



# AHMAD HASSAN TEXTILE MILLS LTD

*Corporate Briefing Session  
for the Year 2021-2022*



# OVERVIEW

**Ahmad Hassan Textile Mills Limited (the Company) was incorporated in Pakistan on December 03, 1989 as a Public Limited Company under the repealed Companies Ordinance, 1984 (now the Companies Act, 2017). Its shares are quoted on Pakistan Stock Exchange Limited. The Company is principally engaged in the manufacturing and sale of fabric. The Company is also engaged in yarn **trading business**. Registered/Head office of the Company is situated at 46-Hassan Parwana Colony, Multan.**



# BUSINESS SEGMENTS

- WEAVING





# UNIT LOCATIONS

- *Weaving*

M. M. Road, Chowk Sarwar Shaheed, District Muzaffargarh.

# MAJOR PRODUCTS

## WEAVING

- Twills
- HB
- Panama
- BFC
- Satins
- CVC
- Canvas





# KEY BUYERS

WEAVING

- Kohinoor Textile Mills Ltd
- Sareena Textile Industries
- US & Dynamo Mills (Pvt) Ltd.
- Ali Murtaza Associates
- Sadaqat Limited
- SN International
- Liberty Mills Ltd.
- Shafitexcel Limited

# PROFIT OR LOSS STATEMENT

## For the year ended June 30, 2022

Heads	2022	2021	Variance	Percentage
	Rupees (Million)			
Sales - net	5,545	3,798	1,747	45.99%
Cost of sales	(5,207)	(3,509)	(1,697)	-48.37%
Gross profit	338 .460	288.79	49.67	17.20%
Other income	2.850	20.47	17.62	86.07%
Profit / (Loss) on trading	14.424	0.201	14.27	7086%
Distribution cost	(19.560)	(10.934)	-8.63	-78.89%
Administrative expenses	(60.331)	(43.422)	-16.91	-38.94%
Other operating expenses	(19.140)	(15.689)	-3.46	21.99%
Finance cost	(50.693)	(189)	-23.99	89.82%
Profit before taxation	206.009	212.711	6.702	-3.15%
Taxation	(4.686)	(44.923)	-40.24	89.57%
Profit after taxation for the year	201.322	167.786	33.53	20%

# BALNCE SHEET

## As at June 30, 2022

### Assets Side.. 1/2

Heads	2022 (Rs Million)	2021 (Rs Million)
Property, plant and equipment	1,691.677	1,377.37
Long term deposits	11.712	12.39
<b>NON-CURRENT ASSETS (TOTAL)</b>	<b>1,703.389</b>	<b>1,389.762</b>
Stores, spare parts and loose tools	35.699	38.91
Stock-in-trade	1,394.834	838.60
Trade debts	216.815	403.73
Loans and advances	84.896	57.186
Due from Government	95.931	16.599
Other receivables	3.22	3.215
Short term investment	18.65	32.801
Cash and bank balances	1.851	4.4 42
<b>CURRENT ASSETS (TOTAL)</b>	<b>1,851.899</b>	<b>1,395.483</b>
<b>TOTAL ASSET</b>	<b>3,555.289</b>	<b>2,785,245</b>



