 | Quarter ended March 31, 2018 | Quarter ended June 30, 2018 |
|--|--|---------------------------------------|---------------------------------|--------------------------------|
| Total Outstanding Shares | 32,524,170 | 32,524,170 | 32,524,170 | 32,524,170 |
| Less: Government Holdings | - | - | - | - |
| Less: Shares held by Directors / Sponsors/ Senior Management Officers and their associates | (571,976) | (571,976) | (571,976) | (571,976) |
| Less: Shares in Physical Form | (1,715,677) | (1,715,677) | (1,715,677) | (1,715,272) |
| Less: Shares held by Associate Companies / Group Companies (Cross holdings) | (7,249,632) | (7,249,632) | (7,249,632) | (7,358,432) |
| Less: Shares issued under Employees Stock Option Schemes that cannot be sold in the open market in normal course | - | - | - | - |
| Less: Treasury shares | - | - | - | - |
| Less: Any other category that are barred from selling at the review date | - | - | - | - |
| Free Float | 22,986,885 | 22,986,885 | 22,986,885 | 22,878,490 |

Basis of Preparation: This Statement is prepared in accordance with the requirement of Regulation No. 5.7.2 (c)(ii) of Pakistan Stock Exchange Limited Regulations (PSX Regulations)

Company Secretary



Handwritten signature