



Third Quarterly Report
September 2018
(Un-audited)

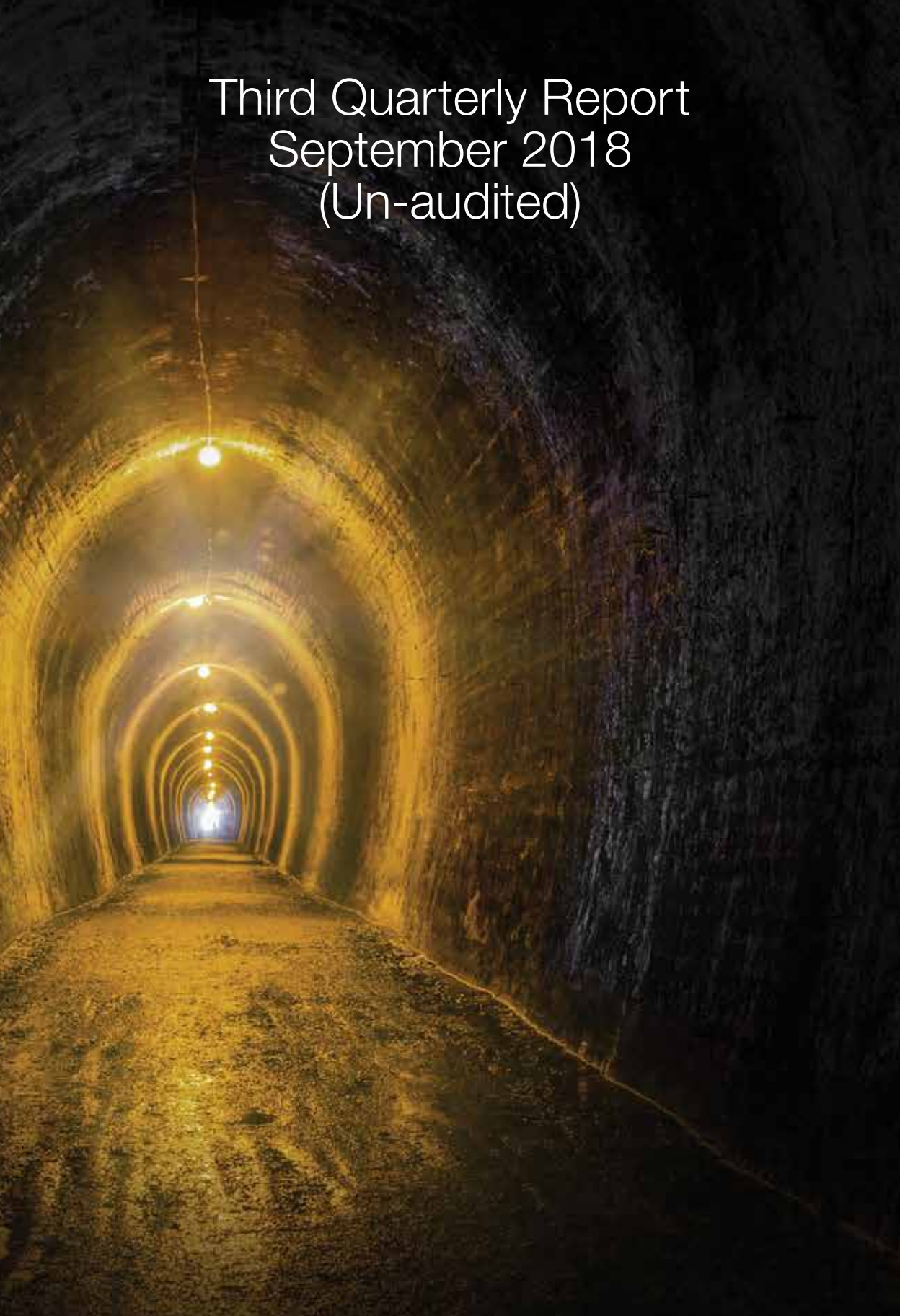


Soneri Bank
Roshan Har Qadam

The path that leads up to real treasure is paved with shining discoveries and glittering revelations. Just as the real value of gold never escapes the trained eye of a true Gold miner, Soneri Bank identifies the real value of its customers through years of finest banking experience, and continues to evolve as a progressive and trusted financial entity in the region.

گندن شناس

Third Quarterly Report
September 2018
(Un-audited)



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CORPORATE INFORMATION

CHAIRMAN

MR. ALAUDDIN FEERASTA

CHIEF EXECUTIVE OFFICER

MR. MOHAMMAD AFTAB MANZOOR

DIRECTORS

MR. NOORUDDIN FEERASTA

MR. AMIN A. FEERASTA (EXECUTIVE DIRECTOR)

MR. MUHAMMAD RASHID ZAHIR

MR. MANZOOR AHMED (NIT NOMINEE)

MR. INAM ELAHI

MR. JAMIL HASSAN HAMDANI

CHIEF FINANCIAL OFFICER

MR. MIRZA ZAFAR BAIG

COMPANY SECRETARY

MR. MUHAMMAD ALTAF BUTT

AUDITORS

A.F. FERGUSON & CO.

CHARTERED ACCOUNTANTS

SHARI'AH BOARD

MUFTI EHSAN WAQUAR AHMAD (CHAIRMAN)

MUFTI MUHAMMAD ZAHID (RESIDENT MEMBER)

MUFTI BILAL AHMED QAZI (MEMBER)

LEGAL ADVISORS

MANAN ASSOCIATES, ADVOCATES

REGISTERED OFFICE

RUPALI HOUSE 241-242,
UPPER MALL SCHEME,
ANAND ROAD, LAHORE - 54000

CENTRAL OFFICE

10TH FLOOR, PNSC BUILDING,
M.T. KHAN ROAD, KARACHI-74000

REGISTRAR AND SHARE TRANSFER AGENT

THK ASSOCIATES (PRIVATE) LTD.,
1ST FLOOR, 40-C,
BLOCK-6, P.E.C.H.S.,
KARACHI - 75400
UAN: (021) 111-000-322
FAX: (021) 341 68271



DIRECTORS' REVIEW

On behalf of the Board of Directors, we are pleased to present the Directors' Review of Soneri Bank Limited ('the Bank') along with the un-audited condensed interim financial statements for the nine month's period ended 30 September 2018.

Economy

While the newly elected government is still settling in; it has to recognize the immediate need for macroeconomic policy adjustments to address challenges on multiple fronts. The upward trend in international oil and domestic gas prices along with PKR devaluation is adding to the increasing inflationary pressure.

Consequently, the imports bill is witnessing a notable increase in the backdrop of CPEC investments while exports are still playing catch up. Owing to the trade deficit SBP's net liquid FX reserves have declined to \$8.4 billion (1.5 months of imports) by 28 September 2018 compared to \$16.1 billion (2.9 months of imports) at end of June 2017. Building the FX reserve is of primary concern in order to withstand external shocks.

The Government is now focusing on tightening the fiscal and monetary policy with a view to slowing down pressures on the external front and to correct the internal imbalances. The Government will have to cut down expenditures and improve the management of state owned enterprises besides implementing revenue mobilization reforms.

With the increase of 275 basis points in policy rate during the year, the fiscal and monetary consolidation plan aims to decelerate domestic demand. Although this will trigger a slowdown in GDP growth but macroeconomic stabilization needs to be addressed foremost.

Operating Results and Business Overview

The summarized operating results of the Bank for the nine month's period ended 30 September 2018 along with key financial indicators are as follows:

Profit & Loss Account	30 September 2018	30 September 2017	Variance %
	----- (Rs. in '000) -----		
Net markup income	5,142,446	4,905,526	4.83
Non markup income	2,191,922	2,530,046	(13.36)
Non markup expenses	5,484,531	5,236,096	4.74
Profit before tax	2,167,269	2,099,708	3.22
Profit after tax	1,293,608	1,231,347	5.06
Earning per share - Rupees	1.1734	1.1169	5.06

Statement of Financial Position	30 September 2018	31 December 2017 (Restated)	Variance %
	----- (Rs. in '000) -----		
Shareholders Equity (excluding Surplus)	16,932,645	16,413,427	3.16
Deposits	241,229,092	227,348,454	6.11
Advances - net	173,665,608	164,292,915	5.70
Investments - net	107,138,412	117,428,516	(8.76)

The Bank posted profit before tax of Rs. 2,167.269 million and profit after tax of Rs. 1,293.608 million for the nine month's period ended 30 September 2018. These amounts are higher than the corresponding period last year by 3.22 percent and 5.06 percent respectively. Earnings per share of the Bank stood at Rs. 1.1734 as against Rs.1.1169 in the corresponding period of 2017.

Net mark-up income of the Bank increased 4.83 percent during the nine month's period of 2018 when compared to the corresponding period of the last year. This depicts continuous efforts by the management to deliver revenue through its core machinery.

Non mark-up income decreased by 13.36 percent versus nine months of 2017 owing primarily to decrease in non-recurring capital gains; however, excluding the impact of capital gains a significant growth was delivered through exchange earnings and fee income growing by 99.24 percent and 12.11 percent respectively.

DIRECTORS' REVIEW

Non Mark-up expenses increased by 4.74 percent as compared to corresponding period of the last year. The annual inflationary impact along with the expansion in the branch network was partially offset by the favorable impact of a change in accounting estimate of the useful life of Fixed Assets as fully explained in note 12.3 of the annexed condensed interim financial statements.

Through active management of non-performing loans, the Bank was able to speed up recoveries from the non-performing portfolio which resulted in reversal of provision of Rs. 317.432 million as against a charge of Rs. 99.768 million in the same period of 2017.

Your Bank's Net assets (including surplus) amounted to Rs. 18.172 billion as at 30 September 2018, 1.79 percent lower than the 2017 base of Rs. 18.505 billion. This was due to increase in deficit on revaluation of government securities and equity portfolio. Also there was an appropriation of 2017 final cash dividend during the period. Deposits increased by 6.11 percent during the period closing at Rs. 241.229 billion (December 2017: Rs. 227.348 billion) depicting the management's strategy of capacity building and portfolio enhancement. Net Advances increased by 5.70 percent standing at Rs. 173.666 billion (December 2017: Rs. 164.293 billion). Moreover, there was decrease of 8.76 percent in Net Investments which closed at Rs. 107.138 billion (December 2017: Rs. 117.428 billion) as a strategic move to take advantage of the anticipated increase in policy rates.

Your Bank continues to operate with adequate liquidity and capital adequacy levels and maintains reputable standing with international financial institutions. We are confident that with effective risk management, strong internal controls and compliance systems the Bank will remain satisfactorily compliant with all the regulatory requirements. We would also like to highlight that your Bank has successfully transformed its Core banking system in the second quarter of 2018 enabling the Bank to derive further efficiencies and modernization.

Your Bank is in the process of raising Unsecured, Sub-ordinated, Rated, Listed, Perpetual and Non-Cumulative Term Finance Certificates as Additional Tier 1 ('ADT1') Capital up to Rs. 4,000 million (inclusive of a green shoe option of Rs. 1,000 million) under Basel III guidelines of State Bank of Pakistan BPRD Circular No. 6 dated 15 August 2013. In this respect, we have obtained the approval of State Bank of Pakistan. The issue is in the process of being listed on the Pakistan Stock Exchange. This issue will enhance the Bank's capital buffer and support future growth plan.

Credit Rating

The Pakistan Credit Rating Agency (PACRA) maintained the long term credit rating of AA- (Double A Minus) and short term rating of A1+ (A One Plus) with Stable Outlook through its notification dated 14 June 2018 [2017: long term AA- (Double A Minus): short term A1+ (A One Plus)]

PACRA has also maintained credit rating of unsecured, subordinated and listed Term Finance Certificates (TFC – 2) issue of worth PKR 3,000 million at A+ (Single A plus) with Stable Outlook vide its notification dated 14 June 2018.

Acknowledgment

We would like to take this opportunity to thank State Bank of Pakistan, Securities and Exchange Commission of Pakistan and Ministry of Finance for their continued support and guidance. We are also thankful to our valued customers for their patronage and confidence and want to extend our appreciation to the bank employees as the driving force in the growth of the bank over the years.

On behalf of the Board of Directors

MOHAMMAD AFTAB MANZOOR
President & Chief Executive Officer

ALAUDDIN FEERASTA
Chairman

Lahore: 26 October 2018



ڈائریکٹرز کی جائزہ رپورٹ

ہم نہایت مسرت کے ساتھ بورڈ آف ڈائریکٹرز کی جانب سے سویری بینک لمیٹڈ کے 30 ستمبر 2018 کو ختم ہونے والے نو ماہ کے لیے ڈائریکٹرز کی جائزہ رپورٹ بمعہ غیر پڑتا ہوا عبوری مالیاتی کوٹوارے پیش کر رہے ہیں۔

معیشت

نئی حکومت کے قیام کو ابھی زیادہ عرصہ نہیں گزرا ہے اور حکومت ابھی تک اپنے پاؤں پر کھڑے ہونے کی کوششوں میں مصروف ہے، نئی حکومت کو مختلف مجازوں پر مشکلات سے نبرد آزما ہونے کے لیے فوری طور پر اقتصادی پالیسی میں ردوبدل کی اشد ضرورت ہے۔ عالمی سطح پر تیل اور مقامی گیس کی قیمتوں میں اضافہ اور پاکستانی روپے کی قدر میں کمی افراط زر پر زیادہ سے زیادہ دباؤ کا سبب بن رہے ہیں۔

ان سب کے نتیجے میں، درآمدی مل کے اندر CPEC سرمایہ کاروں کے سبب واضح اضافہ دیکھا جا رہا ہے جبکہ برآمدات اپنے ہدف تک پہنچنے کی کوششوں میں مصروف عمل ہیں۔ تجارتی خسارے کے سبب اسٹیٹ بینک آف پاکستان کا نیٹ لیوڈ فارن ایپیچج ریزرو 28 ستمبر 2018 تک کم ہو کر 8.4 بلین ڈالر تک جا پہنچا (1.5 بلین ڈالر آمدی مل) جبکہ جون 2017 کے اختتام تک 16.1 بلین ڈالر (2.9 بلین ڈالر آمدی مل) تھا۔ بیرونی خطرات سے مقابلہ کرنے کے لیے فارن ایپیچج کے ذخائر کو بڑھانا بنیادی قوت کا محور ہونا چاہئے۔

اندرونی عدم توازن کی درنگی اور بیرونی محاذ پر دباؤ کو کم کرنے کے نظریہ کے ساتھ اب حکومت مالیاتی اور مانیٹری پالیسی کو سخت کرنے پر توجہ مرکوز کر رہی ہے۔ حکومت کو آمدنی کی متحرک اصلاحات نافذ کرنے کے ساتھ ساتھ اخراجات میں کٹوتی اور حکومتی ملکیت میں موجود اداروں کی انتظامیہ میں بہتری لانے کی ضرورت ہوگی۔

اس سال کے دوران پالیسی ریٹ میں 275 بیس پوائنٹس اضافے کے ساتھ، مالیاتی اور مانیٹری استحکام پلان کا مقصد اندرونی طلب کو مست کرنا ہے۔ اگرچہ اس کی وجہ سے شرح منسوخت ہو جائے گی لیکن کیا یہ معاشی استحکام کو سب سے پہلے ترجیح دینا اشد ضروری ہے۔

