

Annual Report 2016



Pakistan International Container Terminal Limited being a part of the global terminal operator, International Container Terminal Services Inc., has dedicated itself to the continuous modernization of the terminal operations in Pakistan. We are constantly investing in our process improvements to provide our customers with supply chain efficiencies keeping the overall economy into perspective. We, as the only listed container terminal in Pakistan, are committed to quality service to our customers coupled with maximising shareholder value.

The formidable volume and results achieved by Pakistan International Container Terminal Limited is a true picture of our commitment which could not have been possible without the exemplary support, confidence and cooperation of all customers, employees, suppliers, shareholders, regulatory authorities and other important stakeholders. Hence, from the core of our heart WE THANK YOU FOR PARTNERING IN OUR SUCCESS.......

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## **Vision**

Operate a Container Terminal at Karachi Port that provides the highest level of quality services to its clients.

## **Mission**

A Company dedicated to fulfilling the Port Service requirements of Customers and Users of Karachi Port at an economic cost through optimum use of human and financial resources and giving a fair return to investors.



## **Company Information**

#### **Board of Directors**

Chairman

Mr. Christian R. Gonzalez

#### **Directors**

Mr. Aasim Azim Siddiqui

Mr. Roman Felipe S. Reyes

Mr. Rafael D. Consing, Jr.

Mr. Hans-Ole Madsen

Mr. Jose Manuel M. De Jesus

Mr. Sharique Azim Siddiqui

#### **Audit Committee**

Chairman

Mr. Roman Felipe S. Reyes

#### Members

Mr. Sharique Azim Siddiqui Mr. Rafael D. Consing, Jr.

#### **Chief Internal Auditor**

Mr. Moammar Raza

#### **Human Resource & Remuneration Committee**

Chairman

Mr. Christian R. Gonzalez

#### Members

Mr. Sharique Azim Siddiqui Mr. Hans-Ole Madsen

#### **External Auditors**

EY Ford Rhodes Chartered Accountants 6th Floor, Progressive Plaza Beaumont Road, P.O. Box 15541, Karachi-75530

#### **Legal Advisor**

Usmani & Iqbal F-73/11, Swiss Cottages, Block-4, Clifton, Karachi

#### **Key Management**

**Chief Executive Officer** 

Capt. Zafar Igbal Awan

#### **Chief Operating Officer**

Mr. Khurram Aziz Khan

#### Chief Financial Officer & Company Secretary

Mr. Muhammad Hunain

#### **Bankers**

Albaraka Bank (Pakistan) Limited
Faysal Bank Limited
Habib Bank Limited
JS Bank Limited
National Bank of Pakistan
Samba Bank Limited
Standard Chartered Bank (Pakistan) Limited

#### Registered & Terminal Office

Berths 6-9, East Wharf, Karachi Port, Karachi Tel: 32855701-14

Fax: 32854815

Email: investor-relations@pict.com.pk

Website: www.pict.com.pk

#### Share Registrar / Transfer Agent

Technology Trade (Pvt.) Limited Dagia House, 241-C, P.E.C.H.S., off Shahrah-e-Quaideen, Block 2, Karachi

Tel: 92-21-34391316-7 Fax: (+9221) 3285 4815





Mr. Gonzalez is a graduate of Instituto de Estudios Superiores de la Empresa (IESE) Business School, Barcelona, Spain, where he received his Bilingual Masters in Business Administration. He is also a graduate of Business Administration from Pepperdine University in California.

Mr. Roman Felipe S. Reyes, being a Certified Public Accountant, has over 40 years of rich experience of audit and advisory services for different industries such as utilities, power generation, port services, land transport, broadcasting, real estate, oil refinery, steel manufacturing and banks.

He was a Senior Partner and Vice Chairman for Client Services at SyCip Gorres Velayo & Co. (SGV) for 25 years and was also the head of SGV's Japan Business Services as well as the head of SGV's highest revenue generating business unit.

Mr. Reyes obtained his Bachelor's degree in Commerce, major in Accounting from San Beda College and a Master's degree in Business Administration, concentration in Finance from the University of Detroit, Michigan, USA.

Mr. Aasim Azim Siddiqui is the Managing Director of the Marine Group of Companies. He has been engaged with the shipping and cargo handling industry for the last twenty four years and has been with PICT since its inception. He was instrumental in arranging all financing requirements of PICT including from IFC and OFID and has played instrumental role in project roll out of PICT.

Mr. Aasim is also engaged in the development sector and has founded the Organization for Social Development Initiatives (OSDI) with an objective to improve the living conditions in the rural areas of Pakistan. He has also founded corporate sector's first and leading exhibition organizing company in Pakistan, Pegasus.

Mr. Aasim did his BSc (hons) from London School of Economics and obtained a Master of Business Administration degree from Clark University, USA.





It is indeed an immense pleasure to welcome our esteemed shareholders to the 16th Annual General Meeting of the Company and to present Company's annual report and audited financial statements for the year ended December 31, 2016.

I am pleased with the efforts made by the management of the Company for achieving growth in the volume handled together with the increased revenues and profitability of the Company in the financial year 2016, despite the fierce competition at Karachi port.

The Company has handled 828,904 TEUs (Twenty Foot Equivalent Container Units) during the year which is the highest throughput handled in the Company's history. Our growth achievement is commendable and all this has become possible by the Grace of Allah and with the full dedication of our team of professionals.

The Company endeavors to achieve more business volumes and ensure business enhancement keeping in view the same priority to add shareholder value, by reinvesting earnings to support our expansion plans in order to capture a significant share in growth in Pakistan's container throughput.

In order to maintain a steady stream of income for the shareholders, the Directors of the Company have recommended final cash dividend @ 63% (Rs. 6.3/- per ordinary share) for the year ended December 31, 2016.

On behalf of the Company, I would like to thank all the stakeholders who always showed their support and confidence in the Management of the Company and with the continued support of our stakeholders and business partners we look forward to the next year.

Christian R. Gonzalez
Chairman
Karachi: January 31, 2017



We, the undersigned, for and on behalf of the Board of Directors, are pleased to present the Annual Report and the Audited Financial Statements for the financial year ended December 31, 2016 together with the Auditors' report thereon.

#### **Operational Performance**

Despite fierce competition at Karachi port, the Company has achieved its ever highest revenue and volume since the inception of its business during the year. The Company has continued to show a consistent increase in the operational performance and taking advantage of increasing container traffic at Karachi port and has handled 828,904 TEUs [Twenty Foot Equivalent Units] during the year.

#### **Financial Performance**

	2016	2015
	Rupees in '000	
Revenue	9,295,474	8,828,244
Gross Profit	4,627,477	4,285,155
Profit before tax	4,137,172	3,731,670
Profit after tax	2,748,623	2,456,581

As a result of growth in volume handled, during the year ended December 31, 2016, the Company achieved a record turnover of Rs. 9,295.474 million as compared to Rs. 8,828.244 million in last year showing an increase of 5.3%.

Due to increased efficiencies and strict cost containment supported by stable fuel prices, the Gross profit for the year ended December 31, 2016 amounted to Rs. 4,627.477 million as compared to Rs. 4,285.155 million in last year showing an increase of 8%. Profit after tax amounted to Rs. 2,748.623 million as compared to Rs. 2,456.581 million in last year showing an increase of 11.9%.

#### **Corporate Awards and Recognitions**

It is a source of comfort that your Company has been listed among the top 25 companies by the Pakistan Stock Exchange Limited (PSX) consecutively for the second and third year i.e. 2014 and 2015 respectively. Further, your Company has also received "Corporate Excellence Award" by Management Association of Pakistan during the year under consideration.

#### **Future Outlook**

Despite numerous challenges that includes increasing competition at the Karachi Port in the foreseeable future, the Company remains committed to driving the business forward in line with its historical achievements. Further,

your Company endeavors to maximize efficiencies and improve its services to its customers and to achieve higher standards of productivity.

#### **Dividends and Appropriations**

To pass on the benefits of the progressive achievement to the shareholders, the Directors have recommended a final cash dividend of Rs. 6.3 per share (i.e. 63% of per ordinary share of Rs. 10), subject to the approval of the members at the forthcoming annual general meeting along with the interim dividend of Rs. 21.2 per share (i.e. 212% of per ordinary share of Rs. 10) already paid during the year. Accordingly following appropriations have been made:

	Rupees in '000
Un-appropriated profit as at December 31, 2015	1,422,152
Final cash dividend for the year ended December 31, 2015 @ Rs. 9/- per share Profit after taxation for the year 2016	(982,378) 2,748,623
Interim cash dividend for the year ended December 31, 2016 @ Rs. 21.2/- per share	(2,314,047)
Un-appropriated profit carried forward	874,350
Subsequent effects: Proposed final dividend at Rs. 6.3 per share Total dividend per share for the year Rs. 27.5/- per share	687,665 3,001,712

## **Directors' Report**

#### Earnings per share

The basic and diluted earnings per ordinary share is Rs. 25.18 as against Rs. 22.51 in the preceding year.

#### Pattern of Shareholding

A statement showing pattern of shareholdings of the Company and additional information as at December 31, 2016 is included in the annual report.

The Directors, executives and their spouse and minor children have made no transactions of the Company's shares during the year except as reported in the pattern of shareholding. Executive means Chief Executive, Chief Operating Officer, Chief Financial Officer, Head of Internal Audit, Company Secretary and other executives as defined by the Board.

#### **Parent Company**

As of the balance sheet date, International Container Terminal Services, Inc. (ICTSI), a company incorporated in Manila, Philippines, has controlling interest of 64.54 percent (2015: 64.54 percent) in the Company and is the Parent Company of the Company.

#### **Auditors**

The present auditors, M/s EY Ford Rhodes, Chartered Accountants retire at the conclusion of upcoming Annual General Meeting and being eligible have offered themselves for reappointment. The Audit Committee has recommended the reappointment of the retiring auditors for the year ending December 31, 2017 and the Board has endorsed the recommendation of the Audit Committee.

#### Risks and Uncertainties and its Mitigations

The Company addresses risks individually in the course of its business operations. The management determines risk response strategies for such risks which includes avoid, transfer, reduce or accept strategy. Financial risk has been described in detail in note 26 of the financial statements that covers credit risk, liquidity risk, foreign currency risk, interest rate risk, equity price risk and capital risk.

#### Compliance with the Code of Corporate Governance

Governance set out by the PSX in the listing regulations, relevant for the year ended December 31, 2016 have been duly complied with. A statement to this effect is annexed with the annual report.

#### **Board of Directors**

Currently, the Board comprises of six non-executive directors and an independent director. All the Directors keenly take interest in the proper stewardship of the Company's affairs.

During the year, Capt. Haleem Ahmed Siddiqui resigned from the Chairmanship as well as from the Board of the Company and accordingly Mr. Christian R. Gonzalez was appointed as Chairman and Mr. Sharique Azim Siddiqui was nominated by the Board to fill in the casual vacancy. The Board appreciated the contributions made by Capt. Haleem A. Siddiqui during his tenure on the Board since the incorporation of the Company.

All Directors of the Company have already obtained Directors' Training certification in accordance with the requirements of the listing regulations.

During the year, five Board Meetings, four Audit Committee Meetings and three Human Resource and Remuneration [HR&R] Committee Meetings were held. These were attended as follows:

S. No	Name of Directors	Mem	ber of		Meetings Atten	ded
		Audit Committee	HR&R Committee	Board	Audit Committee	HR&R Committee
1	Capt. Haleem A. Siddiqui [resigned on March 8, 2016]	-	-	1	-	-
2	Mr. Christian R. Gonzalez	-	√	4	-	3
3	Mr. Aasim A. Siddiqui [resigned as member of Audit and HR&R Committees on August 25, 2016]	J	J	4	3	3
4	Mr. Roman Felipe S. Reyes	J	-	5	4	-
5	Mr. Rafael D. Consing, Jr	J	-	3	3	-
6	Mr. Hans-Ole Madsen	-	J	4	-	2
7	Mr. Jose Manuel M. De Jesus	-	-	2	-	-
8	Mr. Sharique Azim Siddiqui [Appointed as Director on April 26, 2016 and member of Audit and HR&R Committees on August 25, 2016]	J	<b>√</b>	2	1	-

Leave of absence was granted to those Directors who could not attend some of the Board and committee meetings.

#### **Corporate and Financial Reporting Framework**

- The financial statements, prepared by the management of the Company, present fairly its state of affairs, the result of its operations, cash flows and changes in equity.
- Proper books of accounts have been maintained by the Company.
- Appropriate accounting policies have been consistently applied in preparation of the financial statements and accounting estimates are based on reasonable and prudent judgment.
- International Financial Reporting Standards, as applicable in Pakistan, have been followed in preparation of the financial statements.
- The system of internal control is sound in design and has been effectively implemented and monitored.
- There are no significant doubts upon the Company's ability to continue as a going concern.
- There has been no material departure from the best practices of corporate governance, as detailed in the Listing Regulations.
- A summary of key operating and financial data is annexed with the annual report.
- Information about contribution to national exchequer in the form of taxes and levies is given in the respective notes to the Financial Statements.

# Directors' Report

• The Company operates a contributory Provident Fund Scheme for all the eligible employees. The value of its investments as at December 31, 2016 is Rs. 338.730 million.

#### **Code of Conduct**

The underlying values of the Company's Code are based on honesty, integrity and openness along with respect for human rights and interest of the employees. The Company's Code of Conduct promotes guidelines on various ethical standards including issues such as conflicts of interests, employee rights, etc. The Board ensures that Code is disseminated to and understood and observed by employees. The responsibility for day to day implementation and monitoring of Code is delegated to the senior management. The Code is also available on the Company's website.

#### Corporate Social Responsibility [CSR]

The Company considers social, environmental and ethical matters in the context of the overall business environment. The Company is committed to work in the best interest of all the stakeholders in particular the community in which we live and forms our customer base.

During the year, the Company donated Rs.3 million to Rabia Azim Trust [an associated undertaking] as financial assistance for the infrastructure maintenance and day to day expenses of an adopted school for under privileged children in its neighboring community. As part of CSR activity, this year the Company's employees visited the children's shelters at the SOS village for distribution of gifts amongst the children.

#### Material Changes & Commitments

There have been no material changes or events since December 31, 2016 to the date of this report, which have any significant impact on the financial statements except the proposal of final dividend which is subject to approval by the Members at the forthcoming Annual General Meeting. The effect of such declaration shall be reflected in the next year's financial statements.

#### Communication

Communication with the members is given a high priority. Annual reports are distributed to them within the time specified in the Companies Ordinance, 1984. The Company also has a web site, www.pict.com.pk, which contains up to date information on Company's activities and financial reports.

#### Chairman's Review

The Board of Directors endorse the contents of the Chairman's Review.

#### Acknowledgement

Our people are the key drivers behind the sustained growth of your Company. The directors acknowledge the contribution of each and every employee of the Company. The Board also places on record its sincere gratitude to extremely valued shareholders, customers, suppliers and financial institutions for their support, confidence and co-operation which is enabling the Company to grow and progress continuously. We would

also like to thank all concerned regulatory authorities for their guidance and support. This continued support gives us confidence and encouragement and we remain committed to achieve excellence in all areas of activity.

Thanking you all.

On behalf of the Board of Directors

Christian R. Gonzalez Chairman of the Board

Karachi, January 31, 2017

Capt. Zafar Iqbal Awan Chief Executive Officer

## **Key Operating & Financial Data**

					Half Year		
			December			•	June 30,
	31, 2016	31, 2015	31, 2014	31, 2013	31, 2012	2012	2011
Total TEU's for the Year (Numbers)	828,904	792,122	699,582	675,457	266,123	631,411	669,806
PROFIT AND LOSS ACCOUNT							
Revenue	9,295.47	8,828.24	7,921.66	7,974.39	3,083.43	6,692.31	6,123.78
Gross Profit	4,627.48	4,285.16	3,507.88	4,012.57	1,384.10	2,966.43	2,599.12
Operating Profit	4,276.18	3,928.07	3,230.36	3,701.03	1,225.50	2,694.00	2,349.12
Profit Before Taxation	4,137.17	3,731.67	2,997.12	3,429.49	1,051.21	2,170.82	2,128.81
Profit After Taxation	2,748.62	2,456.58	2,086.31	2,250.78	667.65	1,410.04	1,253.86
BALANCE SHEET							
Share Holder's Equity	2,145.88	2,693.68	2,583.90	2,789.80	4,195.65	3,708.00	4,680.95
Long Term Loans	-	298.76	896.27	1,493.77	1,484.53	1,732.17	1,852.90
Current Liabilities	1,999.35	1,940.07	1,898.23	2,392.44	1,296.37	1,430.91	1,265.13
Total Liabiities	2,494.51	2,873.68	3,572.95	4,873.97	3,896.43	4,291.76	4,353.75
Current Assets	1,319.79	1,854.84	1,988.84	2,952.96	2,955.33	2,751.65	2,926.62
Total Assets	4,640.39	5,567.36	6,156.84	7,663.77	8,092.08	7,999.76	9,034.70
STATISTICS							
Earnings Per Ordinary Share (Rs.)	25.18	22.51	19.11	20.62	6.12	12.75	11.32
Break up Value Per Ordinary Share (Rs.)	19.66	24.68	23.67	25.56	38.44	32.32	41.24
Return on Equity (%)	113.59	93.09	77.65	64.44	16.89	33.62	29.86
Debt Equity Ratio	0:100	10:90	26:74	35:65	32:68	40:60	35:65



EY Ford Rhodes Chartered Accountants Progressive Plaza, Beaumont Road P.O. Box 15541, Karachi 75530 Pakistan Tel: +9221 3565 0007-11 Fax: +9221 3568 1965 ey.khi@pk.ey.com ey.com/pk

## Review report to the members on statement of compliance with the code of corporate governance

We have reviewed the enclosed Statement of Compliance with the best practices contained in the Code of Corporate Governance (the Code) prepared by the Board of Directors of Pakistan International Container Terminal Limited (the Company) for the year ended 31 December 2016 to comply with the requirements of, Rule Book of Pakistan Stock Exchange Limited Chapter 5, Clause 5.19.24 (b) of the Code of Corporate Governance, where the company is listed.

The responsibility for compliance with the Code is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Code and report if it does not and to highlight any non-compliance with the requirements of the Code. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Code.

As part of our audit of financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

The Code requires the Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval its related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price and recording proper justification for using such alternate pricing mechanism. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Code as applicable to the Company for the year ended 31 December 2016.

Chartered Accountants

EY FOOD RLados

Date: 31 January 2017

Place: Karachi

## Statement of Compliance with the Code of Corporate Governance

This statement is being presented to comply with the Code of Corporate Governance (CCG) contained in Regulation No. 5.19 of listing regulations of Pakistan Stock Exchange Limited for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of corporate governance.

The Company has applied the principles contained in the CCG in the following manner:

1. The Company encourages representation of independent non-executive directors and directors representing minority interests on its Board of Directors (the Board). At present the Board includes:

Category	Names
Independent Director	Mr. Roman Felipe S. Reyes
Non - Executive Directors	Mr. Christian R. Gonzalez
	Mr. Aasim Azim Siddiqui
	Mr. Sharique Azim Siddiqui
	Mr. Jose Manuel M. De Jesus
	Mr. Rafael D. Consing Jr.
	Mr. Hans-Ole Madsen

The independent director meets the criteria of independence under clause 5.19.1.(b) of the CCG.

