

ZAHIDJEE TEXTILE **MILLS LTD**

Corporate Briefing Session
For the Year Ended
June 30, 2022

Presentation Outlines



```
graph TD; A[Presentation Outlines] --> B[Introduction]; B --> C[Strategic / Operational Developments]; C --> D[Historical Financial Highlights]; D --> E[Financial Results 2022 VS 2021]; E --> F[Future Outlook]; F --> G[Question and Answers];
```

Introduction

Strategic / Operational Developments

Historical Financial Highlights

Financial Results 2022 VS 2021

Future Outlook

Question and Answers

Company Information

Zahidjee Textile Mills Limited (the Company) is incorporated in Pakistan on July 17, 1990 as a public limited company. The Company is listed on Pakistan Stock Exchange Limited.

The principal business of the Company is export of all kinds of value-added fabrics and textile made-ups. The Company is also engaged in the business of manufacturing and sale of yarn.

- Head office Zahidjee house 2H Gulberg II, Jail Road Lahore**
- Weaving Unit 32 KM Tandalian Wala Road Faisalabad**
- Stitching Small Industrial Estate Faisalabad**
- Spinning Unit-1 32 KM Sheikhupura Road Faisalabad**
- Spinning Unit-9 M-3 Industrial Estate, Faisalabad**

The Company is supplying to its customers various type of Cotton Yarn and PC Yarn.

The installed capacity of spinning units is 133,344 Spindles (57,347,935 Kgs) and 280 looms (42,536,384 Square meters of Fabrics)

CEO Profile

Mr. Muhammad Zahid

He is currently the Chief Executive officer of Zahidjee Textile Mills Limited. He has experience and is competent in business dealings, especially for procurement of plant and machinery, raw material. He has experience in sale promotion and has successfully created goodwill for Zahidjee products in local as well as in Export Markets. In addition to good knowledge and experience of production Sales and procurement, he is a good administrator and handled the administration of the group very successfully. He holds bachelor's degree in commerce from Faisalabad.

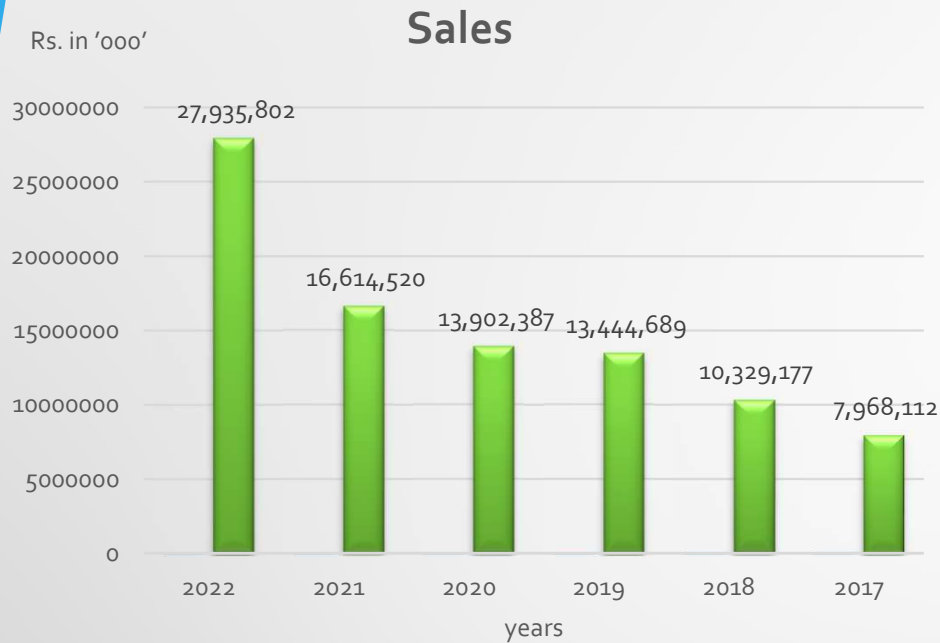
Strategic / Operational Developments

The company during the year has invested in Property, Plant and Equipment amounting to Rs. 3.05 billion.

Expansion:

The Company has successfully completed an expansion of a new spinning unit comprising 40,320 spindles, at M-3 Industrial City Faisalabad having total production capacity of 16.3 Million Kgs Per Annum after conversion into 20/s count, at estimated cost outlay of 4.99 Billion.