آپریٹنگ نتائج اور کاروباری جائزہ

بینک کی 30 ستمبر 2018 کو مکمل ہونے والے نو ماہ کے لیے کاروباری نتائج کا خلاصہ کلیدی مالیاتی اشاروں کے ساتھ مندرجہ ذیل ہے۔

نفع اور نقصان کا اکاؤنٹ	30 ستمبر 2018	30 ستمبر 2017	ردوبدل %
خالص مارک اپ آمدنی	5,142,446	4,905,526	4.83
نان مارک اپ آمدنی	2,191,922	2,530,046	(13.36)
نان مارک اپ اخراجات	5,484,531	5,236,096	4.74
قبل از ٹیکس منافع	2,167,269	2,099,708	3.22
بعد از ٹیکس منافع	1,293,608	1,231,347	5.06
فی حصص آمدنی - روپے	1.1734	1.1169	5.06

مالیاتی صورتحال کا بیان	30 ستمبر 2018	31 دسمبر 2017	ردوبدل %
حصص یافتگان کی ایکویٹی (سرپلس کے بغیر)	16,932,645	16,413,427	3.16
ڈپازٹس	241,229,092	227,348,454	6.11
خالص ایڈوانسز	173,665,608	164,292,915	5.70
خالص اثاثہ ٹائمبلز	107,138,412	117,428,516	(8.76)

بینک نے 30 ستمبر 2018 کو مکمل ہونے والے نو ماہ کے دوران قبل از ٹیکس 2,167.269 بلین روپے منافع کمایا اور بعد از ٹیکس 1,293.608 بلین روپے منافع کمایا۔ یہ اعداد گزشتہ سال اسی مدت کے دوران حاصل کیے گئے منافع سے بالترتیب 3.22 فیصد اور 5.06 فیصد زیادہ ہیں۔ بینک کی آمدنی فی حصص 1.1734 روپے رہی جو کہ گزشتہ سال 2017 میں اسی مدت کے دوران 1.1169 روپے تھی۔

سال 2018 کے نو ماہ کے دوران بینک کی خالص مارک اپ آمدنی میں پچھلے سال کی اسی مدت کے مقابلے میں 4.83 فیصد کا اضافہ ہوا جو کہ بینک انتظامیہ کی جانب سے بنیادی آمدنی بڑھانے کی مسلسل کوششوں کی عکاسی کرتا ہے۔

سال 2017 کے نو ماہ کے مقابلے میں اس سال کے نو ماہ کے دوران نان مارک اپ آمدنی 13.36 فیصد کم ہوئی جس کا بنیادی سبب نان ریکرننگ (non-recurring) کیپٹل گینت میں کمی ہے، تاہم کیپٹل گینت سے بڑے والے فرق کے علاوہ، کیپیٹل آمدنی اور فیس آمدنی کی مد میں 99.24 فیصد اور 12.11 فیصد بالترتیب اضافہ ہوا۔

نان مارک اپ اخراجات میں گزشتہ سال اسی مدت کے مقابلے میں 4.74 فیصد اضافہ ہوا۔ سالانہ فراڈ زراور برانچ نمیت ورک میں اضافے سے بڑھنے والے اخراجات کو کسٹڈ اثاثہ جات کی کارآمد لائف میں تبدیلی کے باعث بڑے والے مثبت اثرات زائل کرنے میں کسی حد تک معاونت ملی جس کی منسلک شدہ مالیاتی گوشواروں کے نوٹ 12.3 میں مکمل تفصیلات دی گئی ہیں۔

بینک نے غیر فعال قرضوں کے سلسلے میں بہترین انتظامی کارکردگی دکھائی اور غیر فعال قرضوں کی وصولی کے عمل کو تیز کیا جس کے نتیجے میں بینک کو غیر فعال قرضوں کی مد میں 317.432 ملین توین کی واپسی حاصل ہوئی جبکہ پچھلے سال 2017 میں اسی مدت کے دوران 99.768 ملین روپے کی توین مختص کی گئی تھی۔

آپ کے بینک کے خالص اثاثہ جات (بشمول سرپلس) 30 ستمبر 2018 تک 18.172 ملین روپے رہے، جو کہ سال 2017 میں 18.505 ملین روپے کے مقابلے میں 1.79 فیصد کم ہیں۔ جس کا سبب حکومتی سیکورٹیز اور ایکویٹی پورٹ فولیو کی ری ویلیویشن کے خسارے میں اضافہ ہے اور اس کے علاوہ اس مدت کے دوران سال 2017 کے سختی نقد منافع کا ادا کیا جانا ہے۔ اس مدت کے دوران ڈبائز 6.11 فیصد اضافے کے ساتھ 241.229 ملین روپے پر موجود رہے (دسمبر 2017: 227.348 ملین روپے) جو کہ انتظامیہ کی جانب سے اہلیت اور پورٹ فولیو میں اضافے کے لیے کی جانے والی حکمت عملی کو ظاہر کرتا ہے۔ خالص ایڈوائسز 5.70 فیصد کے اضافے کے ساتھ 173.666 ملین روپے (دسمبر 2017: 164.293 ملین روپے) پر موجود ہیں۔ مزید یہ کہ نیٹ انویسٹمنٹ 8.76 فیصد کی کے ساتھ 107.138 ملین روپے پر موجود ہے (دسمبر 2017: 117.428 ملین روپے) یہ اسٹریٹجک اقدام کے تحت پالیسی ریٹ میں متوقع اضافے سے فائدہ اٹھانے کے لیے ہوا۔

ہم آپ کو مکمل اطمینان کے ساتھ یہ بتانا چاہتے ہیں کہ آپ کا بینک مناسب سیالیت اور سرمائے کی کفایت کے ساتھ کام جاری رکھے ہوئے ہے اور عالمی مالیاتی اداروں کے ساتھ باعزت اور اچھے کاروباری تعلقات قائم رکھے ہوئے ہے۔ ہمیں یقین ہے کہ موثر رسک مینجمنٹ، بہترین انٹرئل کنٹرول اور کمپلائنس کے نظام کے ساتھ تمام ریگولیٹری ضروریات تسلی بخش رہیں گی اور کاروبار، منافع میں ترقی کے موجودہ رجحان کے ساتھ جاری وساری رہے گا۔ ہم یہ بھی واضح کرنا چاہتے ہیں کہ آپ کا بینک اپنے بنیادی بینکاری کے نظام کو سال 2018 کی دوسری ششماہی میں نئے اور جدید نظام پر منتقل کر چکا ہے جس سے بینک کی مزید استعداد کار بڑھانے اور جدت کو حاصل کرنے میں مدد ملے گی۔

اسٹیٹ بینک آف پاکستان BPRD سرکلر نمبر 6 بتاریخ 15 اگست 2013 کی پسیل III گائیڈ لائنز کے تحت آپ کا بینک آن سکیورڈ، سب آریڈینیٹڈ، لسٹڈ، ریگیڈ، پریچیکل اور نان کیپیولیٹو ٹرم فنانس سرٹیفیکیشن بطور ایڈیٹس Tier 1 (ADTI) کیپٹل 4,000 ملین روپے تک (بشمول 1,000 ملین روپے کے green shoe آپشن) بڑھانے کی کوششوں میں سرگرم عمل ہے۔ ہم نے اس سلسلے میں اسٹیٹ بینک آف پاکستان سے منظوری حاصل کر لی ہے۔ یہ اجراء اس وقت پاکستان اسٹاک ایکسچینج میں لسٹ کیے جانے کے مرحلے میں ہے۔ اس اجراء سے بینک کے Capital Buffer کو بڑھانے اور مستقبل میں ترقی کے منصوبوں کو تقویت دینے میں مدد ملے گی۔

کریڈٹ ریٹنگ

پاکستان کریڈٹ ریٹنگ ایجنسی (PACRA) نے اپنے 14 جون 2018 کو جاری کردہ نوٹیفیکیشن میں بینک کی طویل المدت کریڈٹ ریٹنگ-AA (ڈبل اے مائنس) اور مختصر المدت کریڈٹ ریٹنگ-A1 (اے ون پلس) کو مستحکم آؤٹ لک کے ساتھ برقرار رکھا ہے (2016: طویل المدت-AA (ڈبل اے مائنس): مختصر المدت-A1 (اے ون پلس))۔

PACRA نے اپنے 14 جون 2018 کو جاری ہونے والے نوٹیفیکیشن میں 3,000 ملین روپے مالیت کے subordinated, unsecured اور لسٹڈ ٹرم فنانس سرٹیفیکیشن (TFC-2) کی کریڈٹ ریٹنگ-A+ (سنگل اے پلس) برقرار رکھی ہے۔

اظہار تشکر

ہم اس موقع پر اسٹیٹ بینک آف پاکستان، سیکورٹیز اینڈ ایکسچینج کمیشن آف پاکستان اور وزارت خزانہ کے تہہ دل سے مشکور ہیں کہ انہوں نے ہمیں مکمل حمایت اور راہنمائی سے نوازا۔ ہم اپنے معزز سٹریٹجک پارٹنرز کا بھی شکریہ ادا کرنا چاہیں گے گا جنہوں نے ہمیشہ ہم پر اعتماد قائم رکھا۔ ہم بینک کے تمام ملازمین کا بھی شکریہ ادا کرتے ہیں جو ہماری اصل طاقت ہیں، یقیناً ان کی انتھک محنت کی بدولت بینک سالہا سال سے ترقی کی منازل طے کر رہا ہے۔

بورڈ آف ڈائریکٹرز کی جانب سے

علاؤ الدین فراتہ
چیئر مین

محمد آفتاب منظور
پریذیڈنٹ اینڈ چیف ایگزیکٹو آفیسر
لاہور: 26 اکتوبر 2018



CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION

AS AT 30 SEPTEMBER 2018

	Note	(Un-audited) 30 September 2018	(Audited) 31 December 2017 (Restated)
----- (Rupees in '000) -----			
ASSETS			
Cash and balances with treasury banks	7	22,306,862	19,431,256
Balances with other banks	8	1,715,964	1,151,015
Lendings to financial institutions	9	5,356,933	6,544,152
Investments - net	10	107,138,412	117,428,516
Advances - net	11	173,665,608	164,292,915
Operating fixed assets	12	6,710,629	6,581,465
Deferred tax assets - net		-	-
Other assets - net	13	6,378,516	6,704,657
		323,272,924	322,133,976
LIABILITIES			
Bills payable		3,925,572	4,895,447
Borrowings	14	48,815,104	64,584,236
Deposits and other accounts	15	241,229,092	227,348,454
Sub-ordinated loans	16	2,996,400	2,997,600
Liabilities against assets subject to finance lease		-	-
Deferred tax liabilities - net		438,225	935,711
Other liabilities	17	7,696,082	2,867,929
		305,100,475	303,629,377
NET ASSETS			
		18,172,449	18,504,599
REPRESENTED BY			
Share capital		11,024,636	11,024,636
Reserves		2,011,216	1,752,494
Unappropriated profit		3,896,793	3,636,297
		16,932,645	16,413,427
Surplus on revaluation of assets - net of tax		1,239,804	2,091,172
		18,172,449	18,504,599
CONTINGENCIES AND COMMITMENTS			
	18		

The annexed notes 1 to 29 form an integral part of these condensed interim financial statements.

Mirza Zafar Baig
Chief Financial Officer

Alauddin Feerasta
Chairman

Mohammad Aftab Manzoor
President & Chief Executive Officer

Muhammad Rashid Zahir
Director

Manzoor Ahmed
Director

CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED)

FOR THE NINE MONTHS AND QUARTER ENDED 30 SEPTEMBER 2018

Note	For the nine months ended		For the quarter ended	
	30 September 2018	30 September 2017	30 September 2018	30 September 2017
----- (Rupees in '000) -----				
Mark-up / return / interest earned	15,114,013	13,653,406	5,642,045	4,954,029
Mark-up / return / interest expensed	9,971,567	8,747,880	3,879,973	3,305,471
Net mark-up / return / interest income	5,142,446	4,905,526	1,762,072	1,648,558
(Reversal of provision) / provision against loans and advances - net	(317,432)	99,756	(83,816)	(30,386)
Provision for diminution in the value of investments-net	-	-	-	-
Bad debts written off directly	-	12	-	-
	(317,432)	99,768	(83,816)	(30,386)
Net mark-up / return / interest income after provisions	5,459,878	4,805,758	1,845,888	1,678,944
Non mark-up / interest income				
Fee, commission and brokerage income	1,167,838	1,041,700	389,277	348,191
Dividend income	152,973	146,048	61,913	62,078
Income from dealing in foreign currencies-net	565,414	283,787	178,173	139,935
Unrealised (loss) / gain on revaluation of investments classified as held-for-trading - net	(2,069)	3,298	(501)	15,072
Gain / (loss) on sale of securities - net	275,100	1,032,986	(23,578)	164,069
Other income	32,666	22,227	17,412	7,672
Total non mark-up / interest income	2,191,922	2,530,046	622,696	737,017
	7,651,800	7,335,804	2,468,584	2,415,961
Non mark-up / interest expenses				
Administrative expenses	5,416,289	5,165,321	1,911,391	1,751,191
Provision against other assets - net	-	-	-	-
Other charges	68,242	70,775	14,189	15,033
Total non mark-up / interest expenses	5,484,531	5,236,096	1,925,580	1,766,224
	2,167,269	2,099,708	543,004	649,737
Extraordinary / unusual items	-	-	-	-
Profit before taxation	2,167,269	2,099,708	543,004	649,737
Taxation - Current	940,959	731,903	227,599	197,273
- Prior	-	22,456	-	35,273
- Deferred	(67,298)	114,002	(2,221)	(2,304)
	873,661	868,361	225,378	230,242
Profit after taxation	1,293,608	1,231,347	317,626	419,495
----- (Rupees) -----				
Earnings per share - basic and diluted	1.1734	1.1169	0.2881	0.3805

The annexed notes 1 to 29 form an integral part of these condensed interim financial statements.

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Alauddin Feerasta
Chairman

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President & Chief Executive Officer

Muhammad Rashid Zahir
Director

Manzoor Ahmed
Director



CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED)

FOR THE NINE MONTHS AND QUARTER ENDED 30 SEPTEMBER 2018

	For the nine months ended		For the quarter ended	
	Note 30 September	30 September	30 September	30 September
	2018	2017	2018	2017
	----- (Rupees in '000) -----			
Profit after taxation for the period	1,293,608	1,231,347	317,626	419,495
Other comprehensive income				
Items that will not be reclassified to profit and loss account				
Components of comprehensive income reflected in equity				
Remeasurements of defined benefit plan	7,526	6,509	2,509	2,170
Tax on remeasurements of defined benefit plan	(2,634)	(2,278)	(878)	(759)
	4,892	4,231	1,631	1,411
Comprehensive income transferred to equity	1,298,500	1,235,578	319,257	420,906
Items that may be reclassified subsequently to profit and loss account				
Components of comprehensive income not reflected in equity				
Net change in value of "available-for-sale" securities	(1,236,639)	(1,578,329)	(537,804)	(791,474)
Deferred tax asset on changes in value of "available-for-sale" securities	432,824	552,415	188,231	277,016
(i)	(803,815)	(1,025,914)	(349,573)	(514,458)
Total comprehensive income / (loss)	<u>494,685</u>	<u>209,664</u>	<u>(30,317)</u>	<u>(93,552)</u>

(i) Surplus / (deficit) on revaluation of "available-for-sale securities-net of tax" has been shown in the Statement of Comprehensive Income in order to comply with the revised "Prudential Regulations for Corporate / Commercial Banking" issued by the State Bank of Pakistan.