- 2. The directors have confirmed that none of them is serving as a director on more than seven listed companies, including this Company (excluding the listed subsidiaries of listed holding companies where applicable).
- registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI or, being a Broker of a stock exchange, has been declared as a defaulter by that stock exchange.
- 4. A casual vacancy occurred on the Board on March 8, 2016 due to resignation of Capt. Haleem Ahmed Siddigui which was filled up by the directors with the appointment of Mr. Sharique Azim Siddigui within 90 days as required in the CCG.
- 5. The Company has prepared a "Code of Conduct" and has ensured that appropriate steps have been taken to disseminate it throughout the Company along with its supporting policies and procedures.
- 6. The Board has developed a vision/mission

- statement, corporate values, overall corporate strategy and significant policies of the Company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- 3. All the resident directors of the Company are 7. All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the CEO and non-executive directors, have been taken by the Board/ shareholders, where applicable.
  - 8. The meetings of the Board were presided over by the Chairman and in his absence, by a director elected by the Board for this purpose and the Board met at least once in every quarter. Written notices of the Board meetings, along with agenda and working papers, were circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
  - 9. All directors of the Company have obtained directors' training certification in accordance with the requirement of the CCG.

- 10. The Board has approved the appointment of Chief Financial Officer of the Company including remuneration and terms and conditions of employment. There has been no change in the positions and in their terms of Company Secretary and Head of Internal Audit during the
- 11. The directors' report for this year has been prepared in compliance with the requirements of the CCG and fully describes the salient matters required to be disclosed.
- 12. The financial statements of the Company were duly endorsed by CEO and CFO before approval of the Board.
- 13. The Directors, CEO and executives do not hold any interest in the shares of the Company other than that disclosed in the pattern of shareholding.
- 14. The Company has complied with all the corporate and financial reporting requirements of the CCG.
- 15. The Board has formed an Audit Committee (the Committee). It comprises three members of whom all are non-executive directors and the chairman of the committee is an independent director.
- 16. The meetings of the Committee were held at least once every quarter prior to approval of interim and final results of the Company and as required by the CCG. The terms of reference of the Committee have been formed and advised to the Committee for compliance.
- 17. The Board has formed a Human Resource and Remuneration Committee. It comprises of three members, of whom all are non-executive directors and the chairman of the committee is a For and on behalf of the Board of Directors non-executive director.
- 18. The Board has set up an effective internal audit function that is considered suitably qualified and experienced for the purpose and is conversant with the policies and procedures of the Company.
- 19. The statutory auditors of the Company have

- confirmed that they have been given a satisfactory rating under the quality control review program of the Institute of Chartered Accountants of Pakistan (ICAP), that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the
- 20. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 21. The 'Closed period', prior to the announcement of interim/final results, and business decisions, which may materially affect the market price of Company's securities, was determined and intimated to directors, employees and stock exchange.
- 22. Material/price sensitive information has been disseminated among all market participants at once through stock exchange.
- 23. The Company has complied with the requirements relating to maintenance of register of persons having access to inside information by designated senior management officer in a timely manner and maintained proper record including basis for inclusion or exclusion of names of persons from the said list.
- 24. We confirm that all other material principles contained in the CCG have been complied with.

CAPT. ZAFAR IQBAL AWAN Chief Executive Officer

Dated: January 31, 2017 Karachi.



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#### Auditors' report to the members

We have audited the annexed balance sheet of Pakistan International Container Terminal Limited (the Company) as at 31 December 2016 and the related profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- a) in our opinion, proper books of account have been kept by the Company as required by the Companies Ordinance, 1984;
- b) in our opinion:
  - the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied;
  - the expenditure incurred during the year was for the purpose of the Company's business; and
  - the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company;
- c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at 31 December 2016 and of the profit, its comprehensive income, cash flows and changes in equity for the year then ended; and
- d) in our opinion, Zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the Company and deposited in the Central Zakat Fund established under section 7 of that Ordinance.

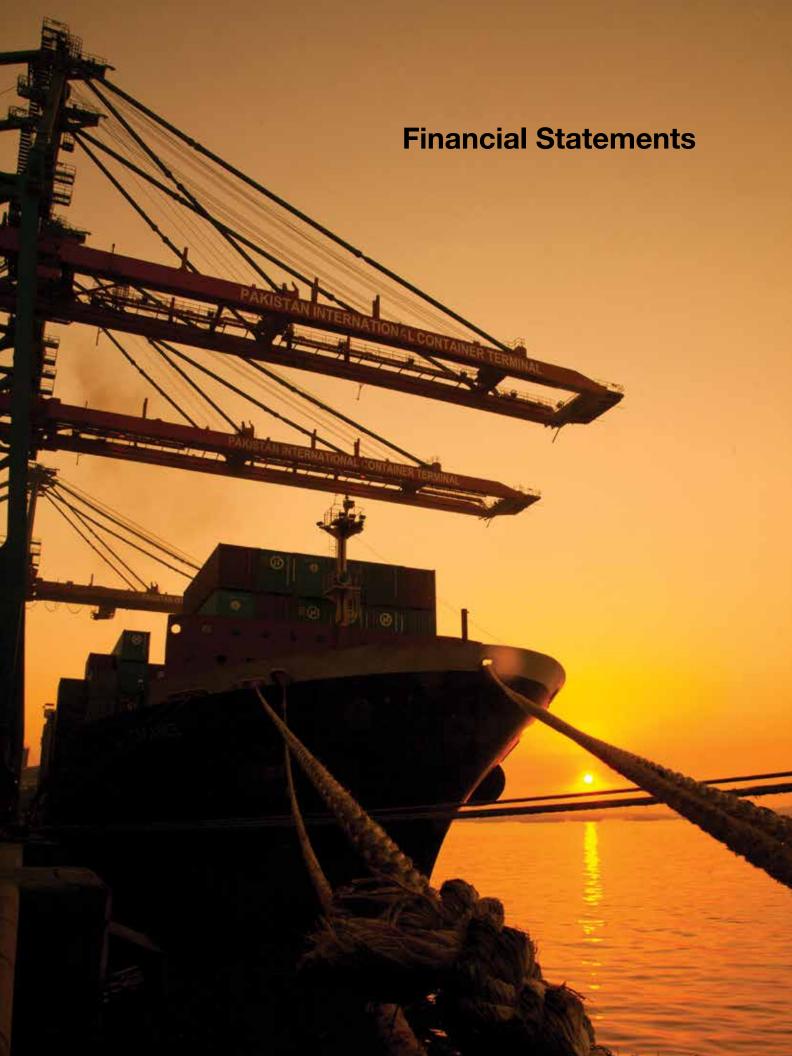
EY Food Rhodes

**Chartered Accountants** 

Audit Engagement Partner: Arif Nazeer

Date: 31 January 2017

Karachi



## Profit and Loss Account

	Note	December 31, 2016 (Rs. in th	December 31, 2015 ousands)
NON-CURRENT ASSETS  Property, plant and equipment Intangibles Long-term deposits  CURRENT ASSETS	4 5	3,262,116 56,935 1,547 3,320,598	3,699,976 11,002 1,547 3,712,525
Stores, spare parts and loose tools – net Trade debts – net Advances Deposits, prepayments and other receivables Short-term investments – net Cash and bank balances	6 7 8 9 10 11	337,340 302,068 43,517 174,162 - 462,705 1,319,792	359,944 409,538 34,727 234,278 - 816,352 1,854,839
TOTAL ASSETS		4,640,390	5,567,364
SHARE CAPITAL AND RESERVES Issued, subscribed and paid-up capital Reserves  NON-CURRENT LIABILITIES	12	1,091,532 1,054,350 2,145,882	1,091,532 1,602,152 2,693,684
Long-term financing Deferred taxation – net Long-term employee benefits	13 14 15	443,829 51,327 495,156	298,755 591,887 42,972 933,614
CURRENT LIABILITIES  Trade and other payables Unclaimed dividend	16	1,565,560 85,195	1,251,432 32,220
Accrued markup Current maturity of long-term financing Taxation – net	13	1,816 298,755 48,026 1,999,352	5,555 597,511 53,348 1,940,066
TOTAL EQUITY AND LIABILITIES		4,640,390	5,567,364
CONTINGENCIES AND COMMITMENTS	17		

	Note	December 31, 2016 (Rs. in th	December 31, 2015 ousands)	
Revenue – net	18	9,295,474	8,828,244	
Cost of services	19	(4,667,997)	(4,543,089)	
Gross profit		4,627,477	4,285,155	
Administrative expenses	20	(422,773)	(430,472)	
Other income	21	71,472	73,384	
Finance cost	22	(46,942)	(115,349)	
Other expenses	23	(92,062)	(81,048)	
Profit before taxation		4,137,172	3,731,670	
Taxation	24	(1,388,549)	(1,275,089)	
Profit after taxation		2,748,623	2,456,581	
		(Rupees)		
Earnings per ordinary share – basic and diluted	25	25.18	22.51	

The annexed notes from 1 to 35 form an integral part of these financial statements.

The annexed notes from 1 to 35 form an integral part of these financial statements.

CHIEF EXECUTIVE DIRECTOR CHIEF EXECUTIVE DIRECTOR

## Statement of Comprehensive Income

## Cash Flow Statement

or the year ended December 31, 2016

	2016	2015
	(Rs. in th	nousands)
Profit after taxation	2,748,623	2,456,581
Other comprehensive income	-	-
Total comprehensive income for the year	2,748,623	2,456,581

December 31, December 31,

The annexed notes from 1 to 35 form an integral part of these financial statements.

	Note	December 31, 2016 (Rs. in the	December 31, 2015 ousands)
CASH FLOWS FROM OPERATING ACTIVITIES	29	5,190,402	4,235,701
Taxes paid Long-term employee benefits paid Finance cost paid Long-term deposits	15	(1,541,929) (2,121) (50,681)	(1,030,651) (6,561) (122,588) 300
Net cash generated from operating activities		3,595,671	3,076,201
CASH FLOWS FROM INVESTING ACTIVITIES			
Capital expenditure Proceeds from disposal of operating fixed assets Purchase of intangibles Markup on saving accounts received	4.1.1	(132,961) 13,480 (50,945) 62,069	(134,254) 11,699 (1,418) 84,384
Net cash used in investing activities		(108,357)	(39,589)
CASH FLOWS FROM FINANCING ACTIVITIES			
Repayment of long-term financing Dividends paid		(597,511) (3,243,450)	(597,511) (2,346,793)
Net cash used in financing activities		(3,840,961)	(2,944,304)
Net (decrease) / increase in cash and cash equivalents		(353,647)	92,308
Cash and cash equivalents at the beginning of the year		816,352	724,044
Cash and cash equivalents at the end of the year	11	462,705	816,352

The annexed notes from 1 to 35 form an integral part of these financial statements.

CHIEF EXECUTIVE DIRECTOR CHIEF EXECUTIVE DIRECTOR

## Statement of Changes in Equity

	Issued, subscribed and paid-up capital	Capital redemption reserve fund	Unappropri- ated profit	Sub Total	Total
		(F	Rs. in thousands)		
Balance as at December 31, 2014	1,091,532	180,000	1,312,364	1,492,364	2,583,896
Profit after taxation	-	-	2,456,581	2,456,581	2,456,581
Other comprehensive income	-	-	-	-	-
Total comprehensive income	-	-	2,456,581	2,456,581	2,456,581
Final cash dividend for the year ended December 31, 2014 @ Rs.3.5/- per ordinary share	-	-	(382,036)	(382,036)	(382,036)
Interim cash dividend for the year ended December 31, 2015 @ Rs. 18/- per ordinary share	-	-	(1,964,757)	(1,964,757)	(1,964,757)
Balance as at December 31, 2015	1,091,532	180,000	1,422,152	1,602,152	2,693,684
Profit after taxation	_	_	2,748,623	2,748,623	2,748,623
Other comprehensive income	-	-	-	-	-
Total comprehensive income	-	-	2,748,623	2,748,623	2,748,623
Final cash dividend for the year ended December 31, 2015 @ Rs. 9/- per ordinary share	-	-	(982,378)	(982,378)	(982,378)
Interim cash dividend for the year ended December 31, 2016 @ Rs. 21.2/- per ordinary share	-	-	(2,314,047)	(2,314,047)	(2,314,047)
Balance as at December 31, 2016	1,091,532	180,000	874,350	1,054,350	2,145,882

The annexed notes from 1 to 35 form an integral part of these financial statements.

CHIEF EXECUTIVE DIRECTOR

## Notes to the Financial Statements

or the year ended December 31, 2016

#### 1. CORPORATE INFORMATION AND OPERATIONS

- 1.1. Pakistan International Container Terminal Limited (the Company) was incorporated in Pakistan as a private limited company in June 2002. Subsequently, it was converted to an unquoted public limited company and later on, listed on the Pakistan Stock Exchange Limited on October 15, 2003. The registered office of the Company is situated at Berths no. 6 to 9, East Wharf, Karachi Port, Karachi.
- 1.2. The Company has a Build Operate Transfer (BOT) contract with Karachi Port Trust (KPT) for the exclusive construction, development, operations and management of a common user container terminal at Karachi Port for a period of twenty-one years commencing June 18, 2002. After the expiry date, the Company will transfer land and all the related concession assets to KPT as disclosed in note 34 to these financial statements.
- **1.3**. As of the balance sheet date, International Container Terminal Services, Inc. (ICTSI), a company incorporated in Manila, Philippines, has controlling interest of 64.54 percent (2015: 64.54 percent) in the Company and is the Parent Company of the Company.

#### 2. BASIS OF PREPARATION

#### 2.1. Statement of compliance

These financial statements have been prepared in accordance with the requirements of approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board (IASB) and Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan (ICAP) as are notified under the Companies Ordinance, 1984 (the Ordinance), provisions of and directives issued under the Ordinance. In case requirements differ, the provisions or directives of the Ordinance shall prevail.

The Securities and Exchange Commission of Pakistan in pursuance of the S.R.O No. 24(I)/2012 dated January 16, 2012 has given relaxation for the implementation of IFRIC 12 – "Service Concession Arrangements" due to the practical difficulties facing the companies. The impact on the financials results of the Company due to application of IFRIC-12 is disclosed in note 34 to these financial statements.

#### 2.2. Basis of measurement

These financial statements have been prepared under the historical cost convention unless otherwise specifically stated.

- 2.3. New standards, amendments to approved accounting standards and new interpretations
- 2.3.1. New amendments to approved accounting standards and interpretation which became effective during the year ended December 31, 2016

The accounting policies adopted in the preparation of these financial statements are consistent with those of previous financial period except as described below:

For the year ended December 31, 2016

#### New and amended standards

The Company has adopted the following amended IFRSs which became effective during the year:

IAS 1- Presentation of Financial Statements: Disclosure Initiative (Amendment)

IAS 16 - Property, Plant and Equipment and IAS 38 Intangible Assets: Clarification of Acceptable Method of Depreciation and Amortization (Amendment)

There were certain other amendments to IFRSs which became effective during the current year but are considered not to be relevant or have any significant effect on the Company's operations and are, therefore, not disclosed in these financial statements.

#### Annual improvements to IFRSs 2012 - 2014 Cycle

- IFRS 7 Financial Instruments: Disclosures Servicing contracts
- IFRS 7 Financial Instruments: Disclosures Applicability of the offsetting disclosures to condensed interim financial statements
- IAS 19 Employee Benefits Discount rate: regional market issue

There were certain other improvements to the IFRSs which became effective during the current year but are considered not to be relevant or have any significant effect on the Company's operations and are, therefore, not disclosed in these financial statements.

The adoption of the above standards, amendments / improvements and interpretations does not have any effect on these financial statements.

## 2.3.2. New standards, amendments to approved accounting standards and new interpretation that are not yet effective and have not been early adopted by the Company

The following amendments and interpretations with respect to the approved accounting standards as applicable in Pakistan would be effective from the dates mentioned below against the respective standard or interpretation:

Effective date (annual periods beginning on or after)

#### Standard or Interpretation

IFRS 7 – Financial Instruments: Disclosures - Disclosure Initiative (Amendment) 01 January 2017

IAS 12 – Income Taxes – Recognition of Deferred Tax Assets for Unrealized Iosses (Amendments)

01 January 2017

There are certain other new standards, amendments to approved accounting standards and new interpretation but are considered not to be relevant or have any significant effect on the Company's operations and are, therefore, not disclosed in these financial statements.

The Company expects that the adoption of the above amendments and interpretation of the standards will not affect the Company's financial statements in the period of initial application.

Further, following new standards have been issued by IASB which are yet to be notified by the Securities and Exchange Commission of Pakistan (SECP) for the purpose of applicability in Pakistan.

14 OD E# .: 1 .

Standard	IASB Effective date (annual periods beginning on or after)
IFRS 9 – Financial Instruments: Classification and Measurement IFRS 14 – Regulatory Deferral Accounts	01 January 2018 01 January 2016
IFRS 15 – Revenue from Contracts with Customers IFRS 16 – Leases	01 January 2018 01 January 2019

The Company expects that above new standards will not have any material impact on the Company's financial statements in the period of initial application.

#### 2.4. Significant accounting judgments, estimates and assumptions

The preparation of financial statements in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historic experience and other factors, including expectation of future events that are believed to be reasonable under the circumstances. In the process of applying the Company's accounting policies, the management has made the following estimates and judgments which are significant to the financial statements:

- a) determining the method of depreciation, residual values and useful lives of operating fixed assets (note 4.1):
- b) determining the method of amortisation, residual values and useful lives of intangibles (note 5.1);
- c) determining the provision for obsolescence of stores, spare parts and loose tools (note 6);
- d) determining the provision against doubtful debts (note 7);
- e) calculating the provision for impairment in short-term investments (note 10);
- f) recognition of deferred taxation (note 14); and
- g) expected outcome of contingencies involving the Company (note 17).

For the year ended December 31, 2016

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### 3.1. Property, plant and equipment

#### 3.1.1. Operating fixed assets

These are stated at cost less accumulated depreciation and accumulated impairment losses, if any, except for capital work in progress which are stated at cost less any impairment in value.

Depreciation is charged to profit and loss account using straight line method so as to write off the historical cost of the assets over their estimated useful lives at the rates specified in note 4.1 to these financial statements. Depreciation on additions is charged from the month in which the asset is available to use and on disposals up to the month the respective asset was in use. Assets residual values, useful lives and methods of depreciation are reviewed, and adjusted, if appropriate, at each reporting date.

The carrying values of property, plant and equipment are reviewed at each reporting date for indication that an asset may be impaired and carrying values may not be recovered. If any such indication exists and where the carrying values exceed the estimated recoverable amount, the assets or cash generating units are written down to their recoverable amount. The recoverable amount of property, plant and equipment is the higher of fair value less cost to sell and value in use.

