



**FEROZE 1888 MILLS LTD**

*Manufacturers and Exporters of Specialized Yarn & Textile Products*

*Weaving a Better World®*

# **CORPORATE BRIEFING SESSION – 2022**

**NOVEMBER 18, 2022**



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# Living in VUCA Times...



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The global economic situation after re-opening from the pandemic

The Russia-Ukraine conflict

Global Inflation and rising commodity prices

Increase in the interest rates

Supply chain challenges

Change in consumer preference and fall in demand

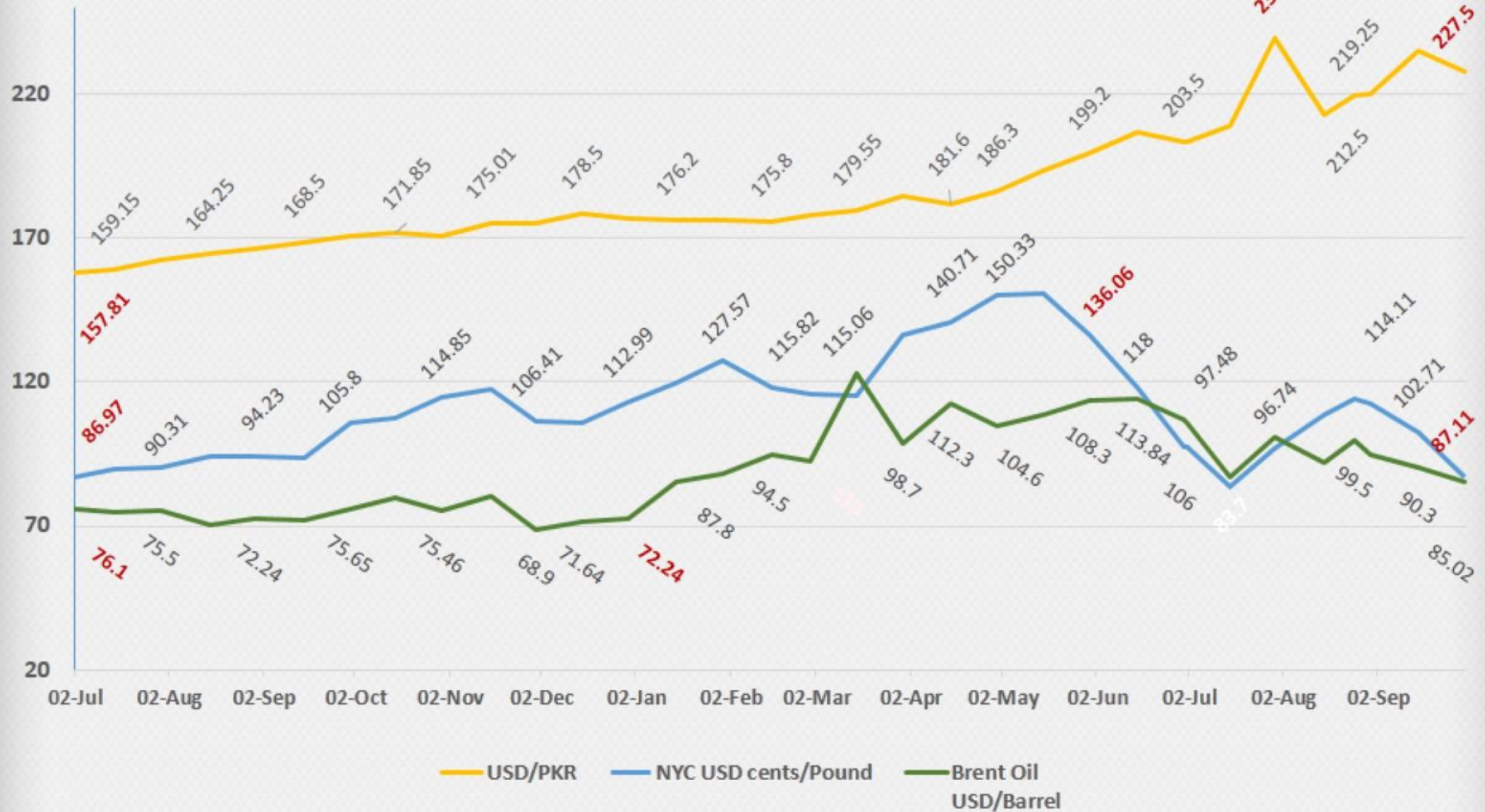




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## NYC, Brent Oil & USD PKR Trend