The annexed notes 1 to 29 form an integral part of these condensed interim financial statements.

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CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED)

FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2018

	Note	30 September 2018	30 September 2017
		----- (Rupees in '000) -----	
CASH FLOWS FROM OPERATING ACTIVITIES			
Profit before taxation		2,167,269	2,099,708
Less: Dividend income		(152,973)	(146,048)
		2,014,296	1,953,660
Adjustments for non-cash and other items:			
Depreciation on operating fixed assets		360,560	426,998
Depreciation on ijarah assets		82,282	61,090
Amortisation of intangible assets		86,732	90,885
Operating fixed assets written off directly		2,187	27,649
(Reversal of provision) / provision against non-performing loans and advances - net		(317,432)	99,756
Unrealised loss / (gain) on revaluation of investments classified as held-for-trading - net		2,069	(3,298)
Bad debts written off directly		-	12
Gain on sale of fixed assets		(18,862)	(8,128)
		197,536	694,964
		2,211,832	2,648,624
(Increase) / decrease in operating assets			
Lendings to financial institutions		1,187,219	(6,114,047)
Held-for-trading securities		2,956,536	(36,526,627)
Advances-net		(9,137,543)	(30,706,398)
Others assets (excluding advance taxation)		180,733	420,604
		(4,813,055)	(72,926,468)
Increase / (decrease) in operating liabilities			
Bills payable		(969,875)	141,464
Borrowings		(15,552,834)	48,507,325
Deposits and other accounts		13,880,638	4,920,925
Other liabilities		4,835,679	562,486
		2,193,608	54,132,200
		(407,615)	(16,145,644)
		(777,859)	(1,389,676)
Income tax paid		(1,185,474)	(17,535,320)
Net cash used in from operating activities			
CASH FLOWS FROM INVESTING ACTIVITIES			
Net investments in available-for-sale securities		5,660,838	22,344,221
Net investments in held-to-maturity securities		433,954	(2,469,197)
Dividends received		135,284	127,806
Purchases of operating fixed assets (including intangible assets)		(581,452)	(524,013)
Sales proceeds on disposal of operating fixed assets		21,751	12,188
Net cash generated from investing activities		5,670,375	19,491,005
CASH FLOWS FROM FINANCING ACTIVITIES			
Payments against sub-ordinated loans		(1,200)	(1,200)
Dividend paid		(826,848)	(1,378,079)
Net cash used in financing activities		(828,048)	(1,379,279)
Increase in cash and cash equivalents		3,656,853	576,406
Cash and cash equivalents at the beginning of the period		20,305,022	18,963,729
Cash and cash equivalents at the end of the period		23,961,875	19,540,135
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD			
Cash and balances with treasury banks	7	22,306,862	18,968,315
Balances with other banks	8	1,715,964	875,157
Overdrawn nostro accounts	14	(60,951)	(303,337)
		23,961,875	19,540,135

The annexed notes 1 to 29 form an integral part of these condensed interim financial statements.

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Director



CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)

FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2018

Particulars	Share capital	Capital reserves			General reserve	Unappropriated profit (b)	Total
		Discount on issue of shares	Share premium	Statutory reserve (a)			
(Rupees in '000)							
Balance as at 31 December 2016	11,024,636	-	-	1,423,829	-	3,496,305	15,944,770
Effect of change in accounting policy as disclosed in Note 5.1	-	-	-	-	-	(42,273)	(42,273)
Balance as at 31 December 2016 (restated)	11,024,636	-	-	1,423,829	-	3,454,032	15,902,497
Changes in equity for the nine months ended 30 September 2017							
Profit after tax for the nine months ended 30 September 2017	-	-	-	-	-	1,231,347	1,231,347
Transfer from unappropriated profit to statutory reserve	-	-	-	246,269	-	(246,269)	-
Other comprehensive income for the period							
- Remeasurement of defined benefit plan	-	-	-	-	-	6,509	6,509
- Tax on remeasurement of defined benefit plan	-	-	-	-	-	(2,278)	(2,278)
Transfer from surplus on revaluation of fixed assets to unappropriated profit - net of tax	-	-	-	-	-	4,231	4,231
	-	-	-	-	-	72,617	72,617
Transactions with owners recognised directly in equity							
Final cash dividend for the year ended 31 December 2016 at Rs. 1.25 per share	-	-	-	-	-	(1,378,079)	(1,378,079)
Balance as at 30 September 2017 (restated)	11,024,636	-	-	1,670,098	-	3,137,879	15,832,613
Changes in equity for the quarter ended 31 December 2017							
Profit after tax for the quarter ended 31 December 2017 (restated)	-	-	-	-	-	425,969	425,969
Transfer from unappropriated profit to statutory reserve	-	-	-	82,396	-	(82,396)	-
Other comprehensive income for the period							
- Remeasurement of defined benefit plan	-	-	-	-	-	2,720	2,720
- Tax on remeasurement of defined benefit plan	-	-	-	-	-	(952)	(952)
Transfer from surplus on revaluation of fixed assets to unappropriated profit - net of tax	-	-	-	-	-	1,768	1,768
	-	-	-	-	-	153,077	153,077
Balance as at 31 December 2017 (restated)	11,024,636	-	-	1,752,494	-	3,636,297	16,413,427
Changes in equity for the nine months ended 30 September 2018							
Profit after tax for the nine months ended 30 September 2018	-	-	-	-	-	1,293,608	1,293,608
Transfer from unappropriated profit to statutory reserve	-	-	-	258,722	-	(258,722)	-
Other comprehensive income for the period							
- Remeasurement of defined benefit plan	-	-	-	-	-	7,526	7,526
- Tax on remeasurement of defined benefit plan	-	-	-	-	-	(2,634)	(2,634)
Transfer from surplus on revaluation of fixed assets to unappropriated profit - net of tax	-	-	-	-	-	4,892	4,892
	-	-	-	-	-	47,567	47,567
Transactions with owners recognised directly in equity							
Final cash dividend for the year ended 31 December 2017 at Re. 0.75 per share	-	-	-	-	-	(826,848)	(826,848)
Balance as at 30 September 2018	11,024,636	-	-	2,011,216	-	3,896,793	16,932,645

(a) This represents reserve created under section 21 (i) (a) of the Banking Companies Ordinance, 1962.

(b) As more fully explained in note 11.4 of these condensed interim financial statements, unappropriated profit includes an amount of Rs. 780,446 million net of tax as at 30 September 2018 (31 December 2017: Rs. 829,847 million) representing additional profit arising from availing forced sale value benefit for determining provisioning requirement which is not available for the purpose of distribution of dividend to shareholders.

The annexed notes 1 to 29 form an integral part of these condensed interim financial statements.

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Chief Financial Officer

Alauddin Feerasta
Chairman

Mohammad Aftab Manzoor
President & Chief Executive Officer

Muhammad Rashid Zahir
Director

Manzoor Ahmed
Director

NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2018

1 STATUS AND NATURE OF BUSINESS

Soneri Bank Limited ("the Bank") was incorporated in Pakistan on 28 September 1991 as a public limited company under the repealed Companies Ordinance, 1984 (now Companies Act, 2017). Its registered office is situated at Rupali House 241-242, Upper Mall Scheme, Anand Road, Lahore, Punjab and its shares are quoted on Pakistan Stock Exchange Limited. The Bank is engaged in banking services as described in the Banking Companies Ordinance, 1962 and operates with 291 branches including 21 Islamic banking branches (31 December 2017: 290 branches including 19 Islamic banking branches) in Pakistan.

Based on the financial statements of the Bank for the year ended 31 December 2017, the Pakistan Credit Rating Agency Limited (PACRA) has maintained the Bank's long term rating as AA- and short term rating as A1+.

2 BASIS OF PRESENTATION

2.1 In accordance with the directives of the Federal Government regarding the shifting of the banking system to Islamic modes, the State Bank of Pakistan has issued various circulars from time to time. Permissible forms of trade related modes of financing include purchase of goods by banks from their customers and immediate resale to them at appropriate mark-up in price on deferred payment basis. The purchases and sales arising under these arrangements are reflected in these condensed interim financial statements to the extent that these represent the amount of facility actually utilised and the appropriate portion of mark-up thereon.

2.2 The financial results of the Islamic banking branches of the Bank have been consolidated in these condensed interim financial statements for reporting purposes, after eliminating material inter branch transactions and balances. The financial results of the Islamic banking branches is disclosed in note 25 to these condensed interim financial statements.

3 STATEMENT OF COMPLIANCE

3.1 These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017;
- Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as are notified under the Companies Act, 2017;
- Provisions of and directives issued under the Banking Companies Ordinance, 1962 and the Companies Act, 2017; and
- Directives issued by the State Bank of Pakistan (SBP) and the Securities and Exchange Commission of Pakistan (SECP).

Whenever the requirements of the Banking Companies Ordinance, 1962, the Companies Act, 2017 or the directives issued by the SBP, the SECP and IFAS differ with the requirements of IAS 34, the requirements of the Banking Companies Ordinance, 1962, the Companies Act, 2017, IFAS and the said directives, shall prevail.

3.2 The SBP has deferred the applicability of International Accounting Standard (IAS) 39, 'Financial Instruments: Recognition and Measurement' and International Accounting Standard (IAS) 40, 'Investment Property' for Banking Companies through BSD Circular No. 10 dated: 26 August 2002 till further instructions. In addition, the Securities and Exchange Commission of Pakistan has deferred the applicability of International Financial Reporting Standard 7, Financial Instruments: Disclosures (IFRS 7) vide SRO 411(I) / 2008 dated: 28 April 2008 till further orders. Accordingly, the requirements of these standards have not been considered in the preparation of these financial statements. However, investments and non banking assets have been classified and valued in accordance with the requirements prescribed by SBP through various circulars.



- 3.3** The SBP vide its BSD Circular No. 07 dated: 20 April 2010 has clarified that for the purpose of preparation of financial statements in accordance with International Accounting Standard - 1 (Revised), 'Presentation of Financial Statements', two statement approach shall be adopted i.e. separate 'Profit and Loss Account' and 'Statement of Comprehensive Income' shall be presented, and Balance Sheet shall be renamed as 'Statement of Financial Position'. Furthermore, the surplus / deficit on revaluation of available for sale (AFS) securities shall be included in the 'Statement of Comprehensive Income'. However, it should continue to be shown separately in the Statement of Financial Position below equity. Accordingly, the above requirements have been adopted in the preparation of these condensed interim financial statements.
- 3.4** The SBP vide its BPRD Circular No. 04 dated: 25 February 2015 has clarified that the reporting requirements of IFAS-3 for Islamic Banking Institutions (IBIs) relating to annual, half yearly and quarterly financial statements would be notified by SBP through issuance of specific instructions and uniform disclosure formats in consultation with IBIs. These reporting requirements have not been ratified to date. Accordingly, the disclosures requirements under IFAS 3 have not been considered in these condensed interim financial statements.
- 3.5** The disclosures made in these condensed interim financial statements have been limited based on the format prescribed by the State Bank of Pakistan through BSD Circular Letter No. 2 dated: 12 May 2004 and the requirements of the International Accounting Standard 34, "Interim Financial Reporting". These do not include all of the information required for the full set of annual financial statements and should be read in conjunction with the financial statements of the Bank for the year ended 31 December 2017.

4 BASIS OF MEASUREMENT

4.1 Accounting convention

These condensed interim financial statements have been prepared under the historical cost convention, except that certain operating fixed assets and non-banking assets acquired in satisfaction of claims, have been stated at revalued amounts, and certain investments and commitments in respect of certain forward exchange contracts have been marked to market and are carried at fair value. In addition, obligation in respect of staff retirement benefits is carried at present value.

4.2 Functional and presentation currency

Items included in these condensed interim financial statements are measured using the currency of the primary economic environment in which the Bank operates. These condensed interim financial statements are presented in Pakistani Rupees, which is the Bank's functional and presentation currency.

4.3 Critical accounting estimates and assumptions

The basis and the methods used for critical accounting estimates and judgements adopted in these condensed interim financial statements are the same as those applied in the preparation of the annual financial statements of the Bank for the year ended 31 December 2017, except for the change in accounting estimate as highlighted in note 12.3 to these condensed interim financial statements.

5 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and the methods of computation used in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the annual financial statements of the Bank for the year ended 31 December 2017 except as disclosed in note 5.1.

5.1 Change in accounting policy

The Companies Ordinance, 1984 was repealed through the enactment of the Companies Act, 2017. However, as directed by the Securities and Exchange Commission of Pakistan vide circular number 23 dated: 4 October, 2017, the financial reporting requirements of the Companies Act, 2017 were only made applicable for reporting periods starting from 1 January 2018.

Consequently, the Bank has changed its policy for accounting for a deficit arising on revaluation of fixed assets. The Bank's previous accounting policy (as described in Note 5.5 of the annual financial statements), in accordance with the repealed Companies Ordinance, 1984, required that a deficit arising on revaluation of a particular property was to be adjusted against the total balance in the surplus account or, if no surplus existed, was to be charged to the profit and loss account as an impairment of the asset. The Companies Act, 2017 removed the specific provisions allowing the above treatment. A deficit arising on revaluation of a particular property is now to be accounted for in accordance with IFRS, which requires that such deficit is to be taken to the profit and loss account as an impairment.

The effect of this change in accounting policy, which is applied with retrospective application is as follows:

	As at 31 December 2017 (Audited)	As at 31 December 2016 (Audited)
Impact on Statement of Financial Position	----- (Rupees in '000) -----	
Decrease in unappropriated profit	(28,283)	(42,273)
Increase in surplus on revaluation of assets - net of tax	28,283	42,273

	For the nine months ended 30 September 2018 (Un-audited)	30 September 2017 (Un-audited)
	----- (Rupees in '000) -----	
Impact on Profit and Loss account	-	-
Impact on Statement of Comprehensive Income	-	-
Impact on Cash Flow Statement	-	-

6 FINANCIAL RISK MANAGEMENT

The Bank's Financial Risk Management objectives and policies are consistent with those disclosed in the annual financial statements of the Bank for the year ended 31 December 2017.