Maintenance and normal repairs are charged to profit and loss account as and when incurred. Major renewals and improvements, if any, are capitalised when it is probable that respective future economic benefits will flow to the Company.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected from its use. Gains and losses on disposals are determined by comparing proceeds with the carrying amount of the relevant assets. These are included in the profit and loss account in the period in which they arise.

#### 3.1.2. Capital work-in-progress

All expenditure connected with specific assets incurred during installation and construction period including advances to suppliers and contractors are carried under this head. These are transferred to specific assets as and when these assets are available for use.

#### 3.2. Intangibles

An intangible asset is recognised if it is probable that the future economic benefits that are attributable to the asset will flow to the Company and that the cost of such asset can also be measured reliably.

Costs incurred on the acquisition of intangibles are capitalised and are amortised on straight line basis over their estimated useful life. Amortisation is charged in the month in which the asset is available for use at the rates stated in note 5.1 to these financial statements.

Useful lives of intangible assets are reviewed, at each reporting date and adjusted if appropriate.

The carrying values of intangible assets are reviewed for impairment at each reporting date for events or changes in circumstances that indicate the carrying value may not be recoverable.

#### 3.3. Stores, spare parts and loose tools

Stores, spare parts and loose tools are valued at lower of net realisable value and cost. Cost is determined using first-in-first-out (FIFO) basis except for those in transit which are stated at invoice price plus other charges paid thereon up to the balance sheet date. Provision is made annually in the financial statements for slow moving and obsolete items if required.

#### 3.4. Trade debts

Trade debts originated by the Company are recognised and carried at original invoice amounts less provision for doubtful debts. Provision for doubtful debts is based on the management's assessment of customers' outstanding balances and creditworthiness. Bad debts are written-off when identified.

#### 3.5. Loans, advances and other receivables

After initial measurement these are carried at amortised cost less any allowance for impairment.

Gains and losses are recognised in the profit or loss when the loans, advances and other receivables are derecognised or impaired.

#### 3.6. Investments

The investments of the Company, upon initial recognition, are classified as investment at fair value through profit or loss, held to maturity investment or available for sale investment, as appropriate. The Company determines the classification of its financial assets after initial recognition and, where allowed and appropriate, re-evaluates this designation at each financial year-end.

When investments are recognised initially, they are measured at fair value, plus, in the case of investments not at fair value through profit or loss, directly attributable transaction costs.

#### At fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading and financial assets designated upon initial recognition as at fair value through profit or loss.

Investments which are acquired principally for the purpose of generating profit from short term fluctuations in price or dealer's margin are classified as held for trading. After initial recognition, these are stated at fair values with any resulting gains or losses recognised directly in the profit and loss account. Transaction costs are charged to profit and loss account when incurred.

#### **Held-to-maturity investments**

Investments with fixed or determinable payments and fixed maturity where management has both the positive intent and ability to hold to maturity are classified as held to maturity and are stated at amortised cost using the effective interest method. Gains and losses are recognised in profit and loss account when the investments are derecognised or impaired, as well as through the amortisation process.

For the year ended December 31, 2016

#### Available-for-sale investments

Investments which are intended to be held for an indefinite period of time but may be sold in response to the need for liquidity or changes in interest rates are classified as available for sale. After initial measurement, these are stated at fair values with unrealised gains or losses recognised directly in other comprehensive income until the investment is disposed or determined to be impaired. At the time of disposal, the cumulative gain or loss previously recorded in other comprehensive income is recognised in the profit and loss account.

#### Fair value of investments

The fair value of investments that are actively traded in organised financial markets is determined by reference to quoted market bid prices at the close of business on the balance sheet date. For investments where there is no active market, fair value is determined using valuation techniques.

#### 3.7. Cash and cash equivalents

For the purpose of cash flow statement, cash and cash equivalents consist of cash in hand and balances with banks, cheques in hand, deposits held at call with banks and other short-term highly liquid investments with original maturities of three months or less.

#### 3.8. Taxation

#### Current

The charge for current taxation is based on taxable income at the current rates of taxation in accordance with Income Tax Ordinance, 2001 and includes adjustments to charge for prior years, if any.

#### Deferred

Deferred tax is recognised using the balance sheet liability method, on all temporary differences arising at the balance sheet date between the tax base of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognised for all taxable temporary differences. Deferred tax assets are recognised for all deductible temporary differences to the extent that it is probable that the future taxable profits will be available against which the assets may be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

The carrying amount of deferred tax asset is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the deferred tax asset to be recognised. Unrecognised deferred tax assets are reassessed at each balance sheet date and are recognised to the extent that it has become probable that future taxable profit will allow deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on the tax rates (and tax laws) that have been enacted or substantively enacted at the balance sheet date.

#### 3.9. Interest-bearing loans and borrowings

All loans and borrowings are initially recognised at fair value less directly attributable transaction costs, and have not been designated 'as at fair value through profit or loss'. After initial recognition, interest bearing loans and borrowings are subsequently measured at amortised cost using effective interest rate method.

Gains and losses are recognised in profit or loss account when the liabilities are derecognised as well as through the amortisation process.

#### 3.10. Trade and other payables

Liabilities for trade and other amounts payable are carried at cost which is the fair value of the consideration to be paid in future for goods and services rendered whether or not billed to the Company.

#### 3.11. Provisions

Provisions are recognised when the Company has a present legal or constructive obligation as a result of past events and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount can be made. Provision are reviewed at each balance sheet date and adjusted to reflect the current best estimate.

#### 3.12. Revenue

Revenue is recognised to the extent it is probable that the economic benefits will flow to the Company and the revenue can be measured reliably. Revenue is measured at the fair value of the consideration received or receivable, excluding discounts, rebates and government levies, if any. The following recognition criteria must be met before revenue is recognised:

- Revenues from port operations are recognised when service is rendered;
- Profit on deposits / saving accounts are recognised on time proportion basis; and
- Gain on redemption of investments is recognised at the time of redemption.

#### 3.13. Staff retirement benefits

The Company operates a recognised provident fund scheme for all eligible employees. Equal monthly contributions are made by the Company and the employees to the fund at the rate of 8.33 percent of the basic salary.

Contributions from the Company are charged to profit and loss account for the year.

#### 3.14. Long-term employee benefits

The Company provides a facility to its employees for accumulating their annual earned leave under an unfunded scheme.

For the year ended December 31, 2016

Accruals are made to cover the obligation under the scheme on accrual basis and are charged to profit and loss account. Accrual for compensated absences for employees is calculated on the basis of one month's gross salary. The amount of liability recognised in the balance sheet is calculated by the Company using the above basis as the difference in liability is not expected to be material using the Projected Unit Credit Method.

#### 3.15. Financial Instruments

Financial assets and financial liabilities are recognised at the time when the Company becomes a party to the contractual provisions of the instrument and are derecognised in case of assets, when the contractual rights under the instrument are realised, expired or surrendered and in case of liability, when the obligation is discharged, cancelled or expired.

#### 3.16. Offsetting of financial assets and financial liabilities

A financial asset and a financial liability is offset and the net amount reported in the balance sheet, if the Company has the enforceable legal right to set off the transaction and also intends either to settle on net basis or to realise the asset and settle the liability simultaneously. Income and expense arising from such assets and liabilities are also offset accordingly.

#### 3.17. Foreign currency translations

Foreign currency transactions are translated into Pakistani Rupee (functional currency) using the exchange rates ruling at the dates of the transactions. Monetary assets and liabilities in foreign currencies are re-translated into Pakistani Rupee using the exchange rate ruling at the balance sheet date. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translations at the year end exchange rates of monetary assets and liabilities denominated in foreign currencies are taken to profit and loss account.

#### 3.18. Dividend

Dividend is recognised as a liability in the period in which it is approved.

#### 3.19. Impairment

#### 3.19.1. Financial assets

A financial asset is assessed at each reporting date to determine whether there is any objective evidence that it is impaired. A financial asset is considered to be impaired if objective evidence indicates that one or more events have had a negative effect of the estimated future cash flows of that asset.

#### 3.19.2. Non-financial assets

The carrying value of non-financial assets other than inventories and deferred tax assets are assessed at each reporting date to determine whether there is any indication of impairment. If any such indications exist, then the recoverable amount is estimated. An impairment loss is recognised, as an expense in the profit and loss account, for the amount by which an asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of

an asset's fair value less cost to sell and value in use. Value in use is determined through discounting of estimated future cash flows using a discount rate that reflects current market assessments of the time value of money and risk specific to the assets. For the purpose of assessing impairment, assets are grouped at the lowest levels for which they are separately identifiable cash flows (cash generating units).

#### 3.20. Functional and presentation currency

These financial statements are presented in Pakistani Rupee, which is the Company's functional and presentation currency.

	December 31,	December 31,
	2016	2015
Note	(Rs. in th	nousands)

#### 4. PROPERTY, PLANT AND EQUIPMENT

Operating fixed assets
Capital work-in-progress

4.1	3,161,837	3,631,075
4.2	100,279	68,901
	3,262,116	3,699,976

#### 4.1. Operating fixed assets:

				December 31,	2016					
	COST			AC	ACCUMULATED DEPRECIATION					
	As at January 01, 2016	Additions /*transfers from capital work-in-progress/ **reclassifications	(note 4.1.1)		As at January 01, 2016	,	Disposals (note 4.1.1)	As at December 31, 2016	Written down value as at December 31, 2016	Depreciation rate percent per annum
				(Rs. i	in thousands) -					
Leasehold improvements	2,043,516	1,320 *9,419 **(3,716)	-	2,050,539	1,204,599	106,220	-	1,310,819	739,720	5-20
Container / terminal										
handling / workshop equipments***	5,101,780	15,285 *4,995	(40,664)	5,094,815	2,676,474	366,444	(32,066)	3,010,852	2,083,963	5-20
		**13,419								
Port power generation	514,763	**2,684	-	517,447	249,544	59,161	-	308,705	208,742	5-10
Vehicles	30,172	3,604 **3,101	-	36,877	18,385	3,714	-	22,099	14,778	20
Computers and other										
equipments	236,469	5,793 *61,167	(37,525)	252,509	171,439	18,226	(34,650)	155,015	97,494	10-33.33
		**(13,395)								
Furniture and fixtures	64,570	**(2,093)	(62)	62,415	39,754	5,583	(62)	45,275	17,140	10
	7,991,270	26,002 *75,581	(78,251)	8,014,602	4,360,195	559,348	(66,778)	4,852,765	3,161,837	
Total	7,991,270	101,583	(78,251)	8,014,602	4,360,195	559,348	(66,778)	4,852,765	3,161,837	

<sup>\*</sup> Transfers from capital work-in-progress

<sup>\*\*</sup> Reclassifications made during the year

<sup>\*\*\*</sup> Includes stand-by equipment having written down value of Rs. 49.825 million

For the year ended December 31, 2016

				December 31,	2015					
		COST			AC	CUMULATE	DEPRECIAT	ION	_	
	As at January 01, 2015	Additions / *transfers from capital work-in- progress	Disposals (note 4.1.1)	As at December 31, 2015	As at January 01, 2015	Charge for the year (note 4.1.2)	Disposals (note 4.1.1)	As at December 31, 2015	Written down value as at December 31, 2015	Depreciation rate percent per annum
				(Rs.	in thousands)					
Leasehold improvements	2,041,000	2,026 *490	-	2,043,516	1,046,806	157,793	-	1,204,599	838,917	5-20
Container / terminal handling / workshop equipments***	5,118,313	5,855 *53,132	(75,520)	5,101,780	2,397,549	334,667	(55,742)	2,676,474	2,425,306	5-20
Port power generation	503,182	6,684 *4,897	-	514,763	216,855	32,689	-	249,544	265,219	5-10
Vehicles	45,004	10,797 *3,786	(29,415)	30,172	33,677	9,022	(24,314)	18,385	11,787	20
Computers and other equipments	197,196	20,796 *18,477	-	236,469	152,206	19,233	-	171,439	65,030	10-33.33
Furniture and fixtures	63,656	602 *312	-	64,570	34,276	5,478	-	39,754	24,816	10
	7,968,351	46,760 *81,094	(104,935)	7,991,270	3,881,369	558,882	(80,056)	4,360,195	3,631,075	
Total	7,968,351	127,854	(104,935)	7,991,270	3,881,369	558,882	(80,056)	4,360,195	3,631,075	

<sup>\*</sup> Transfers from capital work-in-progress

#### 4.1.1. Disposals of operating fixed assets:

Particulars	Cost	Accumulated depreciation	Written down value	Sale proceeds	Particulars of buyer	Mode of disposal
Container / terminal handling / workshop e		(1.6.11.416	aca racj			
germanion, terrimian rianning, wernerie pe	<u> чанотногие</u>					
Tractors / Prime movers	5,346	5,237	109			
Tractors / Prime movers	4,306	4,200	106			
Tractors / Prime movers	3,687	2,327	1,360			
Tractors / Prime movers	5,315	3,461	1,854			
Tractors / Prime movers	5,359	3,421	1,938			
Tractors / Prime movers	2,909	1,832	1,077			
Tractors / Prime movers	2,909	1,832	1,077			
Tractors / Prime movers	2,909	1,832	1,077			
Tractors / Prime movers	4,669	4,669	-			
Tractors / Prime movers	3,255	3,255	-		_	
	40,664	32,066	8,598	12,900	Bilal Associates	Tender
Computers and other equipments						
Laptop	120	43	77	68	EFU General Insurance Ltd	Insurance claim
Items having written down value of less than Rs. 50 thousand	37,467	34,669	2,798	512	Various	Various
				10.10-	_	
2016	78,251	66,778	11,473	13,480	=	
2015	104,935	80,056	24,879	11,699		

	4.1.2.	Depreciation charge for the year has been allocated as under:	Note	December 31, 2016 (Rs. in the	December 31, 2015 ousands)
		Cost of services Administrative expenses	19 20	503,262 56,086 559,348	502,994 55,888 558,882
4.2.	Capita	ll work-in-progress:			
	4.2.1.	Movement:			
		Opening balance Additions during the year Transferred to operating fixed assets Charged to profit and loss Closing balance	4.2.2	68,901 106,959 (75,581) - 100,279	62,502 88,030 (81,094) (537) 68,901
	4.2.2.	Category wise breakup:			
		Leasehold improvements Container / terminal handling / workshop equipments Computers and other equipments		12,604 70,803 16,872 100,279	4,546 4,995 59,360 68,901
_		OIDLES		100,210	
5.	INIAN	GIBLES			
		ble assets ble assets under development	5.1 5.2	41,903 15,032 56,935	11,002

#### 5.1. Intangible assets:

	CO	December 31, 2016  COST ACCUMULATED AMORTISATION						
	As at January 01, 2016	Additions	As at December 31, 2016	As at January 01, 2016	Charge for the year (note 5.3)	As at December 31, 2016	Written down value as at December 31, 2016	Amortis- ation rate percent per annum
				(Rs. in th	nousands)			
Computer software	123,749	35,913	159,662	112,747	5,012	117,759	41,903	20-33.33
Project development cost	37,889	-	37,889	37,889	-	37,889	-	20
Total	161,638	35,913	197,551	150,636	5,012	155,648	41,903	- =

<sup>\*\*</sup> Includes stand-by equipment having written down value of Rs. 59.448 million

For the year ended December 31, 2016

	December 31, 2015							
	CO	ST	ACCUMULATED AMORTISATION					
	As at January 01, 2015	Additions	As at December 31, 2015	As at January 01, 2015	Charge for the year (note 5.3)	As at December 31, 2015	Written down value as at December 31, 2015	Amortis- ation rate percent per annum
				(Rs. in th	nousands)			
Computer software	122,331	1,418	123,749	105,659	7,088	112,747	11,002	20-33.33
Project development cost	37,889	-	37,889	37,889	-	37,889	-	20
Total	160,220	1,418	161,638	143,548	7,088	150,636	11,002	- =

5.2.	Represents expenditure incurred for development	and implementation	of computer sof	tware.
		Note	December 31, 2016 (Rs. in th	December 31, 2015 ousands)
5.3.	Amortisation charge for the year has been allocated as under:			
	Cost of services Administrative expenses	19 20	4,511 501 5,012	7,088 - 7,088
6.	STORES, SPARE PARTS AND LOOSE TOOLS	– net		
	Stores, spare parts and loose tools Fuel and lubricants  Provision for obsolescence		348,377 18,209 366,586 (29,246) 337,340	377,187 12,003 389,190 (29,246) 359,944
7.	TRADE DEBTS – net Unsecured	71 700 70		
	Considered good Considered doubtful Provision for doubtful debts	7.1, 7.2 & 7.3	302,068 1,475 303,543 (1,475) 302,068	409,538 1,475 411,013 (1,475) 409,538

**7.1.** The aging of unimpaired trade debts at December 31 is as follows:

		Neither	Past due but not impaired			
	Total	past due nor impaired	Within 90 days	91 to 180 days	Over 180 days	
		(Rs	s. in thousand	ls)		
Related parties Other than related parties	4,111 297,957	3,485 251,204	377 40,922	249 3,113	- 2,718	
2016	302,068	254,689	41,299	3,362	2,718	
Related parties	5,213	4,905	103	205	-	
Other than related parties	404,325	387,320	4,360	7,602	5,043	
2015	409,538	392,225	4,463	7,807	5,043	

- 7.2. Related parties balances represent Rs. 0.98 million (2015: Rs. 1.46 million) due from Marine Services (Private) Limited, Rs. 0.89 million (2015: Rs. 0.75 million) due from Premier Mercantile Services (Private) Limited, Nil (2015: Rs. 0.02 million) due from AMI Pakistan (Private) Limited and Rs. 2.24 million (2015: Rs. 2.99 million) due from Portlink International Services.
- **7.3.** These are non-interest bearing and generally on an average term of 30 days.

8.	ADVANCES	Note	December 31, 2016 (Rs. in th	December 31, 2015 ousands)
	Unsecured, considered good Suppliers and contractors Employees		40,912 2,605 43,517	33,563 1,164 34,727
9.	DEPOSITS, PREPAYMENTS AND OTHER RECEIVABLES			
	Deposits Prepayments		4,892 45,135	9,184 45,346
	Other Receivables – considered good Sales tax receivable Insurance claim receivable Accrued interest Receivable from KPT Receivable from tax authorities Others	17.1.3	11,722 11,489 69 - 100,000 855 124,135 174,162	19,709 11,489 167 48,194 100,000 189 179,748 234,278

For the year ended December 31, 2016

	December 31,	December 31,
	2016	2015
Note	(Rs. in th	ousands)

#### 10. SHORT-TERM INVESTMENTS – net

## Held to Maturity InvestmentsCertificate of investments (COIs)10.143,00043,000Provision for impairment(43,000)(43,000)

**10.1**. Represents investment in COIs of Saudi Pak Leasing Company (the Leasing Company). The Leasing Company made default in repayment against COIs in August 2009 due to serious financial and liquidity crunch reportedly being faced by it. Due to uncertainties involved, the Company has carried impairment provision in these financial statements, as a matter of prudence.

