

PAKISTAN STOCK EXCHANGE LIMITED

Stock Exchange Building, Stock Exchange Road, Karachi-74000, Phones: 111-001-122

PSX/N-725

Dated: June 13, 2019

NOTICE FOR ALL LISTED COMPANIES

Subject: CRITERIA FOR SELECTION OF TOP 25 COMPANIES FOR THE YEAR 2018

All listed companies are hereby informed that the following Criteria shall be followed by the Exchange for selecting Top 25 Companies for the year 2018:

1) Prerequisites for Selection of Top Companies:

- a) A minimum distribution of 30% (including at least 15% cash dividend) for the year;
- b) The shares of the company are traded 50% of the total trading days during the year;
- c) The company should not be in the Defaulters' Segment of the Exchange or trading in its shares should not have been suspended on account of violation of Listing of Companies & Securities Regulations of the Exchange during the year.

2) The Companies that qualify in the above prerequisites will be selected on the basis of highest marks obtained as per the following Criteria:

Capital Efficiency:		
(i) Shareholders Return on Equity (on the basis of before tax profit)		15%
(ii)	Ratio of Capital Expenditure to Total Assets	3%
(iii)	Change in Market Value Added (MVA of a year is the difference between Market Value minus Book Value for that year.)	2.5%
Div	idend Distribution (including Bonus)	
(i)	Total Distribution out of Current Year's Profit only. (In case dividend/bonus is paid out of prior year's earnings/reserves, then the dividend/bonus shall be adjusted proportionately)	10%
(ii)	Payout Ratio (DPS / EPS)	10%
(i)	Growth in Operating Revenue	6%
(ii)	Change in EBITDA Margin (Operating margin) in absolute terms	6%
	e-Float of Shares e-Float of shares as a percentage of total shares outstanding	10%
	(i) (ii) (iii) Divi (i) (ii) (ii) Free	 (i) Shareholders Return on Equity (on the basis of before tax profit) (ii) Ratio of Capital Expenditure to Total Assets (iii) Change in Market Value Added (MVA of a year is the difference between Market Value minus Book Value for that year.) Dividend Distribution (including Bonus) (i) Total Distribution out of Current Year's Profit only. (In case dividend/bonus is paid out of prior year's earnings/reserves, then the dividend/bonus shall be adjusted proportionately) (ii) Payout Ratio (DPS / EPS) (i) Growth in Operating Revenue (ii) Change in EBITDA Margin (Operating margin) in absolute terms

е)	Turnover of Shares Transactions that are executed on Karachi Automated Trading System (KATS)		2.5%
f)	Corporate Governance & Investors Relation		
	(i)	Updated website is maintained by the company where information regarding the Management/Board of Directors, Vision/Mission statement and latest financials are available	3.5%
	(ii)	Announcement of Half-yearly result within one month	2.5%
	(iii)	Holding of Board Meeting for the consideration of accounts within one month of the close of financial year	5%
	(iv)	Holding of AGM within three months of year-end	2.5%
	(v)	Early despatch of final dividend / bonus shares within 10 days instead of the requirement of 15 working days	5%
	(vi)	Holding of at least one corporate briefing program during the year	2.5%
	(vii)	Compliance with the provisions of Code of Corporate Governance (in case of any noncompliance, no marks shall be awarded)	4%
	(viii)	At least 50% of directors have completed Director's Training Program from institutes approved by SECP.	2.5%
	(ix)	More than 1 independent director in the Board of Directors	2.5%
	(x)	Chairman of Audit Committee who is an independent and a non-executive director	2.5%
	(xi)	Corporate Social Responsibilities: Monetary donation(s) as percentage of after tax profit disclosed in the annual accounts (minimum 1% of after tax profit will qualify for full marks)	2.5%
		TOTAL	100%

This Criteria for Selection of Top 25 Companies is also available on the website of the Exchange: www.psx.com.pk.

Asmaa Saleem Malik, CFA

Deputy General Manager – Listing Department

<u>Copy to:</u> Website – PSX