	(Un-audited) 30 September 2018	(Audited) 31 December 2017
7 CASH AND BALANCES WITH TREASURY BANKS	----- (Rupees in '000) -----	
In hand		
Local currency	4,880,202	3,767,817
Foreign currencies	1,709,938	1,706,084
With State Bank of Pakistan in		
Local currency current accounts	11,946,699	10,548,538
Foreign currency current accounts	668,463	582,452
Foreign currency deposit accounts against foreign currency deposits mobilised	1,812,913	1,623,784
With National Bank of Pakistan in		
Local currency current accounts	1,288,647	1,202,581
	22,306,862	19,431,256

8 BALANCES WITH OTHER BANKS

In Pakistan		
In current accounts	12,020	12,115
In deposit accounts	113,535	206,419
Outside Pakistan		
In current accounts	1,590,409	932,481
	1,715,964	1,151,015



(Un-audited) (Audited)
30 September 31 December
2018 2017
------(Rupees in '000)-----

9 LENDINGS TO FINANCIAL INSTITUTIONS

Call money lendings	250,000	-
Repurchase agreement lendings	997,187	985,507
Letters of placement	3,600,000	3,950,000
Bai Muajjal	509,746	1,608,645
	5,356,933	6,544,152

10 INVESTMENTS - NET

10.1 Investments by types

		(Un-audited)			(Audited)		
Investments by types		30 September 2018			31 December 2017		
	Note	Held by Bank	Given as collateral	Total	Held by Bank	Given as collateral	Total
------(Rupees in '000)-----							
Held-for-trading securities	10.2	6,573,663	994,933	7,568,596	10,525,132	-	10,525,132
Available-for-sale securities	10.3	61,841,312	35,319,015	97,160,327	65,330,875	37,490,290	102,821,165
Held-to-maturity securities	10.4	3,545,727	-	3,545,727	3,979,681	-	3,979,681
Investments at cost		71,960,702	36,313,948	108,274,650	79,835,688	37,490,290	117,325,978
Provision for diminution in the value of investments	10.8	(117,452)	-	(117,452)	(117,452)	-	(117,452)
Investments - net of provisions		71,843,250	36,313,948	108,157,198	79,718,236	37,490,290	117,208,526
(Deficit) / surplus on revaluation of held-for-trading securities		(1,860)	(243)	(2,103)	34	-	34
(Deficit) / surplus on revaluation of available-for-sale securities		(375,873)	(640,810)	(1,016,683)	198,338	21,618	219,956
Investments at market value		71,465,517	35,672,895	107,138,412	79,916,608	37,511,908	117,428,516
Held-for-trading securities							
Fully paid-up ordinary shares		12,039	-	12,039	-	-	-
Market Treasury Bills		6,561,624	994,933	7,556,557	10,525,132	-	10,525,132
		6,573,663	994,933	7,568,596	10,525,132	-	10,525,132
Available-for-sale securities							
Market Treasury Bills		39,915,345	9,978,830	49,894,175	26,987,270	15,381,391	42,368,661
Pakistan Investment Bonds		11,108,586	25,340,185	36,448,771	30,034,160	22,108,899	52,143,059
Government of Pakistan - Ijarah Sukuks		2,999,795	-	2,999,795	2,009,104	-	2,009,104
Commerical Papers		-	-	-	227,877	-	227,877
Term Finance Certificates		550,000	-	550,000	250,000	-	250,000
Sukuk Certificates		2,580,227	-	2,580,227	1,892,857	-	1,892,857
Fully paid-up ordinary shares		4,427,359	-	4,427,359	3,689,607	-	3,689,607
Units of mutual funds		260,000	-	260,000	240,000	-	240,000
		61,841,312	35,319,015	97,160,327	65,330,875	37,490,290	102,821,165
Held-to-maturity securities							
Pakistan Investment Bonds		3,314,663	-	3,314,663	3,337,333	-	3,337,333
Term Finance Certificates		34,459	-	34,459	34,459	-	34,459
Sukuk Certificates		196,605	-	196,605	607,889	-	607,889
		3,545,727	-	3,545,727	3,979,681	-	3,979,681

	Note	(Un-audited) 30 September 2018	(Audited) 31 December 2017
------(Rupees in '000)-----			
10.5 Investments by segment			
Federal Government Securities			
- Market Treasury Bills		57,450,732	52,893,793
- Pakistan Investment Bonds	10.6	39,763,434	55,480,392
- Government of Pakistan Ijarah Sukuks		2,999,795	2,009,104
		100,213,961	110,383,289
Fully paid-up ordinary shares			
- Listed companies		4,422,598	3,672,807
- Unlisted companies	10.7	16,800	16,800
		4,439,398	3,689,607
Units of mutual funds			
- Open ended		260,000	240,000
Term Finance and Sukuk Certificates			
- Listed Term Finance Certificates		216,269	16,269
- Unlisted Term Finance Certificates		368,190	268,190
- Sukuk certificates		2,776,832	2,500,746
		3,361,291	2,785,205
Commerical Papers		-	227,877
Investments at cost		108,274,650	117,325,978
Provision for diminution in the value of investments	10.8	(117,452)	(117,452)
(Deficit) / surplus on revaluation of held-for-trading securities		(2,103)	34
(Deficit) / surplus on revaluation of available-for-sale securities		(1,016,683)	219,956
Investments at market value		107,138,412	117,428,516

10.6 This includes securities having face value of Rs. 30.700 million (31 December 2017: Rs. 30.700 million) pledged with the State Bank of Pakistan and National Bank of Pakistan to facilitate T. T. discounting facility for the branches of the Bank.

10.7 This includes shares of ISE Towers REIT Management Company Limited, formerly Islamabad Stock Exchange Limited (ISEL), acquired in pursuance of corporatisation and demutualisation of ISEL as a public company limited by shares.

	Note	(Un-audited) 30 September 2018	(Audited) 31 December 2017
------(Rupees in '000)-----			
10.8 Particulars of provision against diminution in the value of investments			
Opening balance		117,452	114,284
Charge for the period / year		-	3,168
Closing balance		117,452	117,452
11 ADVANCES - NET			
Loans, cash credits, running finances, etc.			
- In Pakistan		174,612,766	164,955,815
Bills discounted and purchased (excluding government treasury bills)			
- Payable in Pakistan		1,481,923	2,136,425
- Payable outside Pakistan		4,249,497	4,569,514
		5,731,420	6,705,939
Assets held under Ijarah (IFAS-2)	11.1.1	320,251	301,549
Advance against Islamic financings	11.1	1,125,510	809,127
Advances - gross		181,789,947	172,772,430
Provision against non-performing advances - specific	11.3	(8,082,801)	(8,440,840)
Provision against consumer loans & small enterprises - general	11.3	(41,538)	(38,675)
Advances - net of provision		173,665,608	164,292,915



11.1 Advances against islamic financings

- Murabaha
- Car Ijarah
- Salam

	(Un-audited) 30 September 2018	(Audited) 31 December 2017
	----- (Rupees in '000) -----	
	594,678	416,473
	47,126	67,176
	483,706	325,478
	1,125,510	809,127
	311,026	278,230
	9,225	23,319
	320,251	301,549

11.1.1 Asset held under Ijarah (IFAS-2)

- Motor vehicles
- Plant and machinery

11.2 Advances include Rs. 10,710,217 million (31 December 2017: Rs. 10,244.669 million) which have been placed under non-performing status as detailed below:

Category of classification	30 September 2018 (Un-audited)								
	Classified advances			Provision required			Provision held		
	Domestic	Overseas	Total	Domestic	Overseas	Total	Domestic	Overseas	Total
	----- (Rupees in '000) -----								
Other Assets Especially Mentioned *	112,615	-	112,615	3,890	-	3,890	3,890	-	3,890
Substandard	1,458,557	-	1,458,557	162,593	-	162,593	162,593	-	162,593
Doubtful	359,169	-	359,169	166,994	-	166,994	166,994	-	166,994
Loss	8,779,876	-	8,779,876	7,749,324	-	7,749,324	7,749,324	-	7,749,324
	10,710,217	-	10,710,217	8,082,801	-	8,082,801	8,082,801	-	8,082,801
Category of classification	31 December 2017 (Audited)								
	Classified advances			Provision required			Provision held		
	Domestic	Overseas	Total	Domestic	Overseas	Total	Domestic	Overseas	Total
	----- (Rupees in '000) -----								
Other Assets Especially Mentioned *	20,595	-	20,595	411	-	411	411	-	411
Substandard	193,956	-	193,956	24,557	-	24,557	24,557	-	24,557
Doubtful	592,392	-	592,392	256,746	-	256,746	256,746	-	256,746
Loss	9,437,726	-	9,437,726	8,159,126	-	8,159,126	8,159,126	-	8,159,126
	10,244,669	-	10,244,669	8,440,840	-	8,440,840	8,440,840	-	8,440,840

* The 'Other Assets Especially Mentioned' category pertains to agriculture finance, small enterprise finance and consumer finance amounting to Rs. 25,374 million (31 December 2017: Rs. 14.161 million), Rs. 47,689 million (31 December 2017: Rs. 6.434 million) and Rs. 39,552 million (31 December 2017: Nil) respectively.

11.3 Particulars of provision against non-performing loans and advances

	(Un-audited)				(Audited)			
	30 September 2018				31 December 2017			
	Specific	General		Total	Specific	General		Total
		Consumer	Small enterprises			Consumer	Small enterprises	
	----- (Rupees in '000) -----							
Opening balance	8,440,840	38,675	-	8,479,515	8,395,931	29,340	22,000	8,447,271
Charge for the period / year	526,099	2,863	-	528,962	771,168	9,335	-	780,503
Reversals made during the period / year	(846,394)	-	-	(846,394)	(695,256)	-	(22,000)	(717,256)
	(320,295)	2,863	-	(317,432)	75,912	9,335	(22,000)	63,247
Transfers	-	-	-	-	25,972	-	-	25,972
Amounts written off	(37,744)	-	-	(37,744)	(56,975)	-	-	(56,975)
Closing balance	8,082,801	41,538	-	8,124,339	8,440,840	38,675	-	8,479,515

- 11.3.1** The general provision against consumer financing is required to be maintained at varying percentages based on the non-performing loan ratio present in the portfolio. These percentages range from 1% to 2.5% for secured and 4% to 7% for unsecured portfolio.
- 11.3.2** The Bank has maintained general provision against housing finance portfolio at the rate of 0.50% of the performing portfolio. The State Bank of Pakistan vide its circular no. 9 of 2017 dated 22 December 2017 abolished the requirement of maintaining general reserve of 1% against secured Small Enterprise (SE) portfolio, while general reserve to be maintained against unsecured SE portfolio has been reduced from 2% to 1%. Currently, the Bank does not have any unsecured SE portfolio.
- 11.4** The Bank has availed the benefit of forced sales value of pledged stocks, mortgaged residential and commercial properties held as collateral against non-performing advances as allowed under the prudential regulations issued by the State Bank of Pakistan. Had the benefit not been taken by the Bank, the specific provision against non-performing advances would have been higher by Rs.1,200,686 million (31 December 2017: Rs. 1,276,688 million). The additional profit arising from availing this benefit - net of the tax amounts to Rs. 780,446 million (31 December 2017: Rs. 829,847 million). This profit is not available for distribution either as cash or stock dividend to shareholders and bonus to employees.
- 11.5** The SBP has granted relaxation in provisioning requirements in respect of exposures in Dewan Mushtaq Group (DMG). Had this relaxation not been available, provision against loans and advances would have been higher by Rs. 44,930 million (31 December 2017: Rs. 44,930 million).
- 11.6** The Bank has made provision against its non-performing portfolio as per the category of classification of the loans. However, the Bank still holds enforceable collateral realisable through litigation. These securities comprise of charge against various tangible assets of the borrower including land, building and machinery, stock in trade, etc.

	(Un-audited) 30 September 2018	(Audited) 31 December 2017
	------(Rupees in '000)-----	
12 OPERATING FIXED ASSETS		
Capital work-in-progress	266,105	421,895
Property and equipments		
Land		
- Freehold	1,293,160	1,255,970
- Leasehold	349,047	349,047
Building on		
- Freehold land	136,412	139,468
- Leasehold land	2,351,936	2,435,569
Leasehold improvements	996,956	1,001,209
Furniture and fixtures	184,491	199,738
Electrical, office and computer equipment	680,205	589,631
Vehicles	75,474	72,151
Intangible assets	376,843	116,787
	<u>6,710,629</u>	<u>6,581,465</u>

	(Un-audited) 30 September 2018	(Un-audited) 30 September 2017
	------(Rupees in '000)-----	
12.1 The cost of additions made during the period was as follows:		
Land		
- Freehold	37,190	-
Building on		
- Freehold land	-	12,743
- Leasehold land	2,946	22,707
Leasehold improvements	48,067	72,368
Furniture and fixtures	12,302	22,823
Electrical, office and computer equipment	264,015	165,855
Vehicles	25,958	6,736
Intangible assets	346,788	32,772
	<u>737,266</u>	<u>336,004</u>



12.2 The written down values of fixed assets disposed of / deleted during the period were as follows:

	(Un-audited) 30 September 2018	(Un-audited) 30 September 2017
	------(Rupees in '000)-----	
Leasehold improvements	2,701	21,485
Furniture and fixtures	199	4,512
Electrical, office and computer equipments	2,176	4,738
Vehicles	-	974
	<u>5,076</u>	<u>31,709</u>

12.3 Change in Accounting Estimate

During the period, the management of the Bank has revised its estimate of the useful life of building on leasehold and freehold land and cell phones. The management has decreased the depreciation rates from 5% per annum to 2.5% per annum in case of building on leasehold and freehold land whereas in case of cell phones the management has revised the depreciation rate of 20% per annum to 33.33% per annum. The revision has been made after taking into account the expected pattern of recovery of economic benefits associated with the use of these assets. The revision has been accounted for as a change in accounting estimate as defined in International Accounting Standard 8, "Accounting Policies, Changes in Accounting Estimate and Errors". Had the revision in useful life in respect of building and cell phones not been made depreciation expense would have been higher by Rs. 197.709 million and consequently profit before tax would have been lower by the same amount.

	Note	(Un-audited) 30 September 2018	(Audited) 31 December 2017
		------(Rupees in '000)-----	
13 OTHER ASSETS	13.1	<u>6,378,516</u>	<u>6,704,657</u>

13.1 During the period, the Bank acquired non-banking assets having a market value of Rs. 76.989 million (2017: Rs. Nil) in satisfaction of claims.

		(Un-audited) 30 September 2018	(Audited) 31 December 2017
		------(Rupees in '000)-----	
14 BORROWINGS			
Secured			
Borrowings from the State Bank of Pakistan			
- Under Export Refinance Scheme		7,907,685	10,348,288
- Long-term Financing Facility for plant and machinery		1,019,003	998,524
- Modernisation of SME - Rice Husking		7,400	11,600
- Repurchase agreement borrowings		-	35,035,335
Repurchase agreement borrowings - other banks		12,157,496	2,474,983
Borrowings from other financial institutions - Foreign		3,789,601	2,865,974
Borrowings from other financial institutions - Local		23,872,968	9,999,058
		<u>48,754,153</u>	<u>61,733,762</u>
Unsecured			
Call borrowings		-	2,573,225
Overdrawn nostro accounts		60,951	277,249
		<u>48,815,104</u>	<u>64,584,236</u>

	(Un-audited) 30 September 2018	(Audited) 31 December 2017
	------(Rupees in '000)-----	
15 DEPOSITS AND OTHER ACCOUNTS		
Customers		
Remunerative		
- Fixed deposits	73,374,477	62,623,863
- Saving deposits	79,238,118	84,278,761
- Current accounts	845,186	655,198
Non-remunerative		
- Current accounts	59,688,036	59,358,597
- Call deposits	644,659	391,435
- Margin deposits	3,468,609	3,378,360
	217,259,085	210,686,214
Financial institutions		
Remunerative deposits	23,029,978	16,298,322
Non-remunerative current deposits	940,029	363,918
	23,970,007	16,662,240
	241,229,092	227,348,454
15.1 Particulars of deposits and other accounts		
In local currency	229,226,379	216,459,536
In foreign currencies	12,002,713	10,888,918
	241,229,092	227,348,454
16 SUB-ORDINATED LOANS		
Unsecured - (Non-Participatory) - Listed Term Finance Certificates	2,996,400	2,997,600

This denotes rated, listed and unsecured Term Finance Certificates (TFCs) issued as instrument of redeemable capital with a tenor of 8 years. The Pakistan Credit Rating Agency Limited (PACRA) has assigned a credit rating of A+ to the instrument as on 14 June 2018. The instrument is sub-ordinated as to the payment of principal and profit to all other indebtedness of the Bank (including deposits) and is not redeemable before maturity without prior approval of the State Bank of Pakistan. Principal is redeemable semi-annually in such a way that 0.30% of the principal will be redeemed in the first 90 months and the remaining principal of 99.70% at maturity at the end of the 96th month in July 2023.