# BALANCE SHEET

## As at June 30, 2022

## Equity and Liabilities Side...2/2

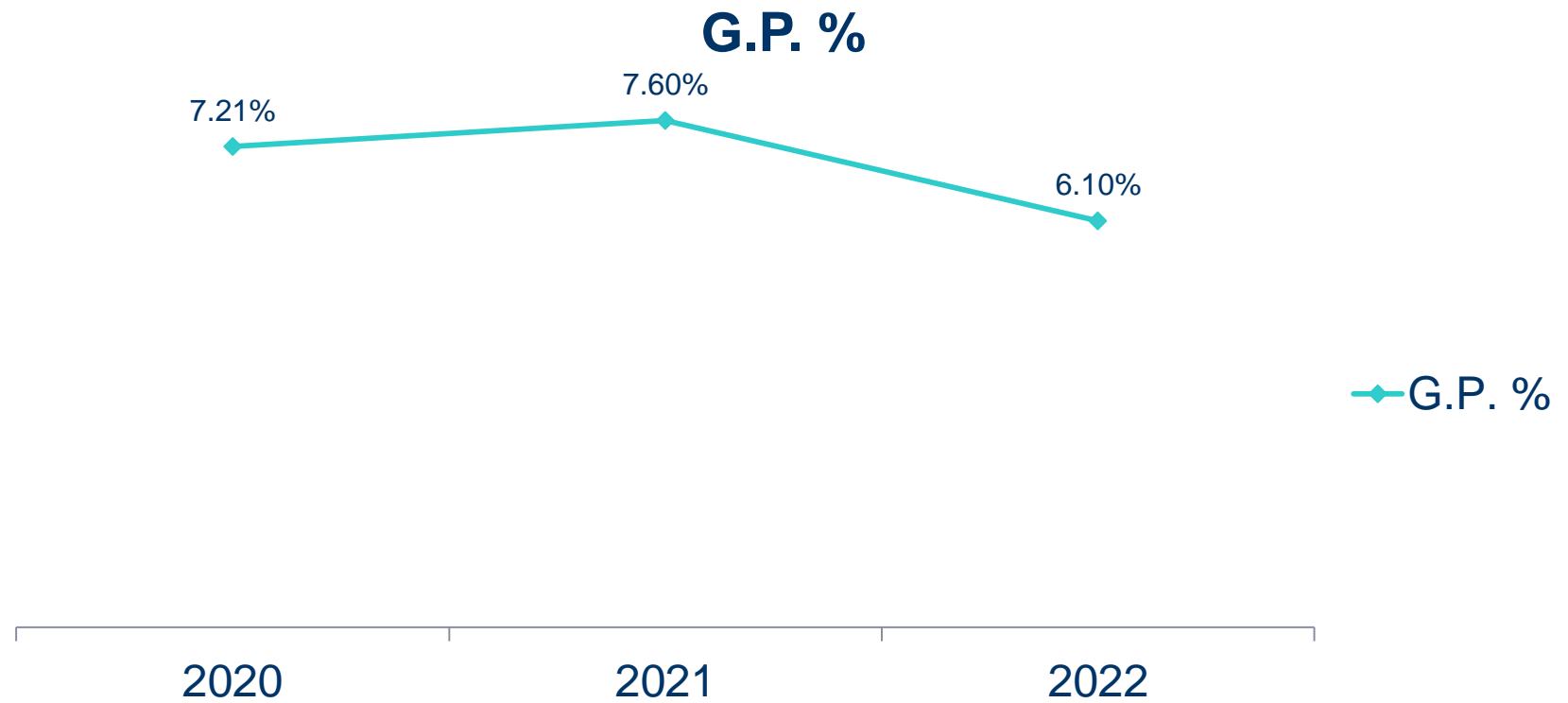
Heads	2022 (Rs Million)	2021 (Rs Million)
<b>EQUITY:</b>		
Issued, Subscribed and Paid up capital	84.715	84.715
Capital Reserve	32.746	32.746
Revaluation Surplus	547.739	343.784
Un appropriated profit	1,060.732	860.442
Subordinated loans	62.500	62.500
<b>EQUITY (TOTAL)</b>	<b>1,788.433</b>	<b>1,384.187</b>
Long term loans and financing	22.494	241.475
Liabilities against assets subject to finance lease	0.992	1.594
Deferred Income - Government Grant	0.000	102.493
Deferred taxation	71.153	104.052
Gas infrastructure development Cess	14.426	25.796
Trade and other payables	868.066	662.661
Unclaimed dividend	3.726	3.474
Short Term Finances	405.858	204.752
Current portion of non-current liabilities	102.395	104.439
Accrued finance cost	14.645	4.691
Provision for taxation	62.737	48.019
<b>LIABILITIES (TOTAL)</b>	<b>1,457.429</b>	<b>1,401.058</b>
<b>TOTAL EQUITY &amp; LIABILITIES</b>	<b>3,555.289</b>	<b>2,785.245</b>

