

“CORPORATE BREIFING SESSION” DAWOOD EQUITIES LIMITED



“ Safety is our Mantra ”

DAWOOD

“PSX & PMEX LICENSE HOLDERS” SECP BROKERS



Securities & Exchange
Commission of Pakistan



PAKISTAN
STOCK EXCHANGE
LIMITED

Broker Registration
Code
PSX 058
PMEX BRC- 347



PAKISTAN
MERCANTILE
EXCHANGE

P M E X

TREC HOLDER
058

MEMBERSHIP CODE
MEM-195

Dawood Equities Limited

About Us

- Dawood Equities Limited (DEL) was incorporated under the Companies Ordinance 1984 on May 3, 2006 as Public Limited Company.
- DEL commenced commercial operations from October 03, 2006. DEL is also registered under the Securities and Exchange Commission of Pakistan (SECP) as a PSX & PMEX Broker.
- DEL is touting to be one of the growing equity trading platforms for capital markets in Pakistan.
- PMEX License Acquired in 2019

DEL

New Strategies & Development

- Substantial Growth of PMEX Desk so it may stand along with PSX as an alternative
- Acquiring Credit Rating by PACRA,(A-) for Long Term and (A2) for Short Term
- Substantial financial increase
- At the moment DEL has total of 6 Branches in prominent cities of Pakistan we would like to expand even more
- We currently use state of the art Technology but we still have room for improvement
- On route to becoming market leaders in Pakistan's Brokerage Industry
- Marketing Activities planned all over Pakistan in collaboration with regulator, corporate sector, educational institutions and others.

DEL

Underwriting License

- Renewed in November, 2021- 2022
- Underwriting performed, 2021 – 2022

Sr. No.	Companies
1	Flying Cement Company Limited
2	LSE Financial Services Limited
3	PAK Electron Limited
4	Feroze1888 Mills Limited
5	Service Fabric Limited
6	Modarba Al- Mali
7	Oilboy Company Limited
9	Unity Food Limited
8	Cordoba Logistics & Ventures Limited

Substantial Financial Turnover

- The Operating Revenue for the July 2021- June 2022 was PKR. 115.7 Million
- DEL pre-tax profit PKR.15.27 Million
- EPS for the financial year ended at June 30th, 2022 0.35 per share
- While the equity of the Company stood at PKR.279.6 Million at end of the Financial Year ended June 30th, 2022
- 941 New accounts opened during the year
- PACRA Rating — A- Long Term & A2 Short Term

DEL

DEL PROFESSIONAL TEAM

1. Abdul Aziz Habib, Chief Executive Officer
2. Salman Yaqoob, Chief Financial Officer & Company Secretary
3. Nabeel Arif, Chief Operating Officer
4. Memoona Tanveer, Head of Business Development & High Net worth Individuals Clients
5. Wajahat Atique Syed, Head of Compliance
6. Wajeeh Ahmed, Head of Commodities
7. Wasif Ghani, Head of Information Technology

DEL

PSX Branches

Shahid Ali Khan
Phone: 021 32418873
Mobile: 0321 2521526
Karachi Stock Exchange Branch (1)
Room #409- 410 , 4th Floor, New
Stock Exchange Building, Stock
Exchange Road I.I Chundrigar Rd
Karachi

Irfan Ali
Phone: 041 2607247
Mobile: 0300 7949343
Faisalabad Branch
5th Floor Statelife Building,
Liaquat Road, Faisalabad

Muhammad Arsalan
Phone: 021 33371983
Mobile: 0315 3932430
Karachi Stock Exchange Branch (2)
Room # 806, 8th Floor, New Stock
Exchange Building, Stock Exchange
Road, I.I Chundrigar Rd
Karachi

Muhammad Nauman
Phone: 021 34920630
Mobile: 0335 2121603
BANTAVANGAR BRANCH
Shop No. 2, Plot No. C-10
Bantavangar, Liquatabad , Karachi

Farhan Saleem
Phone: 021 3411027
Mobile: 0345 3575224
Hyderabad Branch
Suit no 07 Mezzanine Floor, Auto
Bhan Tower Auto, Auto Bhan
Road, Latifabad No. 3, Hyderabad