Mark-up is payable semi-annually in arrears calculated on a 365 days period on the outstanding principal amount and is chargeable at a floating rate of six months KIBOR (prevailing immediately preceding the date before the start of each six month period) plus 1.35% per annum (subject to no floor and cap).

The TFCs contains a lock-in clause which stipulates that neither interest nor principal may be paid (even at maturity) if such payments will result in shortfall in the Bank's Minimum Capital Requirement (MCR) or Capital Adequacy Requirement (CAR) or increase any existing shortfall in MCR and CAR.

The instrument will be subject to loss absorbency and / or any other requirements under SBP's Basel III Capital Rules. Upon the occurrence of a Point of Non-Viability event as defined by SBP's Basel III Capital Rule, SBP may at its option, fully and permanently convert the TFCs into common shares of the Bank and / or have them immediately written off (either partially or in full). Number of shares to be issued to TFC Holders at the time of conversion will be equal to the 'Outstanding Face Value of the TFC' divided by market value per share of the Bank's common equity on the date of trigger of the non-viability event as declared by SBP, subject to the cap of 225,000,000 shares.

16.1 The Bank is in the process of issuing Unsecured, Sub-ordinated, Rated, Listed, Perpetual and Non-cumulative Term Finance Certificates as Additional Tier 1 ('ADT1') Capital of up to Rs.4,000 million (inclusive of a green shoe option of Rs.1,000 million) under Basel III guidelines of SBP BPRD Circular No.6 dated 15 August 2013. At 30 September 2018 bank has received portion of Pre-IPO subscription which has been disclosed under Other Liabilities. The regulatory approvals for the TFC's IPO and issuance are underway.



17 OTHER LIABILITIES

This includes an amount of Rs. 3.180 billion which is a portion of the Pre-IPO subscription amount received from investors of the Bank's Unsecured, Sub-ordinated, Rated, Listed, Perpetual and Non-cumulative Term Finance Certificates as Additional Tier 1 ('ADT1') Capital issue. The said issue has been approved by The State Bank of Pakistan vide their letter No. BPRD/BA&CP/647/14692/2018 dated 09 July 2018. The Pre-IPO subscription amount was received by the Bank on 30 August 2018. The issue is in the process of being listed on the Pakistan Stock Exchange.

	(Un-audited) 30 September 2018	(Audited) 31 December 2017
	------(Rupees in '000)-----	
18 CONTINGENCIES AND COMMITMENTS		
18.1 Direct credit substitutes		
Financial guarantees issued favouring:		
- Government	2,102,948	1,549,322
- Others	404,969	1,062,235
	2,507,917	2,611,557
18.2 Transaction-related contingent liabilities		
Guarantees issued favouring:		
- Government	8,585,531	6,704,027
- Financial institutions	488,559	467,043
- Others	3,841,567	5,276,430
	12,915,657	12,447,500
18.3 Trade-related contingent liabilities		
Letters of credit	21,093,923	20,567,881
Acceptances	4,837,267	3,126,784
	109,232	666,359
18.4 Commitments in respect of purchase of operating fixed assets		
18.5 Commitments in respect of forward lending		
Commitments to extend credit	3,598,114	10,654,182

The Bank has certain other commitments to extend credit that represent revocable commitments which do not attract any significant penalty or expense in case the facility is withdrawn unilaterally.

	(Un-audited) 30 September 2018	(Audited) 31 December 2017
	------(Rupees in '000)-----	
18.6 Commitments in respect of forward exchange contracts		
Purchase		
- From other banks	45,687,456	30,295,305
- From customers	1,867,429	2,643,340
Sale		
- To other banks	40,376,048	28,212,490
- To customers	826,064	190,488

The maturities of the above contracts are spread over a period of one year.

18.7 Other contingencies

18.7.1 Taxation

- a) The Income tax returns of the Bank have been filed upto Tax Year 2017 (accounting year ended 31 December 2016). The Income tax authorities have issued amended assessment orders for tax years 2011, 2015, 2016 and 2017 thereby creating additional tax demands of Rs. 447.409 million which have been paid as required under the law. The Bank has filed appeals before various appellate forums against these amendments. Assessments from Tax Year 2001 upto Tax Year 2010 have been decided at the level of Appellate Tribunal Inland Revenue. The department has filed tax references in respect of certain matters with the Honourable Lahore High Court which are currently pending. In case of any adverse decision an additional tax liability of Rs. 617.120 million (which includes impact of certain timing differences as well) may arise. Further, assessments for tax years 2012, 2013 and 2014 have been decided at the level of Commissioner Inland Revenue (Appeals). The department has filed appeals for tax years 2012 and 2013 with Appellate Tribunal Inland Revenue which are currently pending and in case of any adverse decision an additional tax liability of Rs. 866.384 million (which include impact of certain timing differences as well) may arise. The Bank has decided to file appeal for Tax Year 2014 with Appellate Tribunal Inland Revenue which in case of any adverse decision may create an additional tax liability of Rs. 60.668 million. However, the management is confident that these matters will be ultimately decided in favor of the Bank and the Bank may not be exposed to any additional tax liability on these account.
- b) Tax Authorities have passed orders for tax years 2008 to 2012 levying Federal Excise Duty on certain items. The Bank has filed appeals against these assessments which are pending before various appellate forums. The aggregate net amount involved is Rs. 64.571 million. The management of the Bank is confident that the appeals will be decided in the favor of the Bank.
- c) Tax Authorities have passed order for tax years 2014 and 2015 under section 161/205 of the Income Tax Ordinance 2001, creating a demand of Rs. 106.685 million and Rs. 67.672 million respectively for non-deduction of tax at source. Against the said demands, the Bank has already filed appeals before the Commissioner Inland Revenue (Appeals), which are currently pending.

18.7.2 Claims against the Bank which are not acknowledged as debts amounted to Rs. 9.527 million (2017: Rs. 8.673 million).

18.7.3 The Assistant Commissioner, Inland Revenue vide orders under section 182/140 of the Income Tax Ordinance, 2001 and under section 19 (6) of the Federal Excise Act, 2005 has levied penalties against staff of the Bank amounting to Rs. 30 million and Rs. 246.014 million respectively. The action taken by the Bank in these cases were backed by legal opinion of the customer's lawyer / stay order of the Islamabad High Court. Currently, the matter is pending before Commissioner Inland Revenue (Appeals) subsequent to appeal filed by the staff. In case of any adverse decision in appeals, the Bank reserves the right of recourse on customers for re-imbursement.

18.7.4 A penalty of Rs. 50 million has been imposed by the Competition Commission of Pakistan ("the Commission") on the Bank on account of uncompetitive behaviour and imposing uniform cost on cash withdrawal from ATM transactions. The Bank along with other Banks had filed a constitutional petition before the Competition Appellate Tribunal which has set aside the order of the Commission. Against the said order of the Competition Appellate Tribunal, the Commission has filed an appeal before the Supreme Court of Pakistan, the hearing of which is currently pending.

18.7.5 Through the Finance Act, 2008 an amendment was made in the Employees Old Age Benefits Act, 1976 whereby the exemption available to banks and their employees was withdrawn by omission of clause (e) of Section 47 of the said Act and banks and their employees were made liable for contribution to Employee Old Age Benefit Institution. The Lahore High Court, subsequently, nullified the amendments made through the Finance Act, 2008.

Subsequently, several other banks also filed the Constitutional Petition before the Sindh High Court which decided the matter in favor of the banks. As a result of the decision of the Lahore High Court and Sindh High Court, the Bank stopped EOBI contribution w.e.f. February 2012. An appeal was filed by the EOBI in the Supreme Court of Pakistan which has been disposed off by the Honorable Court vide its order dated 10 November 2016 in favor of the Banks. However, EOBI has filed review Petition on 09 December 2016 before the Supreme Court of Pakistan which is currently pending.

In case of any adverse decision by the Supreme Court of Pakistan, a contribution of Rs.148.721 million (upto 31 December 2017: Rs. 128.627 million) will become payable by the Bank to the EOBI. The said amount of Rs. 148.721 million has not been provided in these financial statements as the Bank is confident that the case may be decided in the Bank's favour.



19 INCOME FROM DEALING IN FOREIGN CURRENCIES

This includes conversion cost of foreign currency transactions into / from local currency funds (i.e. swap cost on foreign currency transactions) which amount to Rs. 141.579 million (30 September 2017: Rs. 129.875 million).

20 TAXATION

The Finance Act, 2018 has introduced certain amendments relating to taxation of banking companies. As per these amendments, super tax at the rate of 4 percent of the taxable income has been levied for tax year 2019. The effects of above amendments have been incorporated in these condensed interim financial statements.

21 BASIC AND DILUTED EARNINGS PER SHARE

	(Un-audited)			
	For the nine months ended		For the quarter ended	
	30 September 2018	30 September 2017	30 September 2018	30 September 2017
	(Rupees in '000)			
Profit for the period after taxation	1,293,608	1,231,347	317,626	419,495
	(Number of shares)			
Weighted average number of ordinary shares	1,102,463,483	1,102,463,483	1,102,463,483	1,102,463,483
	(Rupees)			
Earnings per share - basic	1.1734	1.1169	0.2881	0.3805

21.1 Diluted earnings per share has not been presented separately as the Bank does not have any convertible instruments in issue at 30 September 2018 or 30 September 2017.

22 FAIR VALUE MEASUREMENT

The table below analyses the financial and non-financial assets carried at fair values, by valuation methods. For financial assets, the Bank essentially carries its investments in debt and equity securities at fair values. Valuation of investments is carried out as per the guidelines specified by the SBP. In case of non-financial assets, the Bank has adopted revaluation model (as per IAS 16) in respect of land and buildings and non-banking assets.

The different levels have been defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1);
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2); and
- Inputs for the assets or liabilities that are not based on observable market data (i.e. unobservable inputs e.g. estimated future cash flows) (level 3).

RECURRING FAIR VALUE MEASUREMENTS	As at 30 September 2018 (Un-audited)			
	Level 1	Level 2	Level 3	Total
	(Rupees in '000)			
Financial Assets - on balance sheet				
Held-for-trading securities				
Fully paid-up ordinary shares	11,619	-	-	11,619
Market Treasury Bills	-	7,554,873	-	7,554,873
Available-for-sale securities				
Market Treasury Bills	-	49,893,850	-	49,893,850
Pakistan Investment Bonds	-	35,643,559	-	35,643,559
Government of Pakistan Ijarah Sukuks	-	2,974,879	-	2,974,879
Sukuk certificates	-	2,635,838	-	2,635,838
Term Finance Certificates	-	550,361	-	550,361
Fully paid-up ordinary shares - Listed	4,176,851	-	-	4,176,851
Units of mutual funds	225,848	-	-	225,848
Financial Assets - off balance sheet				
Forward purchase of foreign exchange	-	47,775,505	-	47,775,505
Forward sale of foreign exchange	-	41,614,596	-	41,614,596
Non - Financial Assets				
Operating fixed assets (land and buildings)	-	-	4,130,555	4,130,555
Non-banking assets acquired in satisfaction of claims	-	-	76,507	76,507
Total	4,414,318	188,643,461	4,207,062	197,264,842

RECURRING FAIR VALUE MEASUREMENTS	As at 31 December 2017 (Audited)			
	Level 1	Level 2	Level 3	Total
	(Rupees in '000)			
Financial Assets - on balance sheet				
Held-for-trading securities				
Market Treasury Bills	-	10,525,166	-	10,525,166
Available-for-sale securities				
Market Treasury Bills	-	42,368,137	-	42,368,137
Pakistan Investment Bonds	-	52,469,229	-	52,469,229
Government of Pakistan Ijarah Sukuks	-	2,011,120	-	2,011,120
Sukuk certificates	-	1,922,182	-	1,922,182
Term Finance Certificates	-	250,000	-	250,000
Commercial Papers	-	227,877	-	227,877
Fully paid-up ordinary shares - Listed	3,537,647	-	-	3,537,647
Units of mutual funds	212,471	-	-	212,471
Financial Assets - off balance sheet				
Forward purchase of foreign exchange	-	34,001,944	-	34,001,944
Forward sale of foreign exchange	-	29,191,104	-	29,191,104
Non - Financial Assets				
Operating fixed assets (land and buildings)	-	-	4,180,054	4,180,054
Total	3,750,118	172,966,759	4,180,054	180,896,931



The Bank's policy is to recognise transfers into and out of the different fair value hierarchy levels at the date the event or change in circumstances that caused the transfer occurred. There were no transfers between levels 1 and 2 during the period.

(a) Financial instruments in level 1

Financial instruments included in level 1 comprise of investments in listed ordinary shares and units of mutual funds.

(b) Financial instruments in level 2

Financial instruments included in level 2 comprise of GoP Ijarah Sukuks, Pakistan Investment Bonds, Market Treasury bills, corporate bonds, term finance and sukuk certificates.

(c) Financial instruments in level 3

Financial instruments included in level 3 comprise of operating fixed assets (land and building) and non-banking assets acquired in satisfaction of claims.

Valuation techniques and inputs used in determination of fair values

Item	Valuation techniques and input used
Fully paid-up ordinary shares	Fair values of investments in listed equity securities are valued on the basis of closing quoted market prices available at the stock exchange.
Pakistan Investment Bonds / Market Treasury Bills	Fair values of Pakistan Investment Bonds and Treasury Bills are derived using the PKRV rates (Reuters page).
Government of Pakistan - Ijarah Sukuks	Fair values of GoP Ijarah Sukuks are derived using the PKISRV rates announced by the Financial Market Association (FMA) through Reuters. These rates denote an average of quotes received from nine different pre-defined / approved dealers / brokers.
Term Finance, Bonds and Sukuk certificates	Investments in debt securities (comprising term finance certificates, bonds, sukuk certificates and any other security issued by a company or a body corporate for the purpose of raising funds in the form of redeemable capital) are valued on the basis of the rates announced by the Mutual Funds Association of Pakistan (MUFAP) in accordance with the methodology prescribed by the Securities and Exchange Commission of Pakistan. In the determination of the rates, the MUFAP takes into account the holding pattern of these securities and categorises them as traded, thinly traded and non-traded securities.
Units of mutual funds	Fair values of investments in units of mutual funds are determined based on redemption prices as at the close of the business day.
Operating fixed assets and non-banking assets acquired in satisfaction of claims	Land, buildings and non-banking assets acquired in satisfaction of claims are revalued on a periodic basis using professional valuers. The valuation is based on their assessment of the market value of the assets. The effect of changes in the unobservable inputs used in the valuations cannot be determined with reasonable certainty. Accordingly, a qualitative disclosure of sensitivity has not been presented in these condensed interim financial statements.

RELATED PARTY TRANSACTIONS

The related parties of the Bank comprise related group companies, major shareholders, directors and their close family members (including their associates), staff retirement funds and key management personnel.