# Living in VUCA Times...



Pakistan's economy often termed then as "Overheating economy"

Inflation - increased cost of production

Sharp Devaluation of Rupee - extreme volatility in USD/PKR parity

Increase in interest rates

IMF Program and Central Bank restrictions

Political upheaval in the Country

The imposition of Super Tax and delay in release of refunds



# CORPORATE GOVERNANCE

## Board Composition

INDEPENDENT  
DIRECTOR

3

NON-EXECUTIVE  
DIRECTOR

7

EXECUTIVE  
DIRECTOR

1

In line with the requirements of the Regulations, the Company encourages gender diversity on its Board. Out of three Independent directors, **two are Female directors**.

## Board Committees

AUDIT COMMITTEE  
4 members

HUMAN RESOURCE  
AND REMUNERATION  
COMMITTEE  
3 members



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**Internal  
Auditor**

**External  
Auditor**



| A. F. Ferguson & Co.



## Credit Rating

Long-term – AA-

Short-term – A-1

Rating Outlook  
*Stable*



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# ABOUT THE BRAND







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# PRODUCT CATEGORIES

BATH

BEACH

KITCHEN

HOME

HOSPITALITY INSTITUTIONAL

APPAREL

BABY  
ESSENTIALS



**Key Products:**

Towel, Robe,  
Mat,  
Shower wrap,  
Hooded  
Towels

**Key Products:**

Towel,  
Regular &  
Kids range,  
Wearables,  
Beach bag

**Key Products:**

Apron,  
Pot holder  
Oven-mitt,  
Flour sack,  
Terry towel,  
Tea towel,  
Scrubber, DC,  
Table Runner,  
Placemat

**Key Products:**

Throws,  
Blankets,  
Shawl,  
Cushion  
covers

**Key Products:**

Hotel & Spa  
Towels, Robe

**Key Products:**

Towels,  
Scrub sets,  
Patient Gown,  
Bib, Uniform,  
Chef Coat &  
Caps

**Key Products:**

Polo,  
Sweatshirt,  
Pullover,  
Tank-top

**Key Products:**

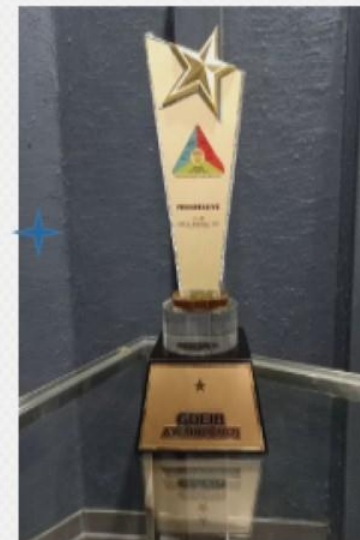
Blanket, Shirt,  
Pajama, Wraps,  
Hooded Towel,  
Onesie, Bib,  
Washcloth,



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# AWARDS & ACHIEVEMENTS







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## Our Journey.... Best Corporate & Sustainability Reports



● 2021

**Won 1st Position for Best Corporate Report & Certificate of Merit for Sustainability Report**



● 2020  
**Won 4th Position for Best Corporate Report**



● 2019  
**Won Certificate of Merit for Best Corporate Report**





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# SUSTAINABILITY





# SUSTAINABILITY HIGHLIGHTS



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**“The greatest threat to our planet is the belief that someone else will save it”**

## **Sustainability Vision:**

To manage our resources effectively, minimize our global footprint as much as possible and ensure well-being of our employees and communities.