# KEY FINANCIAL INDICATORS...

Ratio	2022	2021
Gross Profit (%)	6.10	7.60
Net Profit (%)	3.63	4.42
Inventory Turnover (times)	4.66	4.95
Total Assets Turnover (times)	1.75	1.46
Return on Capital Employed (%)	0.10	0.12
Debt to Equity Ratio (%)	1.06	1.11
Current Ratio (%)	1.27	1.36
Interest Coverage (times)	5.06	8.96

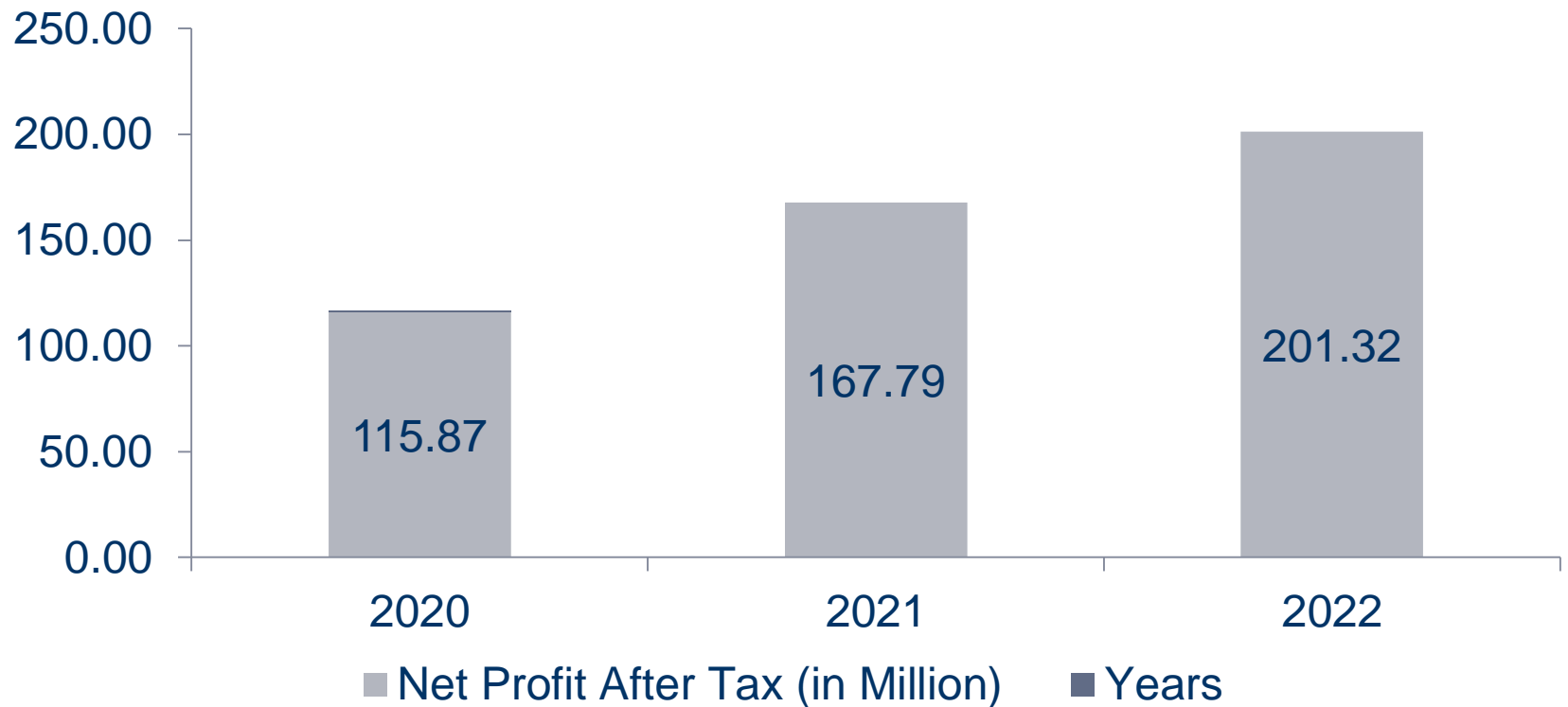
# FLASH BACK.....