	December 31,	December 31,
	2016	2015
Note	(Rs. in th	iousands)

#### 11. CASH AND BANK BALANCES

With banks in: current accounts		96.646	33,576
saving accounts	11.1	363,256	760,603
	_	459,902	794,179
Cash and pay orders in hand		2,803	22,173
		462,705	816,352

**11.1.** These carry profit at rates ranging from 3.95 to 7 percent (2015: 4.05 to 8.65 percent) per annum.

#### 12. SHARE CAPITAL

Authorised capital

December 31, 2016	December 31, 2015		December 31, 2016	December 31, 2015
(Number	of shares)		(Rs. in th	ousands)
182,000,000	182,000,000	Ordinary shares of Rs.10/- each	1,820,000	1,820,000
18,000,000	18,000,000	Preference shares of Rs.10/- each	180,000	180,000
200,000,000	200,000,000		2,000,000	2,000,000

#### Issued, subscribed and paid-up capital

December 31, 2016	December 31, 2015			December 31, 2016	December 31, 2015
(Number	of shares)		Note	(Rs. in th	ousands)
`	,	Ordinary shares of Rs.10/- each			,
63,761,200	63,761,200	issued for cash		637,612	637,612
33,352,352	33,352,352	issued as bonus shares issued for consideration		333,524	333,524
12,039,600 109,153,152	12,039,600 109,153,152	other than cash	12.1	120,396 1,091,532	120,396 1,091,532

**12.1.** Represent shares issued in consideration for mobile harbour cranes, port equipment and a vehicle.

	December 31,	December 31,
	2016	2015
Note	(Number	of shares)

**12.2.** As of the balance sheet date, following are the major shareholders (directly and indirectly) of the Company:

ICTSI – the Parent Company 64.54 percent (2015: 64.54 percent)	70,442,082	70,442,082
Premier Mercantile Services (Private) Limited 24.7 percent (2015: 24.7 percent)	26.961.267	26.961.267

#### 13. LONG-TERM FINANCING

#### Secured

Loan from a banking company		298,755	896,266
Current maturity of long-term financing	13.1	(298,755)	(597,511)
		-	298,755

**13.1.** Represents current maturity of long-term local currency loan obtained on Diminishing Musharakah basis. The Musharakah units are to be purchased in 5 equal semi-annual installments commencing from April 2015. This facility is structured to represent pricing at the annual rate of 6 months' KIBOR + 0.30 percent (2015: KIBOR + 0.75 percent) and is secured against all present and future fixed assets of the Company excluding land and building.

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For the year ended December 31, 2016

		Note	2016	2015 20sands)
14.	DEFERRED TAXATION – net			
	Credit / (debit) balances arising in respect of timing differences relating to:			
	Accelerated tax depreciation and amortisation Provision for doubtful debts Provision for obsolescence in stores, spare		568,853 (456)	691,738 (471)
	parts and loose tools Provision for impairment in short-term investments Others		(9,067) (13,330) (102,171)	(9,359) (13,760) (76,261)
			443,829	591,887
15.	LONG-TERM EMPLOYEE BENEFITS			
	Opening balance Accrual made during the year		42,972 10,476	44,215 5,318
	Payments made during the year Closing balance		53,448 (2,121) 51,327	49,533 (6,561) 42,972
16.	TRADE AND OTHER PAYABLES			12,012
	Trade creditors Technical services fee payable Staff related liabilities Payable to port authorities Accrued liabilities	16.1 16.1 16.1	465,387 161,779 114,364 226,069 52,351	421,632 198,676 117,343 44,661 23,087
	Other liabilities: Advances from customers Workers' Welfare Fund Sales tax payable Others		128,371 329,541 83,443 4,255 545,610 1,565,560	165,206 238,314 40,107 2,406 446,033 1,251,432

December 31 December 31

16.1. Include Rs. 181.24 million (2015: Rs. 266.7 million) payable to related parties.

#### 17. CONTINGENCIES AND COMMITMENTS

#### 17.1. Contingencies

17.1.1. In 2007, the trustees of the KPT filed a civil suit against the Company in the Honorable High Court of Sindh (HCS) alleging mis-declaration of the category of goods upon import of Ship to Shore cranes and Rubber Tyre Gantry cranes in the year 2004 and thereby claiming a sum of Rs. 304.5 million with interest since default in payment of wharfage charges alongwith penalty thereon.

As per the Company's legal advisor, the case is at the final stage as evidence and final arguments have been completed. Now judgment of the case is reserved with HCS. One of the Supreme Courts Judgment relating to similar suit was brought to the perusal of HCS during final arguments in which, wharfage charges were held as illegal and without lawful authority.

The legal counsel of the Company expects a favourable outcome and accordingly, no provision in respect of above has been made in these financial statements.

17.1.2. In 2007, the Deputy District Officer (DDO), Excise and Taxation Department, raised a demand under section 14 of the Urban Immovable Properties Tax Act, 1958, against the Company for payment of property tax amounting to Rs. 34.6 million for the period from 2003 to 2007 out of the Handling, Marshalling and Storage (HMS) Charges payable to KPT in respect of Berths No. 6 to 9, East Wharf, Keamari. The Company filed an interpleader civil suit against the said demand and KPT, before the HCS. HCS granted a stay order in 2007 directing that no coercive action be taken against the Company until the case has been finalised. HCS issued an order in 2013 directing the Company to deposit the abovementioned sum with the Nazir of HCS, out of amount withheld by the Company from HMS Charges billed by KPT. Accordingly, the Company complied with the order of HCS.

In 2014, the DDO raised further demand against the Company for payment of property tax amounting to Rs. 96.1 million for the period from 2008 to 2014 out of the HMS Charges payable to KPT. The Company filed an application before HCS for obtaining directions for withholding of the amount out of HMS Charges payable to KPT. In 2015, HCS issued orders directing the Company to deposit the abovementioned sum out of amount payable for HMS Charges billed by KPT amounting to Rs. 151.9 million for the period from July 1, 2015 to June 30, 2016 with Nazir of HCS. HCS further directed the Company to deposit the remaining HMS Charges due and payable onwards with the Nazir of HCS in quarterly installments till the disposal of the instant suit. Accordingly, the Company complied with the order of HCS. The amount deposited with Nazir of HCS is netted off with the HMS payable to KPT.

The decision of the suit is pending and the Company's legal counsel believes that there may be no adverse implication for depositing the payments due to KPT in view of complying with the HCS's order. Accordingly, no provision has been made in this respect in these financial statements.

For the year ended December 31, 2016

17.1.3. While completing the tax audit proceedings for the tax year 2013, the Deputy Commissioner Inland Revenue (DCIR) had modified the deemed assessment of the Company by passing an order under section 122(1) of the Income Tax Ordinance, 2001. The DCIR had made certain disallowances / additions towards the taxable income and raised an income tax demand of Rs. 130.4 million. The Company filed an appeal before the Commissioner Inland Revenue -Appeals (CIR-A) against the aforesaid order who partly decided the appeal in favour of the Company. The Company made the payment of Rs. 100 million subsequent to the issuance of order. In respect of issues confirmed by the CIR(A), the Company filed a second appeal before the Appellate Tribunal Inland Revenue (ATIR), which are pending for adjudication. The legal counsel of the Company is of the view that the issues involved in the appeal will be decided in favour of the Company.

The legal counsel of the Company expects a favourable outcome and accordingly, no provision in respect of excess demand raised by the DCIR has been made in these financial statements.

			December 31, 2016 (Rs. in th	December 31, 2015 ousands)
17.2.	Commit	ments		
	17.2.1.	Commitments for capital expenditure	8,810	
	17.2.2.	Outstanding letters of guarantees	109,354	104,454
	17.2.3.	Outstanding letters of credit		1,884
	17.2.4.	Handling, Marshalling and Storage charges payable to Karachi Port Trust (KPT)		
		Not later than one year Later than one year but not later than	166,746	153,489
		five years Later than five years	738,816 411,288	707,492 609,359
		Later than live years	1,316,850	1,470,340
18.	REVENU	E – net		
	Gross rev Sales tax		10,428,272 (1,132,798) 9,295,474	9,984,273 (1,156,029) 8,828,244

			5 1 01	D 1 01
			December 31, 2016	December 31, 2015
		Note	(Rs. in th	
		11010	(1.01.11.41.	o dodi rdoj
19.	COST OF SERVICES			
	Salaries, wages and other benefits		485,280	472,513
	Provident fund contribution		14,731	13,988
	Staff training		582	1,004
	Terminal handling and services		703,078	647,795
	Royalty		866,410	806,753
	Handling, Marshalling and Storage charges	17.1.2	163,312	159,545
	Fuel and power		528,770	555,049
	Stores, spares and other maintenance charges	40.4	280,797	285,516
	Technical services fee	19.1	714,827	672,442
	Rent, rates and taxes		208,481	215,729
	Insurance		94,593	108,518
	Software maintenance charges		23,471	20,895
	Office maintenance		40,491	39,347
	Travelling, conveyance and vehicle running expenses		1,822	937
	Communication, printing and stationery Utilities		1,718 3,260	1,411
	Depreciation and amortisation	4.1.2 & 5.3		4,662 510,082
	Others	4.1.2 & 3.3	28,601	26,903
	Others		4,667,997	4,543,089
			4,007,337	4,040,000
19.1.	Represents charge for technical services provided by IC continuous improvement of the operations management, services.			
			December 31,	December 31,
			2016	2015
		Note	(Rs. in th	ousands)
			•	,
20.	ADMINISTRATIVE EXPENSES			
	Salaries, wages and other benefits		225,560	208,137
	Provident fund contribution		7,329	6,681
	Travelling, conveyance and vehicle running expenses		15,750	24,372
	Legal and professional charges		9,054	10,982
	Auditors' remuneration	20.1	8,393	7,350
	Security expenses		12,143	12,112
	Insurance		9,918	11,275
	Office maintenance		23,720	23,656
	Advertising and public relations		4,736	4,847
	Communication, printing and stationery		12,286	20,507
	Utilities		4,455	4,190
	Depreciation and amortisation	4.1.2 & 5.3	56,587	55,888
	Fees and subscription		6,351	7,122
	Donations	20.2	4,249	4,375

Others

22,242

422,773

28,978

430,472

For the year ended December 31, 2016

			December 31, 2016	December 31, 2015
20.1.	Auditors' remuneration:		(, , , , , , , , , , , , , , , , , , ,	0 0 0 0 1 1 0 0 )
	Fee for audit and reviews Tax advisory services Certifications and other services Out of pocket expenses		2,872 4,536 695 290 8,393	2,719 3,846 510 275 7,350
20.2.	Includes Rs. 3 million (2015: Rs. 3.5 million) paid to Rabia Azeer A. Siddiqui (Ex-Chairman), Mr. Sharique Azim Siddiqui (Director) are Trustees. No other directors or their spouses have any interest was made.	) and Mr	. Aasim Azim Sid	ddiqui (Director)
		Note	December 31, 2016 (Rs. in the	December 31, 2015
21.	OTHER INCOME	NOTE	(1 13. 111 1111	Jusai 103)
21.				
	Income from financial assets  Markup on saving accounts		61,971	82,719
	Income from non-financial assets Gain / (loss) on disposal of operating fixed assets Others		2,007 7,494 9,501 71,472	(13,180) 3,845 (9,335) 73,384
22.	FINANCE COST			
	Markup on long-term financing Bank charges		46,683 259 46,942	115,116 233 115,349
23.	OTHER EXPENSES			
	Workers' Welfare Fund Exchange loss – net		91,227 835 92,062	74,770 6,278 81,048
24.	TAXATION			
		24.1 24.3	1,413,460 (148,058) 123,147 1,388,549	1,315,222 (142,352) 102,219 1,275,089

- 24.1. This includes super tax of Rs. 123.4 million (2015: Rs. 100.7 million) imposed for rehabilitation of temporarily displaced persons under section 4B of the Income Tax Ordinance, 2001 through Finance Act, 2016 and 2015.
- 24.2. Section 5A of the Income Tax Ordinance, 2001 imposes tax at the rate of ten percent on every public company other than a scheduled bank or modaraba, that derives profits for tax year but does not distribute cash dividend within six months of the end of said tax year or distribute dividends to such an extent that its reserves, after such distribution, are in excess of 100% of its paid-up capital. However, this tax on undistributed reserves is not applicable to a public company which distributes profit equal to either 40% of its after tax profits or 50% of its issued, subscribed and paid-up capital, whichever is less, within six months of the end of the tax year.

As explained in note 33, the Board of Directors in their meeting held on January 31, 2017 have recommended sufficient cash dividend for the year ended December 31, 2016 for the approval of shareholders in forth coming Annual General Meeting. This is in addition to the interim dividend of Rs. 21.2 per ordinary share declared during the year which together meets the above stated requirement. Accordingly, no provision for tax on undistributed reserves has been recognised in these financial statements for the year ended December 31, 2016.

		December 31, 2016 (Rs. in th	December 31, 2015 ousands)
24.3.	Relationship between tax expense and accounting profit:		
	Profit before taxation	4,137,172	3,731,670
	Tax at the applicable tax rate of 31 percent (2015: 32 percent)  Net effect of income tax provision relating to prior years  Effect of change in rate of deferred tax  Others	1,282,523 123,147 (18,496) 1,375 1,388,549	102,219 (22,250) 986 1,275,089
		(Per	rcent)
	Average effective tax rate	33.56	34.16
25.	EARNINGS PER ORDINARY SHARE – basic and diluted	(Rs. in th	ousands)
	Profit after taxation	2,748,623	2,456,581
		(No of	shares)
	Weighted average ordinary shares in issue during the year	109,153,132	109,153,132
		(Rup	oees)
	Earnings per share	25.18	22.51

For the year ended December 31, 2016

#### 26. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The main risks arising from the Company's financial instruments are credit risk, liquidity risk, foreign currency risk, interest rate risk and equity price risk. No changes made to the objectives and policies during the year ended December 31, 2016. The Board of Directors review and agree policies for managing each of these risks which are summarised below.

#### 26.1. Credit Risk

Credit risk is the risk which arises with the possibility that one party to a financial instrument will fail to discharge its obligation and cause the other party to incur a financial loss. The Company attempts to control credit risk by monitoring credit exposures, limiting transactions with specific counterparties and continually assessing the creditworthiness of counterparties.

Concentrations of credit risk arise when a number of counterparties are engaged in similar business activities or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations of credit risk indicate the relative sensitivity of the Company's performance to developments affecting a particular industry.

The Company is exposed to credit risk on long-term deposits, trade debts, advances, deposits, other receivables and bank balances. The Company seeks to minimise the credit risk exposure by dealing only to customers considered credit worthy and obtaining securities where applicable. The maximum exposure to credit risk at the reporting date is:

	Carryinç	g Values
	December 31,	December 31
	2016	2015
	(Rs. in the	ousands)
Unacquired		
Unsecured: Long-term deposits	1,547	1,547
Trade debts	302,068	409,538
Advances	43,517	34,727
Deposits and other receivables	17,305	21,029
Bank balances	459,902	794,179
	824.339	1 261 020

#### Quality of financial assets

The credit quality of financial assets that are neither past due nor impaired can be assessed by reference to external credit ratings or the historical information about counter party default rates as shown below:

		Carrying Values	
		December 31,	December 31,
		2016	2015
		(Rs. in th	ousands)
26.1.1.	Trade debts		
Customers with no defaults in the past one year Customers with some defaults in past one year which have been fully recovered		302,068	409,538
	,	302,068	409,538
26.1.2.	Cash with Banks		
	A1	51,617	274,737
	A1+	408,285	519,442
		459,902	794,179

#### Liquidity Risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company applies the prudent risk management policies by maintaining sufficient cash and bank balances and by keeping committed credit lines. The table below summarizes the maturity profile of the Company's financial liabilities at the following reporting dates:

	On	Less than	3 to 12	1 to 5	> 5	
	demand	3 months	months	years	years	Total
			(Rs. in the	ousands)		
December 31, 2016			,	,		
Long-term financing – secured	-	_	298,755	-	-	298,755
Trade and other payables	764,728	161,779	_	_	-	926,507
Accrued mark-up on long-term						
financing	_	_	1,816	-	-	1,816
	764,728	161,779	300,571	-	_	1,227,078
December 31, 2015						
Long-term financing – secured	-	-	597,511	298,755	-	896,266
Trade and other payables	740,492	231,289	-	-	-	971,781
Accrued mark-up on long-term						
financing		-	5,555	-	-	5,555
	740,492	231,289	603,066	298,755	-	1,873,602

Pakistan International Container Terminal Limited

For the year ended December 31, 2016

#### 26.2. Foreign Currency Risk

Foreign currency risk is the risk that the value of financial assets or a financial liabilities will fluctuate due to a change in foreign exchange rates. It arises mainly where receivables and payables exist due to transactions in foreign currency.

December 31,	December 31,
2016	2015
(Rup	oees)

The following significant exchange rate has been applied at the reporting dates:

Pakistani Rupee to US Dollars

**104.71** 104.39

The foreign currency exposure is partly covered as the majority of the Company's billing is determined in dollars which is converted into rupees at the exchange rate prevailing at the transaction date.

The following figures demonstrate the sensitivity to a reasonably possible change in exchange rates, with all other variables held constant, of the Company's profit before tax:

	Change in Exchange rates	Effect on profit before tax (Rs. in thousands)
December 31, 2016	± 5%	7,896
December 31, 2015	± 5%	9,656

#### 26.3. Interest rate risk

Interest rate risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company's exposure to the risk of change in market interest rates relates primarily to the Company's long-term financing obligations with floating interest rates and balances in savings and deposits bank accounts. However, as of the balance sheet date the Company does not have any long-term financing.

#### Interest rate sensitivity analysis:

The following figures demonstrate the sensitivity to a reasonably possible change in interest rate, with all other variables held constant, of the Company's profit before tax:

	Change in basis points	Effect on profit before tax (Rs. in thousands)
December 31, 2016	± 100	1,494
December 31, 2015	± 100	8,963

#### 26.4. Equity price risk

Equity price risk is the risk of loss arising from movements in prices of equity instruments. The Company is not exposed to any equity price risk, as the Company does not have any investment in equity shares as at the balance sheet date.

#### 26.5. Capital risk management

The primary objective of the Company's capital management is to maintain healthy capital ratios, strong credit rating and optimal capital structures in order to ensure ample availability of finance for its existing and potential investment projects, to maximise shareholder value and reduce the cost of capital.

The Company manages its capital structure and makes adjustment to it, in light of changes in economic conditions. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to shareholders, return capital to shareholders or issue new shares.

The Company monitors capital using a gearing ratio, which is net debt divided by total capital plus net debt. Net debt is calculated as total loans including any finance cost thereon, trade and other payables, less cash and bank balances. Capital signifies equity as shown in the balance sheet plus net debt.

The gearing ratios as at December 31, 2016 and December 31, 2015 are as follows:

	December 31, 2016	December 31, 2015
		ousands)
Interest bearing borrowings Trade and other payables Accrued mark-up on loan Total debt	298,755 1,565,560 1,816 1,866,131	896,266 1,251,432 5,555 2,153,253
Cash and bank balances	(377,510)	(784,132)
Net debt	1,488,621	1,369,121
Issued, subscribed and paid-up capital Reserves Equity	1,091,532 1,054,350 2,145,882	1,091,532 1,602,152 2,693,684
Capital	3,634,503	4,062,805
	(Per	cent)
Gearing ratio	40.96	33.70

The Company finances its investment portfolio through equity, borrowings and management of its working capital with a view to maintaining an appropriate mix between various sources of finance to minimise risk.