Usual transactions with related parties include deposits, advances, acceptances and provision of other banking services which are carried out in accordance with agreed terms. Transactions with executives are undertaken at terms in accordance with employment agreements and services rules and includes provision of advances on terms softer than those offered to the customers of the Bank. Contributions to and accruals in respect of staff retirement benefit plans are made in accordance with the actuarial valuation / terms of the benefit plan. The details of transactions with related parties and balances with them as at the period end / year are as follows:

	(Un-audited) 30 September 2018	(Audited) 31 December 2017	(Un-audited) 30 September 2018	(Audited) 31 December 2017	(Un-audited) 30 September 2018	(Audited) 31 December 2017	(Un-audited) 30 September 2018	(Audited) 31 December 2017	(Un-audited) 30 September 2018	(Audited) 31 December 2017
	Bank's Chief Executive / Executives		Directors and their close family members		Related group companies		Major shareholders		Staff retirement funds	
	(Rupees in '000)									
Deposits										
Balance at the beginning of the period / year	46,327	111,243	237,358	421,295	850,957	698,357	2,187,916	943,607	1,284,302	955,865
Placements during the period / year	321,512	360,800	1,070,855	1,363,544	49,943,167	55,578,161	3,504,966	7,958,523	4,000,316	1,433,416
Transfer in *	-	-	-	85,040	-	-	-	-	-	-
Withdrawals during the period / year	(302,201)	(334,961)	(1,021,319)	(1,547,840)	(50,445,206)	(55,403,427)	(3,784,910)	(6,714,214)	(3,902,019)	(1,104,979)
Transfer out *	(14,740)	(90,755)	-	(84,681)	-	(22,134)	-	-	-	-
Balance at end of the period / year	50,898	46,327	286,894	237,358	348,918	850,957	1,907,972	2,187,916	1,382,599	1,284,302
Advances										
Balance at the beginning of the period / year	111,729	167,260	3,500	4,000	-	-	-	-	-	-
Disbursements during the period / year	70,529	31,580	500	500	-	-	-	-	-	-
Transfers in *	14,298	-	-	-	-	-	-	-	-	-
Repayments during the period / year	(21,499)	(41,696)	(1,000)	(1,000)	-	-	-	-	-	-
Transfer out *	(8,576)	(45,415)	-	-	-	-	-	-	-	-
Balance at end of the period / year	166,481	111,729	3,000	3,500	-	-	-	-	-	-
	(Un-audited) 30 September 2018		(Audited) 31 December 2017		(Rupees in '000)					
Investments										
- NIT - Income Fund	100,000				100,000					
- NIT - Islamic Equity Fund	160,000				140,000					
	260,000				240,000					
Other receivable										
- Related associated company	50,000				437,365					
Other payable										
- Related associated company	16,231				-					

* This represents balances pertaining to parties that ceased to be / become related during the period (including inter classification change or inter category transfer due to change in nature of relationship).



(Transactions for the nine months ended)		
	30 September 2018	30 September 2017
	(Un-audited)	
	------(Rupees in '000)-----	
Loans and advances repaid / adjusted during the period	31,075	37,722
Loans and advances granted during the period	85,327	29,668
Mark-up / return / interest earned		
- Bank's Chief Executive / Executives	7,064	6,071
- Directors and their close family members	190	224
	7,254	6,295
Profit / interest expense on deposits		
- Bank's Chief Executive / Executives	576	983
- Directors and their close family members	10,084	17,526
- Related group companies	35,451	40,431
- Major shareholders	32,164	61,117
- Staff retirement funds	32,073	41,591
	110,348	161,648
Commission / brokerage / bank charges recovered from		
- Bank's Chief Executive / Executives	98	52
- Directors and their close family members	40	26
- Related group companies	168	184
- Major shareholders	17	5
	323	267
Other administrative expenses		
- Related associated companies	16,600	10,376
Contributions to employees' benefit plans	159,726	154,137
Key management personnel compensation		
- Salaries and benefits	212,924	172,922
- Post retirement benefits	8,041	7,507
	220,965	180,429

23.1 Balances pertaining to parties that were related at the beginning of the period but ceased to be so related during any part of the current period are not reflected as part of the closing balances. The same are accounted for through the movement presented above.

24 CONCENTRATION OF CREDIT AND DEPOSITS

24.1 Credit risk and concentration of credit risk

Credit risk is a risk arising from an obligors' unwillingness to perform an obligation or its ability to perform being impaired resulting in financial loss to the Bank. The Bank regularly monitors credit risk at portfolio levels to ensure no undue concentration of risk is present. The Bank also attempts to control credit risk by continually assessing the credit worthiness of counter parties and obtaining security where appropriate.

Concentration of credit risk arises when a number of counter parties are engaged in similar business activities, or activities in the same geographical region, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentration of credit risk indicates the relative sensitivity of the Bank's performance to developments, affecting a particular industry or geographical location. The Bank seeks to manage its credit risk exposure through diversification of lending activities to avoid undue concentration of risks with individuals or groups of customers in specific locations or businesses.

24.2 Segment by class of business

30 September 2018 (Un-audited)						
	Gross advances		Deposits		*Contingencies and commitments	
	(Rupees in '000)	(Percentage)	(Rupees in '000)	(Percentage)	(Rupees in '000)	(Percentage)
Textile and synthetic	26,912,263	14.80%	2,580,936	1.07%	5,425,167	13.12%
Food and allied	48,056,733	26.44%	4,558,593	1.89%	6,304,784	15.25%
Power (electricity), Gas, Water, Sanitary	21,283,632	11.71%	5,379,394	2.23%	1,200,482	2.90%
Wholesale and Retail Trade	13,052,971	7.18%	13,979,199	5.79%	2,729,393	6.60%
Individuals	7,729,643	4.25%	102,848,435	42.64%	-	0.00%
Others	64,754,705	35.62%	111,882,535	46.38%	25,694,938	62.13%
	181,789,947	100.00%	241,229,092	100.00%	41,354,764	100.00%

31 December 2017 (Audited)						
	Gross advances		Deposits		*Contingencies and commitments	
	(Rupees in '000)	(Percentage)	(Rupees in '000)	(Percentage)	(Rupees in '000)	(Percentage)
Textile and synthetic	30,255,594	17.51%	1,992,435	0.88%	3,450,851	8.90%
Food and allied	56,083,536	32.46%	2,792,018	1.23%	5,310,887	13.70%
Power (electricity), Gas, Water, Sanitary	9,035,625	5.23%	7,349,383	3.23%	1,992,412	5.14%
Wholesale and Retail Trade	15,651,181	9.06%	5,462,968	2.40%	4,028,291	10.39%
Individuals	7,180,710	4.16%	97,383,393	42.83%	-	0.00%
Others	54,565,784	31.58%	112,368,257	49.43%	23,971,281	61.87%
	172,772,430	100.00%	227,348,454	100.00%	38,753,722	100.00%

*Contingencies only include direct credit substitutes, transaction related contingent liabilities and trade related contingent liabilities.

24.2.1 Business classes where bank has greater than ten percent concentration are disclosed, including their outstanding balances across the categories.

24.2.2 The above analysis includes allocation of items as per the approved mapping policy of the bank. Prior year figures have been restated for comparison.

24.3 Segment by sector

30 September 2018 (Un-audited)						
	Gross advances		Deposits		Contingencies and commitments	
	(Rupees in '000)	(Percent)	(Rupees in '000)	(Percent)	(Rupees in '000)	(Percent)
Public / Government	61,143,833	33.63%	62,233,549	25.80%	1,249,648	3.02%
Private	120,646,114	66.37%	178,995,543	74.20%	40,105,116	96.98%
	181,789,947	100.00%	241,229,092	100.00%	41,354,764	100.00%

31 December 2017 (Audited)						
	Gross advances		Deposits		Contingencies and commitments	
	(Rupees in '000)	(Percent)	(Rupees in '000)	(Percent)	(Rupees in '000)	(Percent)
Public / Government	57,328,349	33.18%	49,022,952	21.56%	1,614,107	4.17%
Private	115,444,081	66.82%	178,325,502	78.44%	37,139,615	95.83%
	172,772,430	100.00%	227,348,454	100.00%	38,753,722	100.00%



24.4 Segment details with respect to business activities

Primary segment information

The Bank is organised into following major business segments:

- Corporate
- Trading and Sales
- Retail Banking
- Others

All assets, liabilities, off-balance sheet items and items of income and expense are distributed in primary segments in accordance with the core functions performed by the business groups

The segment analysis with respect to business activity is as follows:

	Nine months ended 30 September 2018 (Un-audited)				
	Corporate finance	Trading and sales	Retail banking	Others	Total
	(Rupees in '000)				
Total income	6,435,972	6,788,103	4,070,075	11,785	17,305,935
Total expenses	5,665,647	5,931,606	3,113,493	745,352	15,456,098
Profit / (loss) before provisions and taxes	770,325	856,497	956,582	(733,567)	1,849,837
Provisions /(reversal of provision)	43,908	-	(361,340)	-	(317,432)
Profit / (loss) before taxation	726,417	856,497	1,317,922	(733,567)	2,167,269
Segment assets (gross)	137,294,415	105,376,107	82,023,243	6,977,027	331,670,792
Segment non performing assets	3,338,908	40,159	7,592,075	12,604	10,983,746
Segment provision required against assets *	2,622,654	40,159	5,722,451	12,604	8,397,868
Segment liabilities	38,379,585	41,008,689	217,887,594	7,824,607	305,100,475
Segment return on net assets (ROA) (% per annum)**	0.72%	1.09%	2.31%	-14.08%	0.90%
Segment cost of funds (% per annum)***	4.47%	6.17%	3.85%	8.06%	4.45%

	Nine months ended 30 September 2017 (Un-audited)				
	Corporate Finance	Trading and sales	Retail banking	Others	Total
	(Rupees in '000)				
Total income	4,989,035	7,924,043	3,259,056	11,318	16,183,452
Total expenses	4,313,467	6,089,502	2,904,982	676,025	13,983,976
Profit / (loss) before provisions and taxes	675,568	1,834,541	354,074	(664,707)	2,199,476
Provisions /(reversal of provision)	258,173	-	(158,405)	-	99,768
Profit / (loss) before taxation	417,395	1,834,541	512,479	(664,707)	2,099,708
Segment assets (gross)	123,532,824	136,422,602	74,499,505	5,537,984	339,992,915
Segment non performing assets	3,529,542	40,159	7,001,373	12,604	10,583,678
Segment provision required against assets *	2,622,287	40,159	6,111,682	12,604	8,786,732
Segment liabilities	30,345,558	78,356,119	200,550,308	4,833,387	314,085,372
Segment return on net assets (ROA) (% per annum)**	0.46%	1.80%	1.00%	-16.13%	0.85%
Segment cost of funds (% per annum)***	3.92%	5.46%	3.75%	7.49%	4.13%

* The provision against each segment represents provision held against advances and investments.

** Segment ROA = Profit before tax / (Segment Assets - Segment Provisions) computed on cut - off balances.

*** Segment cost of funds have been computed based on the average balances.

24.4.1 The above analysis includes allocation of items as per the approved mapping policy of the Bank. Prior year figures been restated for comparison.

25 ISLAMIC BANKING BUSINESS

The Bank is operating 21 Islamic Banking branches (31 December 2017: 19). The condensed interim statement of financial position, condensed interim profit and loss account and condensed interim cash flow statement of these branches (including Islamic Banking Division) are as follows:

	Note	(Un-audited) 30 September 2018	(Audited) 31 December 2017
------(Rupees in '000)-----			
25.1 Condensed Interim Statement of Financial Position			
ASSETS			
Cash and balances with treasury banks		1,027,011	1,029,113
Balances with other banks		274,382	26
Due from financial institutions		4,109,746	4,108,645
Investments		5,710,099	4,445,932
Islamic financing and related assets	25.1.1	5,544,203	4,584,085
Operating fixed assets		196,495	194,194
Due from head office		-	966,419
Other assets		339,028	252,493
Total assets		17,200,964	15,580,907
LIABILITIES			
Bills payable		206,072	45,598
Due to financial institutions		227,592	97,863
Deposits and other accounts			
- Current accounts		2,853,077	3,348,379
- Saving accounts		8,088,775	6,531,630
- Term deposits		1,234,547	3,941,815
- Others		248,482	190,189
Due to head office		2,608,917	-
Other liabilities		123,457	196,525
Total liabilities		15,590,919	14,351,999
NET ASSETS			
		1,610,045	1,228,908
REPRESENTED BY:			
Islamic Banking Fund		1,500,000	1,000,000
Accumulated profit		52,057	160,665
		1,552,057	1,160,665
Surplus on revaluation of assets - net of tax		57,988	68,243
		1,610,045	1,228,908



	Note	(Un-audited) 30 September 2018	(Audited) 31 December 2017
------(Rupees in '000)-----			
25.1.1 Islamic financings and related assets			
Murabaha		826,273	573,686
Musharakah		266,502	521,204
Assets held under Ijarah (IFAS - 2)	25.12	320,251	301,549
Diminishing Musharaka		1,877,314	1,892,336
Salam		1,129,542	47,068
Advance against islamic financing:			
- Murabaha		594,678	416,473
- Car Ijarah		47,126	67,176
- Salam		483,706	325,478
Other Islamic modes of financing		27,150	467,398
Islamic financings and related assets - Gross		5,572,542	4,612,368
Provision against non-performing Islamic financings		(28,339)	(28,283)
Islamic financings and related assets - net of provision		5,544,203	4,584,085

25.1.2 Assets held under Ijarah (IFAS-2)

Motor vehicles	311,026	278,230
Plant and machinery	9,225	23,319
	320,251	301,549

	Note	(Un-audited) 30 September 2018	(Un-audited) 30 September 2017
------(Rupees in '000)-----			

25.2 Condensed Interim Profit and Loss Account

Profit / return earned on financing, investments and placements	25.2.1	699,329	628,384
Return on deposits and other dues expensed		(466,185)	(397,991)
Net income earned before provision		233,144	230,393
(Provision) / Reversal of provision against non-performing Islamic financings and related assets		(56)	29,706
Net income earned after provision		233,088	260,099
Other income			
Fee, commission and brokerage income		35,872	23,643
Loss on sale of securities - net		(49)	(987)
Other income		11,812	3,132
		47,635	25,788
		280,723	285,887
Other expenses			
Administrative expenses		228,666	190,645
Profit before taxation		52,057	95,242

25.2.1 These figures have been adjusted to exclude inter segment profitability charge of Rs 66.870 million @ 6.33% (30 September 2017: Rs 45.435 million @ 6.07%) in line with financial reporting requirement.