**Feroze1888 Mills Ltd. ideology - 3Ps People, Planet & Prosperity.**

## **UN SDGs**





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# CERTIFICATIONS



OEKO-TEX®  
CONFIDENCE IN TEXTILES



STeP



WORKPLACE  
CONDITIONS  
ASSESSMENT



SUPPLIER  
QUALIFICATION  
PROGRAM



Pakistan National Accreditation Council



Customs-Trade  
Partnership Against Terrorism



GLOBAL  
SECURITY  
VERIFICATION





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# COMPANY PERFORMANCE





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# FINANCIAL PERFORMANCE

**Revenue**  
**Rs 49 billion**

**Break up value /share**  
**Rs 76.92**

**YoY Increase 15.14%**

**YoY Increase 20.02%**



**YoY Increase 20.10%**

**YoY Increase 7.24%**

**Total Assets**  
**Rs 62.2 billion**

**EBITDA**  
**Rs 7,562 million**





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# KEY PERFORMANCE INDICATORS

## Debt-to-Equity Ratio

**FY22 : 32.72%**

**FY21 : 14.11%**

## Current Ratio

**FY22 : 1.57**

**FY21 : 1.61**



## ROCE

**FY22 : 11.87%**

**FY21 : 16.55%**

## Price Earning Ratio

**FY22 : 7.13**

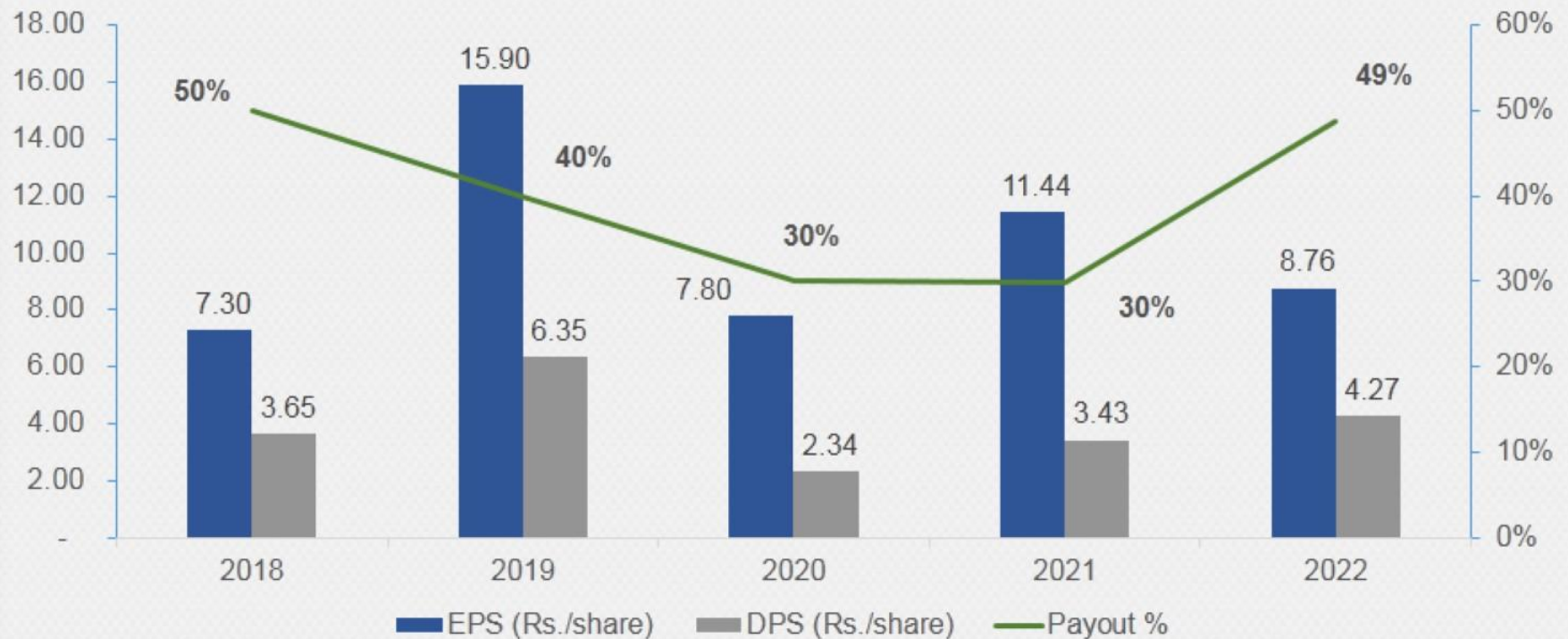
**FY21 : 8.83**



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# DIVIDEND PAYOUT HISTORY





# NON FINANCIAL INDICATORS



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# THANKS!

## Q&A Session



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