For the year ended December 31, 2016

#### 27. REMUNERATION OF CHIEF EXECUTIVE, DIRECTORS AND EXECUTIVES

**27.1.** The aggregate amount, charged in the financial statements for the year, is as follows:

	December 31, 2016		December 31, 2015			
	Chief Executive	Directors / Chairman (Non- Executive) (note 27.3)	Executives	Chief Executive	Directors / Chairman (Non- Executive)	Executives
			(Rs. in tho	ousands)		
Managerial remuneration Company's contribution	20,628	-	148,557	17,911	4,088	116,663
to provident fund	1,160	_	6,750	1,007	227	5,085
Bonus	6,657	-	46,378	3,000	-	27,322
	28,445	-	201,685	21,918	4,315	149,070
Number	1	7	71	1	7	65

- 27.2. The Chief Executive and certain Executives of the Company were also provided with the free use of Company maintained cars, club memberships and medical benefits in accordance with their terms of service.
- 27.3. During the year, no remuneration / fee paid to the Directors / Chairman (Non-Executive) by the Company.

#### 28. RELATED PARTY TRANSACTIONS

The related parties include the Parent Company, associated companies, entities having directors in common with the Company, directors and other key management personnel. Balances outstanding with related parties have been disclosed in the respective notes to these financial statements.

	Note	December 31, 2016 (Rs. in th	December 31, 2015 ousands)
Associated companies/other related parties			
Technical services fee	19.1	714,827	672,442
Terminal handling services and rent		541,816	458,716
Revenue from container handling		54,484	58,576
Traveling expenses		8,073	6,978
Software maintenance charges		1,080	614
Donations		3,000	3,500
Dividends paid		2,941,569	2,104,913

28.1. Amounts due from and due to related parties, amount relating to remuneration of the Chief Executive, Director / Chairman and Executives are disclosed in the relevant notes to these financial statements.

			2016	2015
		Note	(Rs. in th	
29.	CASH FLOWS FROM OPERATING ACTIVITIES			
	Profit before taxation Adjustments for non-cash items:		4,137,172	3,731,670
	Depreciation and amortisation	4.1.2 & 5.3	564,360	565,970
	Accrual for long-term employee benefits	15	10,476	5,318
	Finance cost Reversal for obsolescence in stores, spare parts and	22	46,942	115,117
	loose tools		_	(1,652)
	Exchange loss – net		835	-
	Markup on saving accounts	21	(61,971)	(82,719)
	(Gain) / loss on disposal of operating fixed assets	21	(2,007) 558,635	13,180
	Operating profit before working capital changes		4,695,807	4,346,884
	2 th a 2 th a 2 th a 2 th a 2 th		1,000,000	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
	Decrease / (increase) in current assets		00.004	(0.40)
	Stores, spare parts and loose tools – net Trade debts – net		22,604 107,470	(342) (62,948)
	Advances, deposits, prepayments and other receivable	es	51,228	(43,856)
	, , , , , , ,		181,302	(107,146)
	Increase / (decrease) in current liabilities			
	Trade and other payables		313,293	(4,037)
	Cash generated from operations		5,190,402	4,235,701
			December 31, 2016 (Unaudited)	December 31, 2015 (Unaudited)
			(Rs. in th	,
30.	PROVIDENT FUND		(* 101 11 11	
	Size of the fund - net assets		351,515	303,827
	Cost of investments made		330,503	294,882
	Fair value of investments made		338,730	296,698
			(Per	cent)
	Percentage of investments made		96.36	97.66

Pakistan International Container Terminal Limited

December 31, December 31,

#### 30.1. Break-up of investments of provident fund

Break-up of investments in terms of amount and percentage of the size of the provident fund is as follows:

	December 31, 2016 (Un-audited)		December 31, 2015 (Un-audited)	
		Investment		Investment
	Investments	as size	Investments	as size
	(Rs. in	of the fund	(Rs. in	of the fund
	thousands)	(Percent)	thousands)	(Percent)
Mutual funds	82,612	23.50	81,816	26.93
Bank Balances	256,118	72.86	214,882	70.73

The financial year end of the provident fund of the Company is June 30 each year. The above information is based on unaudited financial statements of the provident fund.

Investments out of provident fund have been made in accordance with the provisions of the section 227 of the Companies Ordinance, 1984 and the rules formulated for this purpose.

December 31,	December 31,			
2016	2015			
(Number)				

#### 31. NUMBER OF PERSONS EMPLOYED

Persons employed as of	952	1,013
Average persons employed during the year	958	1,029

#### 32. DATE OF AUTHORISATION FOR ISSUE

These financial statements have been authorised for issue on January 31, 2017 by the Board of Directors of the Company.

#### 33. NON ADJUSTING EVENTS AFTER THE BALANCE SHEET DATE

The Board of Directors in their board meeting, held on January 31, 2017 have recommended a final cash dividend of Rs. 6.3 per ordinary share amounting to Rs. 687.665 million for the year ended December 31, 2016. The adjustment for this dividend will be incorporated in the subsequent financial statements of the Company.

#### 34. EXEMPTION FROM APPLICABILITY OF IFRIC – 12 "SERVICE CONCESSION ARRANGEMENTS"

As explained in note 2.1, the required disclosure is as follows:

Under IFRIC-12, the consideration required to be made by operator (the Company) for the right to use the asset is to be accounted for as an intangible asset under IAS -38 "Intangible Assets". If the Company had to follow IFRIC-12, the effect on the financial statements would be as follows:

	December 31, 2016 (Rs. in th	2015
Reclassification from property, plant and equipment (including CWIP) to intangible assets (Port Concession Rights) – written down value	1,699,896	1,973,973
Reclassification from spares to intangible assets	19,092	253,910
Recognition of intangible assets (Port Concession Rights) on account of handling and marshalling charges (HMS)	559,088_	650,663
Recognition of present value of concession liability on account of intangibles (HMS)	1,005,852	1,104,761
Interest expense for the year on account of intangibles (HMS)	60,785	63,966
Amortisation expense for the year on account of intangibles (HMS)	86,014	86,739
Amortisation expense for the year on account of concession assets (PPE and spares)	158,565	297,666
Increase in profit before tax for the year on account of reversal of HMS	160,117	151,442

#### 35. GENERAL

- 35.1. Amounts have been rounded off to the nearest thousand rupees unless otherwise stated.
- **35.2.** Terminal normal handling capacity in a year is 750,000 TEUs. Actual TEUs for the year are 828,904 TEUs (2015: 792,122 TEUs).

CHIEF EXECUTIVE DIRECTOR

## **Pattern of Shareholding**

As at December 31, 2016 Corporate Universal Identification Number: 0043992

Form - 34

No. of Charabaldara	Total	Charabaldings Hold	
No. of Shareholders	From	То	Shareholdings Held
948	1	100	17,251
369	101	500	83,358
707	501	1000	538,101
167	1001	5000	359,778
17	5001	10000	126,864
4	10001	15000	48,740
4	15001	20000	66,656
2	25001	30000	59,520
2	30001	35000	63,784
1	40001	45000	43,200
4	45001	50000	193,840
1	60001	65000	63,363
1	90001	95000	94,000
1	275001	280000	276,665
1	395001	400000	400,000
1	2235001	2240000	2,235,083
1	7845001	7850000	7,850,000
1	17155001	17160000	17,155,639
1	26960001	26965000	26,961,267
1	52515001	52520000	52,516,043
2,234			109,153,152

Categories of Shareholders	Number of Shareholders	Total Shares Held	Percentage
Directors, CEO and their spouses and minor children Associated Companies, undertakings and related parties NIT and ICP Banks, DFI's, NBFC's Insurance Companies Modarabas and Mutual Funds	4 3 - 1 1 5	5,820 96,632,949 - 720 854 51,864	0.01% 88.53% - 0.00% 0.00% 0.05%
General Public a. Local b. Foreign Foreign Investors Joint Stock Copmanies Trust	2,192 4 2 21 1 2,234	1,961,306 302 10,085,083 414,246 8 <b>109,153,152</b>	1.79% 0.00% 9.24% 0.38% 0.00%
Shareholders Holding 10% or more shares	3	96,632,949	88.53%

## **Pattern of Shareholding**

As at December 31, 2016 Under Code of Corporate Governance

Categories of Shareholders	Number of Shareholders	Total Shares Held	Percentage
Associated Companies, undertakings and related parties ICTSI Mauritius Limited Premier Mercantile Services (Private) Limited Aeolina Investments Ltd.	1 1 1	52,516,043 26,961,267 17,155,639	88.53%
Mutual Funds CDC - Trustee and Index Tracker Fund NH Capital Fund Ltd. Golden Arrow Selected Stocks Fund Limited	1 1 1	3,600 110 46,200	0.05%
Directors, CEO and their spouses and minor children Mr. Jose Manuel M. De Jesus Mr. Sharique Azim Siddiqui Mr. Aasim Azim Siddiqui Capt. Zafar Iqbal Awan	1 1 1 1	100 500 4,500 720	0.01%
Executives	2	2,941	0.00%
Public Sector Companies and Corporations	-	-	-
Banks, DFI's, NBFC's, Insurance Companies, Takaful, Modarabas and Pension Funds	4	3,528	0.00%
Joint Stock Companies	21	414,246	0.38%
Foreign Investors	2	10,085,083	9.24%
General Public	2,194	1,958,667	1.79%
Trust	1	8	0.00%
Total	2,234	109,153,152	100.00%
Shareholders holding 5% or more voting interest			
ICTSI Mauritius Limited Premier Mercantile Services (Private) Limited Aeolina Investments Ltd. EFG Private Bank Limited	1 1 1 1	52,516,043 26,961,267 17,155,639 7,850,000	
Details of Purchase/Sale of Shares By Directors, CEO, CFO, Company Secretary and their spouses or Minor Children during Year Ended December 31, 2016			
Name	Designation	Date of Purchase	No of Shares Purchased
Mr. Sharique Azim Siddiqui	Director	April 26, 2016	500

## Notice of the 16th Annual General Meeting

Notice is hereby given that the Sixteenth (16<sup>th</sup>) Annual General Meeting of the members of Pakistan International Container Terminal Limited ("Company") will be held on Monday, April 24, 2017 at 10:30 a.m., at Auditorium Hall, the Institute of Chartered Accountants of Pakistan, Chartered Accountants Avenue, Clifton, Karachi, to transact the following business:

#### **ORDINARY BUSINESS:**

- 1. To confirm the minutes of the Annual General Meeting held on April 26, 2016.
- 2. To receive, consider and adopt the Audited Financial Statements of the Company for the year ended December 31, 2016 together with the Directors' and Auditors' Reports thereon.
- 3. To appoint Auditors and fix their remuneration for the financial year ending December 31, 2017. The present auditors EY Ford Rhodes, Chartered Accountants, retire and being eligible have offered themselves for reappointment.
- 4. To consider, declare and approve the final cash dividend of Rs. 6.3/- per ordinary share of the Company, as recommended by the Board of Directors, in addition to the interim cash dividend of Rs. 21.2/- per ordinary share already paid during 2016, thereby making a total cash dividend of Rs. 27.5/- per ordinary share for the year ended December 31, 2016.
- 5. To transact any other business as may be placed before the meeting with the permission of the Chair.

#### **SPECIAL BUSINESS:**

To consider, adopt with or without modification the following resolution for approval of circulation of annual audited accounts containing annual balance sheet, profit and loss account, auditors' report and directors' report etc to members of the Company through CD/DVD/USB.

"Resolved that transmission of Company's annual audited financial statements containing annual balance sheet, profit and loss account, auditors' report and directors' report etc to its members through CD/DVD/USB at their registered address be and is hereby approved."

A statement of material facts as required under Section 160 (1) (b) of the ordinance in relation to this special business is annexed to this notice of the meeting being sent to the members.

By the oder of the Board

Muhammad Hunain Company Secretary

Karachi: April 03, 2017

#### **NOTES:**

- 1. The Share Transfer Books of the Company will remain closed from April 17, 2017 to April 24, 2017 (both days inclusive) when no transfer of shares will be accepted for registration. Transfers in good order, received at the office of Company's share registrar, Technology Trade (Pvt.) Ltd., Dagia House, 241-C, P.E.C.H.S., off Shahrah-e-Quaideen, Block 2, Karachi by the close of business on April 16, 2017 will be treated in time for the purpose of determining the entitlement to the transferees for payment of final dividend and to attend and vote at the Annual General Meeting.
- 2. Any change of the registered postal address of Members should be immediately notified to the Company's share registrar.
- 3. All members are entitled to attend and vote at the meeting. A Member is entitled to appoint another person as his/her proxy to attend and vote on his/her behalf and a proxy so appointed shall have such rights, as respects speaking and voting at the Annual General Meeting as are available to the Member.
- 4. Duly completed and stamped instrument of proxy (as enclosed), and the other authority under which it is signed, or a notarially certified copy thereof, in order to be valid, must be received at the Registered Office of the Company atleast 48 hours before the time of the Meeting. The proxy need not be a Member of the Company.
- 5. CDC Account Holders are further required to follow the under mentioned guidelines as laid down in Circular No. 1 dated January 26, 2000 issued by the Securities and Exchange Commission of Pakistan.

#### FOR ATTENDING THE MEETING

- i. In case of individuals, the account holder or sub-account holder and / or the person whose securities are in group account and their registration details are uploaded as per the Regulations, shall authenticate his / her identity by showing his / her original Computerized National Identity Card (CNIC) or original passport at the time of attending the meeting.
- ii. The shareholders registered on CDC are also requested to bring their particulars, I.D. numbers and account numbers in CDS.
- iii. In case of a corporate entity/trust, the Board of Directors'/Trustees' resolution / power of attorney with specimen signature of the nominee shall be produced (unless it has been provided earlier) at the time of the meeting.

## Notice of the 16th Annual General Meeting

#### FOR APPOINTING PROXIES

- i. In case of individual, the account holder or sub-account holder and/or the person whose securities are in group account and their registration details are uploaded as per the Regulations, shall submit the duly completed and stamped proxy form accordingly.
- ii. The proxy form shall be witnessed by two persons whose names, addresses and CNIC numbers shall be mentioned on the form,
- iii. Attested copies of valid CNIC or the passport of the beneficial owners and the proxy shall be furnished with the proxy form.
- iv. The proxy shall produce his / her original CNIC or original passport at the time of the meeting.
- v. In case of corporate entity/trust, the Board of Directors'/Trustees' resolution / power of attorney with specimen signature of the nominee shall be submitted alongwith proxy form to the Company.

#### SUBMISSION OF COPIES OF CNIC, NTN CERTIFICATE & ZAKAT EXEMPTION

- i. As per the Securities and Exchange Commission of Pakistan's SRO 831 (1) /2012 dated July 5, 2012 read with SRO 19(1) / 2014 dated January 10, 2014 and further read with SRO 275 (1) / 2016 dated March 31, 2016 for compulsory requirement and printing of CNIC on the dividend warrant, without which no dividend warrant shall be issued. The Individual Members who have not yet submitted photocopy of their valid CNIC, are once again reminded to send the same at the earliest directly to the Company's share registrar at the above address. The Corporate Entities are requested to provide their National Tax Number (NTN). Please give Folio Number with the copy of CNIC / NTN details.
  - In case of non-receipt of the copy of a valid CNIC or NTN, the Company would be unable to comply with directions of SECP and therefore will be constrained under Section 251(2)(a) of the Companies Ordinance, 1984 to withhold dispatch of dividend warrants of such shareholders.
- ii. Members are requested to submit declaration as per Zakat & Ushr Ordinance, 1980 for Zakat exemption and to advise change in address, if any.

#### **MINUTES OF PREVIOUS AGM**

Copies of the minutes of the Annual General Meeting held on April 26, 2016 will be available to the Members on submission of written request.

#### **DIVIDEND MANDATE**

In compliance with the SECP's Circular No. 8(4)SM/CDC 2008 dated 5 April 2013, the Company wishes to inform its shareholders that under the law they are also entitled to receive their cash dividend directly in their

bank accounts instead of receiving it through dividend warrants. Shareholders, wishing to exercise this option, may submit their application on a standard request form which is available at the Company's website - www. pict.com.pk to the Company's Share Registrar. CDC account holders should submit their request directly to their broker (participant)/CDC with a copy of the dividend mandate form to share registrar of the Company. Form of dividend mandate is enclosed.

#### CIRCULATION OF NOTICE OF MEETING & ANNUAL FINANCIAL STATEMENTS

Pursuant to Notification vide SRO.787 (1)/2014 of September 08, 2014, the Securities and Exchange Commission of Pakistan's (SECP) has directed to facilitate the members of the company receiving Annual Financial Statements and Notices through electronic mail system (e-mail). We are pleased to offer this facility to our members who desire to receive Annual Financial Statements and Notices of the Company through email in future. In this respect members are hereby requested to convey their consent via email on a standard request form which is available at the Company website i.e. www.pict.com.pk. Please ensure that your email has sufficient rights and space available to receive such email which may be larger than 1 MB file in size. Further, it is the responsibility of the member to timely update the Share Registrar of any change in the registered email address. Request form is enclosed.

#### ONLINE AVAILABILITY OF ANNUAL AUDITED FINANCIAL STATEMENTS

Annual audited financial statements of the Company for the year ended December 31, 2016 have been made available on the Company's website - www.pict.com.pk

#### FILER AND NON FILER STATUS

- i. The Government of Pakistan has made certain amendments in Section 150 of the Income Tax Ordinance, 2001 whereby different rates are prescribed for deduction of withholding tax on the amount of dividend paid by the companies. These rates are as per law.
  - To enable the Company to make tax deduction on the amount of Cash Dividend, all the members whose names are not entered into Active Tax-Payers List (ATL), despite the fact that they are filers are advised to make sure that their names are entered into ATL available at e-portal of Federal Board of Revenue ("FBR"), before the date of commencement of book closure for cash dividend. The Company as per the law shall apply 20% rate of withholding tax if the shareholder's name with relevant details does not appear on the ATL available on the FBR website on first day of the book closure and deposit the same in the Government Treasury as this has to be done within the prescribed time.
- ii. Withholding Tax exemption from the dividend income shall only be allowed if copy of valid tax exemption certificate is made available to the Company's share registrar by April 16, 2017.
- iii. All shareholders who hold shares jointly are requested to provide shareholding proportions of Principal shareholder and Joint-holder(s) in respect of shares held by them to our Shares Registrar, in writing as follows:

# Notice of the 16th Annual General Meeting

		Principal S	hareholder	Joint Sha	areholder
Folio/CDS	Total Shares	Name and CNIC No.	Shareholding Proportion	Name and CNIC No.	Shareholding Proportion
			(No. of Shares)		(No. of Shares)

The required information must reach our Shares Registrar by the close of business on April 16, 2017; otherwise it will be assumed that the shares are equally held by Principal shareholder and Joint Holder(s).

iv. The corporate shareholders having CDC accounts are required to have their National Tax Number (NTN) updated with their respective participants, whereas corporate physical shareholders should send a copy of their NTN certificate to the company or its Share Registrar. The shareholders while sending NTN or NTN certificates, as the case may be, must quote company name and their respective folio numbers.