25.3 Condensed Interim Cash Flow Statement

	(Un-audited) 30 September 2018	(Un-audited) 30 September 2017
	------(Rupees in '000)-----	
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit for the period before taxation	52,057	95,242
Less: Dividend income	-	-
	52,057	95,242
Adjustments for non cash and other items:		
Depreciation / amortisation	95,563	79,451
Provision / (Reversal of Provision) against non-performing Islamic financings and related assets - net	167	(29,706)
Operating fixed assets written off directly	-	356
Gain on sale of fixed assets	(278)	(74)
	95,452	50,027
	147,509	145,269
(Increase) / decrease in operating assets		
Due from financial institutions	(1,101)	(3,760,031)
Islamic Financing and related assets-net	(1,042,456)	(120,843)
Due from head office	966,419	167,209
Others assets	(86,535)	(175,371)
	(163,673)	(3,889,036)
Increase / (decrease) in operating liabilities		
Bills payable	160,474	(67,614)
Due to financial institutions	129,729	(71,538)
Deposits and other accounts	(1,587,132)	3,316,437
Due to head office	2,608,917	43,805
Other liabilities	(73,068)	187,116
	1,238,920	3,408,206
	1,222,756	(335,561)
Income tax paid	-	-
Net cash generated from / (used in) operating activities	1,222,756	(335,561)
CASH FLOWS FROM INVESTING ACTIVITIES		
Net investments in securities	(1,274,422)	714,485
Investments in operating fixed assets (including intangible assets)	(15,959)	(26,907)
Proceeds from disposal of fixed assets	544	85
Net cash (used in) / generated from investing activities	(1,289,837)	687,663
CASH FLOWS FROM FINANCING ACTIVITIES		
Funds received from Head Office	500,000	-
Profit remitted to head office	(160,665)	(114,918)
Net cash generated from / (used in) financing activities	339,335	(114,918)
Increase in cash and cash equivalents	272,254	237,184
Cash and cash equivalents at the beginning of the period	1,029,139	646,538
Cash and cash equivalents at the end of the period	1,301,393	883,722
Cash and cash equivalents at the end of the period comprise:		
Cash and balances with treasury banks	1,027,011	883,696
Balances with other banks	274,382	26
	1,301,393	883,722
25.4 Remuneration to shariah board / resident shariah board member	4,575	4,510



25.5 Charity fund

	(Un-audited) 30 September 2018	(Audited) 31 December 2017
	----- (Rupees in '000) -----	
Opening balance	-	-
Addition during the period / year	-	116
Payments / utilisation during the period / year	-	(116)
Closing balance	-	-

26 LIQUIDITY COVERAGE RATIO (LCR) and NET STABILITY FUNDING RATIO (NSFR)

The SBP has introduced two liquidity standards through its guidelines on Basel III: Liquidity Standards. These are the Liquidity Coverage Ratio (LCR) and Net Stable Funding Ratio (NSFR). The objective of LCR is to ensure that Banks have an adequate stock of unencumbered high quality liquid assets (HQLA) to survive a significant stress scenario. The objective of NSFR is to reduce funding risk over a longer time horizon by requiring Banks to fund their activities with sufficiently stable sources of funding on an ongoing basis.

	(Un-audited) 30 September 2018	(Un-audited) 30 June 2018	(Un-audited) 31 March 2018	(Audited) 31 December 2017
	----- Total Adjusted Value ----- ----- (Rupees in '000) -----			
26.1 Liquidity Coverage Ratio				
Total HQLA	84,481,090	86,871,446	80,446,950	91,189,257
Total Net Cash Outflows	74,016,771	68,349,282	60,296,020	60,989,515
Liquidity Coverage Ratio (%)	114.1378%	127.0993%	133.4203%	149.5163%
Minimum Requirement (%)	90%	90%	90%	90%

26.2 Net Stable Funding Ratio

	(Un-audited) 30 September 2018	(Audited) 31 December 2017
	---- Total Weighted Value ---- ----- (Rupees in '000) -----	
Total Available Stable Funding (ASF)	188,879,692	187,165,669
Total Required Stable Funding (RSF)	155,492,362	137,152,075
Net Stable Funding Ratio (%)	121.47%	136.47%
Minimum Requirement (%)	100.00%	100.00%

27 DATE OF AUTHORISATION FOR ISSUE

These condensed interim financial statements was authorised for issue on 26 October 2018 by the Board of Directors of the Bank.

28 CORRESPONDING FIGURES

Comparative information has been re-classified and re-arranged in these condensed interim financial statements, wherever necessary, to facilitate comparison and to conform with changes in presentation in the current period. There were no significant reclassifications.

29 GENERAL

Figures have been rounded off to the nearest thousand rupees unless otherwise stated.

Mirza Zafar Baig
Chief Financial Officer

Alauddin Feerasta
Chairman

Mohammad Aftab Manzoor
President & Chief Executive Officer

Muhammad Rashid Zahir
Director

Manzoor Ahmed
Director

LIST OF BRANCHES

AS AT 30 SEPTEMBER 2018

REGISTERED OFFICE

Rupali House, 241-242
Upper Mall Scheme, Anand Road
Lahore-54000 - Pakistan
Tel. No: (+92-42) 35713101-2 & 35792180

CENTRAL OFFICE

10th Floor, PNSC Building,
M. T. Khan Road Karachi
Tel. No: (+92-21) 111-567-890 & 32444401-5
Swift: SONEPKAXXX

CENTRAL REGION

Main Branch, Lahore

Tel: (042) 36368141-8 & 111-567-890

Defence Branch, Lahore

Tel. No: (042) 35730760-1, 3574616 &
(042) 35691037-9

Gulberg Branch, Lahore

Tel. No: (042) 35713445-8, 35759273 &
(042) 35772294-5

Circular Road Branch, Lahore

Tel. No: (042) 37670483, 86, 89 &
(042) 37379319

Model Town Branch, Lahore

Tel. No: (042) 35889311-2 & 35915666

Peco Road Branch, Lahore

Tel. No: (042) 35222306-7, 35203050-1,
(042) 35177804 & 35173392

Cavalry Ground Branch, Lahore

Tel. No: (042) 36653728-30 & 36619702

Islamic Banking

Temple Road Branch, Lahore

Tel. No: (042) 36376341, 2 & 6

Allama Iqbal Town Branch, Lahore

Tel. No: (042) 37812395-7

Baghbanpura Branch, Lahore

Tel. No: (042) 36832811-3

Thokar Niaz Baig Branch, Lahore

Tel. No: (042) 35313651, 3 & 4

Ghazi Chowk Branch, Lahore

Tel. No: (042) 35188505-7 & 35185661-3

Islamic Banking

New Garden Town Branch, Lahore

Tel. No: (042) 35940611-616

DHA Phase-III Branch, Lahore

Tel. No: (042) 35734083-5

Chungi Amer Sadhu Branch, Lahore

Tel. No: (042) 35922182, 184 & 186

Johar Town Branch, Lahore

Tel. No: (042) 35204191-3

Wahdat Road Branch, Lahore

Tel. No: (042) 37424821-7 & 37420591

Gunpat Road Branch, Lahore

Tel. No: (042) 37361607-9

Airport Road Branch, Lahore

Tel. No: (042) 35700115-8

Timber Market Branch, Lahore

Tel. No: (042) 37725353-8

Shahdara Branch, Lahore

Tel. No: (042) 37920085, 37941741-3 &
(042) 37921743-8

Manga Mandi Branch, Lahore

Tel. No: (042) 35383516-9

Badian Road Branch, Lahore

Tel. No: (042) 37165390-2

Mughalpura Branch, Lahore

Tel. No: (042) 36880892-4

Upper Mall Branch, Lahore

Tel. No: (042) 35789346, 49, 51 & 55

Islampura Branch, Lahore

Tel. No: (042) 37214394-7

Garhi Shahu Branch, Lahore

Tel. No: (042) 36294201-3 & 36376096

Zarrar Shaheed Road Br., Lahore

Tel. No: (042) 36635167-8

Hamdard Chowk Kot Lakhpat Br., Lahore

Tel. No: (042) 35140261-3

Kana Kacha Branch, Lahore

Tel. No: (042) 35472222 & 0316-8226316-8

Sabzazar Branch, Lahore

Tel. No: (042) 37830881-6

DHA Phase-IV Br., Lahore

Tel. No: (042) 35694156-7

Azam Cloth Market Branch, Lahore

Tel. No: (042) 37662203-7

Jail Road Branch, Lahore

Tel. No: (042) 35408936-8

Badami Bagh Branch, Lahore

Tel. No: (042) 37731601, 2 & 4

Montgomery Road Branch, Lahore

Tel. No: (042) 36291013-4

Islamic Banking

DHA Phase: VI Branch, Lahore

Tel. No: (042) 37180535-7

Bahria Town Branch, Lahore

Tel. No: 0316-8226346-9

Expo Centre Branch, Lahore

Tel. No: (042) 35314087, 88, 90 & 91

Wapda Town Branch, Lahore

Tel. No: (042) 35187611-2

Shah Alam Market Branch, Lahore

Tel. No: (042) 37376213-4

DHA Phase-V Branch, Lahore

Tel. No: (042) 35695678 & 0316-8226322-3

Chauburji Branch, Lahore

Tel. No: (042) 37112228 & 0316-8226325-7



LIST OF BRANCHES

AS AT 30 SEPTEMBER 2018

Walton Road Branch, Lahore

Tel. No: (042) 36672305 &
0316-8226339, 40 & 41

Faisal Town Branch, Lahore

Tel. No: (042) 35170540 &
0316-8226335, 7 & 8

Karim Block Branch, Lahore

Tel. No: (042) 35417757 &
0316-8226412, 3 & 4

Defence Road Branch, Lahore

Tel. No: 0316-8226415-8

Safari Garden Branch, Lahore

Tel. No: 0317-4484537-9

Muridke Branch

Tel. No: (042) 37166511-4 & 37981100

Main Branch, Gujranwala

Tel. No: (055) 3843560-2 & 111-567-890

Islamic Banking

Gujranwala Cantt. Branch, Gujranwala

Tel. No: (055) 3861931-3 & 5

Wapda Town Branch, Gujranwala

Tel. No: (055) 4291136-7

Kamokee Branch, Distt. Gujranwala

Tel. No: (055) 6813501-6

Main Branch, Faisalabad

Tel. No: (041) 2639873, 7-8 &
(041) 111-567-890

Peoples Colony Branch, Faisalabad

Tel. No: (041) 8555714 & 8555720

Ghulam Muhammadabad Branch, Faisalabad

Tel. No: (041) 2680114, 110 & 117

Islamic Banking

East Canal Road Branch, Faisalabad

Tel. No: (041) 2421381-2

Civil Lines Branch, Faisalabad

Tel. No: (041) 2648105, 8 & 11

Madina Town Branch, Faisalabad

Tel. No: (041) 8735551-2 &
0316-8226451-3

Jaranwala Branch, Distt. Faisalabad

Tel. No: (041) 4312201-6

Samundri Branch, Distt. Faisalabad

Tel. No: (041) 3423983-4

Painsera Branch, Distt. Faisalabad

Tel. No: (041) 2557100-11 & 2574300

Khurrianwala Branch

Tel. No: (041) 4360701-2

Chiniot Branch

Tel. No: (047) 6333840-4

Jhang Branch

Tel. No: (047) 7651601-2

Small Industrial Estate Branch, Sialkot

Tel. No: (052) 3242607-9

Pasur Road Branch, Sialkot

Tel. No: (052) 3521655, 755 & 855 &
(052) 3611655 & 755

Islamic Banking

Sialkot Cantt Branch, Sialkot

Tel. No: (052) 4560023-7

Godhpur Branch, Sialkot

Tel. No: (052) 4563932-3

Daska Branch, Distt. Sialkot

Tel. No: (052) 6617847-8

Sheikhupura Branch

Tel. No: (056) 3810933 & 3813133

Nankana Sahib Branch

Tel. No: (056) 2876342-3

Wazirabad Branch

Tel. No: (055) 6603703-4 & 6608555

Ghakkar Mandi Branch

Tel. No: (055) 3832611-2

Main Branch, Multan

Tel. No: (061) 4504018, 4504118,
(061) 4519927 & 4512884

Islamic Banking

Shah Rukn-e-Alam Branch, Multan

Tel. No: (061) 6784051-4 & 6782081

Bosan Road Branch, Multan

Tel. No: (061) 6210690-2

Mumtazabad Branch, Multan

Tel. No: (061) 6760212-4

Gulgasht Colony Branch, Multan

Tel. No: (061)-6222701 & 0316-8226393-5

Wapda Town Branch, Multan

Tel. No: (061) 6213011 & 0316-8226441-2

Azmat Road Br., Dera Ghazi Khan

Tel. No: (064) 2471630-6

Lodhran Branch

Tel. No: (0608) 364766-7

Rahim Yar Khan Branch

Tel. No: (068) 5886042-4

Liaquatpur Br., Distt. Rahim Yar Khan

Tel. No: (068) 5792041-4

Sadiqabad Branch

Tel. No: (068) 5702162, 5800161,
(068) 5800661 & 5801161

Bahawalpur Branch

Tel. No: (062) 2731703-1

Ahmedpur Sharqia Branch District Bahawalpur

Tel. No: (062) 2271345 &
0316-8226404, 6 & 8

Hasilpur Branch

Tel. No: (062) 2441481-7 & 2441478

LIST OF BRANCHES

AS AT 30 SEPTEMBER 2018

Club Road Branch, Sargodha

Tel. No: (048) 3726021-3

Pull-111 Branch, Distt. Sargodha

Tel. No: (048) 3791403-4 &
0316-8226449 & 50

Bhalwal Branch

Tel. No: (048) 6642224 &
0316-8226331-2

Khanewal Branch

Tel. No: (065) 2551560-3

Kabirwala Br., Distt. Khanewal

Tel. No: (065) 2400910-3

Abdul Hakeem Br., Distt. Khanewal

Tel. No: (065) 2441888 &
0316-8226310-2

Mian Channu Branch

Tel. No: (065) 2662201-2

Depalpur Branch

Tel. No: (044) 4541341-2

Okara Branch

Tel. No: (044) 2553012-4 & 2552200

**Hujra Shah Muqeem Branch
District Okara**

Tel. No: (044) 4860401-3 &
0316-8226419-21

Haveli Lakha Branch

Tel. No: (044) 4775412-3

Sahiwal Branch

Tel. No: (040) 4467742-3

Chichawatni Br., Distt. Sahiwal

Tel. No: (040) 5484852-3

Layyah Branch

Tel. No: (060) 6414205-7

Chowk Azam Branch, Distt. Layyah

Tel. No: (060) 6372103-6 &
0316-8226401-3

Kharoor Pacca Branch

Tel. No: (0608) 341041-2

Muzafargarh Branch

Tel. No: (066) 2422901, 3 & 5

**Fazal Garh Sanawan Branch,
Distt. Muzafargarh**

Tel. No: (066) 2250214-5

**Sheikho Sugar Mills Branch
Distt. Muzafargarh**

Tel. No: 0345-8530242-4

Shahbaz Khan Road Branch, Kasur

Tel. No: (0492) 764890-3

Jalalpur Bhattian Br., Distt. Hafizabad

Tel. No: (0547) 500848-50

Hafizabad Branch

Tel. No: (0547) 541641-4

Pattoki Branch

Tel. No: (049) 4422435-6

Ellahabad Branch

Tel. No: (049) 4751130

Khudian Branch

Tel. No: (049) 2791595-6

Sambrial Branch

Tel. No: (052) 6523451-3

Gagoo Mandi Branch, Distt. Vehari

Tel. No: (067) 3500311-2

Mailsi Branch, Distt. Vehari

Tel. No: (067) 3750140-5

Burewala Branch, Distt. Vehari

Tel. No: (067) 3773110 & 20 & 3355779

Mandi Bahauddin Branch

Tel. No: (0546) 507602, 3 & 8

Bahawalnagar Branch

Tel. No: (063) 2274795-6

Haroonabad Br., Distt. Bahawalnagar

Tel. No: (063) 2251664-5

Toba Tek Singh Branch

Tel. No: (046) 2513203-4

Gojra Branch, Distt. Toba Tek Singh

Tel. No: (046) 3516392 & 3515577

Kamalia Branch, Distt. Toba Tek Singh

Tel. No: (046) 3411405-6

Pir Mahal Branch

Tel. No: (046) 3361690 & 5

Gujrat Branch

Tel. No: (053) 3520591, 2 & 4

Kharian Branch

Tel. No: (053) 7602904, 5 & 7

Pak Pattan Br., Distt. Pak Pattan

Tel.: (0457) 371781-5

Arif wala Br., Distt. Pak Pattan

Tel.: (0457) 834013, 5 & 6

Chishtian Branch

Tel. No: (063) 2501141-2 &
0316-8226304-6

Khanpur Branch

Tel. No: (068) 5577719-20 &
0316-8226307-9

Narowal Branch

Tel. No: (0542) 411405 &
0316-8226328-30

Rajanpur Branch

Tel. No: (0604) 688108 &
0316-8226396

SOUTH REGION**Main Branch, Karachi**

Tel. No: (021) 32436990-4 & 32444401-5
& UAN:(021) 111 567 890



LIST OF BRANCHES

AS AT 30 SEPTEMBER 2018

Clifton Branch, Karachi

Tel. No: (021) 35877773-4, 35861286 &
(021) 35375448

Garden Branch, Karachi

Tel. No: (021) 32232877-8

F. B. Area Branch, Karachi

Tel. No: (021) 36373782-3 & 36811646

Korangi Industrial Area Br., Karachi

Tel. No: (021) 35113898-9, 35113900-1

AKU Branch, Karachi

Tel. No: (021) 34852251-3 & 33102498-9

Haidery Branch, Karachi

Tel. No: (021) 36638617, 36630409-410 &
0316-8226231-8

Jodia Bazar Branch, Karachi

Tel. No: (021) 32441786, 32442208 &
(021) 32463894

Shahrah-e-Faisal Branch, Karachi

Tel. No: (021) 34316128, 34316395,
(021) 34322150, 34398430 &
(021) 34535545-46, 53-54