Historical Financial Highlights



Particulars	2022	2021	2020	2019	2018	2017
(Rupees in '000')						
Net Assets Employed						
Fixed assets	14,362,509	8,115,970	6,613,186	6,083,842	6,204,294	5,525,529
Intangible assets	-	-	330	1,123	1,969	3,181
Investment in subsidiary	-	-	359,200	359,200	359,200	359,200
Long term deposits	27,976	35,976	4,476	4,476	4,450	4,450
Current assets	12,381,238	6,298,233	5,443,587	4,696,860	4,810,746	3,256,897
Non current assets- held for sale		359,200				
Current liabilities	(6,289,933)	(3,981,464)	(4,335,041)	(4,045,774)	(4,729,949)	(3,564,381)
	6,091,305	2,675,969	1,108,546	651,085	80,797	(307,484)
Long term liabilities	(5,790,442)	(2,983,193)	(1,618,623)	(1,185,062)	(1,479,684)	(743,227)
Net Assets Represented By	14,691,348	7,844,722	6,467,116	5,914,664	5,171,025	4,841,649
Paid up capital	1,914,211	1,914,211	1,914,211	1,914,211	1,914,211	1,823,058
Reserves	8,700,490	4,833,889	3,395,636	2,771,705	1,935,360	1,646,077
Revaluation surplus	4,076,647	1,096,622	1,157,269	1,228,748	1,321,454	1,372,514
	14,691,348	7,844,722	6,467,116	5,914,664	5,171,025	4,841,649
Operating Results						
Sales	27,935,802	16,614,520	13,902,387	13,444,689	10,329,177	7,968,112
Gross profit	5,631,999	2,381,227	1,676,825	1,461,704	1,034,163	808,574
Operating profit	5,769,563	2,434,054	1,690,596	1,466,586	1,075,465	834,489
Profit before taxation	4,272,277	1,718,983	993,637	744,404	574,964	414,417

Historical Financial Highlights

Financial Ratios							
Gross profit	%	20.16	14.33	12.06	10.87	10.01	10.15
Operating profit	%	20.65	14.65	12.16	10.91	10.41	10.47
Profit/(loss) before taxation	%	15.29	10.35	7.15	5.54	5.57	5.20
Earning / (Loss) per share	Rs.	20.78	8.13	3.75	4.08	1.70	1.19
Current ratio	Times	1.97	1.58	1.26	1.16	1.02	0.91
Fixed assets turnover	Times	1.95	2.05	2.10	2.21	1.66	1.44
Total Debt to Capital	%	82	89	92	88	120	89
Book value per share	Rs.	55.45	35.25	27.74	24.48	20.11	19.03
Plant capacity and production							
Spinning							
Spindles installed/worked	Nos.	133,344	93,024	93,024	93,024	93,024	75,552
Actual production converted into							
20/s count	Kgs	57,347,935	41,050,604	38,376,019	34,290,567	33,847,535	31,446,125
Weaving							
Number of looms installed/worked	Nos.	280	280	280	280	280	280
Actual production converted into							
60 picks	Sq. mtr.	35,252,938	35,252,938	34,500,950	34,031,554	36,352,135	35,698,954

Historical Financial Highlights

BALANCE SHEET EQUITY AND LIABILITIES

Years	2022 (Rupees in Thousands)	2021	Percentage Change
Net Assets Employed			
Fixed assets	14,362,509	8,115,970	77.0%
Intangible assets	0	0	0%
Investment in subsidiary	0	0	0%
Long term security deposits	27,976	35,976	-22.2%
Current assets	12,381,238	6,657,432	86.0%
Current liabilities	(6,289,933)	(3,981,463)	58.0%
	6,091,305	2,675,969	127.6%
Long term liabilities	(5,790,442)	(2,983,193)	94.1%
Net Assets	14,691,348	7,844,722	87.3%
Represented By			
Paid up capital	1,914,211	1,914,211	0.0%
Reserves	8,700,490	4,833,889	80.0%
Revaluation surplus	4,076,647	1,096,622	271.7%
Total Equity	14,691,348	7,844,722	87.3%

Financial Results 2022 VS 2021

Statement of Value Addition and its Distribution

	2022	2021	
	Rupees	Rupees	Percentage Change
Value Addition			
Sales	27,935,802,398	16,614,519,972	68.1%
Trading (loss) / profit	2,115,382	8,194,545	-74.2%
Other income	135,448,853	44,632,535	203.5%
	28,073,366,633	16,667,347,052	68.4%
Value distribution			
Cost of sales	22,303,803,332	14,233,292,658	56.7%
Distribution cost	413,981,830	156,576,188	164.4%
Administrative expenses	187,015,122	123,509,463	51.4%
Other operating expenses	260,589,945	152,314,266	71.1%
Finance cost	635,699,531	282,671,387	124.9%
Dividends	248,847,497	191,421,098	30.0%
Provision for taxation	294,539,407	161,876,445	82.0%
	24,344,476,664	15,301,661,505	59.1%
Retained for growth	3,728,889,969	1,365,685,547	173.0%

- Despite the current economic and country financial position, your company has been able to achieve considerable growth in terms of sales and profitability compared to previous years. However, future dynamics of textile sector are quite challenging due to volatility in the prices of raw material like cotton and polyester in the international markets.

Future Outlook



Question & Answer Session



Thank You