#### CONSENT FOR VIDEO CONFERENCE FACILITY

Members can also avail video conference facility, in this regard, please fill the following and submit to registered address of the Company 10 days before holding of the annual general meeting. If the Company receives consent from members holding in aggregate 10% or more shareholding residing at a geographical location, to participate in the meeting through video conference at least 10 days prior to date of the meeting, the Company will arrange video conference facility in the city subject to availability of such facility in that city.

The Company will intimat	te members regarding venue o	f video conference facility	y at least 5	days	before
the date of annual genera	al meeting along with complete	information necessary to	enable the	em to a	ıccess
such facility.					
// A A /					

"I/We,	of,	being	а	member	of	Pakistar
International Container Terminal Lim	nited, holder of			ordinary s	hare	e(s) as pe
register Folio No	hereby opt for video conference	e facility	at at			·
For any query / problem / informatio	n, the investors may contact the Co	mpany	anc	d / or the SI	nare	Registra

#### **PICT Investor Relations Department**

Pakistan International Container Terminal Limited Berth # 6-9, East Wharf, Karachi Port Karachi +92 21 32855701-9 Ext. 293 investor-relations@pict.com.pk

at the following phone Numbers, email addresses:

#### **PICT Shares Registrar**

Technology Trade (Pvt.) Limited Dagia House, 241-C, PECHS Off Shahrah-e-Quaideen, Block 2, Karachi +92 21 34391316-7 mail@ttpl.com.pk

# STATEMENT OF MATERIAL FACTS UNDER SECTION 160(1)(B) OF THE COMPANIES ORDINANCE, 1984:

#### Agenda Item Number 6:

To give effect to the Notification S.R.O. 470(I)2016 of the SECP, shareholders' approval is being sought to allow the Company to circulate its Annual report through CD/DVD/USB to all members. The Company however, shall place on its website a standard request form to enable those members requiring a hardcopy of the Annual report instead of through CD/DVD/USB, to intimate to the Company of their requirement.

# 15th Annual General Meeting - At a Glance

# مالياتی گوشواروں کی آن لائن دستيابي

۳۱ دسمبر۲۰۱۷کو ختم ہونیوالے سال کے لئے کمپنی کے سالانہ محاسَب شدہ مالیاتی گوشوارے کمپنی کی ویب سائٹwww.pict.com.pk پر دستیاب ہے۔

# فائلر اور نون فائلر کی قانونی وفع

i کومت پاکتان نے انکم مکیس آرڈ نینس۲۰۰۱ کی دفعہ۱۵۰ میں بعض ترمیمات کی ہیں، جس کے ذریعے کپنیوں کی طرف سے ادا کئے جانیوالے منافع کی رقم پر ودہولڈنگ ٹیکس کی کٹوتی کیلئے مختلف شرح مقرر کئے گئے ہیں۔ یہ شرح قانون کے مطابق ہیں۔

اس خاطر کے نقد منافع کی رقم پر ٹیکس کی درست کٹوتی کی جاسے ، تمام حصص یافتگان ، جن کا نام فعال ٹیکس ادا کر نیوالوں کی فہرست ، ایکشیو ٹیکس پئیرز لسٹ (اے۔ٹی۔ ایل) میں درج نہیں کئے گئے، اس حقیقت کے باوجود کہ وہ فائلر ہیں، انہیں مشورہ دیا جاتا ہے کہ وہ اس بات کو یقنی بنائیں کہ نقد منافع کے استحقاق کیلئے حصص کی منتقلی کے کتب کی بندش سے پہلے اتکے نام اے۔ٹی۔ ایل میں درج ہوں ، جو کہ وفاقی بورڈ آف ریوینیو کے ای۔ پورٹل میں دستیاب ہے۔ کمپنی قانون کے مطابق بر۲۰ (بیس فیصد) کی ود ہولڈنگ ٹیکس کی شرح کا اطلاق کرے گی اگر شئیر ہولڈر کا نام متعلقہ تفصیلت کے ساتھ خصص کی منتقلی کی بندش کے پہلے دن اے۔ٹی۔ ایل میں موجود نہ ہوکیونکہ ٹیکس سرکاری خزانے میں جمح کرایا جانا مقررہ وقت کے اندر ضروری ہے۔

- ii نقد منافع کی رقم پر ودہولڈنگ ٹیکس کی کٹوتی سے استثناء کی اجازت تب دی جائے گی جب درست ٹیکس استثناء کے سرٹیفکیٹ کی کاپی سمپنی کے شئیر رجسٹرار کے پاس ۱۱اپریل ۲۰۱۷ تک جمع کرائی گئی ہو۔
- iii۔ وہ تمام حصص یافتگان جو مشتر کہ طور پر حصص کے حامل ہیں، ان سے گزارش کی جاتی ہے کہ وہ پرنسپل شیئر ہولڈر اور جوائٹ شیئر ہولڈر کی شیئر ہولڈنگ کے تناسب کو مندرجہ ذیل طریقے پر ہمارے شئیرزر جسٹرار کو تحریری طور پر فراہم کریں۔

ئىير ہولڈر	جوائنك ش	ير ہولڈر	پرنسپل ش		
شیئر ہولڈنگ کا تناسب (شیئرز کی تعداد)	نام اور تومی شاختی کارڈ نمبر	شیئر ہولڈنگ کا تناسب (شیئرز کی تعداد)	نام اور قومی شاختی کارڈ نمبر	کل شیئر ز	فوليو/سي ڈي ايس

مطلوبہ معلومات ۱۱ اپریل ۲۰۱۷ کو کاروبار کے بند ہونے تک ہمارے شکیر رجسٹرار کو جمع کرادیں بصورت دیگر یہ فرض کیا جائے گا کہ پرنسپل شکیر ہولڈر اور جوائٹ شکیر ہولڈر مساوی طور پر خصص کے حامل ہیں۔

iv وہ کارپوریٹ خصص یافتگان جن کے پاس می ڈی می اکاؤنٹس ہیں ،ان سے گزارش کی جاتی ہے کہ وہ اپنے قومی ٹیکس نمبر(این ٹی این) بمعہ انکے متعلقہ شرکت کنندگان کے درست کرائیں،جب کہ کارپوریٹ فیزیکل خصص یافتگان کو چاہئے کہ وہ اپنے این ٹی این سرٹیفیکیٹ کی ایک کاپی سمپنی کو یا اسکے شکیر رجسٹرار کو جھیجیں۔ حصص یافتگان جب کہ این ٹی این یا این ٹی این سرٹیفیٹس بھیج رہے ہوں انہیں چاہئے کہ وہ اپنی سمپنی کا نام اور اپنے متعلقہ فولیو نمبروں کا حوالہ دیں۔

# ویڈیو کا نفرنس کی سہولت کیلئے رضامندی

حصص یافتگان ویڈیو کا نفرنس کی سہولت سے بھی فائدہ اٹھاسکتے ہیں اس سلسلے میں برائے مہربانی مندرجہ ذیل فارم پُر کر کے اجلاسِ عام کے انعقاد سے دس دن پہلے سمپنی کے رجسٹرڈ پتے پر جمع کرادیاجائے۔اگر سمپنی کو کسی ایک جغرافیائی حدود میں مقیم مجموعی طور پر ۱۰ فیصد یا ذائد شیئر ہولڈنگ کے

حامل ممبران کی جانب سے اجلاس کی تاریخ سے کم از کم ۱۰ دن قبل وڈیو کانفرنس کے ذریعے اجلاس میں شرکت کے اجازت نامے موصول ہوتے ہیں تو سمپنی اُس شہر میں وڈیو کانفرنس کی سہولت کا انتظام کر دے گی جو اس شہر میں ایسی سہولت کی دستیابی سے مشروط ہے۔

کمپنی ممبران کو اجلاسِ عام کی تاریخ سے کم از کم ۵ دن قبل وڈیو کانفرنس کے مقام مع ایسی سہولت تک ان کی رسائی کے بارے میں تمام ضروری معلومات سے آگاہ کردے گی۔

میں/ہم.....از انظر کینٹیز ٹرمینل کمیٹر کے ایک ممبر ہونے کے ناطے، حامل کے سمولت کو انتخاب کر تاہوں میں انظر نولیو کینٹیز کی سہولت کو انتخاب کر تاہوں میں۔....مقام پر۔

کسی بھی استفسار مسلے معلومات /اطلاعات کے لئے، سرمایہ کار ممینی اور /یا شئیر رجسٹر ارسے درج ذیل فون نمبروں اور ای میل ایڈریسوں پر رابطہ کر سکتے ہیں:۔

پی آئی سی ٹی شیئر رجسٹرار	پی ائی سی ٹی سرمایہ کار تعلقات محکمہ
ٹیکنالوجی ٹریڈ(پرائیویٹ) کمیٹٹر	پاکستان انٹر نیشنل کنٹینر ٹرمینل کمیٹڈ
ڈاگیا ہاؤس، ۲۴۱–C، پی ای سی ایچ ایس	برتھ نمبر۲-۹، ایسٹ وہارف، کراچی پورٹ
آف شاہراہ قائدین، بلاک ۲، کراچی	کراپی
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# سالانہ اجلاسِ عام کی اطلاع کے جزنمبر ۲ سے مربوط ، کمپنیز آرڈ نینس ۱۹۸۴ کی دفعہ ۱۲۰ (۱)(بی) کی کے تحت درکاربیان

سیکوریٹیز اینٹر ایلیچینج کمیش آف پاکستان کے ایس آر او ۴۷۰ (۱) / ۲۰۱۲ کے نفاذ کے لیے خصص داروں کی منظوری درکار ہے تاکہ کمپنی سالانہ رپورٹ کی ممبران کو تر سیل مجمعہ CD/DVD/USB کر سکے ۔البتہ جن ممبران کو ہارڈ کائی درکارہو ان کے لیے کمپنی نے ایک فارم اپنی ویب سائٹ پر دستیاب کیا ہے تاکہ ایسے ممبران اپنی ضرورت سے آگاہ کر سکیں۔

#### حاشیات:

- ا۔ کمپنی کے حصص کی منتقلی کی کتب ۱۷ اپریل ۲۰۱۷ سے ۲۴ اپریل ۲۰۱۷ تک (بشمول دونوں دن) بندر ہیں گی جس دوران تدوین کے لئے کسی بھی حصص کی منتقلی کو قبول نہیں کیا جائے گا۔ حصص کی منتقلی کی وہ در خواستیں جو درست حالت میں کمپنی کے شیئر رجسٹر ار کے دفتر ٹیکنالوجی ٹریڈ (پرائیویٹ) لمیٹٹر ،ڈاگیا ہاؤس،۲۲۱ سی ، پی ای سی ایج ایس آف شاہر اہ قائدین، بلاک ۲، کراچی پر ۱۱ اپریل ۲۰۱۷ کو دفتری او قات ختم ہونے سے قبل موصول ہو گئی ان کو حتی نقد منافع کی ادائیگی اور سالانہ اجلاسِ عام میں شرکت اور حق رائے استعال کرنے کے استحقاق کے تعین کیلئے بروقت شار کیا جائے گا۔
  - ۲۔ حصص یا فتگان کے بیتے میں کسی طرح کی تبدیلی کی صورت میں سمپنی کے شیئر رجسٹرار کی اطلاع میں فوراً لائیں۔
- سالانہ اجلاسِ عام میں شرکت اور حق رائے استعال کرنے کے مستحق ہر رکن کو یہ حق حاصل ہے کہ وہ شرکت اور حق رائے استعال کرنے کیلئے اپنی جگہ کسی عیوضی /نائب ( پراکسی )کو مقرر کرے اور ایسے عیوضی /نائب کو اجلاس میں شرکت ' بولنے اور حق رائے استعال کرنے کی نسبت سے وہی اختیارات حاصل ہونگے جو کہ بذات خود ممپنی کے رکن کو حاصل ہوتے ہیں۔
- ۳- عیوضی /نائب مقرر کرنے کیلئے ہر لحاظ سے درست اور با قاعدہ مہر شدہ اور دستخط شدہ پرائسی فار م اجلاس سے کم از کم ۴۸ گھنٹے قبل کمپنی کے رجسٹر ڈ آفس میں موصول ہونا ضروری ہے۔ عیوضی /نائب کا بذات خود کمپنی کے حصص یا فتگان میں سے ہونا ضروری نہیں ہے۔
- ۵۔ سی ڈی سی اکاؤنٹ ہولڈر کو سیوریٹر: اینڈ ایکنچینج کمیٹن آف پاکستان کے مراسلہ نمبر ۱ مورخہ ۲۲ جنوری،۲۰۰۰ میں موجود درج ذیل ہدایات پر عمل کرنا ہوگا۔

# خصص یافتگان کے اجلاس میں شرکت کیلئے

- i ۔ انفرادی فرد کی صورت میں، اکاؤنٹ ہولڈر یا ذیلی اکاؤنٹ ہولڈر اور / یا وہ فرد جس کی سیکوریٹیز گروپ اکاؤنٹ میں ہوں، اور ان کی رجسٹریٹن کی تفصیلات ضوابط کے مطابق جمع کروائی گئی ہوں، وہ اصلی کمپیوٹرازڈ قومی شاختی کارڈ یا اصلی پاسپورٹ کے ذریعہ اجلاس میں شامل ہونے کے لئے اپنی شاخت کی تصدیق کروائیں۔
- ii حصص یافتگان سے درخواست کی جاتی ہے کہ وہ سی ڈی سی میں رجسٹرڈ ہونے پر اپنے کواکف، آئی ڈی نمبر اور سی ڈی سی کے اکاؤنٹ نمبر بھی اپنے ساتھ لائمیں۔
- iii کارپوریٹ ادارہ /ٹرسٹ کی صورت میں ، بورڈ آف ڈائر کیٹرز / ٹرسٹیز کی قرارداد / مخارنامہ بمعہ نامز د فرد کے دستخط کے نمونے (اگر پہلے جمع نہیں کرائے گئے ) بیش کریں۔

# عیوضی / نائب (پراکسی) کی تقرری کیلئے

- i ۔ انفرادی فرد کی صورت میں، اکاؤنٹ ہولڈر یا ذیلی اکاؤنٹ ہولڈر اور / یا وہ فرد جس کی سیکوریٹیز گروپ اکاؤنٹ میں ہوں، اور ان کی رجسٹریشن کی تفصیلات ضوابط کے مطابق جمع کروائی گئی ہوں، کو مکمل اور مہر شدہ پراکسی فار م جمع کرانا ہونگے۔
  - ii پراکسی فارم پر دو افراد گواہ ہونے چاہیے جن کے نام ، پتے اور شاختی کارڈ نمبر پراکسی فارم پرمذکور ہونے چاہیے۔
  - iii۔ اصل حق دار اور عیو ضی / نائب کے درست شاختی کارڈ یا پاسپورٹ کی تصدیق شدہ نقول پراکسی فارم کے ساتھ جمع کرانے ہونگے۔
    - iv عیوضی / نائب کو اپنا اصلی قومی شاختی کارڈ یا اصلی پاسپورٹ اجلاس کے وقت پیش کرناہو گا۔

∨۔ کارپوریٹ ادارہ / ٹرسٹ کی صورت میں ، بورڈ آف ڈائر کیٹرز / ٹرسٹیز کی قرار داد / مختارنامہ بمعہ نامز د فرد کے دستخط کے نمونے اور سمپنی کے یراکسی فارم کے ساتھ پیش کرناہوگا۔

# شاختی کارڈ ،این ٹی این سر ٹیفلیٹ اور زکوہ کیلئے

- ۔ سیکوریٹیز اینڈ المینچینج کمیش آف پاکتان کے ایس آر اوا۸۳ (۱) / ۲۰۱۲ مورخہ ۵ جولائی۲۰۱۲ بمعہ ایس آر او ۱۹ (۱) / ۲۰۱۳ مورخہ ۱۰ جنوری۲۰۱۴ بمعہ ایس آر او ۱۹ (۱) / ۲۰۱۳ مورخہ ۱۳ مارچ ۲۰۱۴ کے مطابق شاختی کارڈ نمبر کے بغیر کوئی سند منافع (ڈیویڈنڈ وارنٹ) جاری نہیں ہوگا۔ وہ انفرادی خصص یافتگان جنہوں نے اب تک درست شاختی کارڈ کی نقول جمع نہیں کرائی ہیں، انہیں دوبارہ یاددہائی کرائی جاتی ہے کہ اپنے کہ جلداز جلد مندرجہ بالا پتے پر کمپنی کے شیئر رجسٹر ار کو براہ راست بھیج دیں۔ کارپوریٹ اداروں سے درخواست کی جاتی ہے کہ اپنے قومی ٹیکس نمبر فراہم کردیں۔ شاختی کارڈ / این ٹی این کی تفصیلات فولیو نمبر کے ساتھ فراہم کریں۔
- مؤثر قومی شاختی کارڈ کی نقول یا این ٹی این کی عدم وصولی کی صورت میں کمپنیز آرڈ نینس۱۹۸۴ سیکشن ۱۹۸(۲)(اے)کے تحت ایسے شیئر ہولڈرز کے ڈیویڈنڈ وار نٹس روکنے پر مجبور ہوگی۔
- ii۔ حصص یا فتگان سے درخواست ہے کہ زکوۃ اور عشر آرڈینن ۱۹۸۰کے مطابق زکوۃ سے استشناء کے لئے اقرارنامہ جمع کروایں اور اگر پتے میں کسی طرح کی تبدیلی ہے تو وہ بھی فراہم کریں۔

# گزشتہ اجلاسِ عام کے رواداد

۲۷ ایریل ۲۰۱۷ کو منعقدہ سالانہ اجلاس عام کے رواداد کی نقول حصص یافتگان کی درخواست پر میسر کردی جائیں گی۔

# نقد منافع کی بر اہ راست ادائیگی

سیور پٹیز اینڈ ایکنچینج کمیش آف پاکستان کے مراسلہ نمبر ۸(۴) ایس ایم/سی ڈی سی ۲۰۰۸ مور ند ۵ اپریل ۲۰۱۳ کے تحت قانون کے مطابق حصص یافتگان کمپنی یافتگان براہ راست بینک اکاؤنٹ میں اپنا نقذ منافع حاصل کرنے کے حقدار ہیں۔اس طریقے سے فائدہ اٹھانے کیلئے ،انفرادی حصص یافتگان کمپنی کے شیئر رجسٹرار کو درخواست جمع کرواسکتے ہیں ۔ اس کی درخواست کمپنی کے دیب سائٹ www.pict.com.pk پر موجود ہے ۔ سی ڈی سی اکاؤنٹ ہولڈڑ اپنی درخواست براہ راست اپنے بروکر / سی ڈی سی کو جمع کرواسکتے ہیں جس کی نقل کمپنی کے شیئر رجسٹرار کے پاس جمع کروائی جائے۔منافع بین جس کی نقل کمپنی کے شیئر رجسٹرار کے پاس جمع کروائی جائے۔منافع بین حاصل کرنے کی درخواست منسلک ہے۔