DHA Branch, Karachi

Tel. No: (021) 35852209, 35845211 &
(021) 35340825

Gulshan-e-Iqbal Branch, Karachi

Tel. No: (021) 34811830-33 &
0316-8226239-45

SITE Branch, Karachi

Tel. No: (021) 32568330, 32550997 &
(021) 32550903-4

Zamzama Branch, Karachi

Tel. No: (021) 35375835 & 35293435

Gole Market Branch, Karachi

Tel. No: (021) 36618932, 36618925 &
0316-8226154-62

Gulistan-e-Jauhar Branch, Karachi

Tel. No: (021) 34020943-5

M. A. Jinnah Road Branch, Karachi

Tel. No: (021) 32213972 & 32213498

Gulbahar Branch, Karachi

Tel. No: (021) 36607744 &
0316-8226434-5

North Karachi Branch, Karachi

Tel. No: (021) 36920140-5

Block-7 Gulshan-e-Iqbal Branch, Karachi

Tel. No: (021) 34815811-2,
(021) 34833728 & 777

Islamic Banking

Cloth Market Branch, Karachi

Tel. No: (021) 32442961 & 32442977

Paria Street Kharadar Branch, Karachi

Tel. No: (021) 32201059, 60 & 61

Suparco Branch, Karachi

Tel. No: (021) 34970560,
(021) 34158325-6 & 37080810

Chandni Chowk Branch, Karachi

Tel. No: (021) 34937933 & 34141296

Allama Iqbal Road Branch, Karachi

Tel. No: (021) 34387673-4

Nishtar Road Branch, Karachi

Tel. No: (021) 32239711-3 & 32239678

Islamic Banking

Waterpump Branch, Karachi

Tel. No: (021) 36312113 & 36312108,
(021) 36312349 & 36311908

Apwa Complex Branch, Karachi

Tel. No: (021) 32253143 & 32253216

Clifton Block-2 Branch, Karachi

Tel. No: (021) 35361115-7

Malir Branch, Karachi

Tel. No: (021) 34517982-3

Bahadurabad Branch, Karachi

Tel. No: (021) 34135842-3

New Challi Branch, Karachi

Tel. No: (021) 32625246 & 32625279

Shah Faisal Colony Branch, Karachi

Tel. No: (021) 34602446-7

Zaibunissa Street Saddar Br., Karachi

Tel. No: (021) 35220025-7

Liaquatabad Branch, Karachi

Tel. No: (021) 34860723-25

Lea Market Branch, Karachi

Tel. No: (021) 32526193-4

Korangi Township No: 2 Branch, Karachi

Tel. No: (021) 35058041 & 35071181

North Karachi Ind. Area Branch, Karachi

Tel. No: (021) 36962851, 52 & 55

F. B. Industrial Area Branch, Karachi

Tel. No: (021) 36829961-4

Napier Road Branch, Karachi

Tel. No: (021) 32713539-40

Gulshan-e-Hadeed Branch, Karachi

Tel. No: (021) 34710252 & 256

Metroville Branch, Karachi

Tel. No: (021) 36752206-7

Defence Phase-II Extension Branch, Karachi

Tel. No: (021) 35386910-12

North Karachi Township Branch, Karachi

Tel. No: (021) 36968604-7

Stock Exchange Branch, Karachi

Tel. No: (021) 32414003-4 & 32415927-8

LIST OF BRANCHES

AS AT 30 SEPTEMBER 2018

Gulshan-e-Jamal Branch, Karachi

Tel. No: (021) 34682682-4

Alyabad Branch, Karachi

Tel. No: (021) 36826727 & 36332517

Saudabad Branch, Malir, Karachi

Tel. No: (021) 34111901-5

Shireen Jinnah Colony Branch, Karachi

Tel. No: (021) 34166262-4

Islamic Banking

Al-Tijarah Centre Branch, Karachi

Tel. No: (021) 34169251-3

Barkat-e-Haidery Branch, Karachi

Tel. No: (021) 36645688-9

Shadman Town Branch, Karachi

Tel. No: (021) 36903038-9

Enquiry Office Nazimabad

No: 2 Branch, Karachi

Tel. No: (021) 36601502-5

Islamic Banking

Rashid Minhas Road Branch, Karachi

Tel. No: (021) 34983878 & 34837443-4

Timber Market Branch, Karachi

Tel. No: (021) 32742491-2

Khayaban-e-Ittehad Branch, Karachi

Tel. No: (021) 35347413-6

Bahria Complex-III Branch, Karachi

Tel. No: (021) 35640731-6 35640235-7

New M. A. Jinnah Road Branch, Karachi

Tel. No: (021) 34894941-3

DHA Phase-IV Branch, Karachi

Tel. No: (021) 35311491-2 &
0316-8226285-7

Gulberg Branch, Karachi

Tel. No: (021) 36340553, 549 &
0316-8226291-2

New Sabzi Mandi Branch, Karachi

Tel. No: (021) 36870506-7 &
0316-8226409-11

Clifton Block-08 Branch, Karachi

Tel. No: (021) 35867435-6 &
0316-8226425-7

Block-02 Gulshan-e-Iqbal Br., Karachi

Tel. No: (021) 34988781-2

Garden Market Branch, Karachi

Tel. No: (021) 32244195-6 &
0316-8226431-3

Block-N North Nazimabad Br., Karachi

Tel. No: (021) 36641623-4 &
0316-8226436-38

Marriot Road Branch, Karachi

Tel. No: (021) 32461840-42 &
0316-8226428-30

Gulshan-e-Maymar Branch, Karachi

Tel. No: (021) 36881235-6 &
0316-8226445-47

Shersha Branch, Karachi

Tel. No: (021) 32583001-3 &
0317-4484534-6

Main Branch, Hyderabad

Tel. No: (022) 2781528-9, 2782347 &
UAN: (022) 111-567-890

F. J. Road Branch, Hyderabad

Tel. No: (022) 2728131 & 2785997
(022) 2780205

Latifabad Branch, Hyderabad

Tel. No: (022) 3816309 & 3816625

Qasimabad Branch, Hyderabad

Tel. No: (022) 2651968 & 70

Islamic Banking

Isra University Br., Distt. Hyderabad

Tel. No: (022) 2032322 & 2030161-4

Prince Ali Road Branch, Hyderabad

Tel. No: (022) 2638514 & 2622122

S.I.T.E. Branch, Hyderabad

Tel. No: (022) 3886861-2

Faqir Jo Pir Branch, Hyderabad

Tel. No: (022) 2612685-6

Auto Bhan Road Branch, Hyderabad

Tel. No: (022) 2100062-3 &
0316-8226313-4

Matyari Branch, Distt. Matyari

Tel. No: (022) 2760125-6

Tando Allah Yar Branch

Tel. No: (022) 3890260-4

Sultanabad Branch, Distt. Tando Allah Yar

Tel. No: (022) 3404101-2

Tando Muhammad Khan Branch

Tel. No: (022) 3340371-2 &
0316-8226267-8

Sukkur Branch

Tel. No: (071) 5622382, 5622925 &
0316-8226055-63

Sanghar Branch, Distt. Sanghar

Tel. No: (0235) 543376-7 &
0316-8226246-7

Tando Adam Branch, Distt. Sanghar

Tel. No: (0235) 571640-44

Shahdadpur Br., Distt. Sanghar

Tel. No: (0235) 841982-4

Golarchi Branch, Distt. Badin

Tel. No: (0297) 853192-4

Talhar Branch, Distt. Badin

Tel. No: (0297) 830387-9

Deh. Sonhar Branch, Distt. Badin

Tel. No: (0297) 870729 & 870781-3



LIST OF BRANCHES

AS AT 30 SEPTEMBER 2018

Matli Branch

Tel. No: (0297) 840171-2

Tando Bago Branch, Distt. Badin

Tel. No: (0297) 854554-6

Buhara Branch, Distt. Thatta

Tel. No: (0298) 613169 &
0316-8226439-40

Dhabeji Branch, Distt. Thatta

Tel. No: 021-34420030, 31 & 39

Hub Branch, Distt. Lasbela

Tel. No: (0853) 310225-7

Umerkot Branch

Tel. No: (0238) 571350 & 356

Nawabshah Branch

Tel. No: (0244) 363918-9

Mirpurkhas Branch

Tel. No: (0233) 821221 & 821317-8

Larkana Branch

Tel. No: (074) 4058211-13

Panjhatti Branch

Tel. No: (0243) 552183-6

Ghotki Branch

Tel. No: (0723) 680305-6

Deharki Branch

Tel. No: (0723) 644156, 158 & 160

Thull Branch

Tel. No: (0722) 610153-4

Kandkhot Branch

Tel. No: (0722) 572883-6

Jacobabad Branch

Tel. No: (0722) 654041-5

Shahdadkot Branch, Distt. Qamber

Shahdadkot

Tel. No: (074) 4012401-2

Dadu Branch

Tel. No: (025) 4711417-8 &
0316-8226294-6

Shikarpur Branch

Tel. No: (0726) 540381-3 &
0316-8226319-21

Main Branch, Quetta

Tel. No: (081) 2821610 & 2821641

Islamic Banking

Shahrah-e-Iqbal Branch, Quetta

Tel. No: (081) 2820227-30 & 37

Chamman Branch

Tel. No: (0826) 613685 &
0316-8226342-4

Khuzdar Branch

Tel. No: (0848) 412861-3 &
0316-8226466-68

Gawadar Branch

Tel. No: (0864) 211103-5 &
0316-8226454, 5 & 6

NORTH REGION

Main Branch, Peshawar

Tel. No: (091) 5277914-8 & 5277394

Chowk Yadgar Branch, Peshawar

Tel. No: (091) 2573335-7 & 2220006

Islamic Banking

Khyber Bazar Branch, Peshawar

Tel. No: (091) 2566811-3

Main Branch, Rawalpindi

Tel. No: (051) 5123123, 4, 5 & 8 &
(051) 5123136-7

Chandni Chowk Branch, Rawalpindi

Tel. No: (051) 4571160, 63, 86 & 87 &
(051) 4571301

22 Number Chungi Branch, Rawalpindi

Tel. No: (051) 5563576-7

Muslim Town Branch, Rawalpindi

Tel. No: (051) 5405506 & 4931112-3

Pindora Branch, Rawalpindi

Tel. No: (051) 4419020-22

Gulraiz Branch, Rawalpindi

Tel. No: (051) 5595148-9 & 5974073

Islamic Banking

Peshawar Road Branch, Rawalpindi

Tel. No: (051) 5460113-7

Bahria Town Branch, Rawalpindi

Tel. No: (051) 5733772-3 & 5733768-9

Bewal Br., Distt. Rawalpindi

Tel. No: (051) 3360274-5

Main Branch, Islamabad

Tel. No: (051) 2348174 & 78 &
UAN: (051) 111-567-890

G-9 Markaz Branch, Islamabad

Tel. No: (051) 2850171-3

Islamic Banking

I-10 Markaz Branch, Islamabad

Tel. No: (051) 4101733-5

I-9 Markaz Branch, Islamabad

Tel. No: (051) 4858101-3

E-11 Branch, Islamabad

Tel. No: (051) 2228757-8

DHA Phase-II Branch, Islamabad

Tel. No: (051) 5161967-9 & 5161970-72

Islamic Banking

F-8 Markaz Branch, Islamabad

Tel. No: (051) 2818019-21

G-11 Markaz Branch, Islamabad

Tel. No: (051) 2363366-68

F-11 Markaz Branch, Islamabad

Tel. No: (051) 2101076-7 &
0316-8226282-4

LIST OF BRANCHES

AS AT 30 SEPTEMBER 2018

F-6 Branch, Islamabad

Tel. No: (051) 2826573-4 &
0316-8226303

PWD Branch, Islamabad

Tel. No: (051) 5708789, 90 & 91

Lathrar Road Branch, Tarlai, Distt. Islamabad

Tel. No: (051) 2241661-5

Soan Garden Br., Distt. Islamabad

Tel. No: (051) 5738940-2

Gujar Khan Branch

Tel. No: (051) 3516328, 29 & 30

Waisa Branch, Distt. Attock

Tel. No: (057) 2651068-9

Islamic Banking

Swabi Branch, Distt. Swabi

Tel. No: (0938) 221741-45

Mirpur Branch, (AJK)

Tel. No: (05827) 444488 & 448044

Islamgarh Branch, (AJK)

Tel. No: (05827) 423981-2

Jattlan Branch, Distt. Mirpur (AJK)

Tel. No: (05827) 403591-4

Gilgit Branch

Tel. No: (05811) 453749,
(05811) 450498 & 451838

Denyore Branch, Distt. Gilgit

Tel. No: (05811) 459986-7

Jutial Branch, Distt. Gilgit

Tel. No: (05811) 457233-5

Aliabad Branch, Hunza

Tel. No: (05813) 455000,
(05813) 455001 & 455022

Gahkuch Branch

Tel. No: (05814) 450409-10

Skardu Branch

Tel. No: (05815) 450327 & 450188-9

Abbottabad Branch

Tel. No: (0992) 385231-3 & 383073-75

Jhelum Branch

Tel. No: (0544) 625794-5

Chitral Branch, Distt. Chitral

Tel. No: (0943) 412078-9

Chakwal Branch

Tel. No: (0543) 543128-30

Mardan Branch

Tel. No: (0937) 864753-7

Muzaffarabad Branch

Tel. No: (0582) 2920025-6

Islamic Banking

Chillas Branch, Distt. Diamer

Tel. No: (05812) 450631-2

Islamic Banking Mingora Branch, Swat

Tel. No: (0946) 714355, 714400 &
0316-8226273-75

Battagram Branch

Tel. No: (0997) 311044-6

Mansehra Branch

Tel. No: (0997) 301931-6

Kohat Branch, Distt. Kohat

Tel. No: (0922) 511011 & 511033

IB - Nowshera Branch, Distt. Nowshera

Tel. No: (0923) 611545-8



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Soneri Bank Limited

Registered Office: Rupali House 241-242,
Upper Mall Scheme, Anand Road, Lahore - 54000, Pakistan
Tel: (042) 35713101-04

Central Office: 10th Floor, PNSC Building,
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