## GROSS PROFIT (GP) %

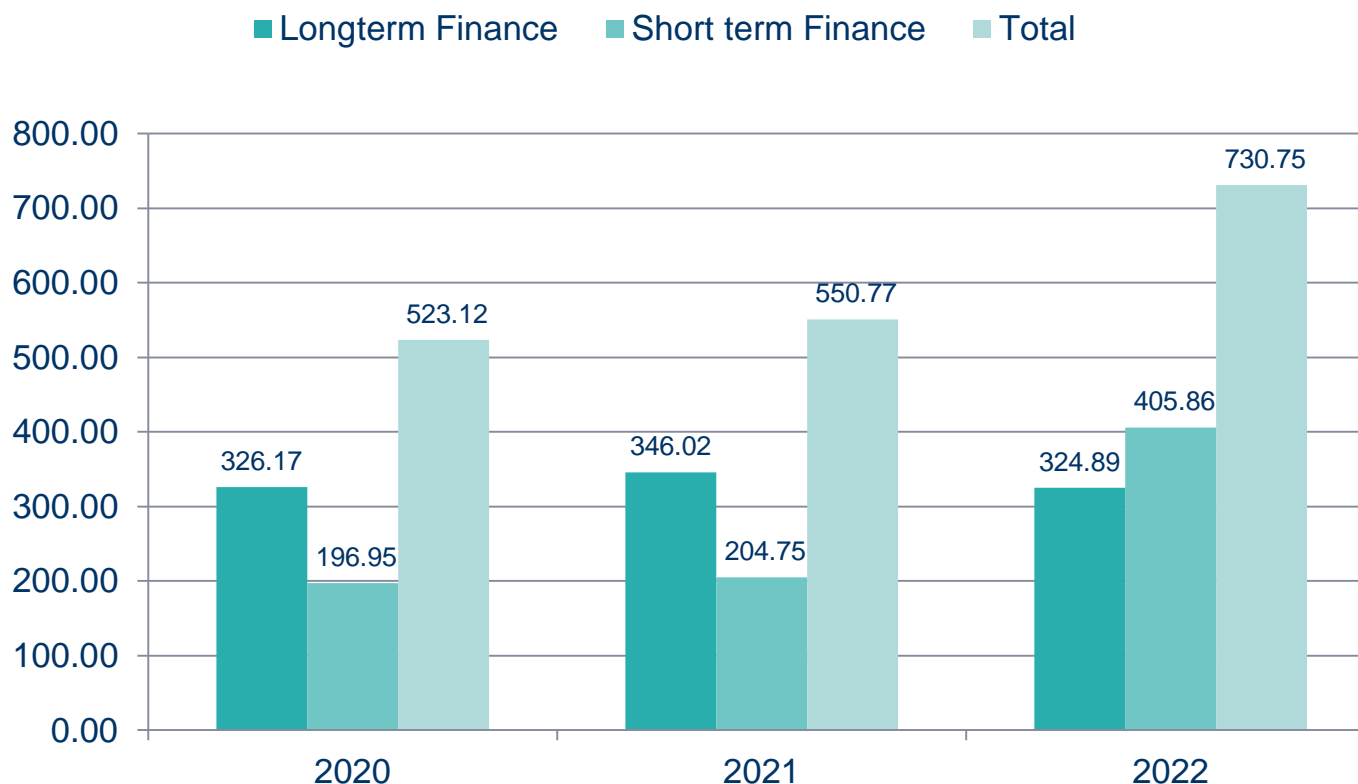


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## PROFIT/(LOSS) AFTER TAX(RS IN MILLION)