PMEX Branches

Irfan Ali

Phone: 0412607247

Mobile: 0300 7949343

Faisalabad Branch

5th Floor Statelife Building,
Liaquat Road, Faisalabad

Muhammad Bilal

Phone: 021-35161211

Mobile: 0331- 2654491

DHA Karachi Branch

Off # 103, first floor, Plot# 23-C,
26th Street, Badar Commercial,
DHA V Ext. , Karachi

Anwar- ul – Haq

Phone: 048 3768456

Mobile: 0301 3800101

Sargodha Branch

Office No.134, First Floor, Al-
Rehman Plaza, University Road,
Sargodha

DEL



DAWOOD EQUITIES LIMITED

**Audited Financial Statements
For The Year Ended
June 30 2022**





DAWOOD EQUITIES LIMITED

STATEMENT OF FINANCIAL POSITION
As At June 30, 2022

	Note	June 30, 2022	June 30, 2021
(Rupees)			
ASSETS			
Non-Current assets			
Property and equipment	5	9,849,536	9,056,968
Right of use asset	6	2,381,047	-
Investment property	7	5,147,874	5,504,750
Intangible assets	8	6,000,000	6,000,000
Long term deposits	9	1,887,500	1,887,500
Deferred tax asset	10	34,767,589	34,767,589
		60,033,546	57,216,807
Current assets			
Short term investments	11	84,763,095	87,697,874
Trade debts	12	174,399,496	136,511,319
Receivable against margin finance		4,154,375	2,697,834
Advances deposits and prepayments	13	20,185,131	33,200,635
Other receivables	14	15,803,106	12,256,825
Taxation - net		6,032,103	6,720,105
Cash and bank balances	15	7,286,509	13,575,366
		312,623,815	292,659,958
Total assets		372,657,361	349,876,765
EQUITY AND LIABILITIES			
Capital and reserves			
Issued, subscribed and paid up capital	16	274,965,000	249,965,000
Reserves		4,714,411	43,099,526
		279,679,411	293,064,526
Non current liabilities			
Rental deposits	17	25,000	25,000
Lease liability	18	1,926,477	-
		1,951,477	25,000
Current liabilities			
Trade and other payables	19	38,247,943	56,556,903
Unclaimed dividend		230,336	230,336
Short term running finance facility	20	52,002,265	-
Current portion of lease liability	18	545,929	-
		91,026,473	56,787,239
Total Equity and Liabilities		372,657,361	349,876,765
Contingencies and Commitments			
	21		

The annexed notes from 1 to 42 form an integral part of these financial statements.

Chief Executive

Director

Chief Financial Officer



DAWOOD EQUITIES LIMITED

**PROFIT OR LOSS ACCOUNT
FOR THE YEAR ENDED JUNE 30, 2022**

		June 30, 2022	June 30, 2021
	Note	----- (Rupees) -----	
Revenue from contract with customers	22	115,715,043	139,211,487
Commission to agents and dealers		(33,435,882)	(58,867,236)
		82,279,161	80,344,251
Capital gain on disposal of investments - net	23	10,964,397	11,885,816
Net unrealised (loss) / gain on re-measurement of investments classified as financial assets at fair value through profit or loss	24	(6,314,107)	2,215,681
		86,929,451	94,445,748
Administrative expenses	25	(53,983,354)	(37,496,458)
Allowance for expected credit losses		(17,675,988)	-
		15,270,109	56,949,290
Financial charges	26	(2,461,605)	(77,951)
		12,808,504	56,871,339
Other operating income	27	4,303,284	3,324,776
Other operating charges	28	(1,603,957)	(867,454)
Profit before tax		15,507,831	59,328,661
Taxation - net	29	(5,905,274)	(17,794,694)
Profit after taxation		9,602,557	41,533,967
Earning per share - Basic and diluted	30	0.35	(Restated) 1.51

The annexed notes from 1 to 42 form an integral part of these financial statements.

Chief Executive

Director

Chief Financial Officer



QUESTIONS?

DELL



THANK YOU

DELL