# اجلاسِ عام اور سالانہ مالیاتی گوشواروں کی اطلاعات کی تر سیل

ایس آراو نمبر ۱۰۱۷ (۱) /۲۰۱۳ مور خد ۸ متبر ۲۰۱۳ کے زریعہ سکوریٹیز اینڈ ایلیچینج کمیش آف پاکستان نے کمپنی کے حصص یافتگان کو سالانہ مالیاتی گوشوارے اور اطلاعت الیکٹرونک میل (ای میل) کے ذریعے وصول کرنے کی سہولت دینے کی ہدایت کی ہے۔ ہمیں اپنے حصص یافتگان کو ،جو مستقبل میں سالانہ مالیاتی گوشوارے اور اطلاعت ای میل کے ذریعے وصول کرنے کے خواکش مند ہیں،یہ سہولت پیش کرتے ہوئے پر مسرت ہے۔ خواکش مند ہیں،یہ سہولت پیش کرتے ہوئے پر مسرت ہے۔ خواکش مند میں سالانہ مالیاتی گوشوار کی جاتی ہے کہ وہ اپنی رضامندی کا فارم ای میل کے ذریعے ارسال کریں جو کہ کمپنی کی ویب سائٹ یہ سسمیر دستیاب ہے۔ مہر بانی کر کے اس بات کا یقین کریں کہ اُن کے پاس ای میل وصول کرنے کے حقوق اور جسٹرڈ میں ایک میگی ہائٹ (IMB) ہے بڑی ہوسکتی ہیں۔ مزید یہ کہ یہ حصص یافتگان کی ذمہ داری ہے کہ وہ رجسٹرڈ ای میل چو میں کوئی بھی تبدیل کو شکیر رجسٹرار کے پاس بروقت تبدیل کرائے۔

اطلاع دی جاتی ہے کہ پاکستان انٹر نیشل کنٹینر ٹرمنل لمیٹڈ (کمپنی) کے ممبران کا سو اہو ال سالانہ اجلاسِ عام بروز پیر ۲۴ اپریل ۲۰۱۷ کو ۳۰:۰۰ بج صبح، آڈیٹوریم ہال، انسٹیٹیوٹ آف چارٹرڈ اکاؤنٹنٹس آف پاکستان، چارٹرڈ اکاؤنٹنٹس ایوینو، کلفٹن کراچی میں مندرجہ ذیل امور کو انجام دینے کے لئے منعقد کیا جائے گا۔

#### عمومي امور

- ۱- ۲۰۱۱ پریل ۲۰۱۲ کو منعقد ہونے والے سالانہ اجلاس عام کے رواداد کی توثیق کرنا۔
- ۲- سام دسمبر ۲۰۱۲ کو ختم ہونے والے سمپنی کے مالی سال کے محاسَب شدہ مالیاتی گوشوارے، بمعہ ناظمین اور محاسب کی رپورٹس ، وصول کرنا،اُن پر غور
   کرنا اور انہیں اختیار کرنا۔
- س- اسا دسمبر ۲۰۱۷ کو ختم ہونے والے مالی سال کے لئے سمپنی کے محاسب کو مقرر کرنا اور اس کا معاوضہ طے کرنا۔موجودہ محاسب ای وائے فورڈ رہوڈس چارٹرڈ اکاؤنٹنٹس ریٹائرہورہے ہیں اوربوجہ اہل ہونے کے خود کو دوبارہ تقرری کے لیے پیش کیاہے۔
- ۳- مجلس نظماء کی سفارش کے مطابق ۲۰۱۳ روپے فی خصص حتی نقد منافع کی ادائیگی پر غور کرنا، منظور کرنا اور اعلان کرنا، بمعه ۲۰۱۲ روپے فی خصص سال ۲۰۱۲ کے ضمن میں پہلے ہی دے دیے جانے والے عبوری نقد منافع کے جس کی وجہ سے ۲۰۱۲ کے لیے نقد منافع کی مجموعی رقم ۵ء۲۷روپے فی خصص ہو جائے گی۔
  - ۵- صدر اجلاس کی اجازت سے کسی بھی دیگر امور کی انجام دہی کر نا۔

### صوصی امور

مندرجہ ذیل قراداد برائے سالانہ رپورٹ ،جو کہ سالانہ بیلنس شیٹ ، منافع اور نقصان کا کھانہ ،محاسب کی رپورٹ اور ناظمین کی رپورٹ پر مشتمل ہے، کی CD/DVD/USB کے ذریعے ممبران میں گردش کی منظوری پر غور اوراسے اختیار کیاجائے۔

" طے پایا جاتا ہے کہ سالانہ رپورٹ ،جو کہ سالانہ بیلنس شیٹ ، منافع اور نقصان کا کھاتہ ،محاسب کی رپورٹ اور ناظمین کی رپورٹ پر مشتمل ہے، کی CD/DVD/USB کے ذریعے ممبران میں ان کے رجسٹرڈ پیۃ پر گردش کو منظور کیاگیا۔"

اس خصوصی امر سے متعلق کمپنیز آرڈ بننس۱۹۸۴ کی دفعہ ۱۲۰ (۱)(بی) کے تحت درکار بیان اس اجلاس کی اطلاع کے ہمراہ منسلک کیا گیا ہے جو کہ حصص یافتگان کو ارسال کیا جارہا ہے ۔

بحكم بورڈ

محمد حنین کمپنی سیریٹری

كراچى: 3 اپريل 2017

جاتی ہے۔ کمپنی کی ویب سائٹ www.pict.com.pk بھی موجود ہے جس پر کمپنی کی حالیہ سر گرمیوں کی معلومات اور مالیاتی رپورٹیس موجود ہیں۔

#### چیئر مین کا جائزہ

مجلس نظماء نے چیئر مین کی جائزہ رپورٹ کے مندرجہ جات کی توثیق کی ہے۔

#### اظهار تشكر

ہمارے لوگ کمپنی کی پائیدار ترقی کا اہم حصہ ہیں۔ کمپنی کے ناظمین ملازمین کی اعانت کو دل سے تسلیم کرتے ہیں۔ مجلس نظماء اپنے انتہائی قابلِ قدر حصص یافتگان، گاہوں، سپلائز ز اور مالیاتی اداروں کی جمایت، اعتماد اور تعاون کا تہہ دل سے شکریہ اداکرتی ہے جو کمپنی کی ترقی اور مسلسل کا میابی کاباعث ہے۔ہم تمام انضباطی اداروں کی رہنمائی اور تعاون کے بھی مشکور ہیں۔یہ مسلسل جمایت ہمارے اعتماد اور حوصلہ افزائی کا باعث بتاہے جس کی وجہ سے ہم اپنے تمام شعبوں میں عمر گی حاصل کرنے کے لیے پرعزم رہتے ہیں۔

آپ سب کا شکریہ۔

مجلسِ نظماء کی جانب سے

کرسٹین آر گونزالز کمین قفر اقبال اعوان مین مین کمینئ کے سربراہ مین

کراچی ، 31 جوری 2017

# ضابطه برائے نظم و نسق کی تعمیل

. سال 2016 سے متعلقہ ضابطہ برائے نظم و نسق، جو کہ پاکستان اسٹاک ایکنچینج کمیٹٹر کے دیے گئے لسٹنگ ضوابط میں موجود ہے، کہ تمام نقاضوں پر کلی طور پر عمل درآ مد کیاگیاہے۔اس سے متعلقہ بیان سالانہ رپورٹ کے ساتھ منسلک ہے۔

## للمجلس نظماء

فی الوقت مجلسِ نظماء سات غیر ایگز یکٹو ناظمین پر مشتمل ہے۔تمام ناظمین نمپنی کے معاملات کے مناسب انتظام میں گہری دلچیپی لے رہے ہیں۔

دورانِ سال، کمپیٹن حلیم احمد صدیقی صدارت اور مجلس نظماء سے مستعفی ہوئے اور ان کی جگہ جناب کرسٹین آر گونزالز کو صدر اور جناب شارق عظیم صدیتی کو مجلس نظماء میں آسامی کو پر کرنے کے لئے نامز دکیاگیا۔ مجلس نظماء نے کمپیٹن حلیم احمد صدیقی کی کمپینی کے لئے انتھک خدمات کو سراہاہے۔ کمپینی کے تمام ناظمین لسٹنگ ضوابط کے تقاضوں کے تحت ڈائر کیٹر زٹریٹنگ پروگرام کی سند حاصل کر چکے ہیں۔

دورانِ سال مجلسِ نظماء کے پانچ، محسابہ سمیٹی کے چار اور سمیٹی برائے انسانی وسائل و معاوضہ کے تین اجلاس منعقد کیے گئے۔ ان میں مندرجہ ذیل نے شرکت کی:

کت	اجلاس می <u>ں</u> شر		ممبر			
کمیٹی برائے انسانی وسائل ومعاوضہ	محسابه سمینٹی	مجلس نظماء	سمیٹی برائے انسانی وسائل ومعاوضہ	محسابه سميثي	ناظمین کے نام	سريل نمبر
-	-	1	-	-	كييبان حليم احمد صديقى (مستعفى 8 مارچ 2016)	1
3	3	4	X	X	جناب عاصم اے صدیقی (مستعنی ہوئے محسابہ سمینٹی اور سمینٹی برائے انسانی وسائل ومعاوضہ سے 25 اگست 2016)	2
-	4	5	-	X	جناب رومن فلپ ایس ریئیں	3
3	-	4	X	-	جناب کرسٹین آر گونزالز	4
-	3	3	-	X	جناب رافل ڈی کونسنگ جونیئر	5
2	-	4	X	-	جناب ہنس اول مدُسن	6
-	-	2	-	-	جناب جوز ایم ڈی جیسس	7
-	1	2	X	X	جناب شارق عظیم صدیقی (26 اپریل 2016 کو محسابہ سمیٹی اور 25 اگست 2016 میں سمیٹی برائے انسانی وسائل ومعاوضہ کے ناظم نامز دہوئے)	8

وہ ناظمین جو مجلس نظماء اور کیٹیول کے کچھ اجلاس میں شرکت نہیں کر سکے، ان کو اجازت برائے عدم موجود گی دی گئی۔

# كار بوريث اور مالياتی ر بور ٹنگ فريم ورک

- سنگینی کی انتظامیہ کی جانب سے تیار کی جانے والے مالیاتی گوشوارے شفافیت کے ساتھ سمپنی کے معاملات کے حالات، کاروباری نتائج، نقدی بہاؤ اور اکو کئ میں تبدیلیوں کو منصفانہ طور پر پیش کرتے ہیں۔
  - سمپنی مالیاتی کھاتوں کو مناسب طریقے سے ترشیب دیتی ہے۔

- \* مالیاتی گوشواروں کی تیاری میں مناسب حساب داری پالیسیاں مسلسل لاگو کی گئی ہیں اور حساب داری اندازے معقول اور دانشمندانہ فیصلوں پر مبنی ہیں۔
- \* مالیاتی گوشواروں کی تیاری میں پاکتان میں لاگو ہونے والے بین لاقوامی مالیاتی رپورٹنگ معیارات (International Financial Reporting) کی عملار آمد کیا گیا ہے۔ (Standards
  - \* اندرونی کنٹرول کا نظام نہ صرف بہترین انداز میں مرتب والاً و کیاگیاہے بلکہ اس بات کی باقائدہ نگرانی بھی کی جاتی ہے۔
    - \* جاری ادارہ کی حیثیت سے نمپنی کی اہلیت پر کوئی قابلِ ذکر شکوک و شبہات نہیں ہیں۔
  - \* کے بہترین طریقوں میں کوئی تفصیل کے مطابق کارپوریٹ گورننس کے بہترین طریقوں میں کوئی material departure نہیں کیاجاتا۔
    - \* اہم کاروباری اور مالیاتی اعدادوشار کا ایک خلاصہ سالانہ رپورٹ کے ساتھ ملحق ہے۔
    - \* شکیس اور لیوی کی شکل میں قومی خزانے میں شراکت کے بارے میں معلومات مالی گوشواروں کے متعلقہ نوٹس میں دی گئی ہیں۔
- \* کمپنی تمام اہل ملاز مین کے لئے ایک پراویڈٹ فنڈ اسکیم چلاتی ہے۔ 31 دسمبر 2016 پراس فنڈ کی سرمایہ کاری کی مالیت 338.730 ملین روپے ہے۔

#### ضابطه اخلاق

کمپنی کے ضابطہ کی بنیادی اقدار سپائی، دیانتداری اور کشادگی بمعہ انسانی حقوق کا احترام اور ملاز مین کی بہتری پر مبنی ہے۔ کمپنی کا ضابطہ اخلاق اخلاق اخلاق اقدار سے متعلق رہنمااصولوں کو فروغ دیتاہے جس میں مفادات کا تصادم، ملاز مین کے حقوق، وغیرہ سے متعلق اصول شامل ہیں۔ مجلس نظماء اس بات کو یقینی بناتا ہے کہ ضابطہ اخلاق تمام ملاز مین تک پہنچے اور وہ اس کو سمجھیں اور اس پر عمل کریں۔ضابطہ اخلاق کے نفاذ اور اس کی گرانی کے لئے ذمہ داری اعلٰی قیادت کو سونچی گئی ہے۔ضابطہ اخلاق کمپنی کی ویب سائٹ پر بھی دستیاب ہے۔

### ادارے کی ساجی ذمہ داری

کمپنی مجموعی طور پر کاروباری حالات کے تناظر میں ساجی،ماحولیاتی اور اخلاقی معاملات کے بارے غور و حوض کرتی ہے۔ کمپنی اپنے سے وابستہ تمام افراد کے بہترین مفاد میں کام کرنے کے لیے پُرعزم ہے،خاص طور پر اس کمیونٹی میں جس میں ہم رہتے ہیں،ہمارے لیے گاہگ بنانے کا باعث ہے۔

دورانِ سال سمپنی نے 3 ملین روپے رابعہ عظیم ٹرسٹ (ایک متعلقہ ادارہ) کونادار بچوں کی فلاح کے لئے چلائے جانے والے لے پالک اسکول کے نظام کی بحالی اور ان کے روز مرہ کے خرچے کے لئے عطیہ کیا۔ سمپنی کے ملاز مین نے سابق ذمہ داری کی سر گرمی کے طور پر بچوں کے در میان تحاکف کی تقسیم کے لئے ایس اوالیس ولیج کا دورہ کیا۔

## نمایاں تبدیلیاں اور معاہدے

31 دسمبر 2016 سے اس رپورٹ کی تاریخ تک کوئی نمایاں تبدیلیاں اور معاہدے سمپنی کے مالیاتی گوشواروں پراٹرانداز نہیں ہوئے سوائے فائنل ڈیویڈنڈ جو آئندہ سالانہ اجلاسِ عام میں اراکین کی منظوری سے مشروط ہے۔اس اعلان کا اثر اگلے سال کے مالیاتی گوشواروں میں لیا جائے گا۔

## تر سيل

ارا کین کے ساتھ را لطے کو اعلی ترجیح دی جاتی ہے۔سالانہ رپورٹ کمپنیز آرڈیننس 1984 کے مطابق مخصوص اوقات کے اندر حصص یافتگان کو تقسیم کردی

ہم مجلس نظامء کی جانب سے اختتام مالی سال 31 وسمبر 2016 (سال 2016) کے لئے سمپنی کے محاسب شدہ مالیاتی گوشوارے بمعہ محاسب کی رپورٹ کو پیش کرنے پر مسرور ہیں۔

# کاروباری کار کردگی

حریفوں کی طرف سے شدید مقابلے کے باوجود دوران سال ممپنی نے اپنی تاریخ کی سب سے زیادہ آمدنی اور حجم حاصل کیاہے ۔ سمپنی اپنی کاروباری کار کردگی میں متواتر اضافہ کررہی ہے اور کراچی بندرگاہ پر کنٹینر ٹریفک میں اضافے کا فائدہ اٹھاتے ہوئے دورانِ سال 828,904 ٹی یوز (بیس فٹ برابر یونٹ)

# مالیاتی کار کردگی

2015	2016	
ز ارول میں	روپ ۽	
8,828,244	9,295,474	آمرنی ب
4,285,155	4,627,477	خام منافع
3,731,670	4,137,172	محصولات سے قبل منافع
2,456,581	2,748,623	محصولات کے بعد منافع

جم کے نمو میں اضافے کی وجہ سے سال 2016 کے دوران کمپنی نے 9,295.474 ملین روپے کی آمدنی حاصل کی جو کہ پیچھلے سال کے 8,828.244 ملین رویے کے مقابلے میں 5.3 فیصد زیادہ ہے۔

استعداد کے اضافے ،لاگت کی سخت روک تھام اور ایندھن کی قیمتوں میں استحقام کی بدولت سال 2016 کے دورا ن خام منافع 4,627.477 ملین روپے رہا جو کہ گزشتہ سال کے 4,285.155 ملین روپے کے مقابلے میں 8 فیصد زیادہ ہے۔ منافع بعد از محصولات 2,748.623 ملین روپے رہاجو کہ گزشتہ سال کے 2,456.581 ملین رویے کے مقابلے میں 11.9 فیصد زیادہ ہے۔

کار پوریٹ اعزازات اور اعترافات یہ بات قابلِ مسرت ہے کہ پاکستان اسٹاک ایکمچینج لمیٹٹر نے متواتر سال 2014 اور 2015 کے لئے آپ کی سمپنی کو 25 اعلی ترین کپہنیوں میں شار کیا ہے۔ مزید یہ کہ آپ کی عمینی کومینتجمنٹ ایسوسی ایشن آف پاکستان (Management Association of Pakistan) کی جانب سے کارپوریٹ ایسیکنس الوارڈ (Corporate Excellence Award) بھی بیش کیاگیاہے۔

مستقبل قیاس میں متعدد چیلنجوں بشمول کراچی بندر گاہ میں حریفوں کی جانب سے سخت مقابلے کے باوجود کمپنی تاریخی کامیابیوں کے تسلسل اور اپنے کاروبار کو مسلسل آگے بڑھانے کے لیے پُر عزم ہے۔ مزید ، آپ کی شمپنی استعداد کو بڑھانے اور اپنے گاہوں کو بہتر خدمات فراہم کرنے اور پیداوار کے اعلی معیار کو حاصل کرنے کے لیے کوشال ہے۔

تر قیاتی کامیابیوں کے فوائد کی منتقلی کے پیشِ نظر خصص یافتگان کو ناظمین کی جانب سے فائنل کیش ڈیویڈنڈ 6.3 روپے فی شیئر ( 63 فیصد فی عمومی شیئر 10 روپے) کی سفارش کی گئی ہے جو کہ آئندہ سالانہ جنرل میٹنگ میں اراکین کی منظوری کے تابع ہے۔ مزکورہ بالاڈیویڈنڈ عبوری ڈیویڈنڈ 21.2 روپے فی شیئر (212

فیصد فی عمومی شیئر کے 10 روپے)کے علاوہ ہے جو کہ پہلے ہی سال کے دوران ادا کر دیئے گئے ہیں۔ سال کے دوران مندرجہ ذیل تحضیصات کی گئی ہیں:

روپے ہزاروں میں	
1,422,152	غير منقسمه منافع - 31 وسمبر 2015
(982,378)	حتى كيش دُيويدُندُ ختم شده سال 31 دسمبر 2015 - 9 روپ في خصص
2,748,623	سال 2016 كا بعداز محصولات منافع
(2,314,047)	عبوری کیش ڈاپویڈنڈ ختم ہونے والے سال 31 و سمبر 2016 - 21.2 روپے فی تحصص
874,350	غير مختص منافع فرستاده
	بعد کے اثرات
687,665	مجوزه ختمی ڈیویڈنڈ 6.3 روپے فی خصص
3,001,712	کل ڈیویڈنڈ سال کے لئے 27.5 روپے فی حصص

# في خصص آمدني

بنیادی اور خفیف آمدنی 25.18 روپ فی عمومی حصص ہے بلمقابل گزشتہ سال کی 22.51 روپ فی حصص کے۔

## خصص داروں کا خاکہ

سالانہ ربورٹ میں وسمبر 31 وسمبر 2016 کے مطابق ممپنی کی حصص داری کا خاکہ اور اس کی اضافی معلومات شامل ہیں۔

ناظمین، ایگزیکٹوز اور ان کے شریکِ حیات اور نابالغ بچوں نے ممپنی کے حصص کی خرید و فروخت نہیں کی ہے،علاوہ اس کے جو حصص داروں کے خاکہ میں ظاہر کی گئی ہیں۔ایگزیکٹوز کا مطلب سمپنی کے سربراہ(چیف ایگزیکٹو آفیسر)، سربراہ عمل کاری(چیف آپریٹنگ آفیسر)،حساب داراعلی(چیف فنانشل آفیسر)، داخلی محسابہ کے سربراہ، سمپنی سیرٹری اور دیگر ایگز یکٹوز جنہیں مجلس نظماء نے اس مقصد کے لیے نامز دکیا ہے۔

بیلنس شیٹ کی تاریخ کے مطابق، انٹر نیشل کنٹینر ٹرمینل سروسز،انکارپوریٹڈ، (آئی سی ٹی ایس آئی) ملیا، فلیپائن میں رجسٹرڈ ایک سمپنی بالواسطہ طور پر 64.54 فیصد خصص داری کی مالک اور حمینی کی پیرنٹ ہے۔

موجودہ محاسبین ای وائے فورڈر ہوڈس (EY Ford Rhodes) ، چارٹر ڈ اکاونٹنٹس آیندہ سالانہ اجلاسِ عام کے اختتام پر ریٹائر ہورہے ہیں اور بوجہ اہل ہونے کے خود کو دوبارہ تقرّری کے لیے پیش کیاہے۔ محسابہ سمیٹی نے سال 2017 کے لیے دوبارہ تقرّری کی سفارش کی ہے جس کی مجلس نظماء نے تو ثیق کردی ہے۔

# خطرات اور غیر لیمینی کیفیات اور ان کی تخفیف

تھینی اپنے کاروباری معاملات کو دربیش خطرات کو انفرادی طور پر توجہ دیتی ہے۔انتظامیہ ان خطرات کے ادراک کے لئے حکمتِ عملی کا تعین کرتی ہے جس میں بچنا ، منتقل کرنا ، کم کرنا اور قبول کرنے جیسی حکمت عملی شامل ہوتی ہیں۔مالیاتی خطرات کے بارے میں مالیاتی گوشوارے کے نوٹ 26 میں تفصیل بیان کی گئی ہے جس میں قرضے ، سالیت ،شرحِ مبادلہ ،شرحِ سود ،ایکویٹی کی قیمت اور سرمائے سے متعلق خطرات کے بارے میں بیان کیا گیاہے۔



مجھے کمپنی کے سولہویں سالانہ اجلاسِ عام میں معزز خصص یافتگان کا استقبال اور حمپنی کی سالانہ رپورٹ اور محاسب شدہ مالیاتی گوشوارے ختم شدہ سال 31 دسمبر 2016 کو پیش کرتے ہوئے بہت زیادہ خوشی محسوس ہو رہی ہے۔

میں پی آئی سی ٹی کی انتظامیہ کی انتقک محنت سے بے حد مسرور ہوں، جو سال 2016 میں کراچی بندرگاہ میں حریفوں کی جانب سے سخت مقابلے کے باوجود، حجم کے نمو سمیت آمدنی اور منافع میں اضافے کے حصول کا باعث بنا۔

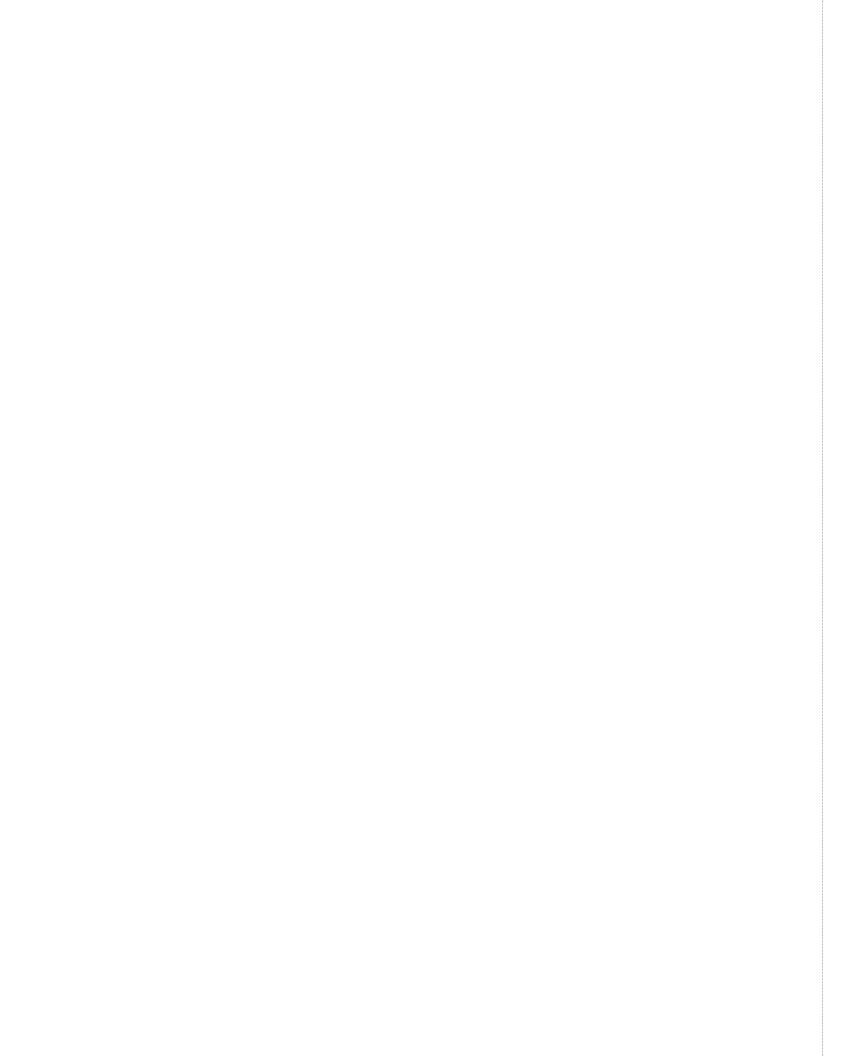
سال کے دوران کمپنی نے 828,904 ٹی ای یوز (بیں فٹ برابر یونٹ) سنجالے جو کہ پی آئی سی ٹی کی تاریخ کی سب سے بلند ترین سطح ہے۔ہمارے نمو کا حصول قابلِ ستائش ہے اور یہ سب اللہ کے فضل و کرم سے اور ہماری پیشہ ورانہ ٹیم کی مکمل لگن سے ممکن ہوا۔

کمپنی کی کوشش ہے کہ اپنے حصص یافتگان کی قدر بڑھانے کو مدِ نظر رکھتے ہوئے زیادہ سے زیادہ کاروباری مجم حاصل کرے اور کاروباری پھیلاؤ کو یقینی بنائے (بذریعہ منافع کو توسیعی منصوبوں کے لیے بروئے کار لاتے ہوئے) تاکہ پاکستان کے کنٹینر کے حجم میں خاطر خواہ حصہ داری حاصل ہو۔

حصص یافتگان کی منتکم آمدنی کو بر قرار رکھنے کے لئے نمپنی کے ناظمین نے ختم شدہ سال 31 دسمبر 2016 کے لئے حتمی کیش ڈیویڈنڈ @ 63 فیصد (یعنی 6.3 رویے فی عام شیئر) کی سفارش کی ہے۔

میں پی آئی سی ٹی کی جانب سے نمپنی سے وابستہ تمام افراد اور اداروں کا مشکور ہوں جنہوں نے ہمیشہ پی آئی سی ٹی کی انتظامیہ کی حمایت اور ان یر اعتاد کا مظاہرہ کیا جس کی بنیاد پر ہماری نظریں اگلے سال کی کامیابیوں کی جانب مر کوز ہیں۔

> كرسين آر گونزالز چیر مین کراچی، 31 جنوری 2017



# **Form of Proxy**

The Company Secretary
Pakistan International Container Terminal Limited
Berths # 6-9, East Wharf
Karachi Port, Karachi.

I/We,	S/o. D/o. W/o	of
b	being a member of Pakistan International Contain	er Terminal Limited
(the Company) and holder of	Shares as per Share Register Folio N	No and/
or CDC Participant I.D. No	and Sub Account No	hereby appoint
Mr./Mrs./Miss	of	or
	of	
Annual General Meeting of the Compa	attend, speak and vote for me / us and on my / ou any to be held on April 24, 2017 at Auditorium F artered Accountants Avenue, Clifton, Karachi, and	Hall, the Institute of
As witnessed given under my / our han	d(s) day of 2017	
Witnesses:		Signature on
1. Name		Rs 5/- Revenue Stamp
Address		
CNIC No.		
Signature		
2. Name	Shareholder's Folio N	0
Address	CDC A/c No:	
CNIC No	NIC No:	
Signature	Dated:	

#### Notae

- 1. A member entitled to attend and vote at the meeting may appoint another person as his/her proxy who shall have such rights as respects attending, speaking and voting at the meeting as are available to a member.
- 2. The proxy in order to be valid must be signed across Five Rupees Revenue Stamp and should be deposited with the Company not later than 48 hours before the time of holding the Meeting.
- 3. The proxy shall authenticate his/her identity by showing his/her original CNIC or original passport and bring folio number at the time of attending the meeting.
- 4. Signature should agree with the specimen signature registered with the Company.
- 5. CDC shareholders and their Proxies must attach either an attested photocopy of their Computerised National Identity Card or Passport with this Proxy Form.
- 6. In case of proxy by a corporate entity/trust, Board of Directors/Trustees resolution/power of attorney with specimen signature and attested copies of CNIC or Passport of the proxy shall be submitted along with the proxy form.

# برانسى فارم

کمپنی سینکریٹری پاکتان انٹر نیشل کنٹینر ٹرمینل کمیٹڈ برتھ نمبر ۲-۹ ایسٹ وہارف، کراچی پورٹ، کراچی۔

ا الله الله الله الله الله الله الله ال			
آف پاکستان، چارٹرڈ اکاؤنٹنٹس الوینو، کلفٹن کراچی میں بھی التوا کی صورت اپنا / ہمارا بطور مختار (پراکسی) مقرر کر			کو اپنے/ہمارے ایماء پر' منعقد ہونے والے سمپنی ۔
	_ ۱۰۱۷ء کو دستخط کئے گئے۔		تا ہوں / کرتے ہیں۔
			واہان:
			ا_ نام:
و ستخط پانچ روپے کے			پية:
ريونيواسٹمپ پر		) کارڈ نمبر:	كمييو ٹرائزڈ قومی شاختی
			دستخط:
حصص یافتگان فولیو نمبر			۲_ نام:
سی ڈی سی شر کا اآی ڈی نمبر			پة:
کمپیوٹرائزڈ قومی شاختی کارڈ نمبر		) کارڈ نمبر:	كمييو ٹرائزڈ قومی شاختی
<u></u>	_		د شخط:
			نوط:
کو بطور نائب شرکت کرنے اورووٹ دینے کا حق تفویض	ا مجاز ہو،اپنی جگہ کسی اور شخص	جو اجلاس میں شر کت اور ووٹ دینے کا	ا۔ یک ممبر (رکن) کرسکتاہے۔
کرے اور پانچ روپے کی رسیدی ٹکٹ پردستخط کرنے کے	اس فارم کو مکمل طور سے پُر َ لے ساتھ جمع کردے۔	) جو اجلاس میں شرکت نہیں کر سکتا، وہ ) ہونے سے کم از کم ۸۴ گھنٹے قبل کمپنی کے	۲_ ایک ممبر (رکن) بعد اجلاس شروع
		نائب کو اینااصل کمپیوٹرائزڈ قومی شاختی کا	

۵۔ سی ڈی سی خصص یافتگان اور ان کا نائب کے کمپیوٹرائزڈ تومی شاختی کارڈ یا پاسپورٹ کی مصدقہ نقول بھی اس پروکسی فارم کے ساتھ منسلک کرنی ہوگی۔

۲۔ کارپوریٹ ادارہ / ٹرسٹ ہونے کی صورت میں بحیثیت ممبر (رکن)، بورڈ آف ڈائز یکٹرز / ٹرسٹیز کی قرارداد / پاور آف اٹارنی کے نمونہ دستخط
 کے ساتھ،نائب کے کمپیوٹرائزڈ قومی شاختی کارڈ باپاسپورٹ کی مصدقہ نقول بھی اس پروکسی فارم کے ساتھ منسلک کرنی ہوگی۔

٧۔ دستخط كا نمونہ جو كمپنى كے ريكاؤ ميں جمع /درج ہے، اس سے اتفاق ہونا چاہيے۔

#### PAKISTAN INTERNATIONAL CONTAINER TERMINAL LIMITED

	Admission Slip
24 April 2017 at 10:30 a.m. at Auditorium	kistan International Container Terminal Limited scheduled on Monday Hall, the Institute of Chartered Accountants of Pakistan, Chartered adly bring this slip duly signed by you for attending the Meeting.
Folio No	COMPANY SECRETARY
Name	
Joint holder(s), if any, i) ii) iii)	
	Signature (s)

#### NOTES:

- i) The signature of the shareholder must tally with the specimen signature on the Company record.
- ii) Shareholders are requested to hand over duly completed admission slips at the counter before entering the meeting premises.

THIS ADMISSION SLIP IS NON TRANSFERABLE

# REQUEST / CONSENT FORM FOR ELECTRONIC TRANSMISSION OF AUDITED FINANCIAL STATEMENTS AND NOTICE OF GENERAL MEETINGS (GMs) THROUGH E-MAIL

<u>L-IVI/AII</u>	=												
The Share Registrar (Pakistan International Container Terminal Limited) M/s Technology Trade (Pvt.) Limited Dagia House, 241-C, Block-2, PECHS, Off: Shahra-e-Quaideen, Karachi.													_
Sub: Request / Consent for electronic transmission of auce-mail	lited fir	<u>nanc</u>	ial s	state	<u>eme</u>	<u>nts</u>	and	no	tice (	of G	M th	roug	<u>jh</u>
I/we hereby give my/our consent and opt to receive Annua GMs of Pakistan International Container Terminal Limited ( In pursuance of SRO No. 787 (I)/2014, dated September Commission of Pakistan (SECP). I/we am/are pleased to p	Compa er 08,	any) 201	thro 4, is	ough ssue	n e-r ed b	mail by th	l (Ele ne S	ectro Secu	onic uritie	Trar s &	nsmis Excl	ssion	1),
Name of the Shareholder(s)													
Folio No. / CDC Participants ID A/C No.													
CNIC No.					-						-		
Passport No. (incase of foreign shareholder)													
Land Line Phone Number													

It is stated that the above-mentioned information is correct and that I/We will intimate the changes in the abovementioned information to the Company and the concerned Share Registrar as soon as these occur.

I/we hereby further authorize Company to update my/our particulars mentioned above in the member register of the Company alongwith email address mentioned.

I/we undertake that by sending the Audited Financial Statements and Notices through e-mail by the Company, the Company shall be considered compliant with relevant requirements of sections 50, 158 and 233 of the Companies Ordinance, 1984. In case a hard copy of Audited Financial Statements and/or Notice of GMs of the Company is desired, specific request for the same will be made.

Signature of the Shareholder(s)

Cell Number

Valid E-mail address

	Communication address of the Company	Communication address of the Share Registrar
Postal	Pakistan International Container Terminal Limited Berths No. 6-9, East Wharf, Karachi Port, Karachi	Technology Trade (Pvt.) Ltd. Dagia House, 241-C, Block-2, PECHS, Off: Shahrah-e-Quaideen,, Karachi.
e-mail address	investor-relations@pict.com.pk	mail@ttpl.com.pk

#### Notes:

- o Please attach attested photocopy of the valid CNIC / valid Passport.
- o This Request Form is optional and not compulsory.
- o The shareholders who hold shares in physical form are requested to submit the above information to the Share Registrar at the address as mentioned above.
- o The shareholders who are maintaining shareholding under Central Depository System (CDS) i.e. in CDC are advised to submit the above information to their Participant / CDC Investor Account Services.

#### REQUEST FORM (E-DIVIDEND)

The Share Registrar (Pakistan International Conta M/s Technology Trade (Pvt.) Limited Dagia House, 241-C, Block-2, PECHS, Off: Shahra-e-Quaideen, Karachi.				*			С	ate:			
I/We, Mr. / Ms / Mrs			 	 S/d	э, [	)/o,	W/d	ο,	 		
being the registered Limited (Company) hereby authorize the Compartime to time in the below mentioned bank account	ny to c										
(i) Shareholder's detail											
Name of the Shareholder(s)											
Folio No. / CDC Participants ID A/C No.											
CNIC No.				-						-	
Passport No. (in case of foreign shareholder)		,									
Land Line Phone Number											
Cell Number											
Valid E-mail address											
(ii) Shareholder's bank detail											
Title of the Bank Account											
Type of Bank Account											
Bank Account Number											
Bank's Name											
Branch Name and Branch Code No.											
Full mailing address and contact No. of Branch											

It is stated that the abovementioned information is correct, that I/We will intimate the changes in the above mentioned information to the Company and the concerned Share Registrar as soon as these occur.

I/We hereby further authorize Company to update my/our particulars mentioned above in the member register of the Company along with email address mentioned.

Signature of the Shareholder(s)

#### Notes

- Please attach attested photocopy of valid CNIC/ valid Passport.
- This Request Form is optional and not compulsory.
- In case of Joint shareholders, all joint shareholders are required to sign this form.
- The shareholders who hold shares in physical form are requested to submit the above information to the concerned Share Registrar.
- Shareholders maintaining their shareholdings under Central Depository System (CDS) are advised to submit this form directly to relevant Participant / CDC Investor Account Service.

www.jamapunji.pk





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#### Pakistan International Container Terminal Ltd.

Registered & Terminal Office: Berths 6-9, East Wharf, Karachi Port, Karachi, Pakistan. UAN: (+9221) 111 11 PICT (7428) Fax: (+9221) 32854815 www.pict.com.pk