# DEBT SUMMARY.....(RUPEES IN MILLION)



# SWOT ANALYSIS .....

## BASED UPON FINANCIAL YEAR 2022

### STRENGTH

- Experienced Board members
- Qualified Staff
- Latest machinery
- Reputed brand
- Economies of scale

### WEAKNESSES

- Low export
- Low GP %
- High taxation
- Market penetration
- Expensive raw material

### OPPORTUNITY

- New local market
- Market trends
- Means of communication
- Staff commitment
- Severe competition

### THREAT

- Change in laws
- Highly Fluctuation in exchange rates
- Emerging competitors
- Unpredictable economy
- IT obsolescence

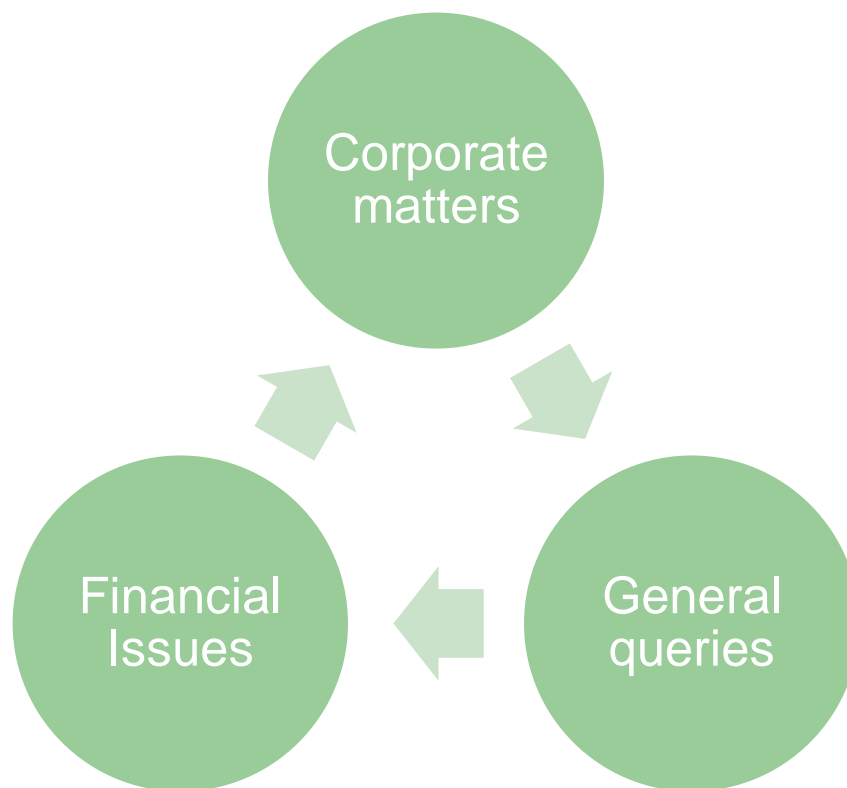
# CORPORATE SOCIAL RESPONSIBILITIES AND ENVIRONMENTAL CARE (CSR)

*We have performed major CSR activities during the year...like*

- Quality food to our staff at subsidize rates
- Free medical camps for employees and native populations
- Scholarships to talented children of the staff
- Sports tournaments
- Aftari in ramazan mubarak
- Tree plantation campaign
- Special insurance coverage



# QUESTION ANSWER SESSION







AHMAD HASSAN TEXTILE MILLS LTD

Thank you for